State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Filing at a Glance

Company: MedAmerica Insurance Company

Product Name: Long-Term Care State: Pennsylvania

TOI: LTC03G Group Long Term Care

Sub-TOI: LTC03G.001 Qualified

Filing Type: Rate - Other (Not M.U. or G.I. Product)

Date Submitted: 04/29/2022

SERFF Tr Num: MILL-133176421
SERFF Status: Closed-Approved

State Tr Num:

State Status: Approved

Co Tr Num: SERIES 11 GROUP

Effective On Approval

Date Requested:

Author(s): Courtney Williamson, Joe Neary, Cassi Noel, Derek Lesniak, Matt Mickolichek, Lola Heimlich,

Ben Pearson, Nicholas Kuder

Reviewer(s): Sean Carmody (primary), Jim Laverty

Disposition Date: 10/28/2022
Disposition Status: Approved

Effective Date:

State Filing Description:

Proposed 86.8% rate increase on 63 PA policyholders of LTC form GRP11-342-MA-PA-601.

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

General Information

Project Name: MedAmerica Nationwide 2022 Rate Increase Status of Filing in Domicile: Pending

Project Number: 145MAI01-30.09 Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: Pennsylvania is the state of

domicile.

Deemer Date:

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Small and Large

Group Market Type: Employer Overall Rate Impact: 94.1%

Filing Status Changed: 10/28/2022

State Status Changed: 10/28/2022

Created By: Lola Heimlich Submitted By: Joe Neary

Corresponding Filing Tracking Number:

State TOI: LTC03G Group Long Term Care State Sub-TOI: LTC03G.001 Qualified

Filing Description:

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

On behalf of the company, we are submitting this rate filing for your review. This is an existing product(s) that provides long-term care coverage on a group basis. The company issued this product(s) in Pennsylvania from July 1, 2004 to October 1, 2007 and is no longer marketing it in any jurisdiction. The company is making a similar request on the individual product(s) in a concurrent filing (SERFF Tracking # MILL-133176375).

The company is requesting a premium rate increase on this form(s), including all associated riders. The need for a premium rate increase is due to emerging and projected experience running more adverse than originally expected.

The cumulative requested rate increase varies by benefit period and inflation option. The rate increase request was determined as described in Section 2 of the enclosed actuarial memorandum. The enclosed cover letter provides the requested rate increases for this form(s) by benefit period, inflation option, and issue date.

Prior rate increases have been approved and implemented on this form(s). Exhibit IV of the enclosed actuarial memorandum provides a nationwide status listing of the current and all prior rate increase filings for each jurisdiction in which there is business in force. The company is seeking this current rate increase request to help alleviate the adverse performance on this block of business.

While a prior rate increase in Pennsylvania varied by issue date, the company is currently requesting a cumulative rate increase that varies by benefit period and inflation option only (rather than also by issue date), as described in Section 2 of the enclosed actuarial memorandum. However, the company reserves the right to vary future cumulative rate increases by issue date due to differences in the rate history.

If the Department approves the increase requested in full, then the company does not anticipate additional rate increases beyond the current request. However, the company will continue to monitor experience and reserves the right to request additional rate increases if experience deteriorates from the current expectations in this filing.

Similar to the prior increase(s), the company will offer insureds affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will offer a contingent benefit upon lapse to insureds that trigger a substantial rate increase. Additionally, the company will voluntarily offer a contingent benefit upon lapse to insureds affected by the rate increase, even if the increase is not considered substantial. If the cumulative requested rate increase is filed for use, a majority of policyholders will be eligible for a contingent benefit upon lapse.

To comply with rate stability regulation in this jurisdiction, enclosed with this filing is a plan, subject to the Department's review, which demonstrates that appropriate administration and claims processing procedures are in effect.

Company and Contact

Filing Contact Information

Courtney Williamson, Associate Actuary 8500 Normandale Lake Blvd. Suite 1850 courtney.williamson@milliman.com 952-820-2413 [Phone]

Minneapolis, MN 55437

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Filing Company Information

(This filing was made by a third party - millimaninc)

MedAmerica Insurance Company CoCode: 69515 State of Domicile:

165 Court Street Group Code: 1186 Pennsylvania
Rochester, NY 14647 Group Name: Lifetime HealthCare Company Type:

(800) 544-0327 ext. [Phone] Group Life/Accident/Health

FEIN Number: 34-0977231 State ID Number:

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Filing Fees

State Fees

Fee Required? No Retaliatory? No

Fee Explanation:

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved	Sean Carmody	10/28/2022	10/28/2022

Objection Letters and Response Letters

Objection Letters

Status	Created By	Created On	Date Submitted
Disapproved	Sean Carmody	09/30/2022	09/30/2022
Disapproved	Sean Carmody	08/30/2022	08/30/2022
Disapproved	Sean Carmody	05/24/2022	05/24/2022

Response Letters

Responded By	Created On	Date Submitted
Courtney Williamson	10/27/2022	10/27/2022
Nicholas Kuder	09/28/2022	09/28/2022
Lola Heimlich	08/16/2022	08/16/2022

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Disposition

Disposition Date: 10/28/2022

Effective Date: Status: Approved

Comment: Oct 28, 2022

Courtney Williamson, Associate Actuary MedAmerica Insurance Company 8500 Normandale Lake Blvd, Suite 1850 Minneapolis, MN 55437

RE: Proposed 86.8% rate increase on 63 PA policyholders of group LTC form GRP11-342-MA-PA-601.

Pennsylvania Insurance Department ID #: MILL-133176421

Dear Courtney Williamson:

The Department approves the proposed alternate increase (i.e. a 30% premium rate increase in each of Year 1 and Year 2, followed by a 17.0% premium rate increase in Year 3) on the above captioned form.

Sincerely,

Sean Carmody
Actuarial Associate
Bureau of Accident & Health Insurance

Overall % Overall % Written Premium Number of Policy Written Maximum % Minimum % Company Change for **Holders Affected** Change Indicated **Premium for** Change Rate Change: this Program: for this Program: this Program: (where req'd): Name: Impact: (where req'd):

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

 MedAmerica Insurance Company
 94.100%
 \$143,275
 63
 \$152,261
 97.700%
 0.000%

Schedule	Schedule Item	Schedule Item Status	Public Access
Rate (revised)	Series 11 Group Rate Tables		Yes
Rate	Series 11 Group Rate Tables		No
Supporting Document	Transmittal Letter (A&H)		Yes
Supporting Document	Actuarial Certification (A&H)		Yes
Supporting Document	Actuarial Memorandum and Explanatory Information (A&H)		Yes
Supporting Document	Advertisements (A&H)		Yes
Supporting Document	Authorization to File (A&H)		Yes
Supporting Document	Insert Page Explanation (A&H)		Yes
Supporting Document	Rate Table (A&H)		Yes
Supporting Document	Replacement Form with Highlighted Changes (A&H)		Yes
Supporting Document	Advertisement Compliance Certification		Yes
Supporting Document	Reserve Calculation (A&H)		Yes
Supporting Document	Variability Explanation (A&H)		Yes
Supporting Document	Claims and Administration Processing Plan		Yes
Supporting Document	Sample Policyholder Notification Letter		Yes
Supporting Document	Response to May 24, 2022 Objection		Yes
Supporting Document	Response to August 30, 2022 Objection		Yes
Supporting Document	Response to September 30, 2022 Objection		Yes

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Objection Letter

Objection Letter Status Disapproved
Objection Letter Date 09/30/2022
Submitted Date 09/30/2022

Respond By Date

Dear Courtney Williamson,

Introduction:

Sept 30, 2022

Courtney Williamson, Associate Actuary MedAmerica Insurance Company 8500 Normandale Lake Blvd, Suite 1850 Minneapolis, MN 55437

RE: Proposed 86.8% rate increase on 63 PA policyholders of group LTC forms GRP11-342-MA-PA-601. Pennsylvania Insurance Department ID #: MILL-133176421

Dear Courtney Williamson:

The captioned filing has been reviewed by the Pennsylvania Insurance Department. It has been determined that the filing fails to meet the requirements of our Insurance Company Laws or regulations and is therefore disapproved pursuant to the authority granted under Section 304(a) of Act 134, the Accident and Health Filing Reform Act. In the event you have any questions regarding the stated concerns, please feel free to contact the Department for further clarification.

The disapproved filing may be resubmitted within 120 days of the date of disapproval. If the Department does not hear from you within 120 days, the subject filing will be permanently closed. Such filings resubmitted after 120 days must be submitted as a new filing, inclusive of appropriate filing fees and disclosure of the closed filing SERFF tracking number.

The Department is willing to approve your proposed alternate increase (i.e. a 30% premium rate increase in each of Year 1 and Year 2, followed by a 17.0% premium rate increase in Year 3) in order to compensate for the delay in implementation. Exhibit I-b demonstrates that the lifetime loss ratio with a one-time premium increase of 90.1% is 90%. Please provide an Excel spreadsheet, similar to Exhibit I-b, which demonstrates that the lifetime loss ratio with the proposed alternate increase (i.e. 30%, 30%, and 17%) will also produce a lifetime loss ratio of 90%.

Sincerely,

Sean Carmody
Actuarial Associate
Bureau of Accident & Health Insurance

Conclusion:

Sincerely, Sean Carmody

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Objection Letter

Objection Letter Status Disapproved
Objection Letter Date 08/30/2022
Submitted Date 08/30/2022

Respond By Date

Dear Courtney Williamson,

Introduction:

Aug 30, 2022

Courtney Williamson, Associate Actuary MedAmerica Insurance Company 8500 Normandale Lake Blvd, Suite 1850 Minneapolis, MN 55437

RE: Proposed 86.8% rate increase on 63 PA policyholders of group LTC forms GRP11-342-MA-PA-601. Pennsylvania Insurance Department ID #: MILL-133176421

Dear Courtney Williamson:

The captioned filing has been reviewed by the Pennsylvania Insurance Department. It has been determined that the filing fails to meet the requirements of our Insurance Company Laws or regulations and is therefore disapproved pursuant to the authority granted under Section 304(a) of Act 134, the Accident and Health Filing Reform Act. In the event you have any questions regarding the stated concerns, please feel free to contact the Department for further clarification.

The disapproved filing may be resubmitted within 120 days of the date of disapproval. If the Department does not hear from you within 120 days, the subject filing will be permanently closed. Such filings resubmitted after 120 days must be submitted as a new filing, inclusive of appropriate filing fees and disclosure of the closed filing SERFF tracking number.

The Department is willing to approve your requested increase of 90.1% on 56 PA policyholders with non-lifetime benefits and auto inflation.

The Department recommends a series of increases staged over no more than four years such that the cumulative aggregate value of the proposed increases is equal to the approvable increase shown above and no increase on any policy in any year is greater than 30%.

Lastly, please provide a seriatim listing of the 63 MedAmerica policies in this block in Excel. Each row within the worksheet must contain the policy's unique identification number, form number, issue age, issue date, inflation status indicator, benefit period, current annual premium, and MedAmerica's suggested premium increase in each year of the proposed implementation period.

If MedAmerica would like to accept our offer, then please respond with an acceptance letter and the seriatim listing in an Excel spreadsheet.

Sincerely,

Sean Carmody
Actuarial Associate
Bureau of Accident & Health Insurance

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Conclusion:

Sincerely,

Sean Carmody

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Objection Letter

Objection Letter Status Disapproved
Objection Letter Date 05/24/2022
Submitted Date 05/24/2022

Respond By Date

Dear Courtney Williamson,

Introduction:

May 24, 2022

Courtney Williamson, Associate Actuary MedAmerica Insurance Company 8500 Normandale Lake Blvd, Suite 1850 Minneapolis, MN 55437

RE: Proposed 86.8% rate increase on 63 PA policyholders of group LTC forms GRP11-342-MA-PA-601. Pennsylvania Insurance Department ID #: MILL-133176421

Dear Courtney Williamson:

The captioned filing has been reviewed by the Pennsylvania Insurance Department. It has been determined that the filing fails to meet the requirements of our Insurance Company Laws or regulations and is therefore disapproved pursuant to the authority granted under Section 304(a) of Act 134, the Accident and Health Filing Reform Act. In the event you have any questions regarding the stated concerns, please feel free to contact the Department for further clarification.

The disapproved filing may be resubmitted within 120 days of the date of disapproval. If the Department does not hear from you within 120 days, the subject filing will be permanently closed. Such filings resubmitted after 120 days must be submitted as a new filing, inclusive of appropriate filing fees and disclosure of the closed filing SERFF tracking number.

Please furnish the following information to the Department.

- 1. Please provide a table in an Excel spreadsheet (perhaps similar to Exhibit I-a, Series 11 and Prior Policy Forms) for this nationwide block of policies which shows the historical and projected nationwide earned premium and incurred claims on a calendar year basis assuming no rate increase is granted. Please restate the nationwide historical and projected earned premium so that the business from inception appears to have all been earned at the current Pennsylvania rate level.
- 2. Please provide a table in an Excel spreadsheet (perhaps similar to Exhibit I-a, Series 11 and Prior Policy Forms) for this nationwide block of policies which shows the historical and projected nationwide earned premium and incurred claims on a calendar year basis assuming no rate increase is granted. Please restate the nationwide historical and projected earned premium so that the business from inception appears to have all been earned at the original rate level.
- 3. Please provide the percent of active policyholders remaining on a nationwide basis. How many policies were issued nationwide? How many policies remain in force nationwide? Please provide this information considering the entire block (i.e. pre Series 11, individual Series 11, and group Series 11).

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

4. Please provide the cumulative weighted average increase granted on policies in force on this block in PA. Please provide this information considering only group Series 11 policies. If the answer is 145%, then simply confirm this.

- 5. The cover letter describes the nonforfeiture options but not other downgrade choices. Please describe the other options policyholders have to mitigate the rate increase.
- 6. Please provide a table in Excel for the 63 Pennsylvania policies in force.

Each row should contain the following information:

- (a) Policy number,
- (b) Policy form,
- (c) Issue age,
- (d) Inflation status indicator,
- (e) Benefit period,
- (f) Issue date,
- (g) Requested rate increase.

Sincerely,

Sean Carmody Actuarial Associate Bureau of Accident & Health Insurance

Conclusion:

Sincerely,

Sean Carmody

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Response Letter

Response Letter Status Submitted to State

Response Letter Date 10/27/2022 Submitted Date 10/27/2022

Dear Sean Carmody,

Introduction:

On behalf of Missy Gordon, thank you for reviewing this filing.

Response 1

Comments:

Please see the attached documents in response to your September 30, 2022 request.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes					
Satisfied - Item: Response to September 30, 2022 Objection					
Comments:					
Attachment(s):	PA_Response to 20220930 Objection_MedAmerica_Series 11 Group_LRRS_20221025.pdf PA_Premier_Response Attachments_Series 11 and Prior_20221025.xlsb				

Conclusion:

Thank you for working with us to complete this filing. Please let us know if you have any additional questions.

Sincerely,

Courtney Williamson

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Response Letter

Response Letter Status Submitted to State

Response Letter Date 09/28/2022 Submitted Date 09/28/2022

Dear Sean Carmody,

Introduction:

On behalf of Missy Gordon, thank you for reviewing this filing.

Response 1

Comments:

Please see the attached documents in response to your August 30, 2022 requests.

Changed Items:

No Form Schedule items changed.

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Rate/Rule Sch	nedule Item Changes					
Item No.	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments	Date Submitted
1	Series 11 Group Rate Tables	GRP11-342-MA-PA-601	Revised	Previous State Filing Number: MILL-132544136 Percent Rate Change Request: 94.1	PA_MedAmerica_Pre mium Rates_Series 11 Group_Year 1_20220926.pdf, PA_MedAmerica_Pre mium Rates_Series 11 Group_Year 2_20220926.pdf, PA_MedAmerica_Pre mium Rates_Series 11 Group_Year 3_20220926.pdf,	09/28/2022 By: Cassi Noel
Previous Versio	on					
1	Series 11 Group Rate Tables	GRP11-342-MA-PA-601	Revised	Previous State Filing Number: MILL-132544136 Percent Rate Change Request: 86.8	PA_MedAmerica_Current Premium Rates_Series 11 Group_LR_20220425. pdf, PA_MedAmerica_Current Premium Rates_Series 11 Group_RS_20220425. pdf, PA_MedAmerica_Proposed Premium Rates_Series 11 Group_20220425.pdf, Group_20220425.pdf,	By: Joe Neary

Supporting Document Schedule Item Changes					
Satisfied - Item:	Response to August 30, 2022 Objection				
Comments:					
Attachment(s):	PA_MedAmerica_Premier Group Response_20220926 Objection Letter_20220830.pdf PA_Premier_Seriatim Listing_MedAmerica_Series 11 and Prior_20220926.xlsb				

Conclusion:

Thank you for working with us to complete this filing. Please let us know if you have any additional questions.

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Sincerely, Cassi Noel

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Response Letter

Response Letter Status Submitted to State

Response Letter Date 08/16/2022 Submitted Date 08/16/2022

Dear Sean Carmody,

Introduction:

On behalf of Missy Gordon, thank you for reviewing this filing.

Response 1

Comments:

Please see the attached documents in response to your May 24, 2022 requests.

Changed Items:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Supporting Document Schedule Item Changes					
Satisfied - Item:	Response to May 24, 2022 Objection				
Comments:					
Attachment(s):	PA_Response to 20220524 Objection_MedAmerica_Series 11 Group_LRRS_20220808.pdf PA_Premier_Response Attachments_MedAmerica_Series 11 Group_20220808.xlsb				

Conclusion:

Thank you for working with us to complete this filing. Please let us know if you have any additional questions.

Sincerely,

Courtney Williamson

SERFF Tracking #: MILL-133176421 State Tracking #:

Company Tracking #: SERIES 11 GROUP

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Post Submission Update Request Processed On 09/30/2022

Status: Allowed

Created By: Nicholas Kuder
Processed By: Sean Carmody

Comments:

General Information:

Field Name Requested Change Prior Value

Overall Rate Impact 94.1 86.8

Company Rate Information:

Company Name: Med America Insurance Company

Field Name	Requested Change	Prior Value
Overall % Indicated Change	94.100%	86.800%
Overall % Rate Impact	94.100%	86.800%
Written Premium Change for this Program	\$132137	
Maximum %Change (where required)	97.700%	98.200%

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Rate Information

Rate data applies to filing.

Filing Method: Review and Approval

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 1.800%

Effective Date of Last Rate Revision: 05/14/2021

Filing Method of Last Filing: Review and Approval SERFF Tracking Number of Last Filing: MILL-132544136

Company Rate Information

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	Number of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change	
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):	
MedAmerica Insurance Company	94.100%	94.100%	\$143,275	63	\$152,261	97.700%	0.000%	

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Rate/Rule Schedule

	lo.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1			Series 11 Group Rate Tables	GRP11-342-MA-PA-601	Revised	Previous State Filing Number: MILL-132544136 Percent Rate Change Request: 94.1	PA_MedAmerica_Pre mium Rates_Series 11 Group_Year 1_20220926.pdf, PA_MedAmerica_Pre mium Rates_Series 11 Group_Year 2_20220926.pdf, PA_MedAmerica_Pre mium Rates_Series 11 Group_Year 3_20220926.pdf,

Comprehensive Tax Qualified Certificate

Group Rates for Lifetime Premium Payment Option 0 Day Elimination Period Annual Premium Rates with Rate Increase - Year 1 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601 Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	base certificate with No litilation Protection						Simple illiation Protection Rider					Compound illiation Protection Rider					
Issue			Benefit Perio	4				Benefit Perio	4			Benefit Period					
Age	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime		2 Years	3 Years	4 Years	5 Years	Lifetime	
7.g0	2 70070	0 10010	7 70070	0 70070	Liiotiiiio	2 700.0	0 10010	7 70070	0 10010	Liiotiiiio		2 70070	0 70070	7.70070	0 70070	<u> </u>	
<22	10	12	15	15	50	6	10	10	13	31		48	60	73	86	212	
22	12	12	15	17	56	6	10	10	13	31		44	64	76	86	218	
23	12	12	15	17	56	6	10	13	13	37		48	67	79	92	224	
24	12	15	17	17	62	6	10	10	16	37		51	67	79	95	230	
25	12	15	17	20	62	10	10	13	13	44		54	70	83	95	243	
26	12	15	17	20	68	10	13	13	16	44		57	73	89	102	249	
27	15	17	20	22	68	6	10	13	16	50		54	73	89	105	261	
28	15	17	20	22	75	10	13		19	50		57	76	92	108	268	
								16									
29	15	17	20	24	81	10	13	19	19	50		60	79	99	111	274	
30	15	20	22	24	81	13	13	19	22	56		64	83	102	118	293	
31	17	20	22	27	87	10	16	19	22	62		64	86	105	121	299	
32	17	22	24	27	93	13	16	19	25	62		67	86	108	127	311	
33	17	22	27	29	100	16	19	22	25	68		73	92	111	130	318	
34	20	24	27	32	106	13	19	25	25	75		73	92	118	133	330	
35	20	24	29	34	112	16	22	25	29	81		76	99	121	137	342	
36	22	27	32	34	118	16	22	25	32	87		76	102	124	146	355	
37	22	27	32	37	125	19	25	32	35	93		83	105	130	149	367	
38	24	29	34	39	137	19	25	32	38	93		83	108	133	156	374	
39	24	32	37	44	143	22	25	35	38	106		89	111	140	159	392	
40	27	34	39	46	156	22	29	38	41	106		89	114	143	165	398	
41	29	37	42	49	162	22	32	41	44	118		92	121	149	172	417	
42	32	39	46	51	174	25	32	41	51	125		95	124	153	178	430	
43	32	42	49	56	187	29	35	44	51	137		102	127	159	184	442	
44	34	44	51	61	199	32	38	51	54	143		105	133	165	188	461	
45	37	46	56	64	212	32	41	51	60	156		108	140	168	197	473	
46	39	49	59	68	230	35	48	57	67	162		111	143	178	203	486	
47	42	54	64	73	243	38	48	60	70	181		114	146	181	210	504	
48	46	56	68	78	261	38	54	67	76	193		118	156	188	219	523	
49	49	61	73	86	280	44	57	70	83	205		121	159	194	222	542	
50	51	66	81	93	305	48	60	73	86	218		127	165	200	232	554	
51	56	71	86	100	324	51	67	83	92	237		130	168	207	238	573	
52	61	76	93	100	349	54	73	89	102	255		133	175	213		591	
															248		
53	66	83	100	115	380	57	76	95	111	268		137	181	222	257	604	
54	71	90	108	125	405	64	83	102	118	293		143	184	229	264	629	
55	76	98	117	137	442	70	89	111	127	305		149	191	235	270	647	
56	83	105	127	147	473	73	95	118	137	336		153	200	245	283	666	
57	90	115	139	159	511	76	102	124	149	361		156	203	251	292	691	
58	98	125	152	174	554	83	108	133	159	380		162	210	257	299	710	
59	105	134	164	188	604	92	118	146	168	405		165	219	267	308	728	
60	115	147	178	205	654	99	127	156	184	436		172	226	277	321	753	
61	125	159	193	225	710	105	137	168	194	467		178	232	286	327	772	
62	134	174	210	245	772	111	146	178	207	492		184	238	292	337	791	
63	147	188	230	267	834	118	156	191	219	523		188	245	302	346	816	
64	159	205	249	289	903	127	165	203	235	554		194	251	308	359	841	
65	174	225	274	315	984	133	175	213	251	591		200	261	318	369	865	
66	188	245	296	342	1,071	143	184	229	267	623		203	267	327	381	884	
67	205	264	323	374	1,158	149	197	242	280	660		207	273	334	388	903	
68	222	289	352	406	1,258	156	207	251	296	691		213	280	340	397	921	
69	240	313	381	443	1,363	165	216	267	308	722		219	283	350	404	940	
70	262	340	416	482	1.476	172	226	280	324	760		222	292	356	413	965	
71	284	369	450	523	1,600	181	235	292	337	797		226	296	366	420	977	
72	306	399	489	567	1,737	188	248	305	353	822		229	302	369	426	984	
73	330	433	531	614	1,880	194	254	315	366	847		232	302	372	432	990	
74	357	467	572	665	2,023	200	264	324	375	878		232	305	375	432	1,002	
75	391	511	626	726	2,023	207	273	337	391	903		235	308	378	439	1,002	
75 76	425	557	682	726	2,403	217	280	346	400	903		235	308	378	439 439	1,002	
77	462	604	743	863	2,609	216	289	353	410	953		235	308	378	439	1,009	
78	501	658	807	939	2,833	222	292	362	420	971		232	305	378	435	996	
79	543	714	878	1,020	3,076	188	248	308	359	828		232	302	372	432	984	
80	592	778	961	1,117	3,362	191	254	315	366	841		232	305	372	432	984	
81	641	844	1,042	1,213	3,642	194	254	311	366	834		229	299	366	423	959	
82	692	914	1,127	1,315	3,941	194	251	315	362	834		222	289	359	413	934	
83	748	985	1,220	1,421	4,252	191	251	308	362	828		216	286	346	404	909	
84	807	1,064	1,318	1,535	4,589	188	251	305	356	816		210	277	334	388	878	
85	870	1,147	1,421	1,658	4,943	184	245	302	350	803		203	267	321	372	834	

Comprehensive Tax Qualified Certificate

Group Rates for 10-Year Premium Payment Option 0 Day Elimination Period Annual Premium Rates with Rate Increase - Year 1 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601 Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	Base Certificate with No finiation Protection					Simple in	nation Frotec	tion Rider			Compound	iiiiatioii Fiot	ection Rider		
Issue			Benefit Perio	d				Benefit Perio	4				Benefit Perio	d	
Age	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime
Age	Z rours	5 rears	4 Tours	o rears	Liicanic	<u>z rours</u>	5 rears	4 10013	o rears	Liicamic	2 10013	5 10015	+ rears	o rears	Liicame
<22	24	29	34	39	131	22	29	35	38	106	210	270	331	385	934
22	27	32	37	42	143	19	29	35	41	106	210	277	337	391	946
23	27	32	39	44	149	22	32	35	41	112	216	283	343	397	965
24	29	34	42	46	156	22	32	38	44	118	219	286	350	404	984
25	29	37	42	49	162	25	32	41	48	125	222	289	359	413	1,002
26	32	37	44	51	174	25	38	44	51	131	226	299	362	420	1,015
27	32	39	46	54	181	29	38	48	54	143	232	302	369	429	1,013
28	34	42	49	56	193	32	41	51	57	149	235	308	378	435	1,052
29	37	44	51	61	199	32	41	54	60	162	238	311	385	442	1,032
30	37	44	56	64	212	35	41	54 54	64	168	245	318	388	442	1,071
31	39	49	59	66	212	38	44	54 57	70	174	248	324	394	446	1,102
32	42	51	61	71	237	38	51	64	73	187	251	327	404	464	1,121
33	44	54	64	73	249	41	54	67	79	199	254	334	410	474	1,139
34	46	56	68	78	261	41	57	70	83	212	261	340	413	480	1,158
35	49	61	71	83	274	44	57	76	86	224	264	343	423	486	1,177
36	51	64	76	88	293	48	64	79	92	230	267	350	429	496	1,189
37	54	66	81	93	311	40 51	70	83	95	243	273	356	435	502	1,109
38	5 4 56	71	86	98	324	54	70	86	102	261	277	359	439	512	1,200
39	59	73	90	103	342	60	76	92	111	280	280	366	445	512	1,245
40	61	78	95	110	361	64	83	99	114	293	286	372	455	524	1,245
41	66	83	100	115	386	67	86	105	124	305	289	375	461	534	1,204
	68				405	70		111		330	292			540	
42 43	73	88 93	105	122 130	405	70	89		130 137	342	292 296	381 385	467	540 547	1,295
43 44	73 78	93	112 120	130	430 454	73 76	95 102	118 124	146		296	385	474 477	547 556	1,307
44 45	78 81	103	120	147	454 479	76 83	102	130	153	361 386	299 305	391	477	559	1,326 1.339
45 46	86	110	134	154	479 504	89	108	140	162	405	305	400	483 489	569	
46 47	90			164	535	92				405			489 496	572	1,357
	90 95	117	142			92	121	146	172		311	404			1,370
48		122	149	174	567		130	156	181	448	315	410	502	578	1,382
49	103	130	159	183	598	102	137	165	194	479	318	416	505	588	1,395
50	108	139	169	196	635	111	143	175	203	498	321	416	512	591	1,407
51	115	147	178	205	672	114	153	184	216	529	321	423	518	601	1,420
52	122	156	188	220	710	121	159	197	226	560	324	426	521	604	1,432
53	130	166	200	232	753	127	168	207	242	585	327	429	528	610	1,444
54	137	176	213	247	797	137	178	219	254	616	331	432	531	613	1,451
55	144	186	227	264	847	143	188	229	267	647	334	435	534	617	1,457
56	154	198	242	279	897	149	197	242	283	679	334	439	534	623	1,469
57	164	210	257	298	953	156	207	254	296	710	337	439	540	623	1,469
58	174	222	274	315	1,009	165	219	264	311	741	337	442	540	629	1,476
59	183	237	291	337	1,071	175	226	277	321	772	340	442	540	626	1,476
60	196	254	311	359	1,139	181	235	292	340	809	340	445	544	633	1,488
61	208	269	328	381	1,202	188	248	305	353	847	340	445	547	633	1,488
62	220	286	350	406	1,276	197	257	318	369	878	340	445	547	633	1,482
63	235	303	372	430	1,351	203	267	327	381	909	337	445	544	633	1,482
64	247	320	394	455	1,426	213	280	340	397	940	340	445	544	633	1,482
65	262	342	418	484	1,513	219	286	353	413	971	340	442	544	633	1,476
66	279	362 384	443	513	1,600	226	296	366	426	1,002	337	442	544	629	1,469
67	293		469	545	1,693	232	302	375	435	1,021	334	439	537	623	1,451
68	311	406	496	577	1,787	238	311	385	445	1,046	331	435	534	620	1,438
69	330	430	526	611	1,886	242	318	394	455	1,071	327	429	531	613	1,426
70	347	455	557	648	1,999	248	324	400	464	1,083	324	426	524	607	1,407
71	367	482	592	687	2,111	251	327	404	470	1,102	321	420	515	598	1,388
72	389	509	626	729	2,229	251	334	410	477	1,121	315	413	509	588	1,370
73	411	538	663	770	2,360	254	337	413	483	1,121	308	407	499	578	1,339
74	433	567	699	814	2,484	257	340	416	486	1,127	302	400	489	569	1,314
75	462	606	746	868	2,640	261	340	423	489	1,133	299	394	483	559	1,289
76	494	648	797	927	2,814	257	340	423	493	1,139	289	381	470	547	1,258
77	526	689	851	988	2,995	261	343	423	496	1,146	286	375	461	537	1,227
78	560	736	907	1,056	3,194	261	343	426	496	1,146	277	366	451	521	1,195
79	597	785	971	1,130	3,412	219	292	359	416	965	273	356	435	509	1,158
80	641	844	1,042	1,215	3,661	216	289	359	416	953	264	346	429	496	1,127
81	685	902	1,117	1,301	3,916	216	286	350	410	940	257	337	413	480	1,090
82	731	966	1,196	1,396	4,190	213	283	346	404	928	251	327	400	461	1,046
83	782	1,034	1,281	1,494	4,476	210	277	340	397	909	242	315	385	445	1,009
84	839	1,108	1,372	1,601	4,788	203	270	334	391	890	232	302	369	426	959
85	897	1,186	1,469	1,716	5,124	200	264	324	378	865	222	289	350	404	909

Comprehensive Tax Qualified Certificate

Group Rates for 20-Year Premium Payment Option 0 Day Elimination Period Annual Premium Rates with Rate Increase - Year 1 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	base certificate with No limation Protection					Simple in	nation Frotec	uon Ridei			Compound	iiiialioii Fioi	ection Rider		
Issue		-	Benefit Period	4				Benefit Period	4				Benefit Perio	d	
Age	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime
7.90	2 70070	0 70070	7 70070	0 / 00/0	Liiotiiiio	2 70070	0 70070	7 70070	0 10010	Liiotiiiio	<u> </u>	<u>0 70070</u>	1 10010	<u>o rouro</u>	Liiotiiiio
<22	17	20	24	27	87	13	16	19	25	68	133	175	213	248	598
22	17	20	24	27	93	13	19	22	29	68	137	178	216	254	610
23	17	22	24	29	100	16	19	25	29	68	140	181	222	257	616
24	20	22	27	29	100	16	22	25	32	81	140	184	226	264	635
25	20	24	29	32	106	16	22	25	32	81	143	188	229	267	647
26	20	24	29	34	112	19	22	29	32	87	149	191	235	270	654
27	22	27	32	37	118	19	22	29	32	93	149	194	238	273	666
28	22	27	32	37	125	19	25	32	38	100	153		245	283	679
29	24	29	34	39	131	19	25	35	38	106	153	200	248	286	691
30	24	29	37	42	137	22	32	35	41	112	159		251	289	704
31	27	32	39	44	143	22	32	38	44	118	159		254	296	716
32	27	34	39	46	156	25	32	41	48	118	165		261	302	722
33	29	37	42	49	162	25	32	44	51	131	165		267	305	741
34	29	37	44	51	174	29	38	48	54	131	168		270	311	747
35	32	39	46	54	181	29	38	51	57	143	172		273	318	760
36	34	42	51	59	193	32	41	51	57	149	175		277	321	772
37	34	44	54	61	205	35	44	54	64	156	178		283	327	784
38	37	46	56	64	212	38	48	57	67	174	181	235	286	334	803
39	39	49	59	68	224	38	51	60	70	181	184	238	292	337	809
40	42	51	64	73	243	41	54	64	73	187	184	245	296	340	816
41	44	56	66	76	255	41	54	70	83	199	188		302	350	834
42 43	46	59	71	81	268 286	44 48	60	73 76	86 92	212 224	191	248 254	305	353 359	847
43 44	49 51	61 66	76 78	86 90	286 299	48 51	64 67	83	92	243	194 197	254 257	308 315	359 366	853 872
44 45	51	68	78 83	90	299 318	57	73	83 89	102	243 255	200		315	369	872 884
46	59 59	73	88	103	336	57	75 76	95	102	268	200		321	375	890
47	61	73 78	95	110	355	60	76	99	114	286	207	267	327	378	903
48	66	83	100	115	380	64	86	105	124	299	207	270	334	385	915
49	68	88	108	122	405	70	89	103	130	311	213		337	391	921
50	73	93	112	132	430	73	95	118	137	330	213		343	394	934
51	78	100	120	139	454	76	102	127	146	355	216		346	400	946
52	83	105	130	149	479	83	108	130	153	380	219		350	407	965
53	88	112	137	159	511	89	114	140	162	398	222		356	410	971
54	93	120	147	169	548	95	121	149	175	417	226		359	416	977
55	100	130	156	181	585	99	127	159	184	436	229		366	423	990
56	108	137	169	193	623	105	137	165	194	461	229		366	426	1,002
57	115	147	178	208	660	108	143	178	203	492	232		372	429	1,015
58	122	159	193	222	710	118	149	184	216	517	235		375	435	1,021
59	132	169	205	240	753	121	159	197	226	548	235		381	439	1.034
60	142	181	222	257	809	127	168	207	238	573	238	315	385	445	1,046
61	152	196	237	274	865	133	175	219	254	604	242		391	451	1,058
62	161	208	254	296	928	143	188	229	264	629	245	321	394	455	1,065
63	174	225	274	315	990	149	194	238	280	660	248	324	397	461	1,077
64	186	240	293	340	1,065	156	207	251	292	691	251	327	400	464	1,077
65	200	259	315	367	1,139	162	216	264	305	722	251	331	407	467	1,096
66	215	279	340	394	1,220	172	222	277	321	760	254	334	410	474	1,102
67	230	298	367	423	1,314	178	235	286	334	784	257	337	410	477	1,108
68	247	323	394	457	1,407	188	242	299	346	816	261	337	416	480	1,121
69	267	347	423	491	1,513	191	251	311	362	847	261	340	420	483	1,127
70	286	374	457	531	1,631	200	261	321	375	872	264	343	420	486	1,127
71	308	401	494	572	1,756	207	273	331	388	897	264	346	423	489	1,127
72	330	433	531	616	1,886	213	280	343	397	928	264	346	426	489	1,133
73	355	465	572	663	2,023	219	286	353	410	959	264	346	423	493	1,133
74	381	499	614	714	2,173	222	296	362	420	977	264	346	423	489	1,127
75	416	543	665	773	2,347	226	299	372	432	996	261	343	423	489	1,127
76	447	587	721	839	2,540	235	308	378	439	1,021	261	343	423	486	1,121
77	484	636	782	910	2,752	238	311	385	448	1,034	261	340	416	483	1,108
78	523	687	846	985	2,976	242	318	394	455	1,052	257	337	413	477	1,090
79	565	743	917	1,066	3,213	207	270	334	391	897	254	331	407	470	1,077
80	611	807	995	1,159	3,487	207	270	337	391	903	251	327	400	464	1,058
81	660	870	1,076	1,252	3,767	207	273	334	394	897	245		391	458	1,034
82	712	939	1,161	1,355	4,059	203	267	334	388	890	238		381	442	1,002
83	765	1,012	1,252	1,460	4,371	203	264	327	385	878	232		372	429	971
84	824	1,088	1,347	1,575	4,701	197	264	327	375	865	226		359	413	934
85	885	1,171	1,450	1,692	5,049	197	257	318	372	853	219	283	343	397	897

Comprehensive Tax Qualified Certificate

Group Rates for Lifetime Premium Payment Option 0 Day Elimination Period Annual Premium Rates with Rate Increase - Year 2 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	Base Certificate with No finiation Protection					Op.o	iation Frotec				Compound	iiiialioii Fiol	ection rade		
Issue		-	Benefit Period	4				Benefit Period	4				Benefit Period	4	
Age	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime
Age	2 rears	5 Tears	4 TCUIS	o rears	Litetime	Z Todis	3 Tears	4 /Cu/3	o rears	Liicanic	E TOUIS	o rears	4 10013	o rears	Liicame
<22	10	12	15	15	65	8	12	12	17	40	62	79	95	112	275
22	12	12	15	17	73	8	12	12	17	40	58	83	99	112	283
23	12	12	15	17	73	8	12	17	17	49	62	87	103	120	291
24	12	15	17	17	81	8	12	12	21	49	66	87	103	124	299
25	12	15	17	20	81	12	12	17	17	57	70	91	107	124	316
26	12	15	17	20	89	12	17	17	21	57	74	95	116	132	324
27	15	17	20	22	89	8	12	17	21	65	70	95	116	136	340
28	15	17	20	22	97	12	17	21	25	65	74	99	120	140	348
29	15	17	20	24	105	12	17	25	25	65	79	103	128	145	356
30	15	20	22	24	105	17	17	25	29	73	83	107	132	153	380
31	17	20	22	27	113	12	21	25 25	29	73 81	83	112	136	157	388
32	17	22	24	27	121	17	21	25	33	81	87	112	140	165	405
33	17	22	27	29	129	21	25	29	33	89	95	120	145	169	413
34	20	24	27	32	138	17	25	33	33	97	95	120	153	174	429
35	20	24	29	34	146	21	29	33	37	105	99	128	157	178	445
36	22	27	32	34	154	21	29	33	41	113	99	132	161	190	461
37	22	27	32	37	162	25	33	33 41	45	121	107	136	169	194	478
38	24	29	34	39	178	25	33	41	50	121	107	140	174	202	486
39	24	32	37	44	186	29	33	45	50	138	116	140	182	202	510
40	27	34	39	46	202	29	37	50	54	138	116	149	186	215	518
41	29	37	42	49	210	29	41	54	58	154	120	157	194	223	542
42	32	39	42	51	210	33	41	54 54	66	162	124	161	194	223	558
43	32	42	49	56	243	37	45	5 4 58	66	178	132	165	207	240	575
43 44	32 34	42 44	49 51	61	243 259	37 41	45 50	58 66	70		132	174	217	240	575 599
44 45	34 37	44	56	64	259 275	41	50 54	66	70 79	186 202	140	174	215	244	615
45 46	37	46 49	59	68	275 299	41	62	74	79 87	202	140	182	219	264	631
46 47	39 42	49 54	64	73		45 50	62	74 79	91	235		190	231		
		54 56			316	50	70		91		149			273	656
48	46		68	78	340			87		251	153	202	244	285	680
49	49	61	73	86	364	58	74	91	107	267	157	207	252	289	704
50	51	66	81	93	397	62	79	95	112	283	165	215	260	302	720
51	56	71	86	100	421	66	87	107	120	308	169	219	269	310	745
52	61	76	93	108	453	70	95	116	132	332	174	227	277	322	769
53	66	83	100	115	494	74	99	124	145	348	178	236	289	335	785
54	71	90	108	125	526	83	107	132	153	380	186	240	298	343	817
55	76	98	117	137	575	91	116	145	165	397	194	248	306	351	842
56	83	105	127	147	615	95	124	153	178	437	198	260	318	368	866
57	90	115	139	159	664	99	132	161	194	469	202	264	326	380	898
58	98	125	152	174	720	107	140	174	207	494	211	273	335	388	923
59	105	134	164	188	785	120	153	190	219	526	215	285	347	401	947
60	115	147	178	205	850	128	165	202	240	567	223	293	359	417	979
61	125	159	193	225	923	136	178	219	252	607	231	302	372	426	1,004
62	134	174	210	245	1,004	145	190	231	269	639	240	310	380	438	1,028
63	147	188	230	267	1,085	153	202	248	285	680	244	318	393	450	1,060
64	159	205	249	289	1,174	165	215	264	306	720	252	326	401	467	1,093
65	174	225	274	315	1,279	174	227	277	326	769	260	339	413	479	1,125
66 67	188 205	245 264	296 323	342 374	1,392 1,505	186 194	240 256	298 314	347 364	809	264 269	347 355	426 434	496 504	1,149
		289	323 352	374 406		194			364 384	858	269	355 364		504 517	1,174
68	222				1,635		269	326		898			442		1,198
69	240	313	381	443	1,773	215	281	347	401	939	285	368	455	525	1,222
70	262	340	416	482	1,918	223	293	364	421	987	289	380	463	537	1,255
71	284	369	450	523	2,080	236	306	380	438	1,036	293	384	475	545	1,271
72	306	399	489	567	2,258	244	322	397	459	1,068	298	393	479	554	1,279
73	330	433	531	614	2,444	252	331	409	475	1,101	302	393	483	562	1,287
74	357	467	572	665	2,630	260	343	421	488	1,141	302	397	488	562	1,303
75	391	511	626	726	2,873	269	355	438	508	1,174	306	401	492	570	1,303
76	425	557	682	792	3,124	277	364	450	521	1,206	306	401	496	570	1,311
77	462	604	743	863	3,391	281	376	459	533	1,238	306	401	492	570	1,311
78	501	658	807	939	3,683	289	380	471	545	1,263	302	397	492	566	1,295
79	543	714	878	1,020	3,998	244	322	401	467	1,076	302	393	483	562	1,279
80	592	778	961	1,117	4,371	248	331	409	475	1,093	302	397	483	562	1,279
81	641	844	1,042	1,213	4,735	252	331	405	475	1,085	298	388	475	550	1,246
82	692	914	1,127	1,315	5,123	252	326	409	471	1,085	289	376	467	537	1,214
83	748	985	1,220	1,421	5,528	248	326	401	471	1,076	281	372	450	525	1,182
84	807	1,064	1,318	1,535	5,965	244	326	397	463	1,060	273	359	434	504	1,141
85	870	1,147	1,421	1,658	6,426	240	318	393	455	1,044	264	347	417	483	1,085

Comprehensive Tax Qualified Certificate

Group Rates for 10-Year Premium Payment Option 0 Day Elimination Period Annual Premium Rates with Rate Increase - Year 2 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	Base Certificate with No Inflation Protection						Simple Inf	lation Protec	tion Rider				Compound I	nflation Prot	ection Rider	
Issue Age	2 Years	3 Years	Benefit Period	d 5 Years	Lifetime	2 Years	3 Years	Benefit Perio	5 Years	Lifetime	<u>2</u>	? Years	3 Years	Benefit Perio	d <u>5 Years</u>	<u>Lifetime</u>
<22	24	29	34	39	170	29	37	45	50	138		273	351	430	500	1.214
22	27	32	37	42	186	25	37	45	54	138		273	359	438	508	1,230
23	27	32	39	44	194	29	41	45	54	146		281	368	446	517	1,255
24	29	34	42	46	202	29	41	50	58	154		285	372	455	525	1,279
25	29	37	42	49	210	33	41	54	62	162		289	376	467	537	1,303
26 27	32 32	37 39	44 46	51 54	227 235	33 37	50 50	58 62	66 70	170 186		293 302	388 393	471 479	545 558	1,319 1,344
28	34	42	49	56	255 251	41	54	66	74	194		302	401	479	566	1,344
29	37	44	51	61	259	41	54	70	79	210		310	405	500	574	1,392
30	37	46	56	64	275	45	58	70	83	219		318	413	504	583	1,416
31	39	49	59	66	291	50	62	74	91	227		322	421	512	595	1,433
32	42	51	61	71	308	50	66	83	95	243		326	426	525	603	1,457
33 34	44 46	54 56	64 68	73 78	324 340	54 54	70 74	87 91	103 107	259 275		331 339	434 442	533 537	616 624	1,481 1,505
35	49	61	71	83	356	58	74	99	112	275		343	442	550	632	1,505
36	51	64	76	88	380	62	83	103	120	299		347	455	558	645	1,546
37	54	66	81	93	405	66	91	107	124	316		355	463	566	653	1,570
38	56	71	86	98	421	70	91	112	132	340		359	467	570	665	1,594
39	59	73	90	103	445	79	99	120	145	364		364	475	578	674	1,619
40 41	61 66	78 83	95 100	110 115	469 502	83 87	107 112	128 136	149 161	380 397		372 376	483 488	591 599	682 694	1,643 1.659
42	68	88	105	122	502 526	91	116	145	169	429		380	496	607	702	1,683
43	73	93	112	130	558	95	124	153	178	445		384	500	616	711	1,700
44	78	98	120	137	591	99	132	161	190	469		388	508	620	723	1,724
45	81	103	127	147	623	107	140	169	198	502		397	517	628	727	1,740
46	86	110	134	154	656	116	149	182	211	526		401	521	636	740	1,764
47 48	90 95	117 122	142 149	164 174	696 737	120 128	157 169	190 202	223 236	558 583		405 409	525 533	645 653	744 752	1,781 1,797
49	103	130	159	183	777	132	178	202	252	623		413	533 541	657	764	1,797
50	103	139	169	196	826	145	186	227	264	647		417	541	665	769	1,829
51	115	147	178	205	874	149	198	240	281	688		417	550	674	781	1,845
52	122	156	188	220	923	157	207	256	293	728		421	554	678	785	1,862
53	130	166	200	232	979	165	219	269	314	761		426	558	686	793	1,878
54	137	176	213	247	1,036	178	231	285	331	801		430	562	690	797	1,886
55 56	144 154	186 198	227 242	264 279	1,101 1,165	186 194	244 256	298 314	347 368	842 882		434 434	566 570	694 694	802 810	1,894 1,910
57	164	210	257	298	1,103	202	269	331	384	923		438	570	702	810	1,910
58	174	222	274	315	1,311	215	285	343	405	963		438	574	702	818	1,918
59	183	237	291	337	1,392	227	293	359	417	1,004		442	574	702	814	1,918
60	196	254	311	359	1,481	236	306	380	442	1,052		442	578	707	822	1,934
61	208	269	328	381	1,562	244	322	397	459	1,101		442	578	711	822	1,934
62 63	220 235	286 303	350 372	406 430	1,659 1,756	256 264	335 347	413 426	479 496	1,141 1.182		442 438	578 578	711 707	822 822	1,926 1,926
64	247	320	394	455	1,853	277	364	442	517	1,102		442	578	707	822	1,926
65	262	342	418	484	1,967	285	372	459	537	1,263		442	574	707	822	1,918
66	279	362	443	513	2,080	293	384	475	554	1,303		438	574	707	818	1,910
67	293	384	469	545	2,201	302	393	488	566	1,327		434	570	698	810	1,886
68	311	406	496	577	2,323	310	405	500	578	1,360		430	566	694	806	1,870
69 70	330 347	430 455	526 557	611 648	2,452 2,598	314 322	413 421	512 521	591 603	1,392 1,408		426 421	558 554	690 682	797 789	1,853 1,829
71	367	482	592	687	2,744	326	426	525	612	1,433		417	545	669	777	1,805
72	389	509	626	729	2,898	326	434	533	620	1,457		409	537	661	764	1,781
73	411	538	663	770	3,068	331	438	537	628	1,457		401	529	649	752	1,740
74	433	567	699	814	3,229	335	442	541	632	1,465		393	521	636	740	1,708
75	462	606	746	868	3,432	339	442	550	636	1,473		388	512	628	727	1,675
76 77	494	648 689	797 851	927	3,658 3,893	335 339	442 446	550 550	640 645	1,481 1.489		376 372	496 488	612 599	711 698	1,635
77 78	526 560	736	907	988 1,056	3,893 4,152	339	446 446	550 554	645 645	1,489 1,489		372	488 475	599 587	698 678	1,594 1,554
79	597	785	907	1,130	4,132	285	380	467	541	1,469		355	463	566	661	1,505
80	641	844	1,042	1,215	4,759	281	376	467	541	1,238		343	450	558	645	1,465
81	685	902	1,117	1,301	5,091	281	372	455	533	1,222		335	438	537	624	1,416
82	731	966	1,196	1,396	5,447	277	368	450	525	1,206		326	426	521	599	1,360
83	782	1,034	1,281	1,494	5,819	273	359	442	517	1,182		314	409	500	578	1,311
84 85	839 897	1,108	1,372	1,601	6,224	264 260	351 343	434 421	508	1,157		302	393 376	479 455	554 525	1,246
85	897	1,186	1,469	1,716	6,661	260	343	421	492	1,125		289	3/6	455	525	1,182

Comprehensive Tax Qualified Certificate

Group Rates for 20-Year Premium Payment Option 0 Day Elimination Period Annual Premium Rates with Rate Increase - Year 2 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	Base Certificate with No Inflation Protection					Simple In	lation Protec	tion Rider			Compound	Inflation Prot	ection Rider		
Issue Age	2 Years	3 Years	Benefit Period	d <u>5 Years</u>	<u>Lifetime</u>	2 Years	3 Years	Benefit Perio	d <u>5 Years</u>	<u>Lifetime</u>	2 Years	3 Years	Benefit Period 4 Years	d <u>5 Years</u>	<u>Lifetime</u>
<22	17	20	24	27	113	17	21	25	33	89	174	227	277	322	777
22	17	20	24	27	121	17	25	29	37	89	178	231	281	331	793
23	17	22	24	29	129	21	25	33	37	89	182	236	289	335	801
24	20	22	27	29	129	21	29	33	41	105	182	240	293	343	826
25	20	24	29	32	138	21	29	33	41	105	186	244	298	347	842
26	20	24	29	34	146	25	29	37	41	113	194	248	306	351	850
27 28	22 22	27 27	32 32	37 37	154 162	25 25	29 33	37 41	41 50	121 129	194 198	252 260	310 318	355 368	866 882
28 29	24	27	34	37	170	25 25	33	41	50 50	129	198	260	318	368	882 898
30	24	29	37	42	178	29	41	45	54	146	207	269	326	376	915
31	27	32	39	44	186	29	41	50	58	154	207	273	331	384	931
32	27	34	39	46	202	33	41	54	62	154	215	277	339	393	939
33	29	37	42	49	210	33	41	58	66	170	215	281	347	397	963
34	29	37	44	51	227	37	50	62	70	170	219	289	351	405	971
35	32	39	46	54	235	37	50	66	74	186	223	293	355	413	987
36	34	42	51	59	251	41	54	66	74	194	227	298	359	417	1,004
37 38	34 37	44 46	54 56	61 64	267 275	45 50	58 62	70 74	83 87	202 227	231 236	302 306	368 372	426 434	1,020
38	37	46	59	68	275 291	50	66	74 79	91	235	240	306	380	434	1,044 1,052
40	42	51	64	73	316	54	70	83	95	243	240	318	384	442	1,060
41	44	56	66	76	332	54	70	91	107	259	244	318	393	455	1,085
42	46	59	71	81	348	58	79	95	112	275	248	322	397	459	1,101
43	49	61	76	86	372	62	83	99	120	291	252	331	401	467	1,109
44	51	66	78	90	388	66	87	107	128	316	256	335	409	475	1,133
45	54	68	83	98	413	74	95	116	132	332	260	339	417	479	1,149
46	59	73	88	103	437	74	99	124	140	348	264	343	421	488	1,157
47	61	78	95	110	461	79	103	128	149	372	269	347	426	492	1,174
48 49	66 68	83 88	100 108	115 122	494 526	83 91	112	136 140	161	388 405	269 277	351 359	434 438	500 508	1,190
50	73	93	112	132	526 558	95	116 124	153	169 178	405 429	277	359 364	438 446	508	1,198 1,214
51	73 78	100	120	132	591	99	132	165	190	429	281	368	450	521	1,214
52	83	105	130	149	623	107	140	169	198	494	285	376	455	529	1,255
53	88	112	137	159	664	116	149	182	211	518	289	380	463	533	1,263
54	93	120	147	169	712	124	157	194	227	542	293	384	467	541	1,271
55	100	130	156	181	761	128	165	207	240	567	298	384	475	550	1,287
56	108	137	169	193	809	136	178	215	252	599	298	393	475	554	1,303
57	115	147	178	208	858	140	186	231	264	639	302	397	483	558	1,319
58	122	159	193	222	923	153	194	240	281	672	306	397	488	566	1,327
59 60	132 142	169 181	205 222	240 257	979 1,052	157 165	207 219	256 269	293 310	712 745	306 310	405 409	496 500	570 578	1,344 1,360
61	152	196	237	274	1,125	174	219	285	331	745 785	314	413	508	587	1,376
62	161	208	254	296	1,206	186	244	298	343	817	318	417	512	591	1,384
63	174	225	274	315	1,287	194	252	310	364	858	322	421	517	599	1,400
64	186	240	293	340	1,384	202	269	326	380	898	326	426	521	603	1,400
65	200	259	315	367	1,481	211	281	343	397	939	326	430	529	607	1,424
66	215	279	340	394	1,586	223	289	359	417	987	331	434	533	616	1,433
67	230	298	367	423	1,708	231	306	372	434	1,020	335	438	533	620	1,441
68 69	247 267	323 347	394 423	457 491	1,829	244 248	314 326	388 405	450 471	1,060	339 339	438 442	541 545	624 628	1,457
70	286	347	423 457	531	1,967 2,121	248	326	405 417	488	1,101 1,133	343	442 446	545 545	632	1,465 1,465
71	308	401	494	572	2,121	269	355	430	504	1,165	343	450	550	636	1,465
72	330	433	531	616	2,452	277	364	446	517	1,206	343	450	554	636	1,473
73	355	465	572	663	2,630	285	372	459	533	1,246	343	450	550	640	1,473
74	381	499	614	714	2,825	289	384	471	545	1,271	343	450	550	636	1,465
75	416	543	665	773	3,051	293	388	483	562	1,295	339	446	550	636	1,465
76	447	587	721	839	3,302	306	401	492	570	1,327	339	446	550	632	1,457
77	484	636	782	910	3,577	310	405	500	583	1,344	339	442	541	628	1,441
78	523	687	846	985	3,869	314	413	512	591	1,368	335	438	537	620	1,416
79	565	743	917	1,066	4,176	269	351	434	508	1,165	331	430	529	612	1,400
80 81	611 660	807 870	995 1,076	1,159 1,252	4,532 4,897	269 269	351 355	438 434	508 512	1,174 1,165	326 318	426 417	521 508	603 595	1,376 1,344
82	712	939	1,161	1,252	4,897 5,277	269	347	434	504	1,155	318	417	508 496	595 574	1,344
83	765	1.012	1,252	1,355	5,682	264	347	426	504	1,157	302	393	483	558	1,263
84	824	1,088	1,347	1,575	6,111	256	343	426	488	1,125	293	384	467	537	1,214
85	885	1,171	1,450	1,692	6,564	256	335	413	483	1,109	285	368	446	517	1,165

Comprehensive Tax Qualified Certificate

Group Rates for Lifetime Premium Payment Option 0 Day Elimination Period Annual Premium Rates with Rate Increase - Year 3 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	Base Certificate with No Inflation Protection					Simple Int	lation Protec	tion Rider			Compound	Inflation Prot	ection Rider		
Issue Age	2 Years	3 Years	Benefit Period 4 Years	d <u>5 Years</u>	<u>Lifetime</u>	2 Years	3 Years	Benefit Perio	d <u>5 Years</u>	<u>Lifetime</u>	2 Years	3 Years	Benefit Period 4 Years	d <u>5 Years</u>	<u>Lifetime</u>
<22	10	12	15	15	65	10	15	15	19	47	73	92	111	131	322
22	12	12	15	17	73	10	15	15	19	47	68	97	116	131	331
23	12	12	15	17	73	10	15	19	19	57	73	102	121	140	341
24	12	15	17	17	81	10	15	15	24	57	77	102	121	145	350
25	12	15	17	20	81	15	15	19	19	66	82	106	126	145	369
26 27	12 15	15 17	17 20	20 22	90 90	15 10	19 15	19 19	24 24	66 76	87 82	111	135 135	155 160	379 398
28	15	17	20	22	98	15	19	24	29	76	87	111 116	140	164	407
29	15	17	20	24	106	15	19	29	29	76	92	121	150	169	417
30	15	20	22	24	106	19	19	29	34	85	97	126	155	179	445
31	17	20	22	27	114	15	24	29	34	95	97	131	160	184	455
32	17	22	24	27	122	19	24	29	39	95	102	131	164	193	473
33	17	22	27	29	130	24	29	34	39	104	111	140	169	198	483
34 35	20 20	24 24	27 29	32 34	138 147	19 24	29 34	39 39	39 44	114 123	111	140 150	179 184	203 208	502 521
36	20	27	32	34	155	24	34	39	48	133	116 116	155	189	200	540
37	22	27	32	37	163	29	39	48	53	142	126	160	198	227	559
38	24	29	34	39	179	29	39	48	58	142	126	164	203	237	568
39	24	32	37	44	187	34	39	53	58	161	135	169	213	242	597
40	27	34	39	46	204	34	44	58	63	161	135	174	218	251	606
41	29	37	42	49	212	34	48	63	68	180	140	184	227	261	634
42 43	32 32	39 42	46 49	51 56	228 244	39 44	48 53	63 68	77 77	189 208	145 155	189 193	232 242	271 280	653 672
44	34	44	51	61	261	48	58	77	82	218	160	203	251	285	701
45	37	46	56	64	277	48	63	77	92	237	164	213	256	300	720
46	39	49	59	68	301	53	73	87	102	246	169	218	271	309	739
47	42	54	64	73	318	58	73	92	106	275	174	222	276	319	767
48	46	56	68	78	342	58	82	102	116	294	179	237	285	334	795
49	49	61	73	86	367	68	87	106	126	312	184	242	295	338	824
50	51	66	81	93	399	73	92	111	131	331	193	251	305	353	843
51 52	56 61	71 76	86 93	100 108	424 456	77 82	102 111	126 135	140 155	360 388	198 203	256 266	314 324	363 377	871 900
53	66	83	100	115	497	87	116	145	169	407	203	276	338	392	919
54	71	90	108	125	530	97	126	155	179	445	218	280	348	401	956
55	76	98	117	137	578	106	135	169	193	464	227	290	358	411	985
56	83	105	127	147	619	111	145	179	208	511	232	305	372	430	1,013
57	90	115	139	159	668	116	155	189	227	549	237	309	382	445	1,051
58	98	125	152	174	725	126	164	203	242	578	247	319	392	454	1,080
59 60	105 115	134 147	164 178	188 205	790 855	140 150	179 193	222 237	256 280	616 663	251 261	334 343	406 421	469 488	1,108 1.146
61	125	159	193	225	929	160	208	256	295	710	271	353	435	498	1,174
62	134	174	210	245	1,010	169	222	271	314	748	280	363	445	512	1,203
63	147	188	230	267	1,092	179	237	290	334	795	285	372	459	527	1,241
64	159	205	249	289	1,181	193	251	309	358	843	295	382	469	546	1,278
65	174	225	274	315	1,287	203	266	324	382	900	305	396	483	561	1,316
66	188	245	296 323	342 374	1,401	218	280 300	348	406	947	309	406 416	498 508	580 590	1,345
67 68	205 222	264 289	323 352	374 406	1,515 1,646	227 237	314	367 382	425 450	1,004 1.051	314 324	416	508	604	1,373 1,402
69	240	313	381	443	1,784	251	329	406	469	1,098	334	430	532	614	1,430
70	262	340	416	482	1,931	261	343	425	493	1,155	338	445	541	628	1,468
71	284	369	450	523	2,094	276	358	445	512	1,212	343	450	556	638	1,487
72	306	399	489	567	2,273	285	377	464	537	1,250	348	459	561	648	1,496
73	330	433	531	614	2,460	295	387	479	556	1,288	353	459	566	657	1,506
74	357	467	572	665	2,648	305	401	493	570	1,335	353	464	570	657	1,525
75 76	391 425	511 557	626 682	726 792	2,892 3.145	314 324	416 425	512 527	595 609	1,373 1,411	358 358	469 469	575 580	667 667	1,525 1,534
77	462	604	743	863	3,413	329	440	537	624	1,449	358	469	575	667	1,534
78	501	658	807	939	3,707	338	445	551	638	1,477	353	464	575	662	1,515
79	543	714	878	1,020	4,024	285	377	469	546	1,259	353	459	566	657	1,496
80	592	778	961	1,117	4,399	290	387	479	556	1,278	353	464	566	657	1,496
81	641	844	1,042	1,213	4,766	295	387	474	556	1,269	348	454	556	643	1,458
82	692	914	1,127	1,315	5,157	295	382	479	551	1,269	338	440	546	628	1,420
83 84	748 807	985 1.064	1,220 1,318	1,421 1,535	5,564 6.004	290 285	382 382	469 464	551 541	1,259 1,241	329 319	435 421	527 508	614 590	1,383 1,335
85	870	1,147	1,421	1,658	6,468	280	372	459	532	1,222	309	406	488	566	1,269
	5.0	.,	.,	.,550	0,.00	200	0.2	.00	002	.,	555	.50	.50	550	.,200

Comprehensive Tax Qualified Certificate

Group Rates for 10-Year Premium Payment Option 0 Day Elimination Period Annual Premium Rates with Rate Increase - Year 3 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	Base Certificate with No Inflation Protection						Simple Int	lation Protec	tion Rider			Compound	Inflation Prot	ection Rider	
Issue Age	2 Years	3 Years	Benefit Period	d <u>5 Years</u>	<u>Lifetime</u>	2 Years	3 Years	Benefit Perio	d <u>5 Years</u>	<u>Lifetime</u>	2 Years	3 Years	Benefit Period 4 Years	5 Years	<u>Lifetime</u>
<22	24	29	34	39	171	34	44	53	58	161	319	411	503	585	1,420
22	27	32	37	42	187	29	44	53	63	161	319	421	512	595	1,439
23	27	32	39	44	196	34	48	53	63	170	329	430	522	604	1,468
24	29	34	42	46	204	34	48	58	68	180	334	435	532	614	1,496
25	29	37	42	49	212	39	48	63	73	189	338	440	546	628	1,525
26	32	37	44	51	228	39	58	68	77	199	343	454	551	638	1,544
27 28	32 34	39 42	46 49	54 56	236 253	44 48	58 63	73 77	82 87	218 227	353 358	459 469	561 575	653 662	1,572 1,600
28 29	37	42	49 51	61	253 261	48 48	63	7 / 82	92	246	363	469 474	585	672	1,629
30	37	46	56	64	277	53	68	82	97	256	372	483	590	682	1,657
31	39	49	59	66	293	58	73	87	106	265	377	493	599	696	1,676
32	42	51	61	71	310	58	77	97	111	284	382	498	614	706	1,705
33	44	54	64	73	326	63	82	102	121	303	387	508	624	720	1,733
34	46	56	68	78	342	63	87	106	126	322	396	517	628	730	1,761
35	49	61	71	83	358	68	87	116	131	341	401	522	643	740	1,790
36	51	64	76	88	383	73	97	121	140	350	406	532	653	754	1,809
37 38	54 56	66 71	81 86	93 98	407 424	77 82	106 106	126 131	145 155	369 398	416 421	541 546	662 667	764 778	1,837 1,866
38	59	71	90	103	424 448	92	116	140	169	398 426	421	546 556	677	778 788	1,866
40	61	78	95	110	472	97	126	150	174	445	435	566	691	798	1,922
41	66	83	100	115	505	102	131	160	189	464	440	570	701	812	1,941
42	68	88	105	122	530	106	135	169	198	502	445	580	711	822	1,970
43	73	93	112	130	562	111	145	179	208	521	450	585	720	832	1,989
44	78	98	120	137	595	116	155	189	222	549	454	595	725	846	2,017
45	81	103	127	147	627	126	164	198	232	587	464	604	735	851	2,036
46	86	110	134	154	660	135	174	213	247	616	469	609	745	865	2,064
47	90	117	142	164	701	140	184	222	261	653	474	614	754	870	2,083
48	95	122	149	174	741	150	198	237	276	682	479	624	764	880	2,102
49 50	103 108	130 139	159 169	183 196	782 831	155 169	208 218	251 266	295 309	729 758	483 488	633 633	769 778	894 899	2,121 2,140
51	115	147	178	205	880	174	232	280	329	805	488	643	788	914	2,140
52	122	156	188	220	929	184	242	300	343	852	493	648	793	919	2,178
53	130	166	200	232	986	193	256	314	367	890	498	653	803	928	2,197
54	137	176	213	247	1,043	208	271	334	387	937	503	657	807	933	2,206
55	144	186	227	264	1,108	218	285	348	406	985	508	662	812	938	2,216
56	154	198	242	279	1,173	227	300	367	430	1,032	508	667	812	948	2,235
57	164	210	257	298	1,246	237	314	387	450	1,080	512	667	822	948	2,235
58	174	222	274	315	1,320	251	334	401	474	1,127	512	672	822	957	2,244
59 60	183 196	237 254	291 311	337 359	1,401 1,491	266 276	343 358	421 445	488 517	1,174 1,231	517 517	672 677	822 827	952 962	2,244 2,263
61	208	269	328	381	1,572	285	377	464	537	1,288	517	677	832	962	2,263
62	220	286	350	406	1,670	300	392	483	561	1,335	517	677	832	962	2,254
63	235	303	372	430	1,768	309	406	498	580	1,383	512	677	827	962	2,254
64	247	320	394	455	1,866	324	425	517	604	1,430	517	677	827	962	2,254
65	262	342	418	484	1,980	334	435	537	628	1,477	517	672	827	962	2,244
66	279	362	443	513	2,094	343	450	556	648	1,525	512	672	827	957	2,235
67	293	384	469	545	2,216	353	459	570	662	1,553	508	667	817	948	2,206
68	311	406	496	577	2,338	363	474	585	677	1,591	503	662	812	943	2,187
69 70	330	430	526	611	2,468	367 377	483	599 609	691	1,629	498	653	807 798	933	2,169
70 71	347 367	455 482	557 592	648 687	2,615 2,762	377	493 498	614	706 716	1,648 1,676	493 488	648 638	798 783	923 909	2,140 2,112
72	389	509	626	729	2,702	382	508	624	725	1,705	479	628	774	894	2,083
73	411	538	663	770	3,087	387	512	628	735	1,705	469	619	759	880	2,036
74	433	567	699	814	3,250	392	517	633	740	1,714	459	609	745	865	1.998
75	462	606	746	868	3,454	396	517	643	745	1,723	454	599	735	851	1,960
76	494	648	797	927	3,682	392	517	643	749	1,733	440	580	716	832	1,913
77	526	689	851	988	3,918	396	522	643	754	1,742	435	570	701	817	1,866
78	560	736	907	1,056	4,179	396	522	648	754	1,742	421	556	687	793	1,818
79	597	785	971	1,130	4,464	334	445	546	633	1,468	416	541	662	774	1,761
80	641	844	1,042	1,215	4,790	329	440	546	633	1,449	401	527	653 628	754	1,714
81 82	685 731	902 966	1,117 1,196	1,301 1,396	5,124 5,483	329 324	435 430	532 527	624 614	1,430 1,411	392 382	512 498	628 609	730 701	1,657 1,591
82	782	1.034	1,196	1,396	5,483	324 319	430 421	527 517	604	1,411	362 367	498 479	585	677	1,591
84	839	1,108	1,372	1,601	6.265	309	411	508	595	1,354	353	459	561	648	1,458
85	897	1,186	1,469	1,716	6,704	305	401	493	575	1,316	338	440	532	614	1,383
										,					*****

Comprehensive Tax Qualified Certificate

Group Rates for 20-Year Premium Payment Option 0 Day Elimination Period Annual Premium Rates with Rate Increase - Year 3 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	Base Certificate with No Inflation Protection						Simple Inf	lation Protec	tion Rider			C	ompound I	nflation Prot	ection Rider	
Issue Age	2 Years	3 Years	Benefit Perio	d <u>5 Years</u>	<u>Lifetime</u>	2 Years	3 Years	Benefit Perio	d <u>5 Years</u>	<u>Lifetime</u>	2 Ye	ars	3 Years	d Years	5 Years	<u>Lifetime</u>
<22	17	20	24	27	114	19	24	29	39	104		203	266	324	377	909
22	17	20	24	27	122	19	29	34	44	104		208	271	329	387	928
23	17	22	24	29	130	24	29	39	44	104	:	213	276	338	392	937
24	20	22	27	29	130	24	34	39	48	123		213	280	343	401	966
25	20	24	29	32	138	24	34	39	48	123		218	285	348	406	985
26 27	20 22	24 27	29 32	34 37	147 155	29 29	34 34	44 44	48 48	133 142		227 227	290 295	358 363	411 416	994 1,013
28	22	27	32	37	163	29	39	48	58	152		232	305	372	430	1,013
29	24	29	34	39	171	29	39	53	58	161		232	305	377	435	1,051
30	24	29	37	42	179	34	48	53	63	170		242	314	382	440	1,070
31	27	32	39	44	187	34	48	58	68	180		242	319	387	450	1,089
32	27	34	39	46	204	39	48	63	73	180		251	324	396	459	1,098
33 34	29 29	37 37	42 44	49 51	212 228	39 44	48 58	68 73	77 82	199 199		251 256	329 338	406 411	464 474	1,127 1,136
35	32	39	46	54	236	44	58	73 77	87	218		261	343	411	483	1,155
36	34	42	51	59	253	48	63	77	87	227		266	348	421	488	1,174
37	34	44	54	61	269	53	68	82	97	237		271	353	430	498	1,193
38	37	46	56	64	277	58	73	87	102	265		276	358	435	508	1,222
39	39	49	59	68	293	58	77	92	106	275		280	363	445	512	1,231
40 41	42 44	51 56	64 66	73 76	318 334	63 63	82 82	97 106	111 126	284 303		280 285	372 372	450 459	517 532	1,241 1,269
42	46	59	71	81	350	68	92	111	131	322		200 290	377	464	537	1,269
43	49	61	76	86	375	73	97	116	140	341		295	387	469	546	1,297
44	51	66	78	90	391	77	102	126	150	369		300	392	479	556	1,326
45	54	68	83	98	415	87	111	135	155	388		305	396	488	561	1,345
46	59	73	88	103	440	87	116	145	164	407		309	401	493	570	1,354
47 48	61 66	78 83	95 100	110 115	464 497	92 97	121 131	150 160	174 189	436 455		314 314	406 411	498 508	575 585	1,373 1,392
49	68	88	100	122	530	106	135	164	198	473		324	421	512	595	1,402
50	73	93	112	132	562	111	145	179	208	502		324	425	522	599	1,420
51	78	100	120	139	595	116	155	193	222	540		329	430	527	609	1,439
52	83	105	130	149	627	126	164	198	232	578		334	440	532	619	1,468
53	88	112	137	159	668	135	174	213	247	606		338	445	541	624	1,477
54	93	120	147	169	717	145	184	227	266	634		343	450	546	633	1,487
55 56	100 108	130 137	156 169	181 193	766 815	150 160	193 208	242 251	280 295	663 701		348 348	450 459	556 556	643 648	1,506 1,525
57	115	147	178	208	864	164	218	271	309	748		353	464	566	653	1,544
58	122	159	193	222	929	179	227	280	329	786		358	464	570	662	1,553
59	132	169	205	240	986	184	242	300	343	833		358	474	580	667	1,572
60	142	181	222	257	1,059	193	256	314	363	871		363	479	585	677	1,591
61	152	196	237	274	1,132	203	266	334	387	919		367	483	595	687	1,610
62 63	161 174	208 225	254 274	296 315	1,214 1,295	218 227	285 295	348 363	401 425	956 1.004		372 377	488 493	599 604	691 701	1,619 1.638
64	186	240	293	340	1,393	237	314	382	445	1,004		382	498	609	706	1,638
65	200	259	315	367	1,491	247	329	401	464	1,098		382	503	619	711	1,667
66	215	279	340	394	1,597	261	338	421	488	1,155		387	508	624	720	1,676
67	230	298	367	423	1,719	271	358	435	508	1,193		392	512	624	725	1,686
68	247	323	394	457	1,841	285	367	454	527	1,241		396	512	633	730	1,705
69 70	267 286	347 374	423 457	491 531	1,980 2,134	290 305	382 396	474 488	551 570	1,288 1,326		396 401	517 522	638 638	735 740	1,714 1,714
71	308	401	494	572	2,134	314	416	503	590	1,364		401	527	643	745	1,714
72	330	433	531	616	2,468	324	425	522	604	1,411		401	527	648	745	1,723
73	355	465	572	663	2,648	334	435	537	624	1,458		401	527	643	749	1,723
74	381	499	614	714	2,843	338	450	551	638	1,487		401	527	643	745	1,714
75	416	543	665	773	3,071	343	454	566	657	1,515		396	522	643	745	1,714
76 77	447 484	587 636	721 782	839 910	3,324 3,601	358 363	469 474	575 585	667 682	1,553 1,572		396 396	522 517	643 633	740 735	1,705
77 78	484 523	687	782 846	910 985	3,601	363 367	474 483	585 599	682 691	1,572 1,600		396 392	517 512	633 628	735 725	1,686 1,657
79	565	743	917	1,066	4,204	314	411	508	595	1,364		387	503	619	716	1,638
80	611	807	995	1,159	4,562	314	411	512	595	1,373		382	498	609	706	1,610
81	660	870	1,076	1,252	4,929	314	416	508	599	1,364	;	372	488	595	696	1,572
82	712	939	1,161	1,355	5,311	309	406	508	590	1,354		363	474	580	672	1,525
83	765	1,012	1,252	1,460	5,719	309	401	498	585	1,335		353	459	566	653	1,477
84 85	824 885	1,088	1,347	1,575	6,151	300 300	401 392	498 483	570 566	1,316		343 334	450 430	546 522	628 604	1,420
85	885	1,171	1,450	1,692	6,607	300	392	483	900	1,297		JJ4	430	522	604	1,364

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Supporting Document Schedules

Satisfied - Item:	Transmittal Letter (A&H)
Comments:	
Attachment(s):	PA_Cover Letter_MedAmerica_Series 11 Group_LRRS_20220425.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Actuarial Certification (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum and Explanatory Information (A&H)
Comments:	
Attachment(s):	PA_ActMemo_MedAmerica_Series 11 Group_LRRS_20220425.pdf PA_Supplement_MedAmerica_Series 11 Group_LRRS_20220425.pdf PA_Exhibits and Attachments_MedAmerica_Series 11 and Prior_20220425.xlsb
Item Status:	
Status Date:	
Bypassed - Item:	Advertisements (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Authorization to File (A&H)
Comments:	
Attachment(s):	MAPA Letter of Authorization 20210908 Milliman.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Insert Page Explanation (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	

SERFF Tracking #:	MILL-133176421	State Tracking #:		Company Tracking #:	SERIES 11 GROUP	
State:	Pennsylvania		Filing Company:	MedAmerica Insura	nce Company	
Ol/Sub-TOI:	LTC03G Grou	p Long Term Care/LTC03G.001 Qualified				
Product Name:	Long-Term Ca	are				
Project Name/Number:	MedAmerica I	Nationwide 2022 Rate Increase/145MAI01-3	30.09			
Item Status:						
Status Date:						
Satisfied - Item:		Rate Table (A&H)				
Comments:		Rate tables are attached on the R	ate/Rule Schedule tab.			
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:		Replacement Form with Highlighte	ed Changes (A&H)			
Bypass Reason:		Not applicable as this is not a form	n filing.			
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:		Advertisement Compliance Certific	cation			
Bypass Reason:		Not applicable as this is not an ad-	vertisement filing.			
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:		Reserve Calculation (A&H)				
Bypass Reason:		Not applicable as this is not a form	n filing.			
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:		Variability Explanation (A&H)				
Bypass Reason:		Not applicable as this is not a form	n filing.			
Attachment(s):						
Item Status:						
Status Date:						
Satisfied - Item:		Claims and Administration Proces	sing Plan			
Comments:		C.GIO G.I.G. / G.I.III IIOUGUITI 10003	og : idii			
Attachment(s):		MedAmerica Claims Procedures_2	20160128 ndf			
Item Status:			20.00120.pai			
Status Date:						

MILL-133176421 Company Tracking #: SERIES 11 GROUP SERFF Tracking #: State Tracking #: State: Pennsylvania Filing Company: MedAmerica Insurance Company TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified Long-Term Care Product Name: Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09 Satisfied - Item: Sample Policyholder Notification Letter Comments: TEMPLATE MAPA Legacy-Assumed PH Letter 9.30.19.pdf Attachment(s): TEMPLATE MAPA Legacy-Assumed CNF 9.30.19.pdf **Item Status:** Status Date: Satisfied - Item: Response to May 24, 2022 Objection Comments: PA_Response to 20220524 Objection_MedAmerica_Series 11 Group_LRRS_20220808.pdf Attachment(s): PA Premier Response Attachments MedAmerica Series 11 Group 20220808.xlsb **Item Status:** Status Date: Satisfied - Item: Response to August 30, 2022 Objection Comments: PA_MedAmerica_Premier Group Response_20220926 Objection Letter_20220830.pdf Attachment(s): PA_Premier_Seriatim Listing_MedAmerica_Series 11 and Prior_20220926.xlsb **Item Status:** Status Date: Satisfied - Item: Response to September 30, 2022 Objection Comments: PA_Response to 20220930 Objection_MedAmerica_Series 11 Group_LRRS_20221025.pdf PA_Premier_Response Attachments_Series 11 and Prior_20221025.xlsb Attachment(s): Item Status:

Status Date:

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Attachment PA_Exhibits and Attachments_MedAmerica_Series 11 and Prior_20220425.xlsb is not a PDF document and cannot be reproduced here.

Attachment PA_Premier_Response Attachments_MedAmerica_Series 11 Group_20220808.xlsb is not a PDF document and cannot be reproduced here.

Attachment PA_Premier_Seriatim Listing_MedAmerica_Series 11 and Prior_20220926.xlsb is not a PDF document and cannot be reproduced here.

Attachment PA_Premier_Response Attachments_Series 11 and Prior_20221025.xlsb is not a PDF document and cannot be reproduced here.



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milliman com

April 25, 2022

Honorable Michael Humphreys Acting Insurance Commissioner Pennsylvania Insurance Department (Department)

Via SERFF

Re: MedAmerica Insurance Company (MedAmerica)
Company NAIC # 69515
SERFF Tracking # MILL-133176421
Series 11 Group

Comprehensive Form GRP11-341-MA-PA-601 Comprehensive Certificate GRP11-342-MA-PA-601

Dear Acting Commissioner Humphreys:

On behalf of the company, we are submitting the referenced rate filing for your review. This is an existing product(s) that provides long-term care coverage on a group basis. The company issued this product(s) in Pennsylvania from July 1, 2004 to October 1, 2007 and is no longer marketing it in any jurisdiction. The company is making a similar request on the individual product(s) in a concurrent filing (SERFF Tracking # MILL-133176375).

The company is requesting a premium rate increase on the above-listed form(s), including all associated riders. The need for a premium rate increase is due to emerging and projected experience running more adverse than originally expected.

The cumulative requested rate increase varies by benefit period and inflation option. The rate increase request was determined as described in Section 2 of the enclosed actuarial memorandum. The following table provides the requested rate increases for the above-listed form(s) by benefit period, inflation option, and issue date.



Pennsylvania – MedAmerica Rate Increase Request

11010 1101000 1100 0000										
	Benefit	Inflation	Requested							
Policy Form Cohort	Period	Option	Increase							
	ssued Prior to 9	/16/2002								
	Non-Lifetime	Non-Auto	0.0%							
Carios 11 Croup	Non-Lifetime	Auto	90.2							
Series 11 Group	Lifetime	Non-Auto	70.1							
	Lifetime	Auto	98.2							
lss	sued On or After	9/16/2002								
	Non-Lifetime	Non-Auto	0.0							
Sorios 11 Croup	Non-Lifetime	Auto	90.1							
Series 11 Group	Lifetime	Non-Auto	70.1							
	Lifetime	Auto	98.2							
Average ^[1]	\verage ^[1]									

[1] As of December 31, 2020 and excludes policies assumed to be paid up prior to implementation of the requested rate increase.

Prior rate increases have been approved and implemented on the above-listed form(s). Exhibit IV of the enclosed actuarial memorandum provides a nationwide status listing of the current and all prior rate increase filings for each jurisdiction in which there is business in force. The company is seeking this current rate increase request to help alleviate the adverse performance on this block of business.

While a prior rate increase in Pennsylvania varied by issue date, the company is currently requesting a cumulative rate increase that varies by benefit period and inflation option only (rather than also by issue date), as described in Section 2 of the enclosed actuarial memorandum. However, the company reserves the right to vary future cumulative rate increases by issue date due to differences in the rate history.

If the Department approves the increase requested in full, then the company does not anticipate additional rate increases beyond the current request. However, the company will continue to monitor experience and reserves the right to request additional rate increases if experience deteriorates from the current expectations in this filing.

Similar to the prior increase(s), the company will offer insureds affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will offer a contingent benefit upon lapse to insureds that trigger a substantial rate increase. Additionally, the company will voluntarily offer a contingent benefit upon lapse to insureds affected by the rate increase, even if the increase is not considered substantial. If the cumulative requested rate increase is filed for use, a majority of policyholders will be eligible for a contingent benefit upon lapse.

To comply with rate stability regulation in this jurisdiction, enclosed with this filing is a plan, subject to the Department's review, which demonstrates that appropriate administration and claims processing procedures are in effect.

The following electronic items are included with this submission:

- cover letter
- · letter from the company authorizing submission of this filing on its behalf
- claims and administration processing plan, as provided by MedAmerica
- actuarial memorandum
- supplement to the actuarial memorandum
- current and proposed premium rate schedules
- numerical data in Excel
- sample policyholder notification letter^[1]

[1] Please note that in the future slight variations in language may occur that do not materially change the information being provided to the policyholder. It is our understanding that such variations do not need to be filed with the Department.



No filing fee is required for this submission.

The contact person for this filing is:

Courtney Williamson, ASA, MAAA Associate Actuary Milliman, Inc. 8500 Normandale Lake Blvd., Suite 1850 Minneapolis, MN 55437 (952) 820-2413 courtney.williamson@milliman.com

Thank you for your assistance in reviewing this filing.

Respectfully,

Missy Gordon, FSA, MAAA Principal and Consulting Actuary

MAG/ljh

Enclosures

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<u>Product</u> <u>Number</u>

Series 11 Group

Comprehensive Form GRP11-341-MA-PA-601
Comprehensive Certificate GRP11-342-MA-PA-601

MedAmerica Insurance Company (MedAmerica) is requesting a rate increase on the above-listed long-term care policy form(s). The company issued this policy form(s) in Pennsylvania from July 2004 through October 2007 and is no longer marketing it in any jurisdiction.

Nationwide, MedAmerica and its affinity partners are requesting a premium rate increase that varies by benefit period and inflation option, except where limited by regulatory restrictions or the limited amount of inforce business. This actuarial memorandum captures the pooled nationwide experience of the above-listed policy form(s) as well as similar individual and group policy forms of the same product series issued nationwide by MedAmerica and its affinity partners. Since the prior nationwide request, the business of certain affinity partners has been commuted back to the original companies. MedAmerica no longer has any risk for these policies and, therefore, their experience is not reflected in any experience exhibits in this filing.

1. Purpose of Filing

This actuarial memorandum has been prepared for the purpose of demonstrating that the requested rate increase discussed in Section 2 meets the minimum requirements of the applicable sections of the 2014 National Association of Insurance Commissioners (NAIC) Long-Term Care Insurance Model Regulation (Model Regulation). The enclosed supplement to the actuarial memorandum demonstrates compliance with the applicable regulatory requirements of this jurisdiction, to the extent they differ from the Model Regulation, and includes other commonly requested information of this jurisdiction. It may not be suitable for other purposes.

2. Requested Rate Increase

Nationwide, the company is requesting a rate increase that varies by benefit period and inflation option. The rate increase levels were determined to vary by benefit period and inflation option to better align the rate increase with the adverse experience. Appendix A to this memorandum provides a description of the development of and justification for the assumptions used in this filing, which were used to analyze the adverse experience.

The rate increases were developed by targeting the lifetime loss ratios shown in Table 2.1 below. These lifetime loss ratios are consistent with those expected in the prior nationwide request. As the prior nationwide request varied by benefit period, the target lifetime loss ratios vary only by benefit period.

Table 2.1
Target Lifetime Loss Ratios

Benefit	Lifetime
Period	Loss Ratio
Non-Lifetime	78%
Lifetime	119
All	88

The average nationwide requested rate increases, shown in Table 2.2 below, were developed to produce the target lifetime loss ratios shown in Table 2.1 above. The table below also provides the average prior and cumulative increases by policy form cohort, benefit period, and inflation option based on the nationwide distribution of business.

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Table 2.2 Nationwide Average^[1] Rate Increase Request

Policy Form	Benefit	Inflation	Prior	Requested	Cumulative
Cohort	Period	Option	Increase	Increase	Increase
	Non-Lifetime	Non-Auto	93.8%	52.8%	196%
Prior to	Non-Lifetime	Auto	95.2	188.6	463
Series 11	Lifetime	Non-Auto	122.9	332.6	864
	Lifetime	Auto	126.3	396.6	1024
	Non-Lifetime	Non-Auto	94.9	51.9	196
Series 11	Non-Lifetime	Auto	95.2	188.5	463
Individual	Lifetime	Non-Auto	141.4	299.5	864
	Lifetime	Auto	128.1	392.8	1024
	Non-Lifetime	Non-Auto	112.9	39.1	196
Series 11	Non-Lifetime	Auto	122.3	153.3	463
Group	Lifetime	Non-Auto	74.0	454.2	864
	Lifetime	Auto	71.3	555.9	1024
Average			111.0	187.9	507

^[1] As of December 31, 2020 and excludes policies assumed to be paid up prior to implementation of the requested rate increase.

As part of this nationwide rate increase filing, the company is pursuing actuarially equivalent rate increases in all jurisdictions except where limited due to regulatory requirements or the limited amount of in-force business. Therefore, the rate increases requested in each jurisdiction were developed to produce an actuarially equivalent lifetime loss ratio equal to those in Table 2.1 above, with premiums restated to reflect the actual rate increases implemented in each jurisdiction. The enclosed cover letter provides the requested rate increases in this jurisdiction.

If the Department approves the increase requested in full, then the company does not anticipate additional rate increases beyond the current request. However, the company will continue to monitor experience and reserves the right to request additional rate increases if experience deteriorates from the current expectations in this filing.

Current rate tables and corresponding rate tables reflecting the proposed rate increases are enclosed with this filing. Please note that the actual rates implemented may vary slightly from those in the enclosed rate tables due to implementation rounding algorithms.

As the company is not currently marketing new business, the required statement that the renewal premium rate schedules are not greater than the new business premium rate schedules is not applicable.

3. Description of Benefits

These products provide long-term care coverage. The Series 11 products are tax-qualified and were issued on an individual or group basis. The Prior to Series 11 product includes tax-qualified and non-tax qualified policy forms and was issued on an individual or group basis. Each product has benefit eligibility requirements that involve activities of daily living (ADL) deficiencies or cognitive impairment. Waiver of premium is provided when certain benefits are being paid. A daily benefit, benefit period, and elimination period were selected at issue.

At issue, the insured may have had the option to choose one of the following inflation options, the availability of which varied by policy form: simple inflation for life, simple inflation for 20 years, or compound inflation. The two simple inflation options provide for benefit levels that increase on each anniversary date by 5% of the daily benefit amount chosen at issue for either the life of the insured or 20 years depending on the option chosen. The compound inflation option provides for benefit levels that increase on each anniversary date by 5% compounded annually for the life of the insured. These automatic increasing benefits apply even when the insured is in claim status. For Series 11 Group forms, the insured may have also had the option of a guaranteed purchase option. Under this option, the insured can purchase additional coverage amounts of 5% per year without additional underwriting.

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The available choices for benefit period, elimination period, and inflation option are shown in Section 21.

At issue the insured may have had the option of selecting riders that provide the following types of coverage: nonforfeiture, restoration of benefits, return of premium, shortened benefit period, spousal benefit transfer, survivorship benefit, or monthly home health care benefit. The insured may have had the option to select a lifetime, ten-year, or twenty-year premium payment option.

A contingent benefit upon lapse (CBUL) will be available to all insureds at the time of the rate increase.

4. Renewability

These policies are guaranteed renewable for life.

5. Applicability

This rate increase applies to all policies issued on the above-listed form(s) in this jurisdiction. The rate changes will apply to the premium of the base form and all applicable options and riders associated with the base form.

6. Actuarial Assumptions

The following assumptions are used to project the experience shown in this filing.

a. Active Assumptions

- i. Claim Incidence Probabilities were developed using the 2017 Milliman Long-Term Care Guidelines (Guidelines) incidence curves, with adjustments for retrospective improvement to bring the Guidelines forward to 2020, adverse selection for historical rate increases, and contingent nonforfeiture (CNF) policies. The incidence curves were developed based on starting site of care—assisted living facility (ALF), skilled nursing facility (SNF), or home health care (HHC)—and further adjusted based on historical experience for gender, marital status, product type, cohort, coverage type, benefit period, and attained age.
- ii. Voluntary Lapse Probabilities vary by policy duration (ultimate for 10+), attained age (ultimate for 65+), benefit period, inflation option, marital status, gender, cohort, and premium payment option. Exhibit A-2a of Appendix A to this memorandum summarizes the ultimate lapse probabilities by key characteristics for lifetime-pay policies.

The durational voluntary lapse probabilities were adjusted based on the following criteria for the limited-pay options:

- For the ten-pay option, a reduction of 65% of the durational lapse probabilities is assumed for durations one through four, a reduction of 70% of the durational lapse probabilities is assumed for durations five through eight, and 0% lapse thereafter.
- For the twenty-pay option, a reduction of 50% of the durational lapse probabilities is assumed for durations one through eight, a reduction of 75% of the durational lapse probabilities is assumed for durations nine through fifteen, and 0% lapse thereafter.
- iii. Active Mortality Probabilities reflect the 2012 Individual Annuitant Mortality (IAM) Basic table with adjustments to make it applicable to an active life exposure base and retrospective active mortality improvement to bring the table forward to 2020. These mortality probabilities were then adjusted based on historical mortality experience by gender, marital status, inflation option, group versus individual, cohort, attained age, issue era, and duration. The mortality adjustment factors can be found in Exhibit A-3a of Appendix A to this memorandum.

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b. <u>Disabled Assumptions</u>

- i. Disabled Mortality Probabilities reflect disabled mortality tables developed in conjunction with the 2017 Guidelines with adjustments to reflect retrospective disabled mortality improvement to bring the probabilities forward to 2020. These mortality probabilities were then adjusted based on historical experience by starting site of care, gender, benefit period, group versus individual, claim year, and attained age at claim incurral.
- ii. Implied Recovery Probabilities were developed from the composite claim terminations and the disabled mortality assumption with adjustments to ensure the resulting recovery probabilities were reasonable by claim month and across key claimant characteristics. Appendix A to this memorandum provides the formula used to develop the implied recovery probabilities.

c. Utilization Assumption

- i. Policy Duration Utilization was developed using the 2017 Guidelines with adjustments to reflect current utilization percentages and cost of care trends. The policy duration utilization assumption also captures how utilization by site of care changes over time due to (1) inflation of the daily benefit and (2) cost of care trends.
- ii. Claim Duration Utilization was developed based on the policy duration utilization assumption described above with adjustments for actual claim experience by starting site of care. The adjustment factors applied to the policy duration utilization assumption can be found in Exhibit A-8a of Appendix A to this memorandum.
- d. <u>Policyholder Behavior Due to the Rate Increase.</u> At the time of a rate increase, insureds have the option to elect a CBUL or reduced benefit options (RBO).

Insureds who elect a CBUL are modeled as a lapse (i.e., the CBUL benefit is not modeled), which results in a slightly lower lifetime loss ratio than if the CBUL benefit had been modeled. The following table provides the CBUL and RBO election rates and the approximate reduction to premiums and benefits due to the impact of RBO elections by rate increase band. The assumptions shown in the table below are applied to lifetime-pay policies only; limited-pay policies are assumed to not elect CBUL or RBO.

Table 6.1 Policyholder Behavior Assumptions

	,		
Requested Rate	CBUL	RBO	Approximate
Increase	Election	Election	Reduction
Band	Rate	Rate	for RBO ^[1]
1.0 - 9.9%	1%	1%	0.0%
10.0 – 19.9	3	2	0.3
20.0 - 49.9	6	6	1.7
50.0 – 79.9	9	14	6.1
80.0 - 99.9	12	18	9.7
100.0 - 199.9	14	25	17.4
200.0+	16	35	29.8

[1] For display purposes, the approximate reduction for RBO values reflect the midpoint of the requested increase within each range. A detailed description of the calculation can be found in Appendix A. For example, the 20.0% – 49.9% range was calculated using the formula in Appendix A and a rate increase of 35%. The 200.0%+ range reflects a rate increase of 250%.

As a result of the rate increase, we assume an increase to claim incidence rates due to adverse selection. The adverse selection assumption varies by cumulative rate increase band and attained age. The following table provides the assumed increase in claim incidence rates by cumulative rate increase band.

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Table 6.2 Adverse Selection Assumption

Cumulative Rate	Adverse Selection
Increase Band	Assumption Range
1.0 – 15.0%	1.00 – 1.00
15.1 – 25.0%	1.01 – 1.01
25.1 – 50.0%	1.02 – 1.10
50.1 – 75.0%	1.03 – 1.11
75.1 – 100.0%	1.04 – 1.12
100.1%+	1.05 – 1.13

- e. <u>Interest Rate</u> consistent with the maximum valuation interest rate applicable to the year of issue (ranges from 3.5% to 5.5% and averages 4.5%) is used to demonstrate compliance with the minimum loss ratio requirements.
- f. <u>Prospective Annual Improvement</u> in the active mortality and claim incidence assumptions is assumed for 10 years starting in 2021. Annual improvement factors vary by attained age and gender based on the G2 improvement scale from the 2012IAM table.
- g. <u>Expenses</u> have not been explicitly projected for the purpose of demonstrating compliance with minimum loss ratio requirements. Originally filed expense assumptions are assumed to remain appropriate, except reductions are made to the renewal commission rates so that the total commissions paid before and after any increase in premium are similar (i.e., commissions are not paid on the increased premium).

The above assumptions are based on the experience of the above-listed policy form(s) and similar forms issued by MedAmerica and its affinity partners (including commuted business), other similar business issued by MedAmerica (including its affinity partners and acquired blocks of business), industry experience, and actuarial judgment. The above assumptions are deemed reasonable for the particular policy form(s) in this filing and are considered "most likely" (without explicit margin).

In establishing the assumptions described in this section, the policy design, underwriting, and claims adjudication practices for the above-referenced product(s) were taken into consideration. Appendix A to this memorandum provides a description of the development of and justification for the assumptions used in this filing.

The company is not currently marketing long-term care products. As a result, the requirement to reflect on any assumptions that deviate from those used for pricing other forms currently available for sale is not applicable.

7. Marketing Method

Agents and brokers of the company marketed these products.

8. Underwriting Description

Policies on the individual forms were fully underwritten.

On the group forms, actively at work employees were subject to short form underwriting. All others were subject to full underwriting.

Groups of at least 500 employees may have been eligible for modified guaranteed issue underwriting for those actively at work and, for some forms, those not currently at work. For some forms, if the employer agreed to contribute 100% of premium for a base plan for a minimum of three years, no underwriting was required for those actively at work. For other forms, spouses of active employees and spouses of employees who were not currently at work were subject to short form underwriting.

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For both individual and group business, the company used various underwriting tools in addition to the application, which may have included medical records, an attending physician's statement, telephone interview, and/or face-to-face assessment.

9. Premiums

Premiums are unisex and payable for life unless the insured selected a ten-year or twenty-year premium payment option. The premiums may vary by policy form, issue age, elimination period, benefit period, initial daily benefit, inflation option, premium payment option, underwriting class, joint/group discounts, home care percentage, copayment option, marital status at issue, and the selection of any riders.

10. Issue Age Range

Issue ages are from 18 to 85.

11. Area Factors

Area factors are not used for these products.

12. Premium Modalization Rules

The following modal factors and percent distributions (based on the nationwide in-force count as of December 31, 2020) are applied to the annual premium (AP):

Table 12.1
Nationwide Modal Factors and Distribution

Premium Mode	Modal Factors	Percent Distribution
Annual	1.00*AP	46%
Semi-Annual	0.52*AP	4
Quarterly	0.26*AP	27
Monthly	0.09*AP	22

13. Reserves

Active life reserves have not been used in the experience exhibits for this rate increase analysis for the purpose of demonstrating compliance with minimum loss ratio requirements, except as described in the supplement to the actuarial memorandum. Claim reserves as of December 31, 2020 have been discounted to the incurral date of each respective claim and included in historical incurred claims. An incurred but not reported (IBNR) reserve balance as of December 31, 2020 has been allocated to the 2020 calendar year and included in historical incurred claims.

14. Trend Assumptions

As this is not medical insurance, an explicit medical cost trend is not included in the projections.

15. Demonstration of Satisfaction of Loss Ratio Requirements

This filing uses pooled nationwide experience of the above-listed product(s) and similar individual and group products issued nationwide by MedAmerica and its affinity partners. The pooled experience is appropriate to increase credibility and allow for a uniform rate increase request across similar business. Applying a uniform rate increase to the pool of forms maintains the original pricing relationships of the product design and differences between individual and group business.

Further, pooling experience is appropriate because the products issued are identical, the marketing and distribution employed is similar, and the same company (MedAmerica) administers and manages the

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entire block (including underwriting and claims handling). MedAmerica has 100% of the risk of the affinity partner forms via reinsurance arrangements with each affinity partner.

Exhibit I provides actual and projected experience using current assumptions. Actual experience is provided from inception through 2020 and then projected on a seriatim basis for 60 years using the current assumptions described above in Section 6. The actual and projected experience is based on nationwide premiums that reflect prior rate increases filed for use between January 2010 and April 2021, which average 111% across all jurisdictions. The after increase projected experience reflects the additional increase needed to achieve the cumulative increases shown in Section 2 on a seriatim basis.

Values in Exhibit I are shown (a) before and (b) after the nationwide requested rate increase. Included are calendar year earned premiums, incurred claims, end of year lives, and annual loss ratios. As shown in Exhibit I-b, the anticipated lifetime loss ratio with the nationwide requested rate increase exceeds the minimum loss ratio required by pre-rate stability regulation.

The following table demonstrates that the nationwide lifetime loss ratios by policy form cohort, benefit period, and inflation option also exceed the minimum loss ratio required by pre-rate stability regulation. The 'All' row corresponds to that shown in Exhibit I.

Table 15.1

Nationwide Lifetime Loss Ratios at the Maximum Valuation Interest Rate by Policy Form Cohort, Benefit Period, and Inflation Option

		Inflation	Before	After
Policy Form Cohort	Benefit Period	Option	Increase	Increase
Prior to Series 11	All	All	110%	101%
Series 11 Individual	All	All	122	89
Series 11 Group	All	All	111	83
All ^[1]	Non-Lifetime	Non-Auto	81	77
All	Non-Lifetime	Auto	126	92
All	Lifetime	Non-Auto	112	98
All	Lifetime	Auto	181	127
All	Non-Lifetime	All	101	80
All	Lifetime	All	167	122
All	All	All	115	90

^[1] Policies that previously elected a CBUL currently have a non-lifetime benefit period and non-auto inflation. These policies were excluded from this row because the premiums paid prior to CBUL election are not commensurate with their current benefits

The majority of policies subject to this rate increase are eligible for a CBUL, so an alternative version of the 58%/85% test, which uses the greater of 58% and the original anticipated lifetime loss ratio, is provided per post-rate stability regulation. The expected loss ratio using original pricing assumptions and actual policies sold (64%) is used as a substitute for the original pricing loss ratio that was determined at pricing based on an assumed mix of business sold.

Exhibit II provides a demonstration that the nationwide requested rate increase meets the alternative 58%/85% test required by post-rate stability regulation. This exhibit shows that the sum of the accumulated value of incurred claims without the inclusion of active life reserves, and the present value of projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:

- 1. Accumulated value of the initial earned premium times 64%,
- 2. 85% of the accumulated value of prior premium rate schedule increases,
- 3. Present value of projected initial earned premium times 64%, and
- 4. 85% of the present value of projected premium in excess of the projected initial earned premium.

The projected incurred claims in Exhibit II were increased by 15% from the current assumptions described in Section 6 to reflect assumptions that include moderately adverse conditions.

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The following table demonstrates that the alternative 58%/85% test is passed by policy form cohort, benefit period, and inflation option. The 'All' row corresponds to that shown in Exhibit II. Values in the table are shown in millions of dollars. The 'Alternative 58% Loss Ratio' represents the greater of 58% and the expected lifetime loss ratio.

Table 15.2
Nationwide Alternative 58%/85% Test by Policy Form Cohort, Benefit Period, and Inflation Option

Policy Form Cohort	Benefit Period	Inflation Option	Alternative 58% Loss Ratio	Item 5 ^[1]	Item 7 ^[2]	Result ^[3]
Prior to Series 11	All	All	64%	\$142.9	\$229.6	Pass
Series 11 Individual	All	All	60	220.7	321.7	Pass
Series 11 Group	All	All	69	198.5	245.7	Pass
AII ^[4]	Non-Lifetime	Non-Auto	64	124.5	151.9	Pass
All	Non-Lifetime	Auto	65	277.8	393.3	Pass
All	Lifetime	Non-Auto	61	22.4	34.9	Pass
All	Lifetime	Auto	60	102.8	211.4	Pass
All	Non-Lifetime	All	65	437.8	550.7	Pass
All	Lifetime	All	60	125.2	246.3	Pass
All	All	All	64	563.2	797.0	Pass

^[1] Item 5 is the Lifetime Earned Premium Times Prescribed Factor.

16. Actual-to-Expected Experience

The following table provides a comparison of actual and projected experience using current assumptions to that expected using original pricing assumptions. Values in the following table are shown (a) before and (b) after the nationwide requested rate increase.

Table 16.1
Nationwide Actual and Expected Loss Ratios
by Policy Form Cohort, Benefit Period, and Inflation Option

			Lif	Lifetime Loss Ratio			Expected
	Benefit	Inflation	Before	After		Before	After
Policy Form Cohort	Period	Option	Increase	Increase	Expected	Increase	Increase
Prior to Series 11	All	All	105%	96%	64%	1.65	1.51
Series 11 Individual	All	All	119	88	60	2.00	1.47
Series 11 Group	All	All	109	81	69	1.57	1.17
AII ^[1]	Non-Lifetime	Non-Auto	78	75	64	1.21	1.16
All	Non-Lifetime	Auto	123	90	65	1.89	1.38
All	Lifetime	Non-Auto	109	95	61	1.77	1.55
All	Lifetime	Auto	176	125	60	2.96	2.10
All	Non-Lifetime	All	97	78	65	1.50	1.21
All	Lifetime	All	162	119	60	2.71	1.99
All	All	All	112	88	64	1.75	1.38

^[1] Policies that previously elected a CBUL currently have a non-lifetime benefit period and non-auto inflation. These policies were excluded from this row because the premiums paid prior to CBUL election are not commensurate with their current benefits.

Actual and projected experience in the above table is identical to that described in Exhibit I, except historical experience is accumulated at MedAmerica's actual historical earned interest rates, which average 5.3% for this block, and projected experience is discounted at MedAmerica's current most-likely interest rate assumption of 4.25%. This 4.25% rate represents MedAmerica's expectation of its long-term investment earnings rate based on the average net investment earnings rate projected for MedAmerica's 2020 cash flow testing.

^[2] Item 7 is Lifetime Incurred Claims with Rate Increase.

^[3] Test of whether Item 7 is not less than Item 5.

^[4] Policies that previously elected a CBUL currently have a non-lifetime benefit period and non-auto inflation. These policies were excluded from this row because the premiums paid prior to CBUL election are not commensurate with their current benefits.

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Expected experience uses the actual policies sold and projects from issue on a seriatim basis using the original pricing assumptions.

Exhibit III provides a summary of the original pricing assumptions that underlie the expected experience described above.

17. History of Previous Rate Revisions

Prior rate increases have been approved and implemented on the above-listed form(s). Exhibit IV provides a status of the rate increase filings, along with the current requested increases. The status is shown for each jurisdiction in which there is business in force as of December 31, 2020. Also included are the number of policies and annualized premium as of December 31, 2020. Exhibit IV is provided for (a) Prior to Series 11, (b) Series 11 Individual, and (c) Series 11 Group policy forms. Each status listing provides the status of (i) the first round and associated follow-ups, (iii) the second round and the first follow-up, (iiii) the second and third follow-up filings for the second round of the rate increase requests, and (iv) the current round of requested increases.

As part of this rate increase process, an increase has been or is expected to be requested in most jurisdictions. The company anticipates requesting an actuarially equivalent cumulative rate increase level in all jurisdictions except where limited due to regulatory requirements or the limited amount of inforce business. In jurisdictions where the company has not yet reached a decision regarding the current rate increase or the prior reduced rate increase was phased-in over multiple years, Exhibit IV indicates "TBD" (to be determined).

18. Analysis Performed to Consider a Rate Increase

The experience table in Section 16 above demonstrates that experience has been more adverse from that expected using original pricing assumptions as the A:E loss ratios exceeds 1.0. The adverse experience may be due to a combination of higher persistency, higher morbidity, and lower interest.

In 2017, a nationwide requested increase was determined such that the company was able to certify that rates would remain stable under moderately adverse experience (MAE) for policies with a non-lifetime benefit period. The company's threshold for these policies for MAE was defined as a lifetime loss ratio of 85%. To determine whether experience has deteriorated beyond this threshold, experience was restated to reflect the timing and rate level of the 2017 requested increase and projected using current most-likely assumptions. As the resulting lifetime loss ratio was 90%, the MAE threshold was crossed, and additional rate increases could be considered. Exhibit V provides a summary of the assumptions used in the 2017 nationwide request.

19. Average Annual Premium in Pennsylvania (Based on December 31, 2020 In-Force)

The number of insureds and the corresponding average annual premium that will be affected by this and the identical, concurrent rate increase filing are shown in the table(s) below. The values provided in the table(s) below exclude policies assumed to be paid up prior to implementation of the requested rate increase.

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Table 19.1
Average Annual Premium
Pennsylvania – MedAmerica

				After
		Number	Before	Requested
	Inflation	of	Increase	Increase
Benefit Period	Option	Insureds	Premium ^[1]	Premium ^[1]
Non-Lifetime	Non-Auto	38	\$1,848	\$1,848
Non-Lifetime	Auto	27	2,962	5,635
Lifetime	Non-Auto	7	3,322	10,242
Lifetime	Auto	4	7,160	25,725
All	All	76	2,659	5,223
Non-Lifetime	Non-Auto	8	1,839	1,839
Non-Lifetime	Auto	53	3,562	6,774
Lifetime	Non-Auto	1	3,463	10,677
Lifetime	Auto	21	6,116	21,391
All	All	83	4,041	10,044
Non-Lifetime	Non-Auto	7	808	808
Non-Lifetime	Auto	56	2,618	4,977
Lifetime	Non-Auto	0	0	0
Lifetime	Auto	0	0	0
All	All	63	2,417	4,514
Non-Lifetime	Non-Auto	53	1,709	1,709
Non-Lifetime	Auto	136	3,054	5,808
Lifetime	Non-Auto	8	3,339	10,296
Lifetime	Auto	25	6,283	22,085
All	All	222	3,107	6,824
	Benefit Period Non-Lifetime Non-Lifetime Lifetime Lifetime All Non-Lifetime Lifetime Lifetime Lifetime Lifetime All Non-Lifetime Non-Lifetime Lifetime	Inflation Benefit Period Option Non-Lifetime Non-Auto Lifetime Auto All All Non-Lifetime Non-Auto Lifetime Auto Lifetime Auto Lifetime Auto Lifetime Non-Auto Lifetime Non-Auto Lifetime Auto All All Non-Lifetime Non-Auto Lifetime Non-Auto All All Non-Lifetime Non-Auto Lifetime Auto Lifetime Non-Auto Lifetime Non-Auto Lifetime Auto Lifetime Non-Auto Lifetime Auto Lifetime Auto All Non-Lifetime Non-Auto Lifetime Non-Auto All Non-Lifetime Non-Auto All Non-Lifetime Non-Auto Auto Lifetime Non-Auto Lifetime Auto Auto Lifetime Auto Auto Auto Auto Auto Auto Auto Auto	Benefit Period Inflation Option of Insureds Non-Lifetime Non-Auto 38 Non-Lifetime Auto 27 Lifetime Auto 4 All 76 Non-Lifetime Non-Auto 8 Non-Lifetime Auto 53 Lifetime Auto 1 Lifetime Auto 21 All 83 Non-Lifetime Non-Auto 7 Non-Lifetime Auto 0 Lifetime Auto 0 All All 63 Non-Lifetime Non-Auto 53 Non-Lifetime Non-Auto 53 Non-Lifetime Non-Auto 53 Non-Lifetime Non-Auto 8 Lifetime Non-Auto 8 Lifetime Auto 25	Number

^[1] Premium reflects all prior rate increases filed for use, including the most recent increase filed on September 14, 2021.

20. Proposed Effective Date

This rate increase will apply to policies on their next premium payment date following at least a 60-day policyholder notification period following being filed for use by the department of insurance, but no sooner than 12 months after the prior rate increase was effective.

21. Distribution of Business as of December 31, 2020 (Based on Nationwide In-Force Insured Count)

Table 21.1 Nationwide Distributions of Business

Issue Ages	Percent Distribution
<40	10%
40-44	8
45-49	13
50-54	19
55-59	22
60-64	17
65-69	8
70-74	3
75+	1

Address: 165 Court Street, Rochester, New York 14647

Series 11 and Prior Actuarial Memorandum

April 25, 2022

Elimination Period	Percent Distribution
0-Day	3%
20-Day	15
30-Day	<1
60-Day	6
90-Day	57
100-Day	5
180-Day	14
365-Day	<1

Benefit Period	Percent Distribution
1-Year	<1%
2-Year	18
3-Year	30
4-Year	6
5-Year	19
6-Year	1
7-Year	<1
8-Year	<1
10-Year	<1
Lifetime	13
CNF	14

Inflation Option	Percent Distribution
None	50%
Simple for Life	3
Compound for Life	37
Simple for 20 Years	11
GPO	<1

Premium Payment Option	Percent Distribution
Ten-Pay	15%
Twenty-Pay	12
Lifetime-Pay	59
CNF	14

Coverage Type	Percent Distribution
Facility Only	4%
Comprehensive	95
Home Health Only	1

22. Number of Insureds and Annualized Premium (Based on December 31, 2020 In-Force)

The number of insureds and annualized premium that will be affected by this and the identical, concurrent rate increase filing are shown in the tables below. The values provided in the tables below exclude policies assumed to be paid up prior to implementation of the requested rate increase.

Address: 165 Court Street, Rochester, New York 14647

Series 11 and Prior Actuarial Memorandum

April 25, 2022

Table 22.1
Insureds and Annualized Premium
Pennsylvania – MedAmerica

	Benefit	Inflation	Number of	Annualized
Policy Form Cohort	Period	Option	Insureds	Premium ^[1]
	Non-Lifetime	Non-Auto	38	\$70,217
	Non-Lifetime	Auto	27	79,985
Prior to Series 11	Lifetime	Non-Auto	7	23,251
	Lifetime	Auto	4	28,639
	All	All	76	202,091
	Non-Lifetime	Non-Auto	8	14,716
	Non-Lifetime	Auto	53	188,793
Series 11 Individual	Lifetime	Non-Auto	1	3,463
	Lifetime	Auto	21	128,431
	All	All	83	335,403
	Non-Lifetime	Non-Auto	7	5,658
	Non-Lifetime	Auto	56	146,603
Series 11 Group	Lifetime	Non-Auto	0	0
	Lifetime	Auto	0	0
	All	All	63	152,261
	Non-Lifetime	Non-Auto	53	90,590
	Non-Lifetime	Auto	136	415,381
Total	Lifetime	Non-Auto	8	26,714
	Lifetime	Auto	25	157,070
	All	All	222	689,754

^[1] Premium reflects all prior rate increases filed for use, including the most recent increase filed on September 14, 2021.

Table 22.2 Insureds and Annualized Premium Nationwide

	Benefit	Inflation	Number of	Annualized
Policy Form Cohort	Period	Option	Insureds	Premium
	Non-Lifetime	Non-Auto	173	\$384,219
	Non-Lifetime	Auto	329	951,115
Prior to Series 11	Lifetime	Non-Auto	80	221,677
	Lifetime	Auto	171	645,151
	All	All	753	2,202,162
	Non-Lifetime	Non-Auto	1,320	905,958
	Non-Lifetime	Auto	1,277	4,328,027
Series 11 Individual	Lifetime	Non-Auto	115	352,767
	Lifetime	Auto	475	2,131,291
	All	All	3,187	7,718,044
	Non-Lifetime	Non-Auto	1,788	2,097,011
	Non-Lifetime	Auto	2,070	5,352,681
Series 11 Group	Lifetime	Non-Auto	1	499
	Lifetime	Auto	22	71,352
	All	All	3,881	7,521,543
	Non-Lifetime	Non-Auto	3,281	3,387,188
	Non-Lifetime	Auto	3,676	10,631,823
Total	Lifetime	Non-Auto	196	574,943
	Lifetime	Auto	668	2,847,794
	All	All	7,821	17,441,748

Address: 165 Court Street. Rochester. New York 14647

Series 11 and Prior Actuarial Memorandum

April 25, 2022

23. Actuarial Certification

I am a Principal and Consulting Actuary for Milliman, Inc. and retained by MedAmerica to render an opinion with regard to long-term care insurance rates. I am a member of the American Academy of Actuaries. I meet the Academy's qualification standards to render this actuarial opinion and am familiar with the requirements for filing long-term care insurance premiums and rate increases. This filing has been prepared in conformity with Actuarial Standards of Practice No. 8, "Regulatory Filings for Health Benefits, Accident and Health Insurance, and Entities Providing Health Benefits" and 18, "Long-Term Care Insurance" and other applicable standards.

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of this jurisdiction and the rules of this department of insurance. In my opinion, the rates are not excessive or unfairly discriminatory, and bear reasonable relationship to the benefits based on the loss ratio standards of this jurisdiction. This filing will enhance premium adequacy but may not be sufficient to prevent future rate action. Additional rate increases are needed to certify that rates will remain stable under moderately adverse conditions.

In forming my opinion, I have used actuarial assumptions and actuarial methods (which gave consideration to policy design, underwriting, and claim adjudication) and such tests of the actuarial calculations as I considered necessary. Based on these assumptions, or statutory requirements where necessary, this premium rate filing is in compliance with the loss ratio standards of this jurisdiction. Certain models were developed to estimate the values included in this filing. The intent of the models was to estimate future experience. I have reviewed the models for consistency, reasonableness, and appropriateness to the intended purpose and in compliance with generally accepted actuarial practice and relevant actuarial standards of practice.

I have relied on data and other information provided by MedAmerica to develop this filing, including but not limited to management's view of when a rate change may be considered, policy design, underwriting and claim adjudication process, seriatim in-force data, claim data, and the company's long-term earnings rate. I have not audited or verified this data and other information. If the underlying data or information is inaccurate or incomplete, the results of this filing may likewise be inaccurate or incomplete.

The basis for contract reserves has been previously filed and there is no anticipation of any changes.

Missy Gordon, FSA, MAAA Principal and Consulting Actuary

Date: April 25, 2022

This filing has been prepared solely for the use and benefit of MedAmerica. Milliman's work may not be provided to third parties without Milliman's prior written consent. Milliman does not intend to benefit any third-party recipient of its work product, even if Milliman consents to the release of its work product to such third party.

Milliman's work is being delivered to the Department, in accordance with its statutory and regulatory requirements. Milliman recognizes that materials it delivers to the Department may be public records subject to disclosure to third parties, however, Milliman does not intend to benefit and assumes no duty or liability to any third parties, including the Department, who receive Milliman's work and may include disclaimer language on its work product so stating. The Department agrees not to remove any such disclaimer language from Milliman's work. To the extent that Milliman's work is not subject to disclosure under applicable public records laws, the Department agrees that it shall not disclose Milliman's work product to third parties without Milliman's prior written consent; provided, however, that the Department may distribute Milliman's work to (i) its professional service providers who are subject to a duty of confidentiality and who agree to not use Milliman's work product for any purpose other than to provide services to the Department, or (ii) any applicable regulatory or governmental agency, as required.

A limited review was performed of the data used directly in this filling for reasonableness and consistency and no material defects in the data were found. If there are material defects in the data, it is possible that they would be uncovered by a detailed, systematic review and comparison of the data to search for data values that are questionable or for relationships that are materially inconsistent. Such a review was beyond the scope of this assignment.

Differences between the projections in this filing and actual amounts depend on the extent to which future experience conforms to the assumptions made for this analysis. It is certain that actual experience will not conform exactly to the assumptions used in this analysis. Actual amounts will differ from projected amounts to the extent that actual experience deviates from expected experience.

Milliman recommends recipient be aided by its own actuary or other qualified professional when reviewing the Milliman work product.

Exhibit I-a MedAmerica and Affinity Partners

Actual and Projected Experience using Current Assumptions by Calendar Year Nationwide Experience Before Requested Rate Increase Series 11 and Prior Policy Forms

			Without Interest			With Max. Val. Interest			
		Α	В	C = B / A	D	E	F	G = F / E	
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred		
	Year 1992	Premium	Claims 0	Loss Ratio	Lives 111	Premium	Claims 0	Loss Ratio 0%	
	1992	17,324 557,528	112,031	20%	634	79,677 2,211,915	430,246		
Projected Future Experience (60 Years)	1994	1,499,801	28,415	2%	1,371	5,514,522	103,529		
	1995	2,035,433	60,736	3%	1,372	6,991,756	210,754	3%	
	1996	2,079,825	104,057	5%	1,558	6,677,030	308,070		
	1997	2,617,587	212,400	8%	1,924	7,820,284	665,019		
	1998	4,122,790	399,244	10%	3,429	11,486,943	1,159,914	10%	
	1999	6,199,341	887,196	14%	4,078	16,301,718	2,385,287		
	2000	7,365,357	1,187,209	16%	4,284	18,438,288	3,047,834	17%	
	2001	7,758,900	1,832,801	24%	4,632	18,538,716	4,463,401	24%	
	2002	9,662,912	3,843,469	40%	6,102	22,008,975	8,857,991	40%	
Historical	2003	13,482,266	2,227,233	17%	11,170	29,290,068	4,878,788		
Experience	2004	18,015,295	2,965,428	16%	12,226	37,366,130	6,211,895		
	2005	19,564,714	4,391,387	22%	13,488	38,802,857	8,774,852		
	2006	20,118,446	5,623,259	28%	13,513	38,099,748	10,716,509		
	2007 2008	19,923,913	6,899,518	35% 27%	13,718	36,034,533	12,591,570		
	2008	19,614,754 18,925,127	5,229,358 6,673,343	35%	13,739 13,466	33,892,566 31,271,857	9,119,986 11,119,395		
	2010	17,972,559	11,830,937	66%	13,187	28,409,403	18,853,256		
	2011	17,433,407	8,089,437	46%	12,941	26,366,551	12,323,190		
	2012	18,071,325	9,631,138	53%	13,156	26,139,884	14,010,454		
	2013	17,464,290	7,623,082	44%	12,984	24,162,755	10,634,520		
	2014	16,095,932	13,848,920	86%	12,750	21,302,815	18,442,823		
	2015	15,368,545	18,435,850	120%	12,491	19,466,446	23,478,296	121%	
	2016	15,024,941	13,368,869	89%	12,449	18,210,859	16,295,274	89%	
	2017	14,391,602	14,883,947	103%	11,950	16,707,470	17,356,309		
	2018	13,865,780	16,151,812	116%	11,668	15,428,879	18,026,784		
	2019	14,255,598	21,968,338	154%	11,400	15,199,650	23,465,719		
	2020	14,872,292	20,527,721	138%	11,115	15,193,057	20,983,052		
	2021	14,421,260	17,436,455	121%	10,617	14,117,915	17,059,060		
	2022 2023	14,301,311 13,662,272	18,482,011 19,747,618	129% 145%	10,279 9,947	13,419,156 12,289,652	17,308,799 17,704,763		
	2024	12,756,362	21,061,079	165%	9,610	11,002,563	18,077,750		
	2025	11,951,096	22,390,375	187%	9,272	9,884,797	18,401,287		
	2026	11,221,723	23,858,065	213%	8,931	8,901,470	18,774,468		
	2027	10,534,696	25,392,800	241%	8,593	8,014,734	19,134,667		
	2028	9,793,388	26,929,584	275%	8,252	7,145,912	19,433,396	272%	
	2029	9,152,311	28,507,552	311%	7,911	6,406,845	19,702,578	308%	
	2030	8,532,627	30,066,008	352%	7,568	5,731,413	19,903,306		
	2031	7,929,402	31,952,592	403%	7,223	5,111,656	20,261,795		
-	2032	7,338,773	33,818,314	461%	6,876	4,541,170	20,544,181	452%	
	2033	6,764,480	35,517,887	525%	6,528	4,018,757	20,673,062		
	2034	6,207,640	37,071,456	597%	6,180	3,541,520	20,676,426		
(60 Years)	2035 2036	5,670,142 5,153,705	38,468,348 39,639,790	678% 769%	5,833 5,487	3,107,142	20,562,396 20,308,512		
	2037	4,660,069	40,575,768	871%	5,467	2,713,263 2,357,632	19,927,549		
	2038	4,191,638	41,110,426	981%	4,807	2,038,386	19,357,180		
	2039	3,750,191	41,296,886	1,101%	4,476	1,753,425	18,647,083		
	2040	3,336,834	41,258,156	1,236%	4,153	1,500,422	17,866,978		
	2041	2,952,392	40,843,329	1,383%	3,840	1,277,054	16,963,907		
	2042	2,597,664	40,128,105	1,545%	3,538	1,081,154	15,988,925		
	2043	2,272,963	39,044,055	1,718%	3,250	910,487	14,924,946	1,639%	
	2044	1,977,987	37,685,984	1,905%	2,975	762,764	13,823,382		
	2045	1,711,956	36,156,144	2,112%	2,715	635,702	12,727,112		
	2046	1,473,762	34,442,503	2,337%	2,471	527,094	11,633,868		
	2047	1,262,360	32,605,927	2,583%	2,243	434,962	10,570,538		
	2048	1,076,084	30,542,918	2,838%	2,030	357,295	9,502,995		
	2049 2050	913,069 771,268	28,328,735 26,153,452	3,103% 3,391%	1,834 1,653	292,220 237,993	8,461,394 7,499,374	2,896% 3,151%	
	2051-2055	2,336,257	98,394,597	4,212%	6,057	656,713	25,268,826		
	2056-2060	907,410	54,980,828	6,059%	3,454	214,925	11,664,212		
	2061-2065	324,873	28,217,728	8,686%	1,870	65,493	5,009,459		
	2066-2070	108,850	13,300,118	12,219%	913	18,766	1,988,941	10,599%	
	2071-2075	34,904	5,652,365	16,194%	376	5,119	718,450		
	2076-2080	10,383	2,137,495	20,586%	125	1,296	237,698	18,338%	
	-	348,377,583	199,037,135	57%	256,906	587,415,350	278,914,718		
		192,062,100	1,163,195,452	606%	187,030	135,076,867	551,309,265		
Life	ume	540,439,683	1,362,232,586	252%	443,936	722,492,217	830,223,983	115%	

Exhibit I-b MedAmerica and Affinity Partners

Actual and Projected Experience using Current Assumptions by Calendar Year Nationwide Experience After Requested Rate Increase Series 11 and Prior Policy Forms

Calemater Cale				Without Interest			With Max. Val. Interest			
Pentrum Claim Lose Fallo Lives Pentrum Claim Lose Fallo Lives Pentrum Claim Lose Fallo			Α		C = B / A	D			G = F / E	
Pentum										
1992									Incurred	
1993									Loss Ratio 0%	
1994							•		19%	
1995	Projected Future Experience 60 Years) Histo Future								2%	
1996									3%	
1988									5%	
1998		1997	2,617,587	212,400	8%	1,924	7,820,284	665,019	9%	
2000		1998	4,122,790	399,244			11,486,943	1,159,914	10%	
2001 7,758,000 1,822,201 24% 4,632 16,538,716 4,463,401 1,202 2002 9,662,912 3,943,469 40% 6,102 22,006,976 3,678,768 2,207,2733 17% 11,170 20,200,068 4,878,788 2,006 2,207,2733 17% 11,170 20,200,068 4,878,788 2,006 2,006 2,006,741 4,381,387 22% 13,488 38,802,687 8,774,682 2,006 2006 20,118,446 6,623,329 26% 13,513 38,009,748 33,006,748 3,000,748 3									15%	
Historical 2002 9,862,912 3,843,409 40% 6,102 22,009,875 8,857,901 Historical 2004 13,482,266 2,227,233 17% 11,170 22,200,875 8,857,901 Historical 2004 18,015,295 2,965,428 16% 12,226 37,365,130 6,211,895 2006 20,118,446 5,662,259 28% 13,513 38,002,453 10,716,509 2007 19,623,913 2,853,259 28% 13,513 38,003,453 38,002,453 2008 19,814,754 5,223,358 27,358 37,726 38,003,453 38,002,453 2010 17,872,255 38,000 20,110,000 20,110,000 2011 17,872,355 20,110,000 20,110,000 20,110,000 2011 17,872,3407 8,089,437 46% 12,941 26,386,551 12,323,100 2012 18,071,325 9,631,138 53% 13,156 26,138,984 10,10,464 2013 17,464,200 7,823,002 44% 12,984 24,102,755 10,634,520 2014 16,085,952 13,848,920 86% 12,750 21,302,815 2015 15,388,545 18,455,550 120% 12,461 19,468,46 23,478,200 11,439,1602 14,838,539 21,803,339 13,461 10,206,446 24,478,200 14,439,1602 14,838,339 14,426									17%	
Historical 2003									24% 40%	
Experience 2004 16,015,295 2,965,428 10% 12,226 37,366,130 6,211,865 2005 2005 19,684,714 4,391,387 22% 13,488 38,802,686 10,716,599 20,181,446 5,622,259 28% 13,119 36,034,534 10,716,599 2006 19,822,913 6,888,518 39% 13,718 36,034,557 2008 19,822,913 6,888,518 39% 13,718 36,034,557 30,000 19,822,913 6,888,518 39% 13,718 36,034,557 30,000 17,727,559 11,830,387 46% 12,241 22,866,673,343 39% 13,466 31,271,896 31,271,996 2010 17,7372,559 11,830,387 46% 12,241 22,866,566 9,119,986 31,771,772,559 11,830,387 46% 12,241 22,866,566 11,119,986 2011 17,433,407 7,822,002 44% 12,884 24,182,784 20,865,526 2013 17,484,200 7,822,002 44% 12,884 24,182,784 20,885,500 12,861,200 12	Historical								17%	
2005									17%	
2006 20.118.446 5.62.259 28% 13.513 3.009.748 10.716.509 20.007 19.223.913 6.889.518 3.9% 13.739 3.034.533 12.591.570 20.008 10.014.754 5.229.358 27% 13.739 3.3892.566 9.119.868 20.009 17.727.559 11.839.037 66% 13.167 28.409.403 18.852.266 20.11 17.433.407 20.11 17.433.407 46% 12.241 28.386.526 20.11 17.433.407 20.11 16.071.325 9.633.138 53% 13.166 26.139.884 14.010.454 20.108.52.266 20.11 16.065.932 13.846.520 20.13 17.646.220 7.623.082 44% 12.984 24.162.75 10.634.520 20.15 15.386.546 18.436.860 12.0% 12.41 19.666.428.23 23.472.266 1.506.941 13.868.89 12.750 12.401 19.666.428.23 23.472.266 1.506.941 13.868.89 88% 12.499 18.210.859 16.298.274 20.17 14.391.602 14.889.047 10.3% 11.860 16.076.784 17.286.309 14.472.202 20.257.21 11.6% 11.660 15.072.86.79 18.026.784 1.202.201 14.262.509 22.109.338 15.4% 11.109 15.190.607 20.3465.719 1.202.202 14.222.736 18.401.431 12.9% 10.279 13.349.328 17.233.382 1.202.202 14.222.736 18.401.431 12.9% 10.279 13.349.328 17.233.382 1.202.202 14.222.736 18.401.431 12.9% 10.279 13.349.328 17.233.382 1.202.202 14.222.736 18.401.431 12.9% 10.279 13.349.328 17.233.382 1.202.202 14.222.736 18.401.431 12.9% 10.279 13.349.328 17.233.382 1.202.202 14.222.738 18.606.539 77.786.809 77.78 8.65 10.003.37 14.270.12 14.402.699 17.446	2,40.101100								23%	
2008									28%	
2009		2007	19,923,913	6,899,518	35%	13,718	36,034,533	12,591,570	35%	
2010		2008	19,614,754	5,229,358	27%	13,739	33,892,566	9,119,986	27%	
2011									36%	
2012									66%	
2013									47% 54%	
2014									44%	
2015									87%	
2016									121%	
2018		2016							89%	
2019		2017	14,391,602	14,883,947	103%	11,950	16,707,470	17,356,309	104%	
2020			.,,						117%	
2021									154%	
2022									138%	
2023									121% 129%	
2024 23,653,079 16,667,564 70% 8,073 20,385,627 14,307,121 2025 22,743,813 17,622,759 77% 8,664 18,796,472 14,482,989 2026 21,334,571 18,797,537 88% 8,337 16,906,337 14,782,172 2027 20,014,832 20,038,283 100% 8,026 15,208,585 15,099,780 2028 18,585,539 21,291,895 115% 7,712 13,541,434 15,865,044 1 2030 16,148,304 23,875,896 148% 7,085 10,825,714 15,805,548 1 2031 14,985,922 25,434,803 170% 6,769 9,639,272 16,128,670 1 15,100,548 1 15,100,548 1 15,100,548 1 15,100,548 1 1 15,100,548 1 1 15,100,548 1 1 1 1 1 1 1 1 1									88%	
2025									70%	
2027									77%	
2028		2026	21,334,571	18,797,537	88%	8,337	16,906,337	14,792,172	87%	
2029			20,014,832	20,038,283			15,208,585	15,099,780	99%	
2030									113%	
Projected 2031									129%	
Projected 2032									146% 167%	
Future 2033 12,743,566 28,415,474 223% 6,129 7,550,097 16,538,284 2 Experience 2034 11,674,942 29,727,004 255% 5,808 6,640,475 16,578,795 2 (60 Years) 2036 10,645,536 30,914,179 290% 5,487 5,814,189 16,522,471 2 2037 8,717,676 32,738,374 376% 4,850 4,393,117 16,074,272 3 2038 7,827,063 33,224,457 424% 4,537 3,790,097 15,638,643 4 2040 6,208,088 33,418,988 478% 4,229 3,253,209 15,083,336 4 2041 5,482,636 33,142,199 604% 3,638 2,358,996 13,755,667 5 2042 4,814,708 32,599,207 677% 3,357 1,992,593 12,278,013 6 2045 2,2043 4,204,553 31,760,817 755% 3,087 1,674,106 12,128,615 7	Projected								192%	
Experience (60 Years) 2034	•								219%	
(60 Years) 2035									250%	
2037 8,717,676 32,739,374 376% 4,850 4,393,117 16,074,272 33 2038 7,827,063 33,224,457 424% 4,537 3,790,097 15,638,643 4 2039 6,989,937 33,418,988 478% 4,229 3,253,209 15,083,336 44 2040 6,208,088 33,429,873 538% 3,929 2,777,748 14,468,851 55 2041 5,482,636 33,142,199 604% 3,638 2,358,996 13,755,667 55 2042 4,814,708 32,599,207 677% 3,357 1,992,593 12,978,013 69 2043 4,204,553 31,760,817 755% 3,087 1,674,106 12,128,615 77 2044 3,651,401 30,673,635 840% 2,830 1,399,072 11,238,164 88 2045 3,153,544 29,449,696 934% 2,587 1,163,055 10,352,564 88 2046 2,708,574 28,083,753 1,037% 2,357 961,754 9,471,557 99 2047 2,314,516 26,616,903 1,150% 2,143 791,419 8,614,255 1,0 2048 1,968,062 24,957,790 1,268% 1,943 648,197 7,750,747 1,17 2049 1,665,467 23,157,379 1,390% 1,758 528,488 6,902,941 1,3 2050 1,402,832 21,391,903 1,525% 1,587 429,001 6,120,994 1,4 2051-2055 4,211,488 80,439,372 1,910% 5,840 1,172,212 20,612,253 1,7 2066-2060 1,599,904 44,966,741 2,811% 3,356 374,771 9,516,790 2,5 2066-2070 181,772 11,169,441 6,145% 897 31,148 1,656,274 5,3 2071-2075 57,428 4,767,007 8,301% 370 8,398 598,471 7,15 2076-2080 History 348,377,583 199,037,135 57% 256,906 587,415,350 278,914,718	(60 Years)	2035	10,645,536	30,914,179	290%	5,487	5,814,189	16,522,471	284%	
2038						•			323%	
2039									366%	
2040									413%	
2041									464%	
2042									521% 583%	
2043									651%	
2044 3,651,401 30,673,635 840% 2,830 1,399,072 11,238,164 86 2045 3,153,544 29,449,696 934% 2,587 1,163,055 10,352,564 88 2046 2,708,674 28,083,753 1,037% 2,357 961,754 9,471,557 99 2047 2,314,516 26,616,903 1,150% 2,143 791,419 8,614,255 1,00 2048 1,968,062 24,957,790 1,268% 1,943 648,197 7,750,747 1,11 2049 1,665,467 23,157,379 1,390% 1,758 528,488 6,902,941 1,3 2050 1,402,832 21,391,903 1,525% 1,587 429,001 6,120,994 1,4 2051-2055 4,211,488 80,439,372 1,910% 5,840 1,172,212 20,612,253 1,7 2056-2060 1,599,904 44,966,741 2,811% 3,356 374,771 9,516,790 2,5 2061-2065 556,886 23,307,247 4,185% 1,830 111,167 4,120,951 3,7 2066-2070 181,772 11,169,441 6,145% 897 31,148 1,656,274 5,3 2071-2075 57,428 4,767,007 8,301% 370 8,398 598,471 7,15 2076-2080 17,064 1,765,376 10,345% 123 2,125 193,761 9,1 11,100 1									724%	
2045									803%	
2047						2,587			890%	
2048 1,968,062 24,957,790 1,268% 1,943 648,197 7,750,747 1,11 2049 1,665,467 23,157,379 1,390% 1,758 528,488 6,902,941 1,30 2050 1,402,832 21,391,903 1,525% 1,587 429,001 6,120,994 1,4 2051-2055 4,211,488 80,439,372 1,910% 5,840 1,172,212 20,612,253 1,7 2056-2060 1,599,904 44,966,741 2,811% 3,356 374,771 9,516,790 2,5 2061-2065 556,886 23,307,247 4,185% 1,830 111,167 4,120,951 3,7 2066-2070 181,772 11,169,441 6,145% 897 31,148 1,656,274 5,3 2071-2075 57,428 4,767,007 8,301% 370 8,398 598,471 7,1: 2076-2080 17,064 1,765,376 10,345% 123 2,125 193,761 9,1			2,708,574					9,471,557	985%	
2049									1,088%	
2050									1,196%	
2051-2055									1,306%	
2056-2060									1,427% 1,758%	
2061-2065									2,539%	
2066-2070									3,707%	
2071-2075 57,428									5,317%	
History 348,377,583 199,037,135 57% 256,906 587,415,350 278,914,718									7,126%	
		2076-2080	17,064	1,765,376	10,345%	123	2,125	193,761	9,119%	
									-	
Future 328,763,206 947,881,346 288% 177,481 223,452,601 450.521.885 2-									47%	
									202% 90%	

Exhibit II

Demonstration that the Requested Cumulative Rate Increase Passes the 64%/85% Loss Ratio Minimum MedAmerica and Affinity Partners' Nationwide Experience with Prior Approved Increases Series 11 and Prior Policy Forms

Accumulated value of initial earned premium	547,218,444 x	64%	=	349,568,697
2a Accumulated value of earned premium 2b Accumulated value of prior premium rate schedule increases (2a - 1)	587,415,350 40,196,906 x	85%	=	34,167,370
3 Present value of future projected initial earned premium	49,545,889 x	64%	=	31,650,417
4a Present value of future projected premium 4b Present value of future projected premium in excess of the projected initial earned premiums (4a - 3)	223,452,601 173,906,712 x	85%	=	147,820,705
5 Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b				563,207,190
6a Accumulated value of incurred claims without the inclusion of active life reserves 6b Present value of future projected incurred claims without the inclusion of active life reserves				278,914,718 518,100,168
7 Lifetime Incurred Claims with Rate Increase: Sum 6a and 6b				797,014,886
8 Test: 7 is not less than 5				Pass
All values are accumulated or discounted at the maximum valuation interest rate for contract reserves applicable for the year of issue, which ranges from 3.5% to 5.5%. Future projected initial earned premium schedule (i.e., without the requested rate increase) reflects the assumed impact of CBUL and RBO. The future projected incurred claims (item 6b) were increased by 15% to reflect assumptions with moderately adverse experience.				

Exhibit III

MedAmerica and Affinity Partners Original Pricing Assumptions Series 11 and Prior Policy Forms

Prior to Series 11

Morbidity

For Series 5, the original pricing expected nursing home incidence probabilities and continuance tables were developed from a number of sources, but primarily using data published by the Connecticut Department of Health Services. The 1985 National Nursing Home Survey was also used. Selected frequencies were adjusted up for up to the first 12 years following issue to reflect the favorable morbidity expected as a result of the underwriting process. Frequency and length of treatment of the home care and

adult day care benefit were based on the 1982 National Long-Term Care Survey. They are adjusted to reflect the effects of elimination periods, policy maximums, and eligibility standards.

For Series 8 and 9, the Institutional Benefit probabilities were developed using source data from the 1977 and 1985 National Nursing Home Surveys. The Home and

Series 11

Community Benefits were developed using source data from the 1989 National Long-Term Care Survey. Adjustments were made to the source data to reflect the selection effect of underwriting and the non-duplication of benefits with other payment sources.

The original pricing expected nursing home and home care incidence probabilities and continuance tables were taken from the 1997 Milliman Long-Term Care Guidelines (Guidelines) and adjusted for MedAmerica's experience available at the time this rate schedule was developed relative to the 1997 Guidelines. All values were adjusted to reflect the effects of product types, elimination periods, policy maximums, and the eligibility standards.

Mortality

Prior to Series 11

Series 5 policy forms used the 1965-70 US Society of Actuaries Basic Mortality Table without selection.

Series 8 and Series 9 policy forms used the 1980 Commissioners Standard Ordinary Basic Mortality Tables assuming a gender mix of 60% female and 40% male and without selection.

Series 11 Individual

1980 Commissioners Standard Ordinary Basic Mortality Table.

Series 11 Group

Premier Group policy forms use the 1980 Commissioners Standard Ordinary Basic Mortality Table. TNSE policy forms use the 1983 GAM Static table.

Exhibit III MedAmerica and Affinity Partners Original Pricing Assumptions Series 11 and Prior Policy Forms

Lapse Probabilities

Lapse probabilities vary by policy form series, duration, premium payment option, and issue age.

	Series 5 Lapse Probabilities													
		Issue Age												
Duration	<61	61	62	63	64	65	66	67	68	69	70+			
1	20.00%	19.00%	18.00%	17.00%	16.00%	15.00%	14.00%	13.00%	12.00%	11.00%	10.00%			
2	15.00%	14.00%	13.00%	12.00%	11.00%	10.00%	9.00%	8.00%	7.00%	6.00%	5.00%			
3	10.00%	9.40%	8.80%	8.20%	7.60%	7.00%	6.40%	5.80%	5.20%	4.60%	4.00%			
4	8.00%	7.60%	7.20%	6.80%	6.40%	6.00%	5.60%	5.20%	4.80%	4.40%	4.00%			
5	6.00%	5.70%	5.40%	5.10%	4.80%	4.50%	4.20%	3.90%	3.60%	3.30%	3.00%			
6	5.00%	4.80%	4.60%	4.40%	4.20%	4.00%	3.80%	3.60%	3.40%	3.20%	3.00%			
7	5.00%	4.80%	4.60%	4.40%	4.20%	4.00%	3.80%	3.60%	3.40%	3.20%	3.00%			
8	5.00%	4.80%	4.60%	4.40%	4.20%	4.00%	3.80%	3.60%	3.40%	3.20%	3.00%			
9+	5.00%	4.70%	4.40%	4.10%	3.80%	3.50%	3.20%	2.90%	2.60%	2.30%	2.00%			

Series 8 Lapse Probabilities									
Issue Age									
Duration	<85	85+							
1	15.00%	12.00%							
2	10.00%	8.00%							
3	8.00%	6.40%							
4	6.00%	4.80%							
5+	5.00%	4.00%							

Prior to Series 11

	Series 9 Lapse Probabilities											
	Issue Age											
Duration	<76	<76 76 77 78 79 80 81 82 83 84									85+	
1	15.00%	14.70%	14.40%	14.10%	13.80%	13.50%	13.20%	12.90%	12.60%	12.30%	12.00%	
2	10.00%	9.80%	9.60%	9.40%	9.20%	9.00%	8.80%	8.60%	8.40%	8.20%	8.00%	
3	8.00%	7.84%	7.68%	7.52%	7.36%	7.20%	7.04%	6.88%	6.72%	6.56%	6.40%	
4	6.00%	5.88%	5.76%	5.64%	5.52%	5.40%	5.28%	5.16%	5.04%	4.92%	4.80%	
5+	5.00%	4.90%	4.80%	4.70%	4.60%	4.50%	4.40%	4.30%	4.20%	4.10%	4.00%	

Policy Form Series 8 and 9 issued business under a group trust in a small number of jurisdictions. The original pricing assumptions for claim costs, mortality, and interest did not vary between individual and group trust business but the original pricing voluntary termination probabilities did. The Series 8 and 9 group trust original pricing voluntary termination probabilities are shown in the following table:

	Series 8 and 9 Group Trust													
					Issue	Age								
Duration	<25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	65+				
1	16.00%	15.00%	13.50%	12.00%	11.00%	10.00%	8.00%	6.00%	4.00%	3.00%				
2	11.00%	10.00%	8.50%	7.00%	7.00%	7.00%	5.50%	4.50%	3.50%	3.00%				
3	7.00%	6.00%	6.00%	6.00%	6.00%	6.00%	5.00%	4.50%	3.00%	2.00%				
4	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	4.50%	3.00%	2.00%				
5	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	4.50%	3.00%	2.00%				
6	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	4.50%	3.00%	2.00%				
7 +	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%				

The original pricing voluntary lapse probabilities were expected to be 0.0% for durations 10 and later for policyholders who selected the 10-pay option.

Exhibit III MedAmerica and Affinity Partners Original Pricing Assumptions Series 11 and Prior Policy Forms

Lapse Probabilities

Lapse probabilities vary by duration, premium payment option, and issue age. Lapse probabilities for the lifetime payment option are provided in the tables below for Series 11 Individual, Premier Group, and TNSE policy forms.

Series 11 Individual													
		Lap	se Probabilit	ies by Issue	Age								
Duration	<60	60-64	65-69	70-74	75-79	80+							
1	10.00%	11.00%	12.00%	12.00%	12.00%	12.00%							
2	7.00%	7.00%	7.00%	6.00%	4.00%	2.00%							
3	5.00%	4.00%	3.00%	3.00%	3.00%	2.00%							
4	3.00%	3.00%	2.00%	2.00%	2.00%	2.00%							
5	3.00%	2.00%	2.00%	2.00%	2.00%	2.00%							
6+	2.00% 2.00% 2.00% 2.00% 2.00% 2.00%												

	Premier Group													
		Lap	se Probabilit	ies by Issue	Age									
Duration	<60	60-64	65-69	70-74	75-79	80+								
1	10.00%	11.00%	12.00%	12.00%	12.00%	12.00%								
2	7.00%	7.00%	7.00%	6.00%	4.00%	2.00%								
3	5.00%	4.00%	3.00%	3.00%	3.00%	2.00%								
4	3.00%	3.00%	2.00%	2.00%	2.00%	2.00%								
5	3.00%	3.00% 2.00% 2.00% 2.00% 2.00% 2.00												
6+	2.00%	2.00% 2.00% 2.00% 2.00% 2.00% 2.00%												

		TN	SE										
		Lapse Pro	babilities by	Issue Age									
Duration	<60	<60 60-64 65-69 70-79 80+											
1	5.00%	5.00%	5.00%	4.00%	3.00%								
2	5.00%	5.00%	5.00%	4.00%	3.00%								
3	5.00%	4.00%	3.00%	3.00%	3.00%								
4	4.00%	4.00%	3.00%	3.00%	3.00%								
5	4.00%	3.00%	3.00%	3.00%	3.00%								
6+	3.00%	3.00%	3.00%	3.00%	3.00%								

For the 10-pay option, a reduction of 50% of these lapse probabilities is assumed for durations 1 to 6, and 0% lapse thereafter. For the 20-pay option, a reduction of 50% of these lapse probabilities is assumed for durations 1 to 13, and 0% lapse thereafter.

Series 11

Exhibit III MedAmerica and Affinity Partners Original Pricing Assumptions Series 11 and Prior Policy Forms

	Benefit Expiry Probabilities
Series 11 and Prior	Benefit expiry was not separated from the lapse assumption.
	Interest Rate
Prior to Series 11	Series 5 policy forms used an original pricing earnings rate assumption of 7.10% and Series 8 and 9 policy forms used an original pricing earnings rate assumption of 7.50%.
Series 11 Individual	An original pricing earnings rate assumption of 7.50% was assumed.
Series 11 Group	Premier Group policy forms used an original pricing earnings rate assumption of 7.50% and TNSE policy forms used an original pricing earnings rate assumption of 6.00%.
	Improvement
Series 11 and Prior	No mortality or morbidity improvement was assumed.

Exhibit IV-a-i MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force Prior to Series 11 Policy Forms

				First Rou	ind Nationwide	Request	First F	Round Follow-L	Jр	First Round 2nd Follow-Up		
		12/31/2020	12/31/2020			Average			Average			Average
		Policies	Annualized	Requested	Disposition	Filed	Requested	Disposition	Filed	Requested	Disposition	Filed
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase	Date	Increase ^[2]	Increase	Date	Increase ^[2]	Increase	Date	Increase ^[2]
Arizona	MedAmerica	5	\$10,651	39%	4/15/2010	15%	Not Filed			Not Filed		
Arkansas	MedAmerica	1	\$1,685	Not Filed			Not Filed			Not Filed		
California	MedAmerica	1	\$1,476	Not Filed			Not Filed			Not Filed		
District of Columbia	MedAmerica	259	\$903,207	39%	6/30/2010	39%	No Follow-Up			No Follow-Up		
Idaho	MedAmerica	2	\$3,444	39%	11/8/2010	15%	Not Filed			Not Filed		
Illinois	MedAmerica	6	\$22,555	39%	4/19/2010	39%	No Follow-Up			No Follow-Up		
Indiana	MedAmerica	1	\$4,320	39%	Disapproved	0%	Not Filed			Not Filed		
lowa	MedAmerica	215	\$610,945	39%	9/8/2010	20%	13%	11/8/2011	7%	8%	3/27/2014	8%
Louisiana	MedAmerica	1	\$910	39%	Disapproved	0%	Not Filed			Not Filed		
Maine	Affinity	6	\$8,327	Not Filed			Not Filed			Not Filed		
Maryland	MedAmerica	33	\$96,907	15%	6/15/2010	15%	15%	5/8/2012	15%	5%	12/4/2014	5%
Massachusetts	MedAmerica	1	\$2,482	Not Filed			Not Filed			Not Filed		
Michigan	MedAmerica	3	\$6,139	39%	1/19/2010	39%	No Follow-Up			No Follow-Up		
Minnesota	MedAmerica	6	\$16,960	39%	Disapproved	0%	Not Filed			Not Filed		
Mississippi	MedAmerica	26	\$63,425	25%	4/8/2010	25%	11%	1/6/2012	11%	No Follow-Up		
New Jersey	MedAmerica	10	\$32,384	39%	6/30/2010	39%	No Follow-Up			No Follow-Up		
New York	MedAmerica	1	\$3,032	Not Filed			Not Filed			Not Filed		
North Carolina	MedAmerica	23	\$28,310	39%	1/3/2011	25%	Not Filed			Not Filed		
	Affinity	1	\$1,586	Not Filed			Not Filed			Not Filed		
Ohio	MedAmerica	23	\$50,868	39%	3/4/2010	39%	No Follow-Up			No Follow-Up		
Pennsylvania	MedAmerica	76	\$178,558	39%	5/13/2010	39%	No Follow-Up			No Follow-Up		
South Dakota	MedAmerica	36	\$106,432	39%	3/9/2010	39%	No Follow-Up	_	_	No Follow-Up		
Vermont	MedAmerica	3	\$8,736	39%	Disapproved	0%	Not Filed			Not Filed		
Virginia	MedAmerica	4	\$16,291	Not Filed			Not Filed			Not Filed		
West Virginia	MedAmerica	1	\$1,784	39%	5/14/2010	25%	Not Filed			Not Filed	_	
Wisconsin	MedAmerica	3	\$10,609	10%	1/12/2011	10%	10%	2/18/2014	10%	Not Filed		
	Affinity	6	\$10,137	Not Filed			Not Filed			Not Filed		

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filling.

^[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.

^{[5] &}quot;TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

Exhibit IV-a-ii MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force Prior to Series 11 Policy Forms

					Second Ro	ound Nationwide	Request			Second	d Round Follo	w-Up	
		12/31/2020	12/31/2020				•	Average				·	Average
		Policies	Annualized	Requested		Date	Disposition	Filed	Requested		Date	Disposition	Filed
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]
Arizona	MedAmerica	5	\$10,651	148%		7/21/2017	9/12/2018	44%		Pending	4/8/2021		
Arkansas	MedAmerica	1	\$1,685		Not Filed					Not Filed			
California	MedAmerica	1	\$1,476		Not Filed					Not Filed			
District of Columbia	MedAmerica	259	\$903,207	96%	Filed	4/5/2017	5/8/2017	10%	10%	Filed	8/24/2018	12/19/2018	10%
Idaho	MedAmerica	2	\$3,444	247%	Withdrawn	7/27/2017	1/3/2019	0%	320%	Filed	6/24/2020	4/29/2021	0%
Illinois	MedAmerica	6	\$22,555	119%	Filed	6/7/2017	1/11/2018	119%		No Follow-Up			
Indiana	MedAmerica	1	\$4,320	135%	Disapproved	12/4/2018	8/26/2019	0%		Not Filed			
Iowa	MedAmerica	215	\$610,945	141%	Filed	3/31/2017	6/5/2017	18%	107%	Filed	8/17/2018	10/10/2018	30%
Louisiana	MedAmerica	1	\$910	299%	Disapproved	6/29/2017	10/16/2017	0%		Not Filed			
Maine	Affinity	6	\$8,327		Not Filed					Not Filed			
Maryland	MedAmerica	33	\$96,907	102%	Filed	5/1/2017	12/14/2017	15%	15%	Filed	8/28/2018	12/11/2018	13%
Massachusetts	MedAmerica	1	\$2,482	158%	Filed	8/4/2017	10/17/2018	40%		Not Filed			
Michigan	MedAmerica	3	\$6,139	124%	Filed	6/16/2017	6/27/2017	124%		No Follow-Up			
Minnesota	MedAmerica	6	\$16,960	184%	Filed	5/10/2017	9/19/2017	75%	76%	Filed	10/12/2020	6/9/2021	44%
Mississippi	MedAmerica	26	\$63,425	141%	Filed	7/28/2017	3/16/2018	25%	25%	Filed	8/24/2018	6/5/2019	13%
New Jersey	MedAmerica	10	\$32,384	80%	Filed	6/7/2017	1/11/2018	80%		No Follow-Up			
New York	MedAmerica	1	\$3,032		Not Filed					Not Filed			
North Carolina	MedAmerica	23	\$28,310	162%	Filed	5/9/2017	2/14/2018	25%	211%	Filed	11/11/2020	1/10/2022	33%
	Affinity	1	\$1,586		Not Filed					Not Filed			
Ohio	MedAmerica	23	\$50,868	92%	Filed	4/5/2017	6/29/2017	15%	15%	Filed	8/29/2018	2/4/2019	15%
Pennsylvania	MedAmerica	76	\$178,558	87%	Filed	3/9/2017	9/22/2017	20%	61%	Filed	8/21/2018	12/4/2018	20%
South Dakota	MedAmerica	36	\$106,432	166%	Filed	5/17/2017	6/30/2017	166%		No Follow-Up			
Vermont	MedAmerica	3	\$8,736	209%	Filed	6/8/2017	8/21/2019	57%		Not Filed			
Virginia	MedAmerica	4	\$16,291	263%	Filed	1/9/2018	9/3/2020	121%		Not Filed			
West Virginia	MedAmerica	1	\$1,784		Not Filed	_				Not Filed		_	_
Wisconsin	MedAmerica	3	\$10,609	138%	Filed	6/26/2017	10/10/2017	138%		No Follow-Up			
	Affinity	6	\$10,137	135%	Filed	6/26/2017	10/10/2017	135%		No Follow-Up			

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filing.

^[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.

^{[5] &}quot;TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

Exhibit IV-a-iii MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force Prior to Series 11 Policy Forms

					Second F	Round 2nd Foll	ow-Up		Second Round 3rd Follow-Up					
		12/31/2020 Policies	12/31/2020 Annualized			Date	Disposition	Average Filed			Date	Disposition	Average Filed	
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	
Arizona	MedAmerica	5	\$10,651											
Arkansas	MedAmerica	1	\$1,685		Not Filed					Not Filed				
California	MedAmerica	1	\$1,476		Not Filed					Not Filed				
District of Columbia	MedAmerica	259	\$903,207	10%	Filed	2/26/2020	9/29/2020	10%	10%	Filed	8/25/2021	12/26/2021	10%	
Idaho	MedAmerica	2	\$3,444		Not Filed					Not Filed				
Illinois	MedAmerica	6	\$22,555		No Follow-Up					No Follow-Up				
Indiana	MedAmerica	1	\$4,320		Not Filed					Not Filed				
Iowa	MedAmerica	215	\$610,945	91%	Filed	10/14/2020	1/27/2021	18%		Not Filed				
Louisiana	MedAmerica	1	\$910		Not Filed					Not Filed				
Maine	Affinity	6	\$8,327		Not Filed					Not Filed				
Maryland	MedAmerica	33	\$96,907	108%	Filed	4/29/2020	1/12/2021	18%		Not Filed				
Massachusetts	MedAmerica	1	\$2,482		Not Filed					Not Filed				
Michigan	MedAmerica	3	\$6,139		No Follow-Up					No Follow-Up				
Minnesota	MedAmerica	6	\$16,960		Not Filed					Not Filed				
Mississippi	MedAmerica	26	\$63,425		Not Filed					Not Filed				
New Jersey	MedAmerica	10	\$32,384		No Follow-Up					No Follow-Up				
New York	MedAmerica	1	\$3,032		Not Filed					Not Filed				
North Carolina	MedAmerica	23	\$28,310		Not Filed					Not Filed			l	
	Affinity	1	\$1,586		Not Filed					Not Filed				
Ohio	MedAmerica	23	\$50,868	15%	Filed	6/24/2020	3/2/2022	15%						
Pennsylvania	MedAmerica	76	\$178,558	47%	Filed	1/10/2020	4/25/2020	10%	38%	Filed	3/5/2021	9/14/2021	13%	
South Dakota	MedAmerica	36	\$106,432		No Follow-Up		_			No Follow-Up		_		
Vermont	MedAmerica	3	\$8,736		Not Filed		_			Not Filed		_		
Virginia	MedAmerica	4	\$16,291		Not Filed					Not Filed		·		
West Virginia	MedAmerica	1	\$1,784		Not Filed			_		Not Filed				
Wisconsin	MedAmerica	3	\$10,609		No Follow-Up					No Follow-Up				
	Affinity	6	\$10,137		No Follow-Up					No Follow-Up			<u></u>	

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filling.

^[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.

^{[5] &}quot;TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

Exhibit IV-a-iv MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force

Prior to Series 11 Policy Forms

					Current Rou	nd Nationwide	e Request		Average
		12/31/2020	12/31/2020					Average	Cumulative
		Policies	Annualized	Requested		Date	Disposition	Filed	Increase
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	Filed ^[2]
Arizona	MedAmerica	5	\$10,651						65%
Arkansas	MedAmerica	1	\$1,685		Not Filing				0%
California	MedAmerica	1	\$1,476		Not Filing				0%
District of Columbia	MedAmerica	259	\$903,207	216%	Not Yet Filed				104%
Idaho	MedAmerica	2	\$3,444		Not Filing				15%
Illinois	MedAmerica	6	\$22,555	59%	Pending	3/29/2022			204%
Indiana	MedAmerica	1	\$4,320		TBD				0%
Iowa	MedAmerica	215	\$610,945	212%	Pending	3/30/2022			151%
Louisiana	MedAmerica	1	\$910		Not Filing				0%
Maine	Affinity	6	\$8,327		Not Filing				0%
Maryland	MedAmerica	33	\$96,907		TBD				112%
Massachusetts	MedAmerica	1	\$2,482		TBD				40%
Michigan	MedAmerica	3	\$6,139	54%	Not Yet Filed				211%
Minnesota	MedAmerica	6	\$16,960		TBD				152%
Mississippi	MedAmerica	26	\$63,425	243%	Not Yet Filed				96%
New Jersey	MedAmerica	10	\$32,384	104%	Not Yet Filed				150%
New York	MedAmerica	1	\$3,032		Not Filing				0%
North Carolina	MedAmerica	23	\$28,310		TBD				108%
	Affinity	1	\$1,586		Not Filing	T			0%
Ohio	MedAmerica	23	\$50,868						111%
Pennsylvania	MedAmerica	76	\$178,558	96%	Not Yet Filed				149%
South Dakota	MedAmerica	36	\$106,432	70%	Pending	3/30/2022			269%
Vermont	MedAmerica	3	\$8,736		TBD				57%
Virginia	MedAmerica	4	\$16,291		Not Filing				121%
West Virginia	MedAmerica	1	\$1,784		Not Filing				25%
Wisconsin	MedAmerica	3	\$10,609	160%	Not Yet Filed	i			188%
	Affinity	6	\$10,137	81%	Not Yet Filed	† <u>†</u>			135%

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filling.

^[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.

^{[5] &}quot;TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

Exhibit IV-b-i MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force Series 11 Individual Policy Forms

				First Rou	ınd Nationwide	Request	First	Round Follow-U	lp	First Round 2nd Follow-Up			
		12/31/2020	12/31/2020			Average			Average			Average	
		Policies	Annualized	Requested	Disposition	Filed	Requested	Disposition	Filed	Requested	Disposition	Filed	
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase	Date	Increase ^[2]	Increase	Date	Increase ^[2]	Increase	Date	Increase ^[2]	
Alabama	MedAmerica	10	\$38,551	39%	4/11/2011	10%	26%	9/4/2012	26%	No Follow-Up			
Arizona	MedAmerica	8	\$25,548	39%	Disapproved	0%	39%	5/14/2012	39%	No Follow-Up			
Colorado	MedAmerica	27	\$74,322	39%	11/5/2010	10%	26%	10/28/2013	26%	No Follow-Up			
Connecticut	MedAmerica	501	\$2,414,168	39%	Disapproved	0%	39%	Disapproved	0%	39%	Disapproved	0%	
District of Columbia	MedAmerica	1,402	\$1,203,545	39%	6/30/2010	39%	No Follow-Up			No Follow-Up			
Georgia	MedAmerica	11	\$55,056	39%	4/20/2010	15%	21%	4/6/2011	10%	10%	12/23/2013	10%	
Hawaii	MedAmerica	11	\$21,864	39%	7/5/2011	20%	16%	Disapproved	0%	Not Filed			
Idaho	MedAmerica	1	\$1,890	39%	Withdrawn	0%	Not Filed			Not Filed			
Illinois	MedAmerica	14	\$47,304	39%	4/28/2010	39%	No Follow-Up			No Follow-Up			
Indiana	MedAmerica	63	\$103,625	39%	Disapproved	0%	Not Filed			Not Filed			
lowa	MedAmerica	98	\$310,286	39%	9/8/2010	20%	16%	3/27/2014	16%	No Follow-Up			
Kansas	MedAmerica	8	\$14,699	39%	5/26/2011	10%	25%	3/17/2015	25%	No Follow-Up			
Kentucky	MedAmerica	25	\$74,565	39%	5/28/2010	39%	No Follow-Up			No Follow-Up			
Louisiana	MedAmerica	7	\$11,255	39%	Disapproved	0%	Not Filed			Not Filed			
Maine	MedAmerica	6	\$21,477	Not Filed			Not Filed			Not Filed			
	Affinity	2	\$2,298	Not Filed			Not Filed			Not Filed			
Maryland	MedAmerica	40	\$124,406	15%	6/15/2010	15%	15%	5/8/2012	15%	5%	12/4/2014	5%	
Massachusetts	MedAmerica	15	\$26,818	Not Filed			Not Filed			Not Filed			
Michigan	MedAmerica	10	\$22,268	39%	3/30/2010	39%	No Follow-Up			No Follow-Up			
Minnesota	MedAmerica	59	\$167,057	39%	Disapproved	0%	Not Filed			Not Filed			
Mississippi	MedAmerica	13	\$33,213	25%	4/13/2010	25%	11%	3/6/2012	11%	No Follow-Up			
Missouri	MedAmerica	4	\$14,023	39%	9/7/2010	39%	No Follow-Up			No Follow-Up			
Montana	MedAmerica	8	\$15,622	39%	8/3/2010	18%	18%	10/10/2012	18%	No Follow-Up			
Nebraska	MedAmerica	29	\$96,923	39%	1/28/2011	15%	21%	10/2/2012	21%	No Follow-Up			
Nevada	MedAmerica	2	\$3,088	Not Filed			Not Filed			Not Filed			
New Jersey	MedAmerica	90	\$366,666	39%	8/9/2010	18%	18%	8/21/2014	13%	Not Filed			
North Carolina	MedAmerica	8	\$31,012	39%	Disapproved	0%	39%	6/18/2014	15%	Not Filed			
North Dakota	MedAmerica	284	\$930,093	39%	5/28/2010	18%	18%	12/22/2011	12%	5%	5/2/2014	5%	
Ohio	MedAmerica	17	\$36,578	39%	3/23/2010	39%	No Follow-Up			No Follow-Up			
Oklahoma	MedAmerica	2	\$4,967	39%	10/18/2010	10%	Not Filed			Not Filed			
Oregon	MedAmerica	5	\$17,513	39%	8/13/2010	20%	16%	12/11/2013	16%	No Follow-Up			
Pennsylvania	MedAmerica	83	\$301,771	39%	5/13/2010	39%	No Follow-Up			No Follow-Up			
South Carolina	MedAmerica	5	\$19,964	39%	11/12/2010	20%	Not Filed			Not Filed			
South Dakota	MedAmerica	58	\$192,505	39%	3/29/2010	39%	No Follow-Up			No Follow-Up			
Tennessee	MedAmerica	2	\$8,435	39%	3/4/2011	25%	11%	5/21/2014	11%	No Follow-Up			
Texas	MedAmerica	119	\$451,552	39%	Disapproved	0%	49%	6/10/2015	49%	Not Filed			
Vermont	MedAmerica	6	\$12,923	39%	Disapproved	0%	Not Filed			Not Filed			
Virginia	MedAmerica	10	\$35,045	Not Filed			Not Filed			Not Filed			
Washington	MedAmerica	95	\$290,174	39%	11/1/2010	30%	7%	1/31/2014	7%	No Follow-Up			
Wisconsin	MedAmerica	23	\$87,621	39%	9/6/2011	27%	9%	3/5/2014	9%	No Follow-Up			
	Affinity	4	\$5,530	Not Filed			Not Filed			Not Filed			
Wyoming	MedAmerica	2	\$1,823	Not Filed			Not Filed			Not Filed			

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filing.

^[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.

^{[5] &}quot;TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

Exhibit IV-b-ii MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force Series 11 Individual Policy Forms

					Second R	ound Nationwi	de Request			Second	d Round Follov	v-Up	
		12/31/2020	12/31/2020				-	Average					Average
		Policies	Annualized	Requested		Date	Disposition	Filed	Requested		Date	Disposition	Filed
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]
Alabama	MedAmerica	10	\$38,551	173%	Filed	7/5/2017	12/28/2017	24%	119%	Filed	8/20/2018	2/5/2021	15%
Arizona	MedAmerica	8	\$25,548	140%	Filed	7/21/2017	9/12/2018	66%	89%	Pending	4/8/2021		
Colorado	MedAmerica	27	\$74,322	93%	Filed	8/23/2017	10/23/2017	20%	93%	Pending	3/18/2020		
Connecticut	MedAmerica	501	\$2,414,168	147%	Filed	4/5/2017	6/27/2017	33%	85%	Filed	9/4/2018	10/1/2018	14%
District of Columbia	MedAmerica	1,402	\$1,203,545	88%	Filed	4/5/2017	5/8/2017	10%	10%		8/24/2018	12/19/2018	10%
Georgia	MedAmerica	11	\$55,056	144%		6/20/2017	7/31/2017	20%	112%	Filed	8/20/2018	11/8/2018	18%
Hawaii	MedAmerica	11	\$21,864		Filed	11/10/2017	10/25/2019	96%		No Follow-Up			
Idaho	MedAmerica	1	\$1,890	299%	Withdrawn	7/27/2017	1/3/2019	0%	383%	Filed	6/24/2020	4/29/2021	40%
Illinois	MedAmerica	14	\$47,304	144%	Filed	6/7/2017	1/11/2018	144%		No Follow-Up			
Indiana	MedAmerica	63	\$103,625	157%	Disapproved	12/4/2018	8/26/2019	0%		Not Filed			
Iowa	MedAmerica	98	\$310,286	126%	Filed	3/31/2017	6/5/2017	18%	93%	Filed	8/17/2018	10/10/2018	30%
Kansas	MedAmerica	8	\$14,699	94%	Withdrawn	11/13/2019	12/30/2021			Not Filed			
Kentucky	MedAmerica	25	\$74,565	124%	Filed	7/11/2017	3/1/2018	30%	82%	Filed	4/29/2020	7/24/2020	17%
Louisiana	MedAmerica	7	\$11,255	299%	Disapproved	6/29/2017	10/16/2017	0%		Not Filed			
Maine	MedAmerica	6	\$21,477	78%	Filed	12/19/2017	7/25/2018	44%	30%	Filed	8/23/2021	12/10/2021	30%
	Affinity	2	\$2,298		Not Filed					Not Filed			
Maryland	MedAmerica	40	\$124,406	102%	Filed	5/1/2017	12/14/2017	15%	15%	Filed	8/28/2018	12/11/2018	13%
Massachusetts	MedAmerica	15	\$26,818	158%	Filed	8/4/2017	10/17/2018	40%		Not Filed			
Michigan	MedAmerica	10	\$22,268	74%	Filed	6/16/2017	6/27/2017	74%		No Follow-Up			
Minnesota	MedAmerica	59	\$167,057	207%	Filed	5/10/2017	9/19/2017	75%	150%	Filed	10/12/2020	6/9/2021	64%
Mississippi	MedAmerica	13	\$33,213	131%		7/28/2017	3/16/2018	25%	25%		8/24/2018	6/5/2019	13%
Missouri	MedAmerica	4	\$14,023	105%	Filed	6/26/2017	9/12/2017	43%	51%	Filed	9/12/2018	9/20/2018	51%
Montana	MedAmerica	8	\$15,622		Not Filed					Not Filed			
Nebraska	MedAmerica	29	\$96,923	144%	Filed	8/8/2017	6/29/2018	75%		Not Filed			
Nevada	MedAmerica	2	\$3,088		Not Filed					Not Filed			
New Jersey	MedAmerica	90	\$366,666	131%		4/24/2017	10/17/2017	31%	79%	Pending	12/17/2021		
North Carolina	MedAmerica	8	\$31,012	129%	Filed	5/9/2017	2/14/2018	95%	76%		11/11/2020	1/10/2022	22%
North Dakota	MedAmerica	284	\$930,093	150%	Filed	3/17/2017	4/24/2017	30%	91%	Filed	8/14/2018	10/8/2018	45%
Ohio	MedAmerica	17	\$36,578	76%	Filed	4/5/2017	6/29/2017	15%	15%	Filed	8/29/2018	2/4/2019	15%
Oklahoma	MedAmerica	2	\$4,967		Not Filed					Not Filed			
Oregon	MedAmerica	5	\$17,513		Pending	6/30/2017							
Pennsylvania	MedAmerica	83	\$301,771	107%	Filed	3/9/2017	9/22/2017	20%	75%	Filed	8/21/2018	12/4/2018	20%
South Carolina	MedAmerica	5	\$19,964	116%		4/5/2017	5/16/2017	20%	84%	Filed	8/23/2018	7/18/2019	20%
South Dakota	MedAmerica	58	\$192,505		Filed	5/17/2017	6/30/2017	150%		No Follow-Up			
Tennessee	MedAmerica	2	\$8,435		Filed	2/23/2017	10/30/2017	44%	26%		11/21/2019	5/6/2020	15%
Texas	MedAmerica	119	\$451,552		Filed	4/24/2018	12/21/2018	90%		No Follow-Up			
Vermont	MedAmerica	6	\$12,923	216%	Filed	6/8/2017	8/21/2019	60%		Not Filed			
Virginia	MedAmerica	10	\$35,045	202%	Filed	1/9/2018	9/3/2020	111%		Not Filed			
Washington	MedAmerica	95	\$290,174	101%	Filed	4/20/2017	1/29/2020	26%	26%	Filed	3/24/2021	3/11/2022	26%
Wisconsin	MedAmerica	23	\$87,621	108%	Filed	6/26/2017	10/10/2017	108%		No Follow-Up			
	Affinity	4	\$5,530	179%	Filed	6/26/2017	10/10/2017	179%		No Follow-Up			
Wyoming	MedAmerica	2	\$1,823		Not Filed					Not Filed			

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filing.

^[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.

^{[5] &}quot;TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

Exhibit IV-b-iii MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force Series 11 Individual Policy Forms

				Second Round 2nd Follow-Up					Second Round 3rd Follow-Up					
		12/31/2020	12/31/2020				-	Average					Average	
		Policies	Annualized	Requested		Date	Disposition	Filed	Requested		Date	Disposition	Filed	
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	
Alabama	MedAmerica	10	\$38,551		Not Filed					Not Filed				
Arizona	MedAmerica	8	\$25,548											
Colorado	MedAmerica	27	\$74,322											
Connecticut	MedAmerica	501	\$2,414,168	99%	Filed	2/10/2020	5/5/2020	34%		Not Filed				
District of Columbia	MedAmerica	1,402	\$1,203,545	10%	Filed	2/26/2020	9/29/2020	10%	10%	Filed	8/25/2021	12/26/2021	10%	
Georgia	MedAmerica	11	\$55,056	111%	Filed	11/13/2019	2/19/2020	10%	103%	Filed	10/19/2020	11/24/2020	12%	
Hawaii	MedAmerica	11	\$21,864		No Follow-Up					No Follow-Up				
Idaho	MedAmerica	1	\$1,890		Not Filed					Not Filed				
Illinois	MedAmerica	14	\$47,304		No Follow-Up					No Follow-Up				
Indiana	MedAmerica	63	\$103,625		Not Filed					Not Filed				
lowa	MedAmerica	98	\$310,286	73%	Filed	10/14/2020	1/27/2021	18%		Not Filed				
Kansas	MedAmerica	8	\$14,699		Not Filed					Not Filed	İ			
Kentucky	MedAmerica	25	\$74,565	61%	Filed	7/22/2021	10/12/2021	27%		Not Filed			1	
Louisiana	MedAmerica	7	\$11,255		Not Filed					Not Filed				
Maine	MedAmerica	6	\$21,477		Not Filed					Not Filed			1	
	Affinity	2	\$2,298		Not Filed					Not Filed	1		 	
Maryland	MedAmerica	40	\$124,406	105%	Filed	4/29/2020	1/12/2021	16%		Not Filed			1	
Massachusetts	MedAmerica	15	\$26,818		Not Filed					Not Filed				
Michigan	MedAmerica	10	\$22,268		No Follow-Up					No Follow-Up				
Minnesota	MedAmerica	59	\$167,057		Not Filed					Not Filed				
Mississippi	MedAmerica	13	\$33,213		Not Filed					Not Filed				
Missouri	MedAmerica	4	\$14,023		No Follow-Up					No Follow-Up				
Montana	MedAmerica	8	\$15,622		Not Filed					Not Filed				
Nebraska	MedAmerica	29	\$96,923		Not Filed					Not Filed			1	
Nevada	MedAmerica	2	\$3,088		Not Filed					Not Filed				
New Jersey	MedAmerica	90	\$366,666											
North Carolina	MedAmerica	8	\$31,012		Not Filed					Not Filed				
North Dakota	MedAmerica	284	\$930,093		Not Filed					Not Filed				
Ohio	MedAmerica	17	\$36,578	15%	Filed	6/24/2020	3/2/2022	15%						
Oklahoma	MedAmerica	2	\$4,967		Not Filed					Not Filed				
Oregon	MedAmerica	5	\$17,513											
Pennsylvania	MedAmerica	83	\$301,771		Filed	1/10/2020	4/25/2020	14%	47%	Filed	3/5/2021	9/14/2021	11%	
South Carolina	MedAmerica	5	\$19,964		Filed	1/22/2021	4/13/2021	16%		Not Filed				
South Dakota	MedAmerica	58	\$192,505		No Follow-Up					No Follow-Up				
Tennessee	MedAmerica	2	\$8,435	11%	Filed	1/11/2021	3/8/2021	7%		Not Filed				
Texas	MedAmerica	119	\$451,552		No Follow-Up					No Follow-Up				
Vermont	MedAmerica	6	\$12,923		Not Filed					Not Filed			 	
Virginia	MedAmerica	10	\$35,045		Not Filed					Not Filed				
Washington	MedAmerica	95	\$290,174											
Wisconsin	MedAmerica	23	\$87,621		No Follow-Up					No Follow-Up				
	Affinity	4	\$5,530		No Follow-Up	<u> </u>				No Follow-Up				
Wyoming	MedAmerica	2	\$1,823		Not Filed					Not Filed				

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filing.

^[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.

^{[5] &}quot;TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

Exhibit IV-b-iv MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force Series 11 Individual Policy Forms

					Current Rou	nd Nationwide	Request		Average
		12/31/2020	12/31/2020				•	Average	Cumulative
		Policies	Annualized	Requested		Date	Disposition	Filed	Increase
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	Filed ^[2]
Alabama	MedAmerica	10	\$38,551	438%	Not Yet Filed				99%
Arizona	MedAmerica	8	\$25,548						131%
Colorado	MedAmerica	27	\$74,322						66%
Connecticut	MedAmerica	501	\$2,414,168		TBD				103%
District of Columbia	MedAmerica	1,402	\$1,203,545	173%	Not Yet Filed				104%
Georgia	MedAmerica	11	\$55,056	254%	Pending	2/16/2022			143%
Hawaii	MedAmerica	11	\$21,864		Not Filing				135%
Idaho	MedAmerica	1	\$1,890		Not Filing				40%
Illinois	MedAmerica	14	\$47,304	71%	Pending	3/29/2022			239%
Indiana	MedAmerica	63	\$103,625		TBD				0%
lowa	MedAmerica	98	\$310,286	179%	Pending	3/30/2022			151%
Kansas	MedAmerica	8	\$14,699		Not Filing				38%
Kentucky	MedAmerica	25	\$74,565		TBD				169%
Louisiana	MedAmerica	7	\$11,255		Not Filing				0%
Maine	MedAmerica	6	\$21,477		TBD				87%
	Affinity	2	\$2,298		Not Filing				0%
Maryland	MedAmerica	40	\$124,406		TBD				108%
Massachusetts	MedAmerica	15	\$26,818		TBD				40%
Michigan	MedAmerica	10	\$22,268	50%	Not Yet Filed				142%
Minnesota	MedAmerica	59	\$167,057		TBD				186%
Mississippi	MedAmerica	13	\$33,213		Not Yet Filed				96%
Missouri	MedAmerica	4	\$14,023	105%	Not Yet Filed				202%
Montana	MedAmerica	8	\$15,622		Not Filing				39%
Nebraska	MedAmerica	29	\$96,923	254%	Not Yet Filed				143%
Nevada	MedAmerica	2	\$3,088		Not Filing				0%
New Jersey	MedAmerica	90	\$366,666						74%
North Carolina	MedAmerica	8	\$31,012		TBD				173%
North Dakota	MedAmerica	284	\$930,093	180%	Pending	2/28/2022			162%
Ohio	MedAmerica	17	\$36,578						111%
Oklahoma	MedAmerica	2	\$4,967		Not Filing				10%
Oregon	MedAmerica	5	\$17,513						39%
Pennsylvania	MedAmerica	83	\$301,771	149%	Not Yet Filed				154%
South Carolina	MedAmerica	5	\$19,964	217%	Not Yet Filed				101%
South Dakota	MedAmerica	58	\$192,505		Pending	3/30/2022			247%
Tennessee	MedAmerica	2	\$8,435		Pending	3/10/2022			146%
Texas	MedAmerica	119	\$451,552	165%	Not Yet Filed				184%
Vermont	MedAmerica	6	\$12,923		TBD				60%
Virginia	MedAmerica	10	\$35,045		Not Filing				111%
Washington	MedAmerica	95	\$290,174						121%
Wisconsin	MedAmerica	23	\$87,621	132%	Not Yet Filed				190%
	Affinity	4	\$5,530	113%	Not Yet Filed				179%
Wyoming	MedAmerica	2	\$1,823		Not Filing				0%

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filing.

^[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.

^{[5] &}quot;TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

Exhibit IV-c-i

MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force

Series 11 Group Policy Forms

				First Rou	nd Nationwide	Request	First	Round Follow-U	Jp	First Ro	und 2nd Follow	/-Up
		12/31/2020	12/31/2020			Average			Average			Average
		Policies	Annualized	Requested	Disposition	Filed	Requested	Disposition	Filed	Requested	Disposition	Filed
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase	Date	Increase ^[2]	Increase	Date	Increase ^[2]	Increase	Date	Increase ^[2]
Arizona ^[6]	MedAmerica	74	\$125,964	39%	3/16/2010	39%	No Follow-Up			No Follow-Up		
California	MedAmerica	12	\$15,342	39%	Withdrawn	0%	Not Filed			Not Filed		
Colorado ^[7]	MedAmerica	290	\$345,320	39%	11/5/2010	10%	26%	10/28/2013	26%	No Follow-Up		
Connecticut	MedAmerica	136	\$197,858	39%	Disapproved	0%	39%	Disapproved	0%	39%	Disapproved	0%
District of Columbia	MedAmerica	3	\$4,887	39%	Disapproved	0%	Not Filed			Not Filed		
Hawaii	MedAmerica	68	\$108,160	39%	6/7/2011	20%	16%	Disapproved	0%	Not Filed		
Illinois	MedAmerica	66	\$131,250	39%	4/28/2010	39%	No Follow-Up			No Follow-Up		
Indiana	MedAmerica	61	\$48,950	39%	Disapproved	0%	Not Filed			Not Filed		
lowa	MedAmerica	19	\$31,554	39%	9/8/2010	3%	35%	4/4/2014	17%	15%	9/10/2015	15%
Kansas	MedAmerica	76	\$137,859	39%	5/26/2011	10%	49%	3/19/2015	49%	No Follow-Up		
Maryland	MedAmerica	2	\$2,759	15%	6/15/2010	15%	Not Filed			Not Filed		
Minnesota	MedAmerica	364	\$619,731	39%	Disapproved	0%	Not Filed			Not Filed		
Missouri	MedAmerica	6	\$9,070	39%	9/7/2010	39%	No Follow-Up			No Follow-Up		
Nebraska	MedAmerica	48	\$59,339	39%	1/28/2011	15%	21%	12/18/2012	21%	No Follow-Up		
New Jersey ^[6]	MedAmerica	9	\$23,974	39%	6/30/2010	39%	No Follow-Up			No Follow-Up		
North Dakota	MedAmerica	106	\$149,595	39%	5/28/2010	18%	18%	12/22/2011	12%	5%	5/21/2014	5%
Ohio	MedAmerica	16	\$21,711	39%	3/23/2010	39%	No Follow-Up			No Follow-Up		
Oregon	MedAmerica	11	\$24,220	39%	8/13/2010	20%	16%	12/11/2013	16%	No Follow-Up		
Pennsylvania	MedAmerica	63	\$149,569	39%	5/13/2010	39%	No Follow-Up			No Follow-Up		
South Dakota	MedAmerica	6	\$7,845	39%	3/9/2010	39%	No Follow-Up			No Follow-Up		
Tennessee ^[8]	MedAmerica	113	\$252,870	39%	3/4/2011	25%	11%	5/21/2014	11%	No Follow-Up		
	MedAmerica	2,148	\$4,706,751	30%	4/6/2011	30%	Not Filed			Not Filed		
Texas	MedAmerica	44	\$64,456	39%	Withdrawn	0%	68%	5/1/2015	68%	Not Filed		
Washington	MedAmerica	109	\$241,589	39%	11/1/2010	38%	Not Filed			Not Filed		
Wisconsin	MedAmerica	31	\$40,923	39%	9/6/2011	29%	8%	3/5/2014	8%	No Follow-Up		

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

- [4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.
- [5] "TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.
- [6] Jurisdiction does not require Group Long-Term Care rates to be filed before use.
- [7] In Colorado, rate increases prior to 2020 exclude PERA business, which was excluded from data.
- [8] In Tennessee, the first cohort listed (i.e., 113 lives) is for certificates issued on the Series 11 Group policy form; the second cohort listed (i.e., 2,148 lives) is for certificates issued on the Tennessee State Employees Group (TNSE) policy form. The TNSE certificates were issued to Tennessee state employees and their family members.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filing.

Exhibit IV-c-ii MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force Series 11 Group Policy Forms

					Second Rou	und Nationwide	e Request			Second	Round Follov	v-Up	
		12/31/2020	12/31/2020					Average					Average
		Policies	Annualized	Requested		Date	Disposition	Filed			Date	Disposition	Filed
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]
Arizona ^[6]	MedAmerica	74	\$125,964	69%	Filed	7/21/2017	11/7/2017	69%		No Follow-Up			
California	MedAmerica	12	\$15,342		Not Filed					Not Filed			
Colorado ^[7]	MedAmerica	290	\$345,320	81%	Filed	8/23/2017	10/23/2017	20%	117%	Pending	3/18/2020		
Connecticut	MedAmerica	136	\$197,858	135%	Filed	4/5/2017	6/21/2017	18%	99%	Filed	9/4/2018	10/1/2018	
District of Columbia	MedAmerica	3	\$4,887	135%		4/5/2017	5/8/2017	10%	10%	Filed	8/24/2018	12/19/2018	10%
Hawaii	MedAmerica	68	\$108,160	96%	Filed	11/10/2017	11/22/2019	96%		No Follow-Up			
Illinois	MedAmerica	66	\$131,250		Filed	6/7/2017	1/11/2018	78%		No Follow-Up			
Indiana	MedAmerica	61	\$48,950	135%	Disapproved	12/4/2018	8/26/2019	0%		Not Filed			
Iowa	MedAmerica	19	\$31,554		Filed	3/31/2017	6/5/2017	18%	66%	Filed	8/17/2018	10/10/2018	30%
Kansas	MedAmerica	76	\$137,859		Withdrawn	11/13/2019	12/30/2021			Not Filed			
Maryland	MedAmerica	2	\$2,759	104%	Withdrawn	5/1/2017	1/2/2018	0%		Not Filed			
Minnesota	MedAmerica	364	\$619,731	135%	Filed	5/10/2017	12/15/2017	44%	114%	Filed	10/12/2020	3/18/2021	73%
Missouri	MedAmerica	6	\$9,070	69%	Filed	6/26/2017	9/12/2017	32%	32%	Filed	9/12/2018	9/20/2018	32%
Nebraska	MedAmerica	48	\$59,339	69%	Filed	8/8/2017	6/29/2018	30%		Not Filed			
New Jersey ^[6]	MedAmerica	9	\$23,974	69%	Filed	4/24/2017	10/17/2017	69%		No Follow-Up			
North Dakota	MedAmerica	106	\$149,595	69%	Filed	3/17/2017	4/24/2017	30%	30%	Filed	8/14/2018	10/8/2018	
Ohio	MedAmerica	16	\$21,711	69%	Filed	4/5/2017	6/29/2017	15%	15%	Filed	8/29/2018	2/4/2019	15%
Oregon	MedAmerica	11	\$24,220	85%	Pending	6/30/2017							
Pennsylvania	MedAmerica	63	\$149,569	69%	Filed	3/9/2017	9/22/2017	20%	41%	Filed	8/21/2018	12/4/2018	20%
South Dakota	MedAmerica	6	\$7,845	69%	Filed	5/17/2017	6/30/2017	69%		No Follow-Up			
Tennessee ^[8]	MedAmerica	113	\$252,870	78%	Filed	2/23/2017	10/30/2017	48%	26%	Filed	11/21/2019	5/6/2020	16%
	MedAmerica	2,148	\$4,706,751		Filed	2/23/2017	10/30/2017	44%	34%	Filed	11/21/2019	5/6/2020	21%
Texas	MedAmerica	44	\$64,456		Disapproved	4/24/2018	7/3/2018	0%		Not Filed			
Washington	MedAmerica	109	\$241,589		Filed	4/20/2017	1/29/2020	26%	26%	Filed	3/24/2021	3/11/2022	26%
Wisconsin	MedAmerica	31	\$40,923	69%	Filed	6/26/2017	10/10/2017	69%		No Follow-Up			

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

- [4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.
- [5] "TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.
- [6] Jurisdiction does not require Group Long-Term Care rates to be filed before use.
- [7] In Colorado, rate increases prior to 2020 exclude PERA business, which was excluded from data.
- [8] In Tennessee, the first cohort listed (i.e., 113 lives) is for certificates issued on the Series 11 Group policy form; the second cohort listed (i.e., 2,148 lives) is for certificates issued on the Tennessee State Employees Group (TNSE) policy form. The TNSE certificates were issued to Tennessee state employees and their family members.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filing.

Exhibit IV-c-iii **MedAmerica and Affinity Partners** Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force

	•••			•
Series	11	Group	Policy	Forms

					Second F	Round 2nd Foll	ow-Up			Second R	ound 3rd Fol	low-Up	
		12/31/2020	12/31/2020					Average					Average
		Policies	Annualized			Date	Disposition	Filed	Requested		Date	Disposition	Filed
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]
Arizona ^[6]	MedAmerica	74	\$125,964		No Follow-Up					No Follow-Up			
California	MedAmerica	12	\$15,342		Not Filed					Not Filed			
Colorado ^[7]	MedAmerica	290	\$345,320										
Connecticut	MedAmerica	136	\$197,858	128%	Filed	2/10/2020	4/28/2020	10%	112%	Filed	6/10/2021	7/22/2021	23%
District of Columbia	MedAmerica	3	\$4,887	10%	Filed	2/26/2020	9/28/2020	10%	10%	Filed	8/25/2021	1/10/2022	10%
Hawaii	MedAmerica	68	\$108,160		No Follow-Up					No Follow-Up			
Illinois	MedAmerica	66	\$131,250		No Follow-Up					No Follow-Up			
Indiana	MedAmerica	61	\$48,950		Not Filed					Not Filed			
Iowa	MedAmerica	19	\$31,554	46%	Filed	10/14/2020	1/27/2021	18%		Not Filed			
Kansas	MedAmerica	76	\$137,859		Not Filed					Not Filed			
Maryland	MedAmerica	2	\$2,759		Not Filed					Not Filed			
Minnesota	MedAmerica	364	\$619,731		Not Filed					Not Filed			
Missouri	MedAmerica	6	\$9,070		No Follow-Up					No Follow-Up			
Nebraska	MedAmerica	48	\$59,339		Not Filed					Not Filed			
New Jersey ^[6]	MedAmerica	9	\$23,974		No Follow-Up					No Follow-Up			
North Dakota	MedAmerica	106	\$149,595		No Follow-Up					No Follow-Up			
Ohio	MedAmerica	16	\$21,711	15%	Filed	6/24/2020	12/11/2020	15%		Not Filed			
Oregon	MedAmerica	11	\$24,220										
Pennsylvania	MedAmerica	63	\$149,569	22%	Filed	1/10/2020	4/25/2020	20%	2%	Filed	3/5/2021	5/14/2021	2%
South Dakota	MedAmerica	6	\$7,845		No Follow-Up					No Follow-Up			
Tennessee ^[8]	MedAmerica	113	\$252,870	11%	Filed	1/11/2021	3/8/2021	6%		Not Filed			
	MedAmerica	2,148	\$4,706,751	13%	Filed	1/11/2021	3/8/2021	8%		Not Filed			
Texas	MedAmerica	44	\$64,456		Not Filed					Not Filed			
Washington	MedAmerica	109	\$241,589										
Wisconsin	MedAmerica	31	\$40,923		No Follow-Up					No Follow-Up			

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

- [4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.
- [5] "TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.
- [6] Jurisdiction does not require Group Long-Term Care rates to be filed before use.
- [7] In Colorado, rate increases prior to 2020 exclude PERA business, which was excluded from data.
- [8] In Tennessee, the first cohort listed (i.e., 2,148 lives) is for certificates issued on the Series 11 Group policy form; the second cohort listed (i.e., 2,148 lives) is for certificates issued on the Tennessee State Employees Group (TNSE) policy form. The TNSE certificates were issued to Tennessee state employees and their family members.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filing.

Exhibit IV-c-iv MedAmerica and Affinity Partners Status of Filings as of April 19, 2022 All Jurisdictions in Which These Forms are In Force

Series 11 Group Policy Forms

					Current Rou	nd Nationwide	e Request		Average
		12/31/2020	12/31/2020					Average	Cumulative
		Policies	Annualized	Requested		Date	Disposition	Filed	Increase
Jurisdiction	Company	In Force ^[1]	Premium ^[1]	Increase ^[3]	Status ^{[2][4][5]}	Submitted	Date	Increase ^[2]	Filed ^[2]
Arizona ^[6]	MedAmerica	74	\$125,964	127%	Not Yet Filed				135%
California	MedAmerica	12	\$15,342		Not Filing				0%
Colorado ^[7]	MedAmerica	290	\$345,320						67%
Connecticut	MedAmerica	136	\$197,858		TBD				75%
District of Columbia	MedAmerica	3	\$4,887	285%	Not Yet Filed				46%
Hawaii	MedAmerica	68	\$108,160		Not Filing				135%
Illinois	MedAmerica	66	\$131,250	51%	Pending	3/29/2022			148%
Indiana	MedAmerica	61	\$48,950		TBD				0%
lowa	MedAmerica	19	\$31,554	164%	Pending	3/30/2022			151%
Kansas	MedAmerica	76	\$137,859	237%	Not Yet Filed				64%
Maryland	MedAmerica	2	\$2,759		Not Filing				15%
Minnesota	MedAmerica	364	\$619,731		TBD				149%
Missouri	MedAmerica	6	\$9,070	129%	Not Yet Filed				142%
Nebraska	MedAmerica	48	\$59,339	186%	Not Yet Filed				81%
New Jersey ^[6]	MedAmerica	9	\$23,974	133%	Not Yet Filed				135%
North Dakota	MedAmerica	106	\$149,595	106%	Pending	2/28/2022			135%
Ohio	MedAmerica	16	\$21,711	148%	Not Yet Filed				111%
Oregon	MedAmerica	11	\$24,220						39%
Pennsylvania	MedAmerica	63	\$149,569	87%	Not Yet Filed				145%
South Dakota	MedAmerica	6	\$7,845	9%	Pending	3/30/2022			135%
Tennessee ^[8]	MedAmerica	113	\$252,870	105%	Pending	3/10/2022			153%
	MedAmerica	2,148	\$4,706,751	79%	Pending	3/10/2022			145%
Texas	MedAmerica	44	\$64,456	194%	Not Yet Filed				68%
Washington	MedAmerica	109	\$241,589						119%
Wisconsin	MedAmerica	31	\$40,923	69%	Not Yet Filed				135%

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between January 2010 and April 2021.

- [6] Jurisdiction does not require Group Long-Term Care rates to be filed before use.
- [7] In Colorado, rate increases prior to 2020 exclude PERA business, which was excluded from data.
- [8] In Tennessee, the first cohort listed (i.e., 113 lives) is for certificates issued on the Series 11 Group policy form; the second cohort listed (i.e., 2,148 lives) is for certificates issued on the Tennessee State Employees Group (TNSE) policy form. The TNSE certificates were issued to Tennessee state employees and their family members.

^{[2] &}quot;Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

^[3] The rate increase level varies by benefit period and/or inflation option; average rate increase percentages are based on the distribution of in-force business at the time of the filing.

^[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. "No Follow-Up" is indicated for jurisdictions that approximately filed the full requested increase.

^{[5] &}quot;TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

Exhibit V

MedAmerica and Affinity Partners 2017 Nationwide Filing Assumptions Series 11 and Prior Policy Forms

			Morn	olaity				
Series 11 and Prior	Expected claim costs are developed using the 201 all-lives exposure basis. The claim costs are furthe extent credible. One year of retrospective improver	r adjusted based on his	storical claim	experience b	y policy form	group, attained aç	ge, duration, and cov	verage type, to the
	<u> </u>							
			Mort	ality				
Series 11 and Prior	1994 Group Annuitant Mortality (GAM) Static gend 0.900 for females and 0.810 for males. These mort duration. Tables providing these adjustment factors	ality probabilities are fu	rther adjusted					
			Lapse Pro	babilities				
	Voluntary lapse probabilities (excludes benefit expi	ry) vary by policy durati						
		1 55	tion - Double	Deebeld				
		LITE	etime-Pay Lar Prior to	Series 11	Series 11			
1		Duration	Series 11	Individual	Group			
		1	16.50%	8.50%	6.50%			
		2	8.50%	4.00%	6.00%			
		3	5.00%	2.75%	4.00%			
		4	3.50%	2.00%	3.50%			
0 : 44		5	2.00%	1.50%	3.00%			
Series 11 and Prior		6	1.50%	1.25%	2.50%			
		7	1.50%	1.25%	2.00%			
		8	1.50%	1.00%	1.50%			
	11	9	1.50%	0.75%	1.30%			
		10+	1.00%	0.60%	1.30%			
	For the 10-pay option, a reduction of 65% of these 5 to 8, and 0% lapse thereafter. For the 20-pay opt probabilities is assumed for durations 9 to 15, and	ion, a reduction of 50%						
			Benefit Expiry	Probabilities	8			
Series 11 and Prior	Benefit expiry probabilities reflect assumed policy t Guidelines with adjustments for historical benefit e provided in Exhibit V-ii.	ermination due to exha	ustion of bene	efits on limite	d benefit peri			
			Interes	t Dete				
	5.00%		Interes	t Rate				
Series 11 and Prior	3.0070							
			Improv	ement				
Series 11 and Prior	Annual improvement in the mortality and morbidity females and males, respectively. Annual morbidity		ed for 15 year	s starting in				be 0.5% and 1.0% for

Exhibit V-i Mortality Durational Adjustment Factors MedAmerica and Affinity Partners 2017 Nationwide Filing Assumptions Series 11 and Prior Policy Forms

					Indivi	dual Business	3					
Duration ^[1]						Issue Aç	је					
Duration	<25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	65-69	70-74	75+
1	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	20%
2	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	30%
3	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	45%
4	43%	43%	43%	43%	43%	43%	43%	43%	44%	45%	45%	50%
5	46%	46%	46%	46%	46%	46%	46%	46%	48%	50%	50%	55%
6	49%	49%	49%	49%	49%	49%	49%	49%	52%	55%	55%	60%
7	52%	52%	52%	52%	52%	52%	52%	52%	56%	60%	60%	65%
8	55%	55%	55%	55%	55%	55%	55%	55%	60%	65%	65%	70%
9	56%	56%	56%	56%	56%	56%	56%	56%	61%	68%	69%	76%
10	57%	57%	57%	57%	57%	57%	57%	57%	62%	71%	73%	82%
11	58%	58%	58%	58%	58%	58%	58%	58%	63%	74%	77%	88%
12	59%	59%	59%	59%	59%	59%	59%	59%	64%	77%	81%	94%
13	60%	60%	60%	60%	60%	60%	60%	60%	65%	80%	85%	100%
14	62%	62%	62%	62%	62%	62%	62%	62%	69%	82%	88%	101%
15	64%	64%	64%	64%	64%	64%	64%	64%	73%	84%	91%	102%
16	66%	66%	66%	66%	66%	66%	66%	66%	77%	86%	94%	103%
17	68%	68%	68%	68%	68%	68%	68%	68%	81%	88%	97%	104%
18	70%	70%	70%	70%	70%	70%	70%	70%	85%	90%	100%	105%
23	70%	70%	70%	70%	70%	70%	70%	85%	90%	100%	105%	105%
28	70%	70%	70%	70%	70%	70%	85%	90%	100%	105%	105%	105%
33	70%	70%	70%	70%	70%	85%	90%	100%	105%	105%	105%	105%
38	70%	70%	70%	70%	85%	90%	100%	105%	105%	105%	105%	105%
43	70%	70%	70%	85%	90%	100%	105%	105%	105%	105%	105%	105%
48	70%	70%	85%	90%	100%	105%	105%	105%	105%	105%	105%	105%
53	70%	85%	90%	100%	105%	105%	105%	105%	105%	105%	105%	105%
58	85%	90%	100%	105%	105%	105%	105%	105%	105%	105%	105%	105%
63	90%	100%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%
68	100%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%
73+	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%

					Gro	up Business						
Duration ^[1]						Issue Aç	ge					
Duration 1	<25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	65-69	70-74	75+
1	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	40%
2	70%	70%	70%	70%	70%	70%	70%	70%	70%	70%	70%	60%
3	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	90%
4	86%	86%	86%	86%	86%	86%	86%	86%	88%	90%	90%	100%
5	92%	92%	92%	92%	92%	92%	92%	92%	96%	100%	100%	105%
6	83%	83%	83%	83%	83%	83%	83%	83%	88%	94%	94%	102%
7	83%	83%	83%	83%	83%	83%	83%	83%	90%	96%	96%	104%
8	83%	83%	83%	83%	83%	83%	83%	83%	90%	98%	98%	105%
9	81%	81%	81%	81%	81%	81%	81%	81%	88%	98%	99%	105%
10	79%	79%	79%	79%	79%	79%	79%	79%	86%	98%	101%	105%
11	77%	77%	77%	77%	77%	77%	77%	77%	83%	98%	102%	105%
12	74%	74%	74%	74%	74%	74%	74%	74%	81%	97%	102%	105%
13	72%	72%	72%	72%	72%	72%	72%	72%	78%	96%	102%	105%
14	74%	74%	74%	74%	74%	74%	74%	74%	82%	98%	105%	105%
15	76%	76%	76%	76%	76%	76%	76%	76%	86%	99%	105%	105%
16	77%	77%	77%	77%	77%	77%	77%	77%	90%	101%	105%	105%
17	79%	79%	79%	79%	79%	79%	79%	79%	94%	102%	105%	105%
18	81%	81%	81%	81%	81%	81%	81%	81%	98%	104%	105%	105%
23	77%	77%	77%	77%	77%	77%	77%	94%	99%	105%	105%	105%
28	74%	74%	74%	74%	74%	74%	89%	95%	105%	105%	105%	105%
33	70%	70%	70%	70%	70%	85%	90%	100%	105%	105%	105%	105%
38	70%	70%	70%	70%	85%	90%	100%	105%	105%	105%	105%	105%
43	70%	70%	70%	85%	90%	100%	105%	105%	105%	105%	105%	105%
48	70%	70%	85%	90%	100%	105%	105%	105%	105%	105%	105%	105%
53	70%	85%	90%	100%	105%	105%	105%	105%	105%	105%	105%	105%
58	85%	90%	100%	105%	105%	105%	105%	105%	105%	105%	105%	105%
63	90%	100%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%
68	100%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%
73+	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%	105%

^[1] The assumption varies by duration for 18+, but is shown every five years for display purposes.

Exhibit V-ii
Benefit Expiry Probabilities
MedAmerica and Affinity Partners
2017 Nationwide Filing Assumptions
Series 11 and Prior Policy Forms

Gender	Benefit Period in					Attained Age ^[1]											
Condo	Years	<65	65	70	75	80	85	90	95	100	105	110+					
	1	0.0%	0.1%	0.1%	0.3%	0.7%	2.5%	6.1%	10.7%	13.4%	16.7%	33.0%					
	2	0.0%	0.0%	0.1%	0.2%	0.5%	1.6%	4.5%	8.7%	11.7%	16.3%	33.0%					
Female	3	0.0%	0.0%	0.1%	0.1%	0.4%	1.2%	3.4%	6.9%	9.7%	15.0%	33.0%					
remale	4	0.0%	0.0%	0.0%	0.1%	0.3%	1.0%	2.5%	5.0%	7.8%	13.2%	33.0%					
	5	0.0%	0.0%	0.0%	0.1%	0.2%	0.7%	1.7%	3.8%	6.3%	11.2%	33.0%					
	Unlimited	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%					
	1	0.0%	0.0%	0.1%	0.2%	0.5%	1.5%	3.9%	6.3%	7.8%	9.4%	33.0%					
	2	0.0%	0.0%	0.1%	0.1%	0.3%	1.0%	2.5%	4.3%	5.4%	7.3%	33.0%					
Male	3	0.0%	0.0%	0.1%	0.1%	0.2%	0.7%	1.7%	3.0%	4.0%	5.8%	33.0%					
iviale	4	0.0%	0.0%	0.0%	0.1%	0.1%	0.4%	1.1%	2.0%	2.8%	4.6%	33.0%					
	5	0.0%	0.0%	0.0%	0.0%	0.1%	0.3%	0.8%	1.5%	2.3%	3.6%	33.0%					
	Unlimited	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%					

^[1] The assumption varies by attained age, but is shown every five years for display purposes.

This appendix describes the development of and justification for the current actuarial assumptions used in this filing.

The persistency and morbidity assumptions were developed using historical experience and predictive analytics. Where actual experience was limited or did not exist, industry experience and actuarial judgment was also used. The experience used to develop these assumptions includes historical experience of MedAmerica Insurance Company (MAPA); MAPA's two sister companies, MedAmerica Insurance Company of Florida (MAFL) and MedAmerica Insurance Company of New York (MANY) (MAPA, MAFL, and MANY collectively referred to as MedAmerica); and MedAmerica's affinity partners (including commuted business) that issued the same products. Additionally, experience on other blocks of business originally issued by MedAmerica and its affinity partners (including commuted business), and MedAmerica's other acquired blocks of business is also used.

The persistency and morbidity assumptions were developed on a first principles basis. In this context, "first principles" means developing key assumptions (namely, morbidity and mortality) at the component level and modeling active and disabled lives separately. Separate assumptions were developed for: (1) claim incidence, (2) voluntary lapse, (3) active mortality, (4) claim termination (including separate assumptions for disabled mortality and recovery), and (5) utilization. For each assumption except utilization, experience from 2008 through 2017 with runout through 2018 was used. The utilization assumption was developed based on historical experience from 2016 through 2019 with runout through March 31, 2020 to capture more recent information as cost of care and utilization trends can fluctuate over short periods of time. Experience adjustment factors were developed using predictive analytics as described in the Predictive Analytics section below.

As an additional consideration, the ongoing COVID-19 pandemic has created uncertainty regarding future long-term care (LTC) experience. The short-term impact on LTC assumptions may be favorable due to higher mortality (particularly at advanced ages) and potentially lower incidence and benefit utilization. However, due to the long duration nature of LTC insurance, minor deviations in experience over a relatively small number of calendar years are not expected to have a significant impact on lifetime projections. Therefore, we did not make any adjustments to these assumptions to capture anticipated impacts of the pandemic. However, we will continue to monitor emerging experience and trends so that adjustments can be included in the future if believed to be representative of long-term trends.

Improvement assumptions for active mortality and claim incidence were developed based on individual annuitant or industry experience, along with actuarial judgment. The rate increase dependent assumptions were developed using historical experience, and actuarial judgment where experience was limited or did not exist.

The sections that follow provide more detail on the development of and justification for the current assumptions that are material to the projections in this filing.

Active Assumptions

The assumptions for active (i.e., healthy) lives were developed based on detailed historical experience from 2008 through 2017 with runout through 2018 for MedAmerica's organic (including affinity partners) and acquired business. Experience adjustment factors were developed using predictive analytics as described in the Predictive Analytics section below. The active assumptions include (1) claim incidence (the probability that an active life becomes disabled), (2) voluntary lapse, and (3) active mortality.

Claim Incidence Assumption

Claim incidence probabilities (i.e., the probability of an insured becoming disabled) were developed using the 2017 Milliman Long-Term Care Guidelines (Guidelines) incidence curves, with adjustments for retrospective morbidity improvement using the G2 improvement scale, adverse selection due to past rate increases, and contingent nonforfeiture (CNF) policies. These assumptions were developed based on the following three starting sites of care—assisted living facility (ALF), skilled nursing facility (SNF), or home health care (HHC).

Exhibit A-1 provides a summary of actual-to-expected (A:E) experience by site of care for all products included in the study for claim incidence in policy durations seven and later for each characteristic by which the claim incidence assumption varies. The following items are included:

- Exposure [A] reflects the length of time a covered life is exposed to the risk of becoming disabled (i.e., an
 exact exposure basis).
- Claim counts [B] are based on historical claim experience and are provided by situs.

A:E ratios are calculated as actual claim incidence probabilities to the 2017 Guidelines with the adjustments listed above (i.e., retrospective morbidity improvement, adverse selection due to past rate increases, CNF policies) [C] and to the current assumption [D]. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.

Lifetime-Pay Voluntary Lapse Assumption

The voluntary lapse assumption reflects the nationwide 2017 data rate increase filings' voluntary lapse assumption with experience adjustments.

The attained age adjustment factors developed from the predictive model produced a U-shaped pattern (i.e., decreased and then increased) by attained age. However, the attained age adjustment factors are held constant for ages 65 and older to produce an ultimate voluntary lapse assumption that is constant rather than increasing by attained age. The adjustments are held constant after this point because an increasing attained age lapse trend is not widely used in the industry, and this increasing lapse trend may be due to miscoding of deaths or underreporting of deaths in the Social Security Death Master File. An additional attained age adjustment to mortality was developed (Exhibit A-3a) in order to capture these terminations (i.e., higher lapses at older attained ages) such that the combined mortality and voluntary lapse assumption better aligns with actual experience as shown in Exhibit A-4.

Exhibit A-2 supports the voluntary lapse assumption and provides the following information by gender (male or female), marital status (single, married, or unknown), benefit period (non-lifetime or lifetime), inflation protection option (automatic or non-automatic), and attained age.

- Exhibit A-2a provides the ultimate voluntary lapse probabilities after all experience adjustments for the policy form(s) included in this filing. These ultimate voluntary lapse probabilities are applicable for attained ages 65 and older in policy durations 10 and later. Only these ultimate voluntary lapse probabilities are material to the projections given the age of this cohort.
- Exhibit A-2b provides A:E results for experience for all products of MedAmerica, its affinity partners, and any acquired business, and includes the following:
 - Exposure [A] reflects the length of time a covered life is exposed to the risk of voluntary lapse (i.e., exact exposure basis).
 - Actual lapses [B].
 - A:E ratios are calculated as actual lapse probabilities to the unadjusted nationwide 2017 data rate increase filings' voluntary lapse assumption [C], the assumption with experience adjustments directly from the predictive model (i.e., without the attained age caps) [D], and the current assumption (i.e., with the attained age caps) [E]. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience. Additionally, the A:E in column [E] is greater than 1.0 due to the reallocation of lapses at higher attained ages as described above.

The experience underlying Exhibit A-2b captures lifetime-pay policies for policy durations 10 and later to focus on the fit of the ultimate voluntary lapse assumption and excludes "shock" lapses. For certain cohorts there have been prior rate increases and thus the option to lapse with a CNF benefit (i.e., shock lapse). Additionally, some policy forms offered an optional shortened non-forfeiture benefit. Policies that elected one of these options were not counted as a voluntary lapse; however, their annual policy exposure was valued up to the date of election.

Limited-Pay Voluntary Lapse

For policies with a limited premium payment option, the voluntary lapse assumption is a function of the lifetime-pay voluntary lapse probabilities and is similar to that used in original pricing. Less than 4% of the in-force policies have a limited-pay option that will be subject to the voluntary lapse assumption after the first five years of the projection because they will not yet be paid-up due to the length of the payment option for these policies. Based on sensitivity testing performed as part of the experience study, the impact of the limited-pay voluntary lapse assumptions on the projections is immaterial.

For the ten-pay and twenty-pay options, the scalars were developed from a comparison of the lifetime-pay derived lapse rates to the limited-pay option's derived lapse rates based on MedAmerica and its affinity partners' experience

on all products combined. The relationships derived from this analysis were used to develop the smoothed lapse assumptions as shown in Section 6 of the actuarial memorandum. No voluntary lapse assumption is assumed for CNF policies.

Active Mortality

Active mortality was developed based on the 2012 Individual Annuity Mortality Basic (2012IAM) table with adjustments to make it applicable to an active life exposure base and reflect retrospective active mortality improvement. Experience adjustment factors were developed using predictive analytics with additional adjustments to increase mortality for ages 65 and older commensurate with the capping applied for voluntary lapse mentioned above.

Exhibit A-3 supports the active mortality assumption and provides the following information by policy duration, gender, marital status (married, single, or unknown), inflation option (automatic and non-automatic), product type (individual and group), cohort, issue era (old and new), and attained age. Policies issued prior to January 1, 1998 are treated as "old" and policies issued on or after January 1, 1998 are treated as "new". Prior to Series 11 policies are considered part of the "old" era bucket as the majority of policies were issued prior to January 1, 1998. Series 11 Individual and Group policies are considered part of the "new" era bucket as the majority of policies were issued on or after January 1, 1998.

- Exhibit A-3a provides the durational and attained age adjustment factors that are to be applied to the active-exposure-adjusted 2012IAM hazard rates; the adjusted hazard rates are converted back into mortality probabilities to create the mortality assumption produced by the predictive model. The attained age adjustment factors are applicable to policy durations 7 and later.
- Exhibit A-3b provides A:E results for all products of MedAmerica, its affinity partners, and any acquired business for experience in policy durations 7 and later, and includes the following:
 - Exposure [A] reflects the length of time a covered life is exposed to the risk of death (i.e., exact exposure basis).
 - Actual deaths of active policyholders [B].
 - A:E ratios are calculated as actual mortality probabilities to the unadjusted active 2012IAM table [C], the assumption with experience adjustments directly from the predictive model (i.e., without the composite termination attained age adjustments) [D], and the current assumption (i.e., with the composite termination attained age adjustments) [E]. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience. Additionally, the A:E in column [E] is less than 1.0 due to the reallocation of lapses at higher attained ages as described above.

Composite Policy Terminations

Exhibit A-4 supports the active composite termination (i.e., active mortality and voluntary lapse combined) assumption. It provides a comparison of the A:E composite termination experience for all products of MedAmerica, its affinity partners, and any acquired business, and includes the following:

- Exposure [A] reflects the length of time a covered life is exposed to the risk of termination (i.e., exact exposure basis).
- Actual composite terminations of active policyholders [B].
- A:E ratios are calculated as actual termination probabilities to the expected composite termination probabilities [C]. The A:E provides an indication of fit. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.

The experience underlying Exhibit A-4 reflects lifetime-pay policies for policy durations 10 and later to focus on the fit of the ultimate composite termination assumption. It also excludes "shock" lapses as described above for Exhibit A-2b.

Disabled Assumptions

The assumptions for disabled (i.e., on claim) lives were developed based on detailed historical experience from 2008 through 2017 with runout through 2018 for MedAmerica's organic (including affinity partners) and acquired business. Experience adjustment factors were developed using predictive analytics as described in the Predictive Analytics section below. The disabled assumptions include (1) disabled mortality and (2) recovery. A composite claim termination assumption was also developed and used to derive an implied recovery assumption, as described below.

Disabled Mortality

Disabled mortality probabilities were developed based on the disabled mortality tables developed in conjunction with the 2017 *Guidelines* with adjustments to reflect retrospective disabled mortality improvement and experience on all products of MedAmerica, its affinity partners, and any acquired business from 2008 through 2017 with runout through 2018. The experience adjustment factors were developed using predictive analytics as described in the Predictive Analytics section below.

Exhibit A-5 provides a summary of A:E results for experience in claim months 4 and later for each characteristic by which the disabled mortality assumption varies (starting site of care, gender, benefit period, group or individual, claim year, and incurred age) and includes the following:

- Exposure [A] reflects the length of time a disabled policyholder is exposed to the risk of death (i.e., exact exposure basis).
- Actual deaths [B] of disabled policyholders.
- A:E ratios are calculated as actual deaths of disabled policyholders to the unadjusted disabled mortality tables developed in conjunction with the 2017 *Guidelines* [C] and the current disabled mortality assumption [D]. The A:E provides an indication of fit. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.

Implied Recovery

Implied recovery probabilities were developed from the composite claim termination (described below) and disabled mortality assumptions using the following formula:

Implied Recovery Probability = 1 - [(1 - Claim Termination Probability) / (1 - Disabled Mortality Probability)]

Actuarial judgment was used to make minor adjustments to ensure that the resulting recovery probabilities were reasonable by claim month and across key claimant characteristics.

Exhibit A-6 provides a summary of A:E results for experience in claim months 4 and later for each characteristic by which the implied recovery assumption varies (starting site of care, gender, benefit period, group or individual, claim year, and incurred age) and includes the following:

- Exposure [A] reflects the length of time a disabled policyholder is exposed to the opportunity of recovery (i.e., exact exposure basis).
- Actual recoveries [B] of disabled policyholders.
- A:E ratios are calculated as actual recoveries of disabled policyholders to the recovery tables developed in
 conjunction with the 2017 *Guidelines* [C] and the current implied recovery assumption [D]. The 2017 *Guidelines* A:E result is included for illustrative purposes only as this expected basis was not directly used in
 developing the implied recovery assumption.

Composite Claim Terminations

Composite claim termination probabilities were developed using the 2017 *Guidelines* with adjustments to reflect retrospective disabled mortality improvement and experience on all products of MedAmerica, its affinity partners, and any acquired business from 2008 through 2017 with runout through 2018. The experience adjustment factors were developed using predictive analytics as described in the Predictive Analytics section below.

Exhibit A-7 provides a summary of A:E results for experience in claim months 4 and later for each characteristic by which the composite claim termination assumption varies (starting site of care, gender, benefit period, group or individual, claim year, and incurred age) and includes the following:

- Exposure [A] reflects the length of time a disabled policyholder is exposed to the risk of claim termination (i.e., exact exposure basis).
- Actual terminations [B] of disabled policyholders.
- A:E ratios are calculated as actual claim terminations to the unadjusted 2017 *Guidelines* claim termination tables [C] and the current claim termination assumption [D]. The A:E provides an indication of fit. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.

Utilization Assumption

Utilization recognizes that less than the full potential benefit may be paid for an LTC claim due to services received less frequently than daily ("day" utilization) or actual charges less than the daily maximum ("dollar" utilization). The utilization assumption is a "total" utilization assumption—that is, it captures the impact of both day and dollar utilization. In developing this assumption, we split total utilization into two components (1) policy duration utilization and (2) claim duration utilization. The utilization assumption was developed based on historical experience from 2016 through 2019 with runout through March 31, 2020 for MedAmerica, its affinity partners, and any acquired business.

Policy Duration Utilization

Total policy duration utilization was developed using the 2017 *Guidelines* utilization projection model with inputs based on MedAmerica's actual utilization percentages and cost of care trends.

The policy duration utilization assumption also captures how utilization by site of care changes over time due to (1) inflation of the daily benefit and (2) cost of care trends.

The policy duration utilization assumption produced using these assumptions and the *Guidelines* utilization projection model were then used as the underlying expectation for the claim duration utilization analysis described below.

Claim Duration Utilization

Total utilization by claim duration was developed based on the policy duration utilization assumption described above with adjustments for MedAmerica's actual claim experience by starting site of care. Experience adjustment factors were developed using predictive analytics as described in the Predictive Analytics section below, with additional adjustments to trend the utilization assumption towards an ultimate level in late claim durations where experience was limited.

Exhibit A-8 supports the claim duration total utilization assumption and provides the following information by starting site of care, claim duration, benefit period (non-lifetime and lifetime), inflation option (automatic for life, limited automatic inflation, and non-automatic), group or individual, ALF reimbursement percentage, HHC reimbursement percentage, and incurred age.

- Exhibit A-8a provides the adjustment factors that are to be applied to the policy duration utilization assumption described above.
- Exhibit A-8b provides A:E results for all products of MedAmerica, its affinity partners, and any acquired business for experience in claim months 4 and later and includes the following:
 - Actual paid claims [A].
 - A:E ratios are shown separately for the policy duration utilization assumption described above [B] and the current utilization assumption [C]. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience. Additionally, as seen in Exhibit A-8b, the trend adjustments applied move the overall fit for claim years 6 and later further from 1.00 as this is the point at which the trend adjustments are applied to the assumption.

Prospective Improvement

For projected active mortality and claim incidence improvement, the G2 improvement scale from the 2012IAM mortality table was used. The G2 improvement scale varies by attained age and gender. It is applied beginning in the first projection year and continues for 10 projection years.

Rate Increase Dependent Assumptions

At the time of a rate increase, insureds have options to elect a contingent benefit upon lapse (CBUL) or reduced benefit options (RBO). Adverse selection is assumed relative to the magnitude of the cumulative rate increase level and attained age. Section 6 of the actuarial memorandum provides these policyholder behavior assumptions. These assumptions are based on MedAmerica and its affinity partners, and MedAmerica's acquired business's combined actual CBUL and RBO election rate experience, industry data, and actuarial judgment—particularly at the higher rate increase magnitudes where limited experience exists.

Contingent Benefit Upon Lapse Election

The assumed CBUL election rate is based on the requested rate increase and is applied on a seriatim basis. No CBUL elections are assumed for limited-pay policies.

Reduced Benefit Options

We assume that those electing RBO will reduce their benefits so that premiums after the increase are closer to those before the increase. The percent reduction in premium is assumed to correspond to an equivalent percent reduction in claims. We assume an RBO election rate based on the requested rate increase and is applied on a seriatim basis. No RBO elections are assumed for limited-pay policies.

The reduction to premium and claims then varies based on the level of the rate increase and can then be determined as follows:

Reduction to premium and claims due to the election of RBO

= 1 – (Average premium level after the rate increase with RBO election / Premium level after the full rate increase without any RBO election), where

Average premium level after the rate increase with RBO election

= weighted average premium level of those assumed to elect RBO with those assumed to accept the full rate increase

Adverse Selection

The relative increase to morbidity due to adverse selection varies by cumulative rate increase level and attained age and was developed using industry and company experience and actuarial judgment. The adverse selection assumption is applied to the claim incidence rates.

Predictive Analytics

In developing the experience adjustment factors described above, predictive analytics was employed in the form of a penalized generalized linear model (GLM) as well as a gradient boosting machine (GBM) model.

Penalized Generalized Linear Model

A penalized GLM was used to develop adjustments for (1) situs-specific incidence, (2) lifetime-pay voluntary lapse, (3) active mortality, and (4) on-claim utilization.

A penalized GLM is similar to a traditional GLM. The key difference is that it adds an additional constraint that penalizes the size of the model's coefficients in order to control overfitting the model to the historical data. This penalty placed on the coefficients can be seen as a credibility lever, which controls how much weight is given to the company's historical experience. A high penalty would give no weight to the data, leaving the benchmark assumption (e.g., 2017 *Guidelines*) unadjusted. No penalty would give full weight to the company's historic data, potentially making large adjustments to the benchmark assumption, which could be overfitting the historical experience. Therefore, when using a penalized GLM it is important to choose a penalty that gives the right amount of weight to

the historic data to avoid underfitting or overfitting the experience. A standard approach for choosing such penalty is to use a k-fold cross-validation (described below) to test a series of penalty values.

Gradient Boosting Machine

GBM models were used to develop adjustments for (1) total incidence, (2) composite claim termination, and (3) disabled mortality. As part of our experience analyses, GBM models were also used to explore key drivers for certain assumptions, which informed our decisions regarding assumption complexity, the predictive modeling technique(s) to use in developing adjustments, and the variables to capture in the experience analyses.

A GBM model is a nonparametric algorithm that uses an ensemble of decision trees to develop predictions, which automatically create key interactions of the independent variables in the model in order to minimize the prediction error of the model (i.e., the difference between the actual versus predicted counts). At each decision point in the trees, the model cycles through each variable and chooses the optimal data split that minimizes the prediction error. This process determines variable importance and how to partition variables such that the model has the ability to navigate complex interactions in an automated fashion.

A GBM model includes several inputs that control the model complexity and learning process, which are referred to as hyperparameters. These inputs are used to produce a model that determines the amount of weight to place on the historical data (i.e., not overfitting or underfitting) such that it will generalize well to future experience. A standard approach for tuning such hyperparameters is to use a k-fold cross-validation (described below).

K-Fold Cross-Validation

A k-fold cross-validation is an automated process by which model hyperparameters can be selected and evaluated. This process splits the data into "k" subsets and iteratively trains and tests the model independently on each subset of the data. This process gives an estimation of how well a model will generalize to new data that was not used to develop assumptions. Through the k-fold cross-validation, we evaluated the impact that hyperparameters had on a model's ability to predict on the unseen data by testing a range of hyperparameters. We selected hyperparameters to balance minimizing the k-fold cross-validation prediction error with the generalizability of the model. This allows for a robust and automated approach to determine the amount of weight to give actual experience versus the benchmark assumptions.

Hazard Rates and Probabilities

Each assumption, except utilization, consists of a base assumption and experience adjustment factors. The base assumption was converted to a hazard rate for use in predictive modeling. The experience adjustment factors are applied to the base hazard rate. The assumption is then converted back to a probability for use in projection.

Adjustment factors were developed to be applied to hazard rates as part of the predictive modeling process described above. Hazard rates are converted from the base probability assumption and equal –LN[1-probability]. After applying all applicable adjustments, adjusted hazard rates are converted back to probabilities to create the assumption, where probability = 1 – EXP[–hazard rate].

A hazard rate represents the instantaneous likelihood (rate per unit of time) of an event (i.e., incidence, death, lapse, or recovery) at different times, whereas the probability is the likelihood that an event will occur within a specific time interval (e.g., one policy year). Because exact exposure is used in the predictive model, we use hazard rates in the development. They are then converted to probabilities for use in the projection models.

Please note that this conversion of probabilities to hazard rates is only applicable for assumptions that follow a Poisson distribution (i.e., whether an event occurs) and as such are not applicable to the claim duration utilization assumption, which is non-binary (i.e., based on dollars versus events).

Exhibit A-1 Actual-to-Expected Claim Incidence Experience 2008-2017 Policy Durations 7+ All Products

			ALF			HHC			SNF			Total	
		Claim	Actual-to-Expect	ted (A:E)	Claim	A:E		Claim	A:E		Claim	A:E	
Product or Insured	Exposure	Count	2017 Guidelines	Expected ^[1]	Count	2017 Guidelines	Expected ^[1]	Count	2017 Guidelines	Expected ^[1]	Count	2017 Guidelines	Expected ^{[7}
Characteristic	[A]	[B]	[C]	ומז	[B]	[C]	[D]	[B]	[C]	[D]	[B]	[C]	[D
	,		,		,			,	,			,	•
Gender													
Female	411,099	1,928	1.01	0.97	2,904	1.01	0.98	3,028	1.42	1.11	7,861	1.11	1.00
Male	276,961	807	1.01	0.89	1,833	1.11	0.98	1,911	1.57	1.16	4,550	1.22	1.0
Marital Status	•			•			•						
Married	353,202	847	0.96	0.87	1,934	1.15	1.03	1,703	1.52	1.11	4,484	1.20	1.00
Single	199,058	923	0.98	0.93	1,602	1.04	0.97	1,674	1.49	1.14	4,200	1.14	1.00
Unknown	135,800	965	1.09	1.03	1,201	0.91	0.92	1,562	1.42	1.13	3,727	1.10	1.00
Product Type	•			•			•			•			
Cash	124,293	89	1.32	1.02	532	1.40	1.10	119	1.30	0.90	740	1.36	1.05
Non-Tax Qualified Reimb.	195,898	1,721	1.00	0.97	1,986	0.91	0.93	3,005	1.41	1.12	6,712	1.09	0.99
Tax Qualified Reimb.	367,868	925	1.01	0.89	2,218	1.12	1.00	1,815	1.61	1.16	4,959	1.22	1.0
Cohort ^[2]	•			•						•			
Prior to Series 11	77,873	680	0.97	0.91	940	1.13	1.00	1,314	1.52	1.11	2,933	1.20	0.99
Series 11 Group	49,276	36	1.06	1.07	108	0.91	0.91	68	1.42	1.29	212	1.05	1.02
Series 11 Individual	133,805	480	1.13	0.93	993	1.17	0.99	895	1.73	1.14	2,368	1.30	1.0
Coverage Type											•		
Comprehensive	610,864	1,989	1.03	0.97	4,237	1.00	0.94	3,615	1.50	1.18	9,840	1.12	1.00
Home Care Only	11,238	0	N/A	N/A	350	1.16	1.01	2	N/A	N/A	352	1.16	1.02
Facility Only	65,958	747	0.96	0.87	150	N/A	N/A	1,322	1.40	1.00	2,219	1.27	1.00
Benefit Period	•			•			•			,			
CNF	42,737	77	1.00	0.95	128	0.97	0.90	138	1.45	1.11	343	1.11	0.98
Lifetime	150,557	615	1.06	1.01	1,001	1.01	1.01	936	1.30	1.04	2,551	1.10	1.00
Non-Lifetime	494,766	2,044	1.00	0.93	3,608	1.06	0.98	3,865	1.53	1.15	9,517	1.17	1.00
Attained Age	•												
<65	243,457	26	0.81	0.73	285	1.14	1.01	76	1.30	1.18	387	1.13	1.0
65-69	110,357	60	1.18	1.09	272	0.96	0.91	116	1.33	1.20	448	1.06	0.99
70-74	109,425	137	0.95	0.89	434	0.90	0.88	327	1.57	1.32	897	1.07	1.00
75-79	100,692	391	0.98	0.93	795	0.94	0.95	731	1.44	1.14	1,917	1.09	1.00
80-84	75,504	791	1.01	0.94	1,228	1.03	0.99	1,379	1.54	1.13	3,398	1.17	1.0
85-89	37,391	848	1.00	0.95	1,093	1.05	0.98	1,419	1.49	1.11	3,360	1.15	0.99
90+	11,233	482	1.09	0.98	631	1.39	1.11	891	1.40	1.07	2,004	1.24	0.9
Total	688,060	2,735	1.01	0.94	4.737	1.04	0.98	4,939	1.48	1.13	12,411	1.15	1.0

^[1] Expected = current assumption reflecting all experience adjustments.

^[2] Series characteristic captures the experience of Prior to Series 11, Series 11 Group, and Series 11 Individual policies only, while other characteristics capture the pooled experience of products of MedAmerica, its affinity partners, and MedAmerica's acquired blocks of business.

Exhibit A-2a Ultimate Voluntary Lapse Probabilities Lifetime-Pay Policies for Attained Age 65 and Older and Policy Durations 10+

Prior to Series 11

Inflation		Marr	ied	Sin	gle	Unknown		
Option	Benefit Period	Male	Female	Male	Female	Male	Female	
Non-Automatic	Non-Lifetime	0.7%	0.7%	1.0%	0.9%	0.8%	0.7%	
INOII-Automatic	Lifetime	0.5%	0.5%	0.7%	0.7%	0.6%	0.5%	
Automatic	Non-Lifetime	0.5%	0.5%	0.7%	0.7%	0.6%	0.5%	
Automatic	Lifetime	0.5%	0.4%	0.6%	0.6%	0.5%	0.5%	

Series 11 Individual

Inflation		Marı	ried	Sin	gle	Unknown			
Option	Benefit Period	Male	Female	Male	Female	Male	Female		
Non-Automatic	Non-Lifetime	0.6%	0.5%	0.8%	0.7%	0.6%	0.6%		
Non-Automatic	Lifetime	0.4%	0.4%	0.5%	0.5%	0.4%	0.4%		
Automatic	Non-Lifetime	0.4%	0.4%	0.6%	0.5%	0.4%	0.4%		
Automatic	Lifetime	0.4%	0.3%	0.5%	0.5%	0.4%	0.4%		

Series 11 Group

Inflation		Marı	ried	Sin	gle	Unkr	nown
Option	Benefit Period	Male	Female	Male	Female	Male	Female
Non-Automatic	Non-Lifetime	1.0%	0.9%	1.3%	1.2%	1.1%	1.0%
INOII-Automatic	Lifetime	0.7%	0.6%	0.9%	0.9%	0.8%	0.7%
Automatic	Non-Lifetime	0.7%	0.6%	1.0%	0.9%	0.8%	0.7%
Automatic	Lifetime	0.6%	0.6%	0.9%	0.8%	0.7%	0.6%

Exhibit A-2b Actual-to-Expected Voluntary Lapse Experience 2008-2017 Lifetime-Pay for Policy Durations 10+ All Products

	Policy Year	Actual	Actual-to-Exp	ected Lapse Probal	bility
	Exposure	Lapses	Unadjusted	Modeled	Expected ^[1]
Product or Insured Characteristic	[A]	[B]	, [C]	[D]	[E]
	•	•			
Marital Status					
Married	196,481	1,608	0.79	0.99	1.16
Single	115,368	1,467	1.17	1.04	1.28
Unknown	114,911	783	0.94	0.99	1.28
Benefit Period and Inflation Protection	•	•			
Lifetime and Automatic	87,655	458	0.66	0.94	1.02
Lifetime and Non-Automatic	29,858	216	0.83	0.95	1.19
Non-Lifetime and Automatic	186,434	1,446	0.78	1.00	1.14
Non-Lifetime and Non-Automatic	122,813	1,738	1.32	1.05	1.41
Gender	!				
Female	258,053	2,331	0.93	1.01	1.23
Male	168,707	1,527	0.94	1.01	1.22
Cohort ^[2]	•	•			
Prior to Series 11	60,642	533	0.87	0.95	1.36
Series 11 Group	25,158	270	0.82	0.93	0.96
Series 11 Individual	70,898	461	1.08	1.05	1.28
Attained Age	· · · · · · · · · · · · · · · · · · ·				
<65	104,520	971	1.01	1.16	1.16
65-69	62,429	357	0.61	0.94	0.91
70-74	72,502	492	0.70	0.89	1.01
75-79	79,799	622	0.77	0.93	1.08
80-84	64,626	659	1.03	0.98	1.36
85-89	33,073	496	1.52	1.00	1.85
90+	9,810	261	2.64	1.24	3.01
Total	426,759	3,858	0.94	1.01	1.23

^[1] Expected = current assumption reflecting all experience adjustments.

^[2] Series characteristic captures the experience of Prior to Series 11, Series 11 Group, and Series 11 Individual policies only, while other characteristics capture the pooled experience of products of MedAmerica, its affinity partners, and MedAmerica's acquired blocks of business.

Exhibit A-3a Active Mortality Hazard Rate Adjustment Factors All Products

Attained	Gen	der	М	arital Statu	s	Inflation	Option	Individual	or Group	Cohort-Specific	Composite Termination
Age ^[1]	Male	Female	Married	Single	Unknown	Automatic	Non-Automatic	Individual	Group	Adjustment	Adjustment
<50	1.02	1.04	0.99	1.02	1.01	1.02	1.00	1.00	1.03	1.00	1.00
50	1.02	1.04	0.99	1.02	1.01	1.02	1.00	1.00	1.03	1.00	1.00
51	1.02	1.04	0.99	1.02	1.01	1.02	1.00	1.00	1.03	1.00	1.00
52	1.02	1.04	0.99	1.02	1.01	1.02	1.00	1.00	1.03	1.00	1.00
53	1.02	1.04	0.99	1.02	1.01	1.02	1.00	1.00	1.03	1.00	1.00
54	1.02	1.04	0.99	1.02	1.01	1.02	1.00	1.00	1.03	1.00	1.00
55	1.02	1.04	0.99	1.02	1.01	1.02	1.00	1.00	1.03	1.00	1.00
56	1.02	1.04	0.99	1.02	1.01	1.02	1.00	1.00	1.03	1.00	1.00
57	1.02	1.05	0.98	1.03	1.02	1.03	1.00	1.00	1.05	1.00	1.00
58	1.02	1.07	0.97	1.03	1.03	1.03	1.00	1.00	1.07	1.00	1.00
59	1.02	1.08	0.96	1.04	1.03	1.03	1.00	1.00	1.08	1.00	1.00
60	0.98	1.03	0.96	1.03	1.02	1.00	1.01	1.00	1.05	1.00	1.00
61	0.97	1.02	0.94	1.04	1.02	0.98	1.02	1.00	1.05	1.00	1.00
62	0.98	1.02	0.94	1.04	1.01	0.97	1.03	1.00	1.05	1.00	1.00
63	0.97	1.00	0.94	1.05	1.01	0.96	1.03	1.00	1.05	1.00	1.00
64	0.95	0.99	0.93	1.05	1.01	0.95	1.03	1.00	1.06	1.00	1.00
65	0.95	0.99	0.92	1.06	1.00	0.95	1.03	1.00	1.07	1.00	1.00
66	0.96	1.01	0.91	1.07	1.01	0.97	1.02	1.00	1.08	1.00	1.00
67	0.95	0.99	0.91	1.07	1.02	0.97	1.01	1.00	1.07	1.00	1.00
68	0.97	1.00	0.91	1.07	1.02	0.98	1.01	1.00	1.05	1.00	1.00
69	1.00	1.01	0.92	1.07	1.02	0.99	1.02	1.00	1.03	1.00	1.00
70	1.01	1.02	0.93	1.08	1.01	0.99	1.02	1.00	1.02	1.00	1.00
71	1.02	1.01	0.93	1.08	1.00	0.97	1.03	1.00	1.01	1.00	1.00
72	1.04	1.01	0.94	1.09	0.99	0.97	1.05	1.00	1.03	1.00	1.00
73	1.05	1.02	0.95	1.09	0.99	0.98	1.05	1.00	1.03	1.00	1.00
74	1.04	1.03	0.95	1.09	0.99	0.97	1.05	1.00	1.03	1.00	1.00
75	1.05	1.05	0.96	1.08	0.99	0.96	1.07	1.00	1.04	1.00	1.00
76	1.06	1.06	0.97	1.07	1.00	0.97	1.07	1.00	1.03	1.00	1.02
77	1.07	1.10	0.99	1.06	1.00	0.98	1.07	1.00	1.01	1.00	1.03
78	1.05	1.11	1.00	1.05	1.01	0.97	1.08	1.00	1.00	1.00	1.05
79	1.04	1.09	0.98	1.05	1.01	0.97	1.08	1.00	0.98	1.00	1.06
80	1.04	1.07	0.98	1.04	1.02	0.98	1.06	1.00	0.98	1.00	1.08
81	1.04	1.06	0.98	1.03	1.02	0.97	1.07	1.00	0.98	1.00	1.09
82	1.02	1.00	0.97	1.02	1.02	0.94	1.07	1.00	0.99	1.00	1.11
83	1.00	0.96	0.97	1.01	1.02	0.93	1.05	1.00	1.00	1.00	1.12
84	0.96	0.93	0.99	1.00	1.01	0.92	1.04	1.00	1.00	1.00	1.14
85	0.96	0.94	1.00	1.00	1.00	0.92	1.05	1.00	1.00	1.00	1.15
86	0.92	0.92	1.00	1.00	1.00	0.93	1.02	1.00	1.00	1.00	1.16
87	0.89	0.93	1.00	1.00	1.00	0.94	1.00	1.00	0.99	1.00	1.17
88	0.89	0.96	1.00	1.00	1.00	0.95	1.00	1.00	0.99	1.00	1.18
89	0.93	0.98	1.00	1.00	1.00	0.97	1.00	1.00	0.99	1.00	1.19
90	0.93	0.98	1.00	1.00	1.00	0.98	0.99	1.00	1.00	1.00	1.20
91	0.96	0.99	1.00	1.00	1.00	0.98	1.01	1.00	1.01	1.00	1.20
92	1.00	1.01	1.00	1.00	1.00	0.98	1.02	1.00	1.01	1.00	1.20
93	1.01	1.03	1.00	1.00	1.00	1.00	1.02	1.00	1.01	1.00	1.20
94	1.00	1.02	1.00	1.00	1.00	1.00	1.01	1.00	1.01	1.00	1.20
95	1.01	1.02	1.00	1.00	1.00	1.00	1.01	1.00	1.00	1.00	1.20
96	1.01	1.03	1.00	1.00	1.00	1.00	1.01	1.00	1.00	1.00	1.20
97	1.00	1.02	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.20
98+	0.99	1.01	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.20
			olicy durations 7+								

	Issue Era	a Factors
Duration	New	Old
1	0.88	1.00
2	0.80	1.00
2 3 4	0.74	1.00
4	0.71	1.00
5	0.68	1.00
6	0.74	1.00
7	0.79	1.00
8	0.83	1.00
9	0.86	1.00
10	0.87	1.00
11	0.91	1.00
12	0.94	1.00
13	0.96	1.00
14	0.98	1.00
15	1.00	1.02
16	1.00	1.02
17	1.00	1.05
18	1.00	1.05
19	1.00	1.05
20+	1.00	1.04

[1] Attained age adjustments are applicable to policy durations 7+.

Exhibit A-3b Actual-to-Expected Active Mortality Experience 2008-2017 Policy Durations 7+ All Products

	Policy Year	Actual	Actual-to-Expected	d Active Mortality Pr	obability
Product or Insured	Exposure	Deaths	Unadjusted	Modeled	Expected ^[1]
Characteristic	[A]	[B]	[C]	[D]	· [E]
		,			
Gender					
Female	411,099	4,242	1.02	1.01	0.93
Male	276,961	4,505	0.96	0.99	0.91
Group or Individual	-	-			
Group	190,276	1,405	1.05	1.07	1.02
Individual	497,783	7,342	0.98	0.99	0.90
Marital Status		-			
Married	353,202	3,635	0.92	0.97	0.90
Single	199,058	2,673	1.04	1.03	0.94
Unknown	135,800	2,439	1.05	1.02	0.92
Inflation Option					
Automatic	423,615	3,879	0.94	0.99	0.93
Non-Automatic	264,444	4,868	1.03	1.02	0.91
Issue Era	-	•			
New	492,162	4,261	0.94	0.99	0.93
Old	195,898	4,486	1.04	1.02	0.91
Cohort ^[2]	-				
Cash	124,287	380	0.59	0.73	0.72
Estate Planning	47,846	1,002	1.31	1.21	1.12
Other	515,927	7,365	0.99	1.00	0.91
Policy Duration	<u>. </u>	•			
<10	187,472	933	0.80	0.95	0.92
10-14	279,087	2,845	0.96	0.99	0.93
15-19	145,378	2,869	1.06	1.02	0.92
20-24	61,852	1,645	1.05	1.03	0.91
25+	14,271	455	1.02	1.00	0.87
Attained Age		-			
<65	243,457	575	0.94	1.04	1.04
65-69	110,357	553	0.85	0.99	0.99
70-74	109,425	953	0.96	1.00	1.00
75-79	100,692	1,680	1.08	1.01	0.97
80-84	75,504	2,142	1.02	1.00	0.90
85-89	37,391	1,780	0.94	1.00	0.86
90+	11,233	1,064	1.02	1.00	0.84
Total	688,060	8,747	0.99	1.00	0.92

^[1] Expected = current assumption reflecting all experience adjustments.

^[2] The Prior to Series 11, Series 11 Group, and Series 11 Individual policy experience is included in the Other cohort.

Exhibit A-4 Actual-to-Expected Composite^[1] Termination Experience 2008-2017 Lifetime-Pay for Policy Durations 10+ All Products

	Policy Year	Actual	Actual-to-Expected
	Exposure	Terminations	Termination Probability ^[1]
Product or Insured Characteristic	[A]	[B]	[C]
	,		L-41
Gender			
Female	258,053	5,764	1.03
Male	168,707	5,117	0.99
Marital Status		, , , , , , , , , , , , , , , , , , ,	
Married	196,481	4,386	0.98
Single	115,368	3,468	1.06
Unknown	114,911	3,027	1.00
Benefit Period and Inflation Option		·	
Lifetime and Automatic	87,655	1,353	0.97
Lifetime and Non-Automatic	29,858	800	0.96
Non-Lifetime and Automatic	186,434	3,743	0.98
Non-Lifetime and Non-Automatic	122,813	4,985	1.05
Group or Individual	,	,	
Group	122,665	1,886	0.96
Individual	304,094	8,995	1.02
Issue Era	,	,	
New	255,267	5,346	1.02
Old	171,492	5,535	0.99
Cohort ^[2]	, 1	, 1	
Prior to Series 11	60,642	2,236	0.98
Series 11 Group	25,158	457	1.03
Series 11 Individual	70,898	1,424	0.94
Policy Duration			
10-14	229,534	4,872	1.07
15-19	127,164	3,460	0.95
20-24	56,598	1,971	0.98
25+	13,463	578	0.97
Attained Age	·	<u>.</u>	
<65	104,520	1,261	1.14
65-69	62,429	707	0.97
70-74	72,502	1,142	1.00
75-79	79,799	1,983	1.01
80-84	64,626	2,530	1.00
85-59	33,073	2,075	0.98
90+	9,810	1,183	0.98
Total	426,759	10,881	1.01
[1] Combination of active mortality and voluntary lap		. 5,551	1.01

^[1] Combination of active mortality and voluntary lapse.

^[2] Cohort characteristic captures the experience of Prior to Series 11, Series 11 Group, and Series 11 Individual policies only, while other characteristics capture the pooled experience of products of MedAmerica, its affinity partners, and MedAmerica's acquired blocks of business.

Exhibit A-5 Actual-to-Expected Disabled Mortality Experience 2008-2017 Claim Months 4+ All Products

			ALF				HHC				SNF				Total	
		Actual	Actual-to-Expe	cted (A:E)		Actual	A:E			Actual	A:E			Actual	A:E	
Product or Insured	Exposure	Deaths	2017 Guidelines	Expected ^[1]	Exposure	Deaths	2017 Guidelines	Expected ^[1]	Exposure	Deaths	2017 Guidelines	Expected ^[1]	Exposure	Deaths	2017 Guidelines	Expected ^[1]
Characteristic	[A]	[B]	[C]	[D]												
Gender																
Female	50,620	876	1.04	1.01	63,901	1,146	1.08	1.01	50,843	1,232	1.04	1.01	165,364	3,254	1.05	1.01
Male	16,217	420	0.92	0.95	32,322	892	1.06	1.02	24,143	901	1.01	1.00	72,683	2,213	1.01	1.00
Benefit Period				-				-								
Lifetime	20,053	343	1.06	0.99	26,472	461	1.05	0.99	18,424	478	1.14	1.04	64,949	1,282	1.09	1.01
Non-Lifetime	46,784	953	0.98	0.99	69,751	1,577	1.08	1.02	56,562	1,655	1.00	0.99	173,098	4,185	1.02	1.00
Group or Individual												•				
Group	8,437	137	0.81	0.89	17,129	286	0.91	0.97	9,711	249	0.95	1.04	35,277	672	0.90	0.98
Individual	58,400	1,159	1.03	1.00	79,095	1,752	1.11	1.02	65,276	1,884	1.04	1.00	202,771	4,795	1.06	1.01
Claim Year				•				•				•				
1	17,927	323	0.89	0.92	22,160	586	1.06	1.00	23,080	844	1.05	1.02	63,167	1,753	1.02	0.99
2	18,806	337	1.02	1.00	25,803	516	1.13	1.05	22,254	577	1.04	1.02	66,863	1,430	1.06	1.03
3	12,888	262	1.06	1.03	18,367	347	1.04	0.98	13,789	336	0.98	0.97	45,044	945	1.02	0.99
4	7,486	164	1.07	1.04	11,615	242	1.12	1.06	7,446	176	0.97	0.96	26,548	582	1.06	1.02
5	4,353	85	0.91	0.91	6,857	131	1.00	0.97	3,883	87	0.93	0.94	15,093	303	0.95	0.94
6+	5,377	125	1.13	1.05	11,421	216	1.03	0.98	4,534	113	1.14	1.04	21,332	454	1.08	1.01
Incurred Age																
<65	1,017	12	0.71	0.88	9,617	116	0.68	0.81	1,625	30	0.76	0.93	12,260	158	0.70	0.84
65-69	1,893	30	0.94	1.02	5,627	116	1.10	1.06	1,815	36	0.78	0.83	9,335	182	0.99	1.00
70-74	4,072	54	0.76	0.77	8,289	174	1.18	1.09	4,931	124	1.03	1.02	17,292	352	1.04	1.00
75-79	10,609	185	0.99	0.98	16,711	367	1.19	1.08	12,250	275	0.91	0.90	39,570	827	1.04	0.99
80-84	19,375	369	1.05	1.02	23,311	493	1.11	1.02	20,328	566	1.08	1.02	63,014	1,428	1.08	1.02
85-89	19,794	402	1.04	1.02	20,999	443	1.02	0.95	20,269	635	1.12	1.07	61,062	1,480	1.07	1.02
90+	10,078	244	0.95	0.97	11,670	329	1.13	1.06	13,768	467	0.98	0.98	35,516	1,040	1.02	1.00
Total	66,838	1,296	1.00	0.99	96,223	2,038	1.07	1.01	74,986	2,133	1.03	1.00	238,047	5,467	1.04	1.00

^[1] Expected = current assumption reflecting all experience adjustments.

Exhibit A-6 Actual-to-Expected Disabled Recovery Experience 2008-2017 Claim Months 4+ All Products

			A1.E				11110				ONE				+	
		Actual	ALF Actual-to-Exped	-tl (A.F)		Actual	HHC A:E			Actual	SNF A:E			Actual	Total A:E	
	_	H	721	, ,	_	-		[2]	_			[2]	_	_		[2]
Product or Insured	Exposure	Recoveries	2017 Guidelines [1]	Expected ^[2]	Exposure		2017 Guidelines [1]	Expected ^[2]	Exposure	Recoveries	2017 Guidelines [1]	Expected ^[2]	Exposure	Recoveries	2017 Guidelines [1]	Expected ^[2]
Characteristic	[A]	[B]	[C]	[D]	[A]	[B]	[C]	[D]	[A]	[B]	[C]	[D]	[A]	[B]	[C]	[D]
Gender																
Female	50,620	84	0.83	1.36	63,901	303	0.67	0.89	50,843	176	0.78	1.01	165,364	563	0.72	0.98
Male	16,217	30	0.60	0.65	32,322	120	0.64	1.01	24,143	96	0.79	1.03	72,683	246	0.68	0.95
Benefit Period								•								
Lifetime	20,053	21	0.59	1.06	26,472	99	0.77	1.01	18,424	44	0.66	1.02	64,949	164	0.71	1.02
Non-Lifetime	46,784	93	0.81	1.06	69,751	324	0.64	0.90	56,562	228	0.81	1.01	173,098	645	0.71	0.96
Group or Individual																
Group	8,437	13	0.70	1.09	17,129	38	0.36	0.63	9,711	37	0.83	1.18	35,277	88	0.52	0.85
Individual	58,400	101	0.76	1.05	79,095	385	0.73	0.97	65,276	235	0.77	0.99	202,771	721	0.75	0.99
Claim Year																
1	17,927	79	1.77	1.49	22,160	255	0.83	0.92	23,080	194	1.28	1.11	63,167	528	1.05	1.04
2	18,806	24	0.58	0.83	25,803	89	0.53	0.80	22,254	56	0.56	0.93	66,863	169	0.55	0.84
3	12,888	5	0.17	0.37	18,367	49	0.64	1.27	13,789	13	0.26	0.66	45,044	67	0.43	0.93
4	7,486	3	0.16	0.44	11,615	16	0.36	0.99	7,446	3	0.11	0.37	26,548	22	0.24	0.71
5	4,353	3	0.35	0.94	6,857	7	0.35	1.07	3,883	1	0.10	0.38	15,093	11	0.29	0.89
6+	5,377	0	0.00	0.00	11,421	7	0.32	0.94	4,534	5	0.51	2.55	21,332	12	0.29	1.04
Incurred Age																
<65	1,017	2	0.95	1.11	9,617	63	0.95	0.96	1,625	14		1.77	12,260	79	1.04	1.05
65-69	1,893	5	1.11	1.61	5,627	37	0.76	1.00	1,815	11	1.19	1.40	9,335	53	0.85	1.11
70-74	4,072	10	1.07	1.32	8,289	41	0.63	0.87	4,931	30	1.26	1.53	17,292	81	0.83	1.09
75-79	10,609	12	0.51	0.76	16,711	66	0.57	0.82	12,250	45	0.73	0.91	39,570	123	0.61	0.85
80-84	19,375	31	0.71	1.09	23,311	97	0.66	0.98	20,328	77	0.70	0.92	63,014	205	0.68	0.97
85-89	19,794	39	0.89	1.25	20,999	77	0.67	1.01	20,269	62	0.65	0.85	61,062	178	0.70	0.98
90+	10,078	15	0.63	0.75	11,670	42	0.53	0.79	13,768	33		1.22	35,516	90	0.62	0.90
Total	66,838	114	0.76	1.06	96,223	423	0.66	0.92	74,986	272	0.78	1.01	238,047	809	0.71	0.97

^[1] The 2017 Guidelines is included for illustrative purposes only as this expected basis was not directly used in developing the implied recovery assumption.

^[2] Expected = current assumption reflecting all experience adjustments.

Exhibit A-7 Actual-to-Expected Composite Claim Termination Experience 2008-2017 Claim Months 4+ All Products

			ALF				HHC				SNF	I	Total			
l i		Claim	Actual-to-Expe	ected (A:E)		Claim	A:E			Claim	A:E			Claim	A:E	
Product or Insured	Exposure	Terminations	2017 Guidelines	Expected ^[1]	Exposure	Terminations	2017 Guidelines	Expected ^[1]	Exposure	Terminations	2017 Guidelines	Expected ^[1]	Exposure	Terminations	2017 Guidelines	Expected ^[1]
Characteristic	[A]	[B]	[C]	[D]												
Gender																
Female	50,620	960	1.02	1.03	63,901	1,449	0.95	0.98	50,843	1,408	1.00	1.01	165,364	3,817	0.98	1.00
Male	16,217	450	0.88	0.92	32,322	1,012	0.98	1.02	24,143	997	0.98	1.00	72,683	2,459	0.96	0.99
Benefit Period				•												
Lifetime	20,053	364	1.01	0.99	26,472	560	0.99	0.99	18,424	522	1.07	1.04	64,949	1,446	1.02	1.01
Non-Lifetime	46,784	1,046	0.96	0.99	69,751	1,901	0.96	1.00	56,562	1,883	0.97	0.99	173,098	4,830	0.96	1.00
Group or Individual				•												
Group	8,437	150	0.80	0.90	17,129	324	0.76	0.92	9,711	286	0.93	1.05	35,277	760	0.82	0.96
Individual	58,400	1,260	1.00	1.00	79,095	2,137	1.00	1.01	65,276	2,119	1.00	1.00	202,771	5,516	1.00	1.00
Claim Year				•												
1	17,927	402	0.99	0.99	22,160	841	0.97	0.98	23,080	1,038	1.08	1.03	63,167	2,281	1.02	1.00
2	18,806	361	0.97	0.99	25,803	605	0.96	1.01	22,254	633	0.96	1.01	66,863	1,599	0.96	1.01
3	12,888	267	0.96	1.00	18,367	396	0.96	1.02	13,789	349	0.89	0.96	45,044	1,012	0.94	0.99
4	7,486	167	0.97	1.02	11,615	258	0.99	1.05	7,446	179	0.86	0.93	26,548	604	0.94	1.01
5	4,353	88	0.86	0.91	6,857	138	0.91	0.98	3,883	88	0.85	0.93	15,093	314	0.88	0.95
6+	5,377	125	1.04	1.02	11,421	223	0.96	0.97	4,534	118	1.08	1.06	21,332	466	1.01	1.00
Incurred Age				-				•								
<65	1,017	14	0.74	0.91	9,617	179	0.75	0.86	1,625	44	0.92	1.09	12,260	237	0.78	0.90
65-69	1,893	35	0.96	1.08	5,627	153	0.99	1.05	1,815	47	0.84	0.92	9,335	235	0.95	1.03
70-74	4,072	64	0.79	0.82	8,289	215	1.01	1.05	4,931	154	1.06	1.09	17,292	433	0.98	1.02
75-79	10,609	197	0.93	0.96	16,711	433	1.02	1.04	12,250	320	0.87	0.90	39,570		0.95	0.97
80-84	19,375	400	1.01	1.02	23,311	590	0.99	1.01	20,328	643	1.01	1.01	63,014		1.00	1.01
85-89	19,794	441	1.03	1.03	20,999	520	0.94	0.96	20,269	697	1.05	1.04	61,062	1,658	1.01	1.01
90+	10,078	259	0.92	0.95	11,670	371	0.99	1.02	13,768	500	0.97	0.99	35,516	1,130	0.97	0.99
Total	66,838	1,410	0.97	0.99	96,223	2,461	0.96	1.00	74,986	2,405	0.99	1.00	238,047	6,276	0.97	1.00

^[1] Expected = current assumption reflecting all experience adjustments.

Exhibit A-8a Claim Duration Utilization Adjustment Factors All Products

	Incurred Age						Group or Individual								
Claim		<75		<u> </u>	75-84)		85+			Group	Group or	Individual	Individual	
Duration	ALF	HHC	SNF	ALF	HHC	SNF	ALF	HHC	SNF	ALF	HHC	SNF	ALF	HHC	SNF
1 2	1.00 0.99	1.00 0.99	1.00 0.99	1.00 0.99	1.00 0.99	0.99 0.99	1.00 1.01	1.00 1.01	1.00 1.00	1.00 1.00	0.99 0.98	0.99 0.99	1.00 1.00	1.00 1.00	1.00 0.99
3	0.99	0.98	0.98	0.99	0.98	0.99	1.01	1.01	1.00	0.99	0.97	0.98	0.99	1.00	0.99
4 5	0.98 0.97	0.96 0.95	0.97 0.96	0.99 0.99	0.98 0.97	0.98 0.98	1.02 1.02	1.02 1.03	1.00 1.00	0.99 0.99	0.96 0.95	0.96 0.95	0.99 0.99	1.00 1.00	0.99 0.98
6	0.97	0.93	0.95	0.98	0.97	0.97	1.03	1.04	1.00	0.99	0.94	0.94	0.99	1.00	0.98
7	0.96	0.92	0.95	0.99	0.97	0.98	1.03	1.06	1.00	0.98	0.94	0.94	0.99	1.00	0.98
8 9	0.96 0.96	0.91 0.90	0.95 0.95	0.99 0.99	0.97 0.97	0.98 0.98	1.03 1.03	1.07 1.08	1.00 0.99	0.98 0.98	0.94 0.94	0.94 0.94	1.00 1.00	1.01 1.01	0.98 0.98
10	0.96	0.90	0.95	0.99	0.98	0.98	1.03	1.08	0.99	0.98	0.94	0.94	1.00	1.02	0.97
11 12	0.97 0.97	0.91 0.91	0.95 0.95	0.99 0.99	0.99 0.99	0.97 0.97	1.03 1.03	1.08 1.08	0.99 0.99	0.98 0.98	0.94 0.94	0.95 0.95	1.00 1.00	1.03 1.04	0.97 0.97
13	0.97	0.92	0.95	0.99	1.00	0.98	1.03	1.07	0.99	0.99	0.94	0.95	1.00	1.05	0.97
14 15	0.97 0.97	0.92 0.93	0.95 0.95	0.99 0.99	1.00 1.00	0.98 0.98	1.03	1.07 1.07	0.99 0.99	0.99	0.93 0.93	0.95 0.95	1.00 1.01	1.06 1.07	0.97 0.97
16	0.97	0.93	0.95	1.00	1.00	0.98	1.03	1.07	0.99	0.99	0.93	0.95	1.01	1.07	0.98
17	0.97	0.93	0.95	1.00	1.01	0.97	1.03	1.07	0.99	0.99	0.94	0.94	1.01	1.07	0.98
18 19	0.97 0.97	0.94 0.94	0.96 0.96	1.00 1.00	1.01 1.01	0.97 0.97	1.03 1.03	1.07 1.07	0.99 0.99	0.98	0.94 0.95	0.94 0.94	1.01 1.02	1.07 1.07	0.98 0.98
20	0.97	0.95	0.96	1.01	1.01	0.97	1.03	1.07	0.99	0.98	0.96	0.94	1.02	1.07	0.98
21 22	0.97 0.97	0.96 0.96	0.96 0.96	1.01 1.00	1.01 1.01	0.96 0.96	1.03 1.03	1.07 1.06	1.00 1.00	0.98 0.98	0.96 0.97	0.94 0.93	1.02 1.02	1.07 1.07	0.99 0.99
22	0.97	0.96	0.96	1.00	1.01	0.96	1.03	1.06	1.00	0.98	0.97	0.93	1.02	1.07	0.99
24	0.97	0.98	0.95	1.00	1.01	0.97	1.03	1.06	1.00	0.98	0.98	0.92	1.02	1.06	1.00
25 26	0.97	0.99	0.95 0.94	1.00	1.01	0.97	1.03	1.05 1.05	1.00	0.98	0.98	0.92 0.92	1.03	1.06 1.06	1.00
27	0.98	0.99	0.94	1.00	1.00	0.97	1.03	1.05	1.01	0.98	0.98	0.92	1.03	1.07	1.00
28	0.98	0.99	0.94	1.00	1.01	0.97	1.03	1.05	1.01	0.99	0.99	0.92	1.03	1.07	1.00
29 30	0.98 0.99	0.99 1.00	0.94 0.94	1.00 1.00	1.01 1.02	0.96 0.96	1.03 1.03	1.05 1.05	1.02 1.02	0.99 0.99	0.98 0.98	0.92 0.92	1.03 1.03	1.08 1.08	1.00 0.99
31	0.99	1.00	0.94	1.00	1.02	0.96	1.03	1.05	1.03	0.99	0.98	0.92	1.03	1.08	1.00
32 33	0.98 0.98	1.00 1.00	0.94 0.94	1.00 1.01	1.02 1.03	0.96 0.95	1.03 1.03	1.05 1.04	1.03 1.04	0.99 0.99	0.99 0.99	0.92 0.92	1.03 1.03	1.09 1.09	1.00 1.00
34	0.98	1.00	0.94	1.01	1.03	0.95	1.03	1.04	1.04	0.99	0.99	0.92	1.03	1.09	1.00
35	0.98	1.00	0.93	1.01	1.04	0.95	1.04	1.04	1.04	0.99	0.98	0.92	1.03	1.09	1.00
36 37	0.98 0.99	0.99 0.99	0.93 0.93	1.00 1.00	1.04 1.05	0.95 0.95	1.04 1.04	1.04 1.04	1.04 1.04	0.99	0.98 0.98	0.92 0.92	1.03 1.03	1.10 1.10	1.00 1.00
38	0.99	0.99	0.93	1.00	1.05	0.95	1.04	1.04	1.04	1.00	0.97	0.92	1.03	1.10	1.00
39 40	0.99 1.00	0.99 0.98	0.93 0.93	0.99 0.99	1.05	0.95 0.95	1.04 1.04	1.04 1.04	1.03 1.03	1.00	0.97 0.97	0.92 0.91	1.03	1.11	1.00
41	1.00	0.98	0.93	0.99	1.05 1.05	0.95	1.04	1.04	1.03	1.00	0.97	0.91	1.03	1.11	1.00
42	1.00	0.98	0.95	0.99	1.05	0.95	1.03	1.04	1.02	0.99	0.97	0.92	1.03	1.12	1.00
43 44	1.00 1.00	0.98 0.98	0.95 0.96	0.99 0.99	1.05 1.06	0.95 0.95	1.03 1.03	1.04 1.05	1.02 1.02	0.99	0.96 0.96	0.92 0.92	1.03 1.04	1.12 1.13	1.00 1.00
45	1.00	0.98	0.96	0.99	1.06	0.94	1.03	1.05	1.02	0.99	0.96	0.92	1.04	1.13	1.00
46	1.01	0.98	0.96	0.99	1.06	0.94	1.03	1.05	1.02	0.98	0.96	0.93	1.04	1.14	1.00
47 48	1.01 1.01	0.98 0.97	0.96 0.96	0.99 0.98	1.05 1.05	0.95 0.95	1.03 1.03	1.06 1.07	1.02 1.01	0.98 0.98	0.96 0.96	0.93 0.93	1.04 1.04	1.14 1.13	1.00 0.99
49	1.01	0.97	0.96	0.98	1.04	0.95	1.03	1.07	1.01	0.98	0.96	0.93	1.04	1.13	0.98
50 51	1.01	0.98	0.95 0.95	0.98	1.04	0.96	1.03	1.07 1.07	1.01	0.99	0.97 0.97	0.94 0.94	1.03	1.12 1.12	0.98 0.97
52	1.02	0.98	0.95	0.98	1.04	0.96	1.02	1.06	1.00	0.99	0.98	0.95	1.03	1.11	0.97
53	1.02	0.99	0.95	0.98	1.05	0.97	1.02	1.06	1.00	0.99	0.98	0.95	1.03	1.12	0.97
54 55	1.02 1.02	0.99 0.99	0.95 0.95	0.98 0.98	1.05 1.06	0.97 0.97	1.02 1.02	1.05 1.05	1.00 1.00	0.99 0.99	0.98 0.98	0.95 0.95	1.03 1.02	1.12 1.13	0.97 0.97
56	1.01	0.99	0.96	0.98	1.06	0.97	1.02	1.05	1.00	0.99	0.97	0.95	1.02	1.14	0.97
57 58	1.01 1.01	0.99 0.99	0.96 0.97	0.98 0.98	1.06 1.06	0.97 0.97	1.02 1.02	1.05 1.05	1.00 0.99	0.99 0.99	0.97 0.96	0.95 0.95	1.02 1.02	1.14 1.14	0.97 0.98
59	1.01	0.99	0.97	0.98	1.05	0.96	1.02	1.05	0.99	0.99	0.96	0.95	1.02	1.14	0.98
60	1.01	0.99	0.97	0.98	1.05	0.96	1.02	1.05	0.99	0.99	0.96	0.96	1.02	1.13	0.97
61 62	1.01 1.00	1.00 1.00	0.98 0.98	0.98 0.99	1.05 1.05	0.96 0.96	1.02 1.02	1.04 1.04	0.99 0.99	0.99 0.98	0.97 0.97	0.96 0.96	1.02 1.02	1.13 1.12	0.97 0.97
63	1.00	1.00	0.98	0.99	1.05	0.95	1.02	1.04	0.99	0.98	0.97	0.96	1.02	1.12	0.96
64 65	1.00 1.00	1.00 1.00	0.99 0.99	0.99 0.99	1.05 1.05	0.95 0.95	1.02 1.02	1.03 1.03	0.99 0.99	0.98 0.98	0.97 0.98	0.96 0.97	1.03 1.03	1.11 1.11	0.96 0.96
66	0.99	1.00	0.99	0.99	1.05	0.95	1.02	1.03	0.99	0.98	0.98	0.97	1.03	1.11	0.95
67	0.99	1.00	0.99	0.99	1.04	0.94	1.01	1.04	0.99	0.97	0.98	0.97	1.02	1.11	0.95
68 69	0.99 0.99	1.00 0.99	0.98 0.98	1.00 1.00	1.04 1.04	0.95 0.95	1.01 1.01	1.04 1.04	0.99 0.99	0.97 0.98	0.98 0.98	0.97 0.97	1.02 1.02	1.10 1.10	0.95 0.94
70	0.99	0.99	0.98	1.00	1.04	0.95	1.00	1.04	0.99	0.98	0.98	0.97	1.02	1.10	0.94
71 72	0.99 0.99	0.99 0.99	0.98 0.97	1.01 1.01	1.05 1.05	0.95 0.95	1.00 1.00	1.04 1.04	0.99 0.99	0.97 0.97	0.98 0.98	0.98 0.97	1.02 1.02	1.10 1.10	0.94 0.94
73	0.99	0.99	0.97	1.01	1.05	0.95	1.00	1.04	0.99	0.97	0.98	0.97	1.02	1.10	0.94
74	0.98	1.00	0.97	1.01	1.05	0.95	1.00	1.03	0.99	0.97	0.98	0.97	1.02	1.09	0.94
75 76	0.98	1.00	0.97 0.97	1.01 1.01	1.05 1.05	0.95	1.00	1.03	0.99 1.00	0.97	0.99	0.97 0.96	1.02	1.09	0.95 0.95
77	0.98	1.01	0.97	1.00	1.05	0.95	1.00	1.02	1.00	0.97	1.00	0.96	1.01	1.08	0.96
78 79	0.98	1.01	0.97 0.96	1.00	1.04	0.96	1.01	1.02 1.02	1.00	0.97 0.97	1.00	0.95	1.01	1.08	0.97 0.97
80	0.98 0.98	1.01 1.01	0.96	1.00 1.00	1.04 1.03	0.96 0.96	1.01 1.01	1.02	1.00 1.00	0.97	1.00 1.00	0.95 0.95	1.01 1.01	1.07 1.07	0.97
81	0.98	1.01	0.96	1.00	1.03	0.96	1.00	1.02	1.00	0.97	1.00	0.94	1.01	1.06	0.98
82 83	0.98 0.98	1.01 1.02	0.96 0.95	1.00 1.00	1.03 1.02	0.96 0.97	1.00 1.00	1.02 1.02	1.00 1.00	0.97 0.97	0.99 1.00	0.94 0.94	1.01 1.01	1.07 1.06	0.98 0.98
84	0.98	1.02	0.95	1.00	1.02	0.97	1.00	1.02	1.00	0.97	1.00	0.94	1.01	1.07	0.98
85	0.98	1.02	0.95	1.00	1.02	0.97	1.00	1.02	1.00	0.98	1.00	0.94	1.00	1.06	0.98
86 87	0.98 0.98	1.02 1.02	0.95 0.95	1.00 1.00	1.02 1.02	0.97 0.98	1.00 1.00	1.02 1.02	1.00 1.00	0.98 0.98	1.00 1.00	0.94 0.94	1.00 1.01	1.06 1.06	0.98 0.98
88	0.98	1.02	0.95	1.00	1.02	0.98	1.00	1.02	1.00	0.98	1.00	0.95	1.01	1.06	0.99
89 90	0.98 0.98	1.02 1.01	0.95 0.95	1.00 1.01	1.02 1.02	0.99 0.99	1.00 1.00	1.01 1.01	1.00 1.00	0.98 0.98	1.00 1.00	0.95 0.95	1.01 1.01	1.05 1.05	0.99 0.99
91	0.98	1.01	0.95	1.01	1.02	0.99	1.00	1.01	1.00	0.98	1.00	0.95	1.01	1.05	1.00
92	0.98	1.01	0.96	1.01	1.02	0.99	1.00	1.01	1.00	0.98	1.00	0.96	1.01	1.04	1.00
93 94	0.98 0.99	1.00 1.00	0.97 0.98	1.01 1.00	1.02 1.02	1.00 1.00	1.00 1.00	1.00 1.00	1.00 1.00	0.99	1.00 1.00	0.97 0.97	1.01 1.01	1.03 1.02	1.00 1.00
95	0.99	1.00	0.98	1.00	1.01	1.00	1.00	1.00	1.00	0.99	1.00	0.98	1.00	1.01	1.00
96+	1.00	1.00	0.99	1.00	1.01	1.00	1.00	1.00	1.00	1.00	1.00	0.99	1.00	1.01	1.00

Exhibit A-8a Claim Duration Utilization Adjustment Factors All Products

								oducts							
Claire		A	41-		flation Opti		A t = = t	ic Inflation	(F1:f-)		Niam Lifation		Period	l ifation -	
Claim Duration	ALF	on-Automa HHC	SNF	Limited /	Automatic I HHC	SNF	Automat	HHC	SNF	ALF	Non-Lifetim HHC	SNF	ALF	Lifetime HHC	SNF
1	1.01	1.01	1.00	1.00	0.99	1.00	0.99	0.99	0.99	0.99	0.99	0.99	1.00	1.00	1.00
2	1.01 1.02	1.02 1.04	1.01 1.02	1.00 0.99	0.98 0.96	0.99 0.99	0.98 0.97	0.98 0.97	0.97 0.96	0.99 0.98	0.98 0.97	0.98 0.97	1.00 1.00	1.00 1.00	1.00 1.00
4	1.03	1.05	1.03	0.99	0.95	0.99	0.96	0.96	0.93	0.98	0.96	0.95	1.01	1.00	1.00
5	1.04	1.06	1.03	0.99	0.94	0.99	0.95	0.95	0.92	0.97	0.96	0.94	1.01	0.99	1.00
6 7	1.05 1.05	1.08 1.07	1.04 1.04	0.99 0.99	0.93 0.93	1.00 1.00	0.94 0.94	0.94 0.94	0.90 0.89	0.97 0.97	0.95 0.95	0.93 0.93	1.01 1.01	0.99 0.98	1.00 1.00
8	1.05	1.07	1.04	0.99	0.94	1.01	0.94	0.94	0.88	0.97	0.96	0.92	1.01	0.98	1.00
9	1.05	1.06	1.03	0.99	0.95	1.01	0.94	0.94	0.88	0.97	0.97	0.92	1.01	0.98	0.99
10 11	1.05 1.05	1.05 1.05	1.03	0.99	0.96 0.98	1.01 1.01	0.94	0.95 0.95	0.88	0.98	0.98	0.93	1.01 1.01	0.98	0.99
12	1.05	1.04	1.03	0.99	0.99	1.01	0.94	0.95	0.89	0.98	0.98	0.92	1.00	0.99	1.00
13	1.05	1.05	1.03	0.99	0.99	1.00	0.94	0.94	0.89	0.98	0.98	0.92	1.00	1.00	1.00
14 15	1.05 1.05	1.05 1.05	1.03 1.03	0.99 1.00	1.00 1.00	1.00 1.00	0.95 0.95	0.94 0.95	0.89 0.89	0.99	0.98 0.99	0.92 0.92	1.00 1.00	1.00 1.01	1.00 1.00
16	1.05	1.05	1.03	0.99	1.00	1.00	0.95	0.95	0.89	0.99	0.99	0.92	1.00	1.01	1.01
17	1.05	1.06	1.04	0.99	1.00	1.00	0.96	0.95	0.89	0.99	0.99	0.92	1.01	1.02	1.01
18 19	1.05 1.04	1.05 1.05	1.04 1.03	0.99 0.99	1.00 1.01	1.01 1.01	0.96 0.96	0.96 0.96	0.89 0.88	0.99	1.00 1.00	0.92 0.92	1.00 1.00	1.02 1.02	1.01 1.01
20	1.04	1.04	1.03	0.99	1.02	1.01	0.97	0.97	0.88	0.99	1.01	0.92	1.00	1.02	1.01
21	1.04	1.04	1.03	0.98	1.02	1.01	0.98	0.97	0.88	0.99	1.01	0.92	1.01	1.02	1.01
22 23	1.03 1.03	1.03 1.03	1.03 1.03	0.98 0.98	1.03 1.03	1.01 1.02	0.98 0.99	0.98 0.98	0.88 0.88	0.99 0.99	1.01 1.02	0.91 0.91	1.01 1.01	1.02 1.02	1.01 1.01
24	1.03	1.02	1.03	0.99	1.04	1.02	0.99	0.99	0.88	1.00	1.02	0.91	1.01	1.02	1.01
25	1.02	1.02	1.03	0.99	1.04	1.02	1.00	0.99	0.88	1.00	1.02	0.91	1.01	1.02	1.01
26 27	1.02 1.02	1.03 1.03	1.02 1.02	0.99 1.00	1.04 1.04	1.02 1.03	1.00 1.00	0.99 0.98	0.87 0.87	1.00 1.00	1.03 1.03	0.91 0.90	1.02 1.02	1.02 1.02	1.01 1.01
28	1.02	1.03	1.02	1.00	1.04	1.03	1.00	0.98	0.87	1.00	1.03	0.90	1.02	1.02	1.01
29	1.02	1.03	1.03	1.00	1.05	1.03	1.01	0.98	0.87	0.99	1.03	0.91	1.02	1.03	1.01
30 31	1.02	1.03	1.03	1.00 0.99	1.06 1.07	1.03	1.01	0.97 0.97	0.87 0.87	0.99	1.03	0.91	1.03	1.03	1.01
32	1.02	1.03	1.03	0.99	1.07	1.03	1.01	0.96	0.87	0.99	1.02	0.91	1.03	1.04	1.01
33	1.02	1.03	1.03	0.99	1.09	1.02	1.01	0.96	0.88	1.00	1.01	0.92	1.03	1.06	1.00
34 35	1.02 1.01	1.02 1.03	1.03 1.02	1.00 1.00	1.09 1.09	1.02 1.02	1.01 1.01	0.96 0.96	0.89 0.89	1.00 1.00	1.01 1.01	0.92 0.92	1.02 1.02	1.06 1.06	1.00 1.00
36	1.01	1.03	1.02	1.00	1.09	1.02	1.01	0.96	0.89	1.00	1.01	0.92	1.02	1.06	1.00
37	1.01	1.03	1.01	1.00	1.08	1.02	1.02	0.97	0.89	1.00	1.02	0.91	1.02	1.06	1.01
38 39	1.01 1.01	1.03 1.03	1.01 1.01	1.00 1.00	1.07 1.07	1.02 1.02	1.02 1.02	0.97 0.98	0.89 0.89	1.00 1.00	1.02 1.02	0.91 0.90	1.02 1.02	1.05 1.05	1.01 1.01
40	1.01	1.03	1.00	1.00	1.06	1.02	1.02	0.98	0.89	1.00	1.02	0.90	1.02	1.05	1.01
41	1.01	1.03	1.00	1.00	1.06	1.02	1.01	0.99	0.89	1.00	1.02	0.90	1.02	1.05	1.01
42 43	1.01 1.01	1.03 1.02	1.00 1.00	1.00 1.00	1.05 1.05	1.02 1.02	1.02 1.02	1.00 1.01	0.89 0.90	1.00 1.00	1.02 1.02	0.90 0.91	1.02 1.02	1.06 1.06	1.01 1.01
43	1.01	1.02	1.00	1.00	1.05	1.02	1.02	1.01	0.90	1.00	1.02	0.91	1.02	1.06	1.01
45	1.01	1.02	1.00	1.00	1.05	1.02	1.02	1.02	0.90	1.01	1.03	0.91	1.02	1.06	1.01
46 47	1.01 1.00	1.02 1.02	1.00 1.00	1.00 1.00	1.04 1.04	1.02 1.02	1.02 1.02	1.02 1.02	0.91 0.91	1.01 1.01	1.03 1.03	0.92 0.92	1.02 1.02	1.06 1.06	1.01 1.01
48	1.00	1.02	1.00	1.00	1.04	1.02	1.02	1.02	0.91	1.01	1.03	0.92	1.02	1.06	1.00
49	1.00	1.03	1.00	1.00	1.03	1.02	1.01	1.02	0.91	1.00	1.02	0.92	1.02	1.06	1.00
50 51	1.00	1.03	1.00	1.01	1.03	1.02 1.02	1.01	1.02	0.91	1.00	1.02	0.92	1.02 1.02	1.07	1.00
52	1.00	1.03	0.99	1.01	1.03	1.02	1.01	1.03	0.90	0.99	1.01	0.92	1.02	1.07	0.99
53	1.00	1.03	1.00	1.01	1.02	1.03	1.01	1.04	0.89	0.99	1.01	0.92	1.03	1.09	0.99
54 55	1.01 1.01	1.03 1.03	1.00 1.00	1.00 1.00	1.03 1.03	1.03 1.03	1.00 1.00	1.04 1.04	0.89 0.89	0.99 0.98	1.01 1.00	0.93 0.93	1.03 1.03	1.09 1.10	0.99
56	1.01	1.03	1.00	1.00	1.03	1.03	1.00	1.04	0.89	0.98	1.00	0.93	1.03	1.10	0.99
57	1.01	1.03	1.00	1.00	1.03	1.04	1.00	1.04	0.89	0.98	1.00	0.93	1.03	1.10	0.99
58 59	1.01 1.01	1.03 1.03	1.00 1.00	1.00 1.00	1.04 1.04	1.04 1.04	1.00 1.00	1.03 1.03	0.90 0.90	0.98 0.98	1.00 1.00	0.93 0.93	1.03 1.03	1.10 1.10	1.00 1.00
60	1.01	1.03	1.00	1.00	1.04	1.04	1.00	1.02	0.90	0.98	0.99	0.92	1.03	1.10	1.01
61	1.01	1.02	0.99	1.00	1.05	1.04	1.00	1.02	0.90	0.98	0.99	0.92	1.03	1.10	1.01
62 63	1.01 1.01	1.02 1.02	0.99 0.99	1.00 1.00	1.05 1.05	1.04 1.04	1.00 1.00	1.02 1.01	0.90 0.91	0.98 0.97	0.99 0.98	0.92 0.91	1.03 1.03	1.10 1.10	1.01 1.02
64	1.01	1.02	0.99	1.00	1.05	1.04	1.00	1.01	0.91	0.97	0.98	0.91	1.03	1.10	1.02
65	1.00	1.03	0.99	1.00	1.05	1.03	1.00	1.01	0.91	0.97	0.98	0.91	1.03	1.10	1.02
66 67	1.00 1.00	1.03 1.03	0.99 0.99	1.00 1.00	1.05 1.05	1.03 1.03	1.00 1.00	1.00 1.00	0.91 0.91	0.97 0.97	0.98 0.98	0.91 0.90	1.03 1.03	1.10 1.10	1.02 1.02
68	1.00	1.03	0.98	1.01	1.05	1.02	1.00	0.99	0.91	0.97	0.98	0.90	1.03	1.10	1.02
69	1.00	1.03	0.98	1.01	1.05	1.02	1.00	0.99	0.91	0.97	0.98	0.90	1.03	1.10	1.02
70 71	0.99	1.03	0.98	1.01	1.05 1.05	1.02 1.02	1.00	0.99	0.91 0.91	0.96 0.96	0.97 0.97	0.90	1.03 1.04	1.10 1.10	1.02
72	0.99	1.03	0.99	1.01	1.04	1.02	1.00	1.00	0.91	0.96	0.97	0.90	1.04	1.10	1.02
73	0.99	1.03	0.99	1.01	1.04	1.02	1.00	1.00	0.91	0.96	0.98	0.89	1.04	1.10	1.03
74 75	0.99 0.99	1.03 1.03	0.99 0.99	1.01 1.01	1.04 1.04	1.02 1.02	0.99 0.99	1.01 1.01	0.91 0.91	0.95 0.95	0.98 0.98	0.89 0.89	1.04 1.04	1.10 1.10	1.03 1.03
76	0.99	1.03	0.99	1.01	1.04	1.02	0.99	1.01	0.91	0.95	0.98	0.89	1.04	1.10	1.03
77	0.99	1.04	0.99	1.01	1.03	1.02	0.99	1.00	0.91	0.95	0.97	0.89	1.04	1.10	1.03
78 79	0.99 0.99	1.04 1.04	0.99 0.99	1.01 1.01	1.04 1.04	1.02 1.02	0.98 0.98	1.00 0.99	0.91 0.91	0.95 0.95	0.97 0.97	0.89 0.89	1.04 1.04	1.10 1.11	1.03 1.03
79 80	0.99	1.04	0.99	1.01	1.04	1.02	0.98	0.99	0.91	0.95	0.97	0.89	1.04	1.11	1.03
81	0.99	1.03	0.99	1.01	1.04	1.02	0.98	0.99	0.92	0.95	0.96	0.90	1.03	1.11	1.03
82 83	0.99 0.99	1.03 1.03	0.99 0.99	1.01 1.01	1.04 1.04	1.02 1.01	0.98 0.97	0.99 0.99	0.92 0.92	0.95 0.95	0.95 0.96	0.90 0.90	1.03 1.03	1.11 1.11	1.03 1.03
84	0.99	1.03	0.99	1.01	1.04	1.01	0.97	0.99	0.92	0.95	0.96	0.90	1.03	1.11	1.03
85	0.99	1.04	0.99	1.01	1.04	1.01	0.98	0.99	0.92	0.95	0.96	0.90	1.03	1.11	1.02
86 87	0.99 0.99	1.04 1.04	1.00 1.00	1.01 1.01	1.04 1.03	1.01 1.01	0.98 0.98	0.99 0.99	0.92 0.93	0.95 0.96	0.96 0.95	0.91 0.91	1.03 1.03	1.11 1.11	1.02 1.02
87 88	0.99	1.04	1.00	1.01	1.03	1.01	0.98	0.99	0.93	0.96	0.95	0.91	1.03	1.11	1.02
89	0.99	1.04	1.00	1.01	1.03	1.01	0.99	0.99	0.93	0.96	0.95	0.93	1.03	1.11	1.01
90 91	0.99	1.04	1.00	1.01	1.02	1.01 1.01	0.99	0.98	0.94 0.94	0.96 0.97	0.95 0.94	0.93	1.02 1.02	1.11	1.01
91	0.99	1.04	1.00	1.00	1.02	1.01	0.99	0.98	0.94	0.97	0.94	0.94	1.02	1.11	1.01
93	1.00	1.03	1.00	1.00	1.01	1.00	0.99	0.99	0.96	0.98	0.96	0.96	1.01	1.07	1.00
94 95	1.00 1.00	1.02	1.00 1.00	1.00	1.01 1.01	1.00	1.00 1.00	0.99 n gg	0.97 0.98	0.98 0.99	0.97	0.97 0.98	1.01	1.05 1.04	1.00 1.00
96+	1.00	1.01	1.00	1.00	1.00	1.00	1.00	0.99 1.00	0.98	1.00	0.98	0.98	1.01	1.04	1.00
									of 5% simple infl						

[1] Captures inflation options that are capped based on a set number of years or percentage of the original daily benefit (e.g., 20 years of 5% simple inflation

Exhibit A-8a Claim Duration Utilization Adjustment Factors All Products

Claim Duration	Ho				Reimburser	IICIIL							HHC	Reimburse	ement			
1	ALF	me Care Or HHC	nly SNF	ALF	1% - 60% HHC	SNF	ALF	61% + HHC	SNF	ALF	Facility Only HHC	y SNF	ALF	1% - 50% HHC	SNF	ALF	51% + HHC	SNF
. 1	1.00	1.00	1.00	1.00	0.99	0.99	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.99	1.00	0.99	1.00
2	1.00	1.00	1.00	1.00	0.99	0.98	0.99	0.99	0.99	1.00	1.00	1.01	1.00	1.00	0.98	0.99	0.99	0.99
3 4	1.00 1.00	1.01 1.01	1.00 1.00	1.00 0.99	0.97 0.96	0.97 0.96	0.99 0.99	0.99 0.99	0.99 0.99	1.00 1.00	1.00 1.00	1.02 1.03	1.00 1.00	1.00 1.00	0.96 0.95	0.99 0.98	0.98 0.96	0.99 0.98
5	1.00	1.01	1.00	1.00	0.95	0.95	0.98	0.99	0.99	0.99	1.00	1.04	1.01	1.00	0.93	0.98	0.95	0.97
6	1.00	1.01	1.00	1.00	0.94	0.93	0.98	1.00	0.99	0.99	1.00	1.05	1.01	1.00	0.92	0.97	0.94	0.96
7 8	1.00 1.00	1.01 1.00	1.00 1.00	1.00 1.00	0.93 0.94	0.93 0.92	0.98 0.98	1.00 1.01	1.00 1.00	0.99 0.99	1.00 1.00	1.05 1.05	1.02 1.02	1.01 1.01	0.92 0.92	0.97 0.97	0.93 0.93	0.95 0.95
9	1.00	1.00	1.00	1.01	0.94	0.91	0.97	1.01	1.01	0.99	1.00	1.05	1.02	1.02	0.92	0.97	0.93	0.94
10	1.00	0.99	1.00	1.01	0.95	0.91	0.97	1.01	1.01	0.99	1.00	1.05	1.03	1.02	0.93	0.97	0.94	0.94
11 12	1.00 1.00	0.99 0.99	1.00 1.00	1.01 1.02	0.96 0.97	0.91 0.90	0.97 0.97	1.01 1.01	1.02 1.02	0.99 0.99	1.00 1.00	1.04 1.04	1.03 1.03	1.03 1.03	0.93 0.94	0.97 0.97	0.94 0.94	0.94 0.95
13	1.00	0.99	1.00	1.02	0.98	0.90	0.97	1.01	1.02	0.99	1.00	1.04	1.03	1.04	0.94	0.97	0.95	0.95
14	1.00	0.99	1.00	1.03	0.99	0.90	0.97	1.01	1.02	0.99	1.00	1.04	1.03	1.04	0.94	0.97	0.95	0.95
15 16	1.00	0.99	1.00	1.03	1.00 1.00	0.90	0.97 0.97	1.01	1.02	1.00	1.00 1.00	1.03	1.03	1.05 1.06	0.94 0.94	0.97 0.97	0.95 0.95	0.95
17	1.00	0.99	1.00	1.03	1.01	0.90	0.97	1.01	1.03	1.00	1.00	1.03	1.03	1.06	0.94	0.97	0.95	0.96
18	1.00	0.99	1.00	1.03	1.01	0.90	0.96	1.01	1.03	1.00	1.00	1.03	1.03	1.06	0.94	0.97	0.95	0.96
19 20	1.00 1.00	0.99 0.99	1.00 1.00	1.03 1.03	1.01 1.02	0.90 0.90	0.97 0.97	1.01 1.02	1.03 1.03	1.00 1.00	1.00 1.00	1.03 1.03	1.02 1.02	1.07 1.07	0.94 0.94	0.97 0.97	0.96 0.96	0.96 0.96
21	1.00	1.00	1.00	1.03	1.01	0.90	0.97	1.02	1.03	1.00	1.00	1.03	1.02	1.07	0.94	0.98	0.96	0.96
22	1.00	1.00	1.00	1.03	1.01	0.90	0.97	1.03	1.03	1.00	1.00	1.03	1.02	1.07	0.94	0.98	0.96	0.96
23 24	1.00 1.00	1.00 1.00	1.00 1.00	1.03 1.04	1.00 0.99	0.90 0.90	0.97 0.97	1.04 1.05	1.03 1.02	1.00 1.00	1.00 1.00	1.03 1.02	1.01 1.02	1.08 1.08	0.94 0.94	0.98 0.99	0.97 0.97	0.96 0.96
25	1.00	1.01	1.00	1.04	0.99	0.90	0.97	1.05	1.02	1.00	1.00	1.02	1.02	1.08	0.94	0.99	0.97	0.95
26	1.00	1.01	1.00	1.05	0.98	0.90	0.97	1.05	1.02	1.00	1.00	1.02	1.02	1.08	0.94	0.99	0.97	0.95
27 28	1.00 1.00	1.01 1.01	1.00 1.00	1.05 1.06	0.98 0.98	0.90 0.91	0.96 0.96	1.06 1.06	1.01 1.01	1.00 1.01	1.00 1.00	1.02 1.02	1.02 1.02	1.09 1.09	0.94 0.95	0.99 0.99	0.96 0.97	0.95 0.95
29	1.00	1.01	1.00	1.06	0.98	0.91	0.96	1.07	1.01	1.00	1.00	1.02	1.03	1.10	0.95	0.99	0.97	0.95
30	1.00	1.01	1.00	1.07	0.98	0.91	0.96	1.07	1.01	1.00	1.00	1.02	1.03	1.10	0.95	0.99	0.96	0.96
31	1.00 1.00	1.01 1.01	1.00 1.00	1.07 1.07	0.98 0.98	0.92 0.92	0.95 0.95	1.08 1.08	1.01 1.00	1.00 1.00	1.00 1.00	1.01 1.01	1.03 1.03	1.11 1.11	0.95 0.95	0.99 0.99	0.96 0.96	0.96 0.96
33	1.00	1.01	1.00	1.08	0.98	0.92	0.95	1.08	1.00	1.00	1.00	1.01	1.04	1.11	0.95	0.99	0.97	0.96
34 35	1.00 1.00	1.01 1.01	1.00 1.00	1.08	0.99	0.92 0.92	0.95 0.94	1.08	1.00	1.00 1.00	1.00 1.00	1.02 1.02	1.04 1.04	1.11 1.11	0.95	0.99	0.97 0.96	0.96
36	1.00	1.01	1.00	1.09	0.99 1.00	0.92	0.94	1.07	1.00	1.00	1.00	1.02	1.04	1.11	0.95 0.95	0.98	0.96	0.96 0.96
37	1.00	1.01	1.00	1.09	1.00	0.92	0.94	1.06	1.00	1.00	1.00	1.02	1.04	1.11	0.94	0.98	0.97	0.96
38 39	1.00 1.00	1.01 1.02	1.00 1.00	1.09 1.08	1.00 1.00	0.92 0.92	0.94 0.95	1.05 1.05	0.99 0.99	1.00 1.01	1.00 1.00	1.02 1.02	1.04 1.04	1.11 1.11	0.94 0.93	0.98 0.98	0.97 0.97	0.96 0.96
40	1.00	1.02	1.00	1.08	1.00	0.92	0.95	1.05	0.99	1.01	1.00	1.02	1.04	1.11	0.93	0.98	0.97	0.96
41	1.00	1.02	1.00	1.08	1.00	0.92	0.95	1.05	0.99	1.01	1.00	1.02	1.04	1.11	0.93	0.97	0.97	0.97
42 43	1.00 1.00	1.02 1.02	1.00 1.00	1.08 1.07	1.01 1.01	0.93 0.93	0.95 0.96	1.05 1.05	0.99 0.99	1.01 1.02	1.00 1.00	1.03 1.03	1.04 1.04	1.11 1.12	0.92 0.92	0.97 0.97	0.97 0.97	0.97 0.97
44	1.00	1.02	1.00	1.07	1.01	0.93	0.96	1.05	0.99	1.02	1.00	1.03	1.04	1.13	0.92	0.97	0.96	0.97
45	1.00	1.02	1.00	1.07	1.02	0.94	0.96	1.05	0.99	1.02	1.00	1.03	1.04	1.13	0.92	0.97	0.96	0.97
46 47	1.00 1.00	1.02 1.02	1.00 1.00	1.07 1.06	1.02 1.02	0.94 0.94	0.96 0.96	1.05 1.05	0.99 0.98	1.02 1.02	1.00 1.00	1.03 1.03	1.04 1.04	1.13 1.14	0.93 0.93	0.97 0.97	0.96 0.96	0.97 0.97
48	1.00	1.02	1.00	1.06	1.02	0.94	0.97	1.05	0.98	1.02	1.00	1.03	1.04	1.13	0.92	0.97	0.96	0.97
49	1.00	1.02	1.00	1.05	1.00	0.94	0.97	1.06	0.98	1.01	1.00	1.03	1.04	1.13	0.92	0.97	0.96	0.97
50 51	1.00	1.02 1.02	1.00	1.05	1.00	0.93	0.97	1.06 1.06	0.98	1.01	1.00	1.03	1.04	1.12 1.12	0.92 0.92	0.97 0.97	0.97 0.97	0.97
52	1.00	1.03	1.00	1.04	1.01	0.93	0.98	1.06	0.98	1.01	1.00	1.03	1.03	1.11	0.92	0.98	0.98	0.97
53	1.00	1.03	1.00	1.03	1.01	0.93	0.98	1.06	0.98	1.01	1.00	1.03	1.03	1.11	0.92	0.98	0.98	0.97
54 55	1.00 1.00	1.03 1.02	1.00 1.00	1.03 1.03	1.02 1.03	0.94 0.94	0.99 0.99	1.05 1.04	0.98 0.98	1.01 1.01	1.00 1.00	1.03 1.03	1.02 1.02	1.12 1.12	0.92 0.93	0.98 0.98	0.98 0.98	0.96 0.96
56	1.00	1.02	1.00	1.02	1.04	0.94	0.99	1.04	0.98	1.01	1.00	1.03	1.02	1.12	0.93	0.98	0.98	0.96
57	1.00	1.02	1.00	1.02	1.04	0.95	0.99	1.04	0.98	1.01	1.00	1.03	1.02	1.12	0.93	0.98	0.98	0.96
58 59	1.00 1.00	1.02 1.02	1.00 1.00	1.02 1.01	1.04 1.03	0.95 0.95	0.99 1.00	1.04 1.04	0.98 0.98	1.01 1.01	1.00 1.00	1.03 1.03	1.01 1.01	1.12 1.12	0.94 0.94	0.98 0.99	0.98 0.98	0.96 0.96
60	1.00	1.02	1.00	1.01	1.03	0.95	1.00	1.04	0.98	1.01	1.00	1.02	1.01	1.11	0.94	0.99	0.98	0.96
61	1.00	1.02	1.00	1.01	1.02	0.95	1.00	1.04	0.98	1.01	1.00	1.02	1.00	1.11	0.94	0.99	0.98	0.96
62 63	1.00 1.00	1.02 1.02	1.00 1.00	1.01 1.00	1.02 1.02	0.95 0.95	1.00 1.00	1.05 1.05	0.98 0.98	1.01 1.01	1.00 1.00	1.02 1.02	1.00 1.00	1.11 1.10	0.94 0.94	1.00 1.00	0.98 0.98	0.96 0.96
64	1.00	1.02	1.00	1.00	1.02	0.95	1.00	1.05	0.98	1.01	1.00	1.02	0.99	1.10	0.94	1.00	0.99	0.96
65 66	1.00	1.01 1.01	1.00	1.00	1.01 1.01	0.95 0.95	1.00	1.05 1.06	0.98	1.01	1.00 1.00	1.02	0.99	1.10 1.09	0.94 0.94	1.00 1.00	0.99	0.96
67	1.00	1.01	1.00	1.00	1.01	0.95	1.00	1.06	0.98	1.01	1.00	1.02	0.99	1.09	0.94	1.00	0.99	0.96
68	1.00	1.01	1.00	1.00	1.01	0.94	1.00	1.06	0.98	1.01	1.00	1.02	0.99	1.09	0.94	1.00	0.99	0.96
69 70	1.00 1.00	1.01 1.01	1.00 1.00	1.00 1.00	1.01 1.01	0.94 0.94	1.00 1.00	1.06 1.05	0.98 0.98	1.01 1.01	1.00 1.00	1.02 1.02	0.99 0.99	1.08 1.08	0.93 0.93	1.00 1.00	0.99 0.99	0.96 0.96
71	1.00	1.01	1.00	0.99	1.01	0.93	1.00	1.05	0.98	1.01	1.00	1.02	0.99	1.08	0.93	1.00	1.00	0.96
72	1.00	1.01	1.00	0.99	1.02	0.93	1.00	1.05	0.98	1.01	1.00	1.02	0.99	1.08	0.93	0.99	1.00	0.97
73 74	1.00 1.00	1.01 1.01	1.00 1.00	0.99 0.99	1.02 1.02	0.93 0.93	1.00 1.00	1.05 1.05	0.99 0.99	1.02 1.02	1.00 1.00	1.02 1.02	0.98 0.98	1.07 1.07	0.93 0.93	0.99 0.99	1.00 1.00	0.97 0.97
75	1.00	1.01	1.00	0.99	1.02	0.93	0.99	1.05	0.98	1.02	1.00	1.02	0.98	1.07	0.93	0.99	1.01	0.97
76	1.00	1.01	1.00	0.99	1.01	0.93	0.99	1.06	0.98	1.02	1.00	1.01	0.98	1.07	0.93	0.99	1.01	0.97
77 78	1.00 1.00	1.01 1.01	1.00 1.00	0.99 0.99	1.01 1.01	0.94 0.94	0.99 0.99	1.06 1.06	0.98 0.98	1.02 1.02	1.00 1.00	1.01 1.01	0.98 0.98	1.06 1.06	0.93 0.93	0.99 0.99	1.01 1.01	0.97 0.97
79	1.00	1.01	1.00	0.99	1.00	0.94	0.99	1.05	0.98	1.02	1.00	1.01	0.98	1.06	0.93	0.99	1.00	0.98
80	1.00	1.01	1.00	1.00	1.00	0.95	0.99	1.05	0.98	1.02	1.00	1.01	0.98	1.06	0.93	0.99	1.00	0.98
81 82	1.00 1.00	1.01 1.01	1.00 1.00	1.00 1.00	1.00 1.00	0.95 0.95	0.99 0.99	1.05 1.05	0.97 0.97	1.01 1.01	1.00 1.00	1.01 1.01	0.98 0.98	1.06 1.06	0.93 0.93	0.99 0.99	1.00 1.00	0.98 0.98
83	1.00	1.01	1.00	1.00	1.00	0.95	0.98	1.05	0.97	1.01	1.00	1.01	0.98	1.06	0.93	0.99	1.00	0.98
84	1.00	1.01	1.00	1.00	1.00	0.95	0.98	1.05	0.97	1.01	1.00	1.01	0.98	1.06	0.93	0.99	1.00	0.99
85 86	1.00	1.01 1.01	1.00	0.99	1.00 1.00	0.95 0.96	0.98	1.05 1.05	0.97 0.97	1.01	1.00	1.01 1.01	0.98 0.98	1.06 1.06	0.92	0.99	1.00 1.01	0.99
87	1.00	1.01	1.00	0.99	1.00	0.96	0.99	1.05	0.97	1.01	1.00	1.01	0.98	1.06	0.93	0.99	1.01	0.99
88	1.00	1.01	1.00	0.99	1.00	0.96	0.99	1.05	0.97	1.01	1.00	1.01	0.98	1.05	0.93	0.99	1.01	1.00
89 90	1.00 1.00	1.01 1.01	1.00 1.00	0.99 0.99	1.00 1.00	0.97 0.97	0.99 0.99	1.04 1.04	0.97 0.97	1.01 1.01	1.00 1.00	1.01 1.01	0.98 0.98	1.05 1.04	0.93 0.93	0.99 0.99	1.01 1.01	1.00 1.00
91	1.00	1.01	1.00	0.99	1.00	0.97	0.99	1.04	0.97	1.01	1.00	1.01	0.98	1.04	0.93	0.99	1.01	1.00
92	1.00	1.01	1.00	0.99	1.00	0.98	1.00	1.03	0.97	1.01	1.00	1.00	0.99	1.03	0.95	0.99	1.01	1.00
93 94	1.00 1.00	1.01 1.01	1.00 1.00	1.00 1.00	1.00 1.00	0.99 0.99	1.00 1.00	1.02 1.02	0.98 0.98	1.01 1.01	1.00 1.00	1.00 1.00	0.99 0.99	1.02 1.01	0.96 0.97	1.00 1.00	1.01 1.01	1.00 1.00
	1.00	1.01	1.00	1.00	1.00	0.99	1.00	1.02	0.98	1.00	1.00	1.00	0.99	1.01	0.97	1.00	1.01	1.00
95		1.00	1.00	1.00	1.00	1.00	1.00	1.01	0.99	1.00	1.00	1.00	1.00	1.00	0.99	1.00	1.00	1.00

Exhibit A-8b Actual-to-Expected Claim Duration Utilization Experience 2016-2019 Claim Months 4+ All Products

		ALF			HHC			SNF			Total	
	Paid	Actual-to-Expect	ed (A:E)	Paid	A:E		Paid	A:E		Paid	A:E	
	Claims	Policy Duration	Expected ^[1]	Claims	Policy Duration	Expected ^[1]	Claims	Policy Duration	Expected ^[1]	Claims	Policy Duration	Expected ^[1]
Product or Insured Characteristic	[A]	[B]	[C]	[A]	[B]	[C]	[A]	[B]	[C]	[A]	[B]	[C]
Inflation Option												
Automatic Inflation (For Life)	51,560,947	0.96	0.98	76,546,416	1.07	0.94	68,330,116	0.69	0.93	196,437,479	0.87	0.95
Limited Automatic Inflation ^[2]	32,109,770	0.99	0.98	25,443,494	1.23	0.99	31,437,409	0.91	1.01	88,990,673	1.02	0.99
Non-Automatic	41,155,131	1.02	1.00	46,355,968	1.18	0.99	49,317,876	0.90	0.99	136,828,975	1.02	0.99
Benefit Period												
Lifetime	38,731,821	1.02	1.00	45,787,753	1.22	0.98	38,680,494	0.92	0.99	123,200,068	1.05	0.99
Non-Lifetime	86,094,027	0.97	0.98	102,558,126	1.09	0.96	110,404,907	0.75	0.96	299,057,060	0.91	0.96
Group or Individual												
Group	18,350,088	0.92	0.95	30,776,568	0.99	0.87	20,008,950	0.67	0.88	69,135,606	0.85	0.89
Individual	106,475,760	1.00	0.99	117,569,311	1.17	0.99	129,076,451	0.81	0.98	353,121,521	0.97	0.99
ALF Reimbursement												
Home Care Only	NA	NA	NA	9,772,587	1.20	1.02	NA	NA	NA	9,772,587	1.20	1.02
<=60%	18,774,162	1.11	1.03	24,698,697	1.16	0.97	26,565,341	0.62	0.90	70,038,200	0.86	0.96
61%+	106,051,686	0.97	0.98	113,874,595	1.12	0.96	122,520,060	0.84	0.98	342,446,341	0.96	0.97
HHC Reimbursement	05.040.000		0.00				07.100.100	0.07	4.00	50 770 004		
Facility Only	25,649,602	1.01	0.99	NA 50.077.005	NA 1.00	NA	27,129,422	0.97	1.02	52,779,024	0.99	1.01
<=50%	49,636,490	1.03	1.00	52,677,365	1.23	1.00	64,885,359	0.72	0.94	167,199,213	0.92	0.98
51%+	49,539,756	0.94	0.97	95,668,514	1.08	0.94	57,070,620	0.81	0.97	202,278,890	0.95	0.96
Incurral Age <75	11,965,555	0.88	0.92	29,583,541	1.01	0.87	15,920,155	0.67	0.86	57,469,251	0.86	0.88
75-84	51.772.599	0.88	0.92	29,563,541 59.660.708	1.01	0.87	62.616.427	0.67	0.86	174.049,251	0.88	0.88
75-64 85+	61,087,694	1.03	1.00	59,000,708	1.14	1.00	70,548,818	0.77	1.00	190,738,142	0.99	1.00
Claim Year	01,007,094	1.03	1.00	39,101,030	1.19	1.00	70,340,010	0.04	1.00	190,730,142	0.99	1.00
1	31,314,209	0.94	0.99	23,591,379	0.92	0.99	41,926,268	0.81	0.99	96,831,855	0.87	0.99
	34,547,383	0.98	0.99	36,475,182	1.07	1.00	44,046,921	0.81	0.99	115,069,486	0.93	0.99
3	25,364,093	1.03	1.00	30,936,116	1.19	1.00	28,225,032	0.80	0.98	84,525,240	0.98	0.99
4	14,503,338	1.05	1.00	22,106,969	1.25	1.01	15,677,689	0.78	0.97	52,287,997	1.01	1.00
5	8,200,167	1.03	1.00	14,466,919	1.31	1.02	8,333,062	0.74	0.95	31,000,148	1.03	1.00
6+	10,896,658	0.98	0.89	20,769,313	1.23	0.78	10,876,429	0.71	0.80	42,542,400	0.98	0.81
Total	124,825,848	0.99	0.98	148,345,878	1.13	0.96	149,085,401	0.79	0.97	422,257,127	0.95	0.97
L	.2.,020,040	0.00	0.00	0,0 .0,010	0	0.00	0,000, 101	00	0.07	,,,	0.00	5.61

^[1] Expected = current assumption reflecting all experience adjustments.

^[2] Captures inflation options that are capped based on a set number of years or percentage of the original daily benefit (e.g., 20 years of 5% simple inflation).

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<u>Product</u> <u>Number</u>

Series 11 Group

Comprehensive Form GRP11-341-MA-PA-601 Comprehensive Certificate GRP11-342-MA-PA-601

The experience provided in this supplement to the actuarial memorandum captures the pooled nationwide experience of the above-listed policy form(s) and similar individual and group policy forms of the same product series issued nationwide by MedAmerica Insurance Company (MedAmerica) and its affinity partners. Section 15 of the actuarial memorandum (memorandum) provides a description as to the appropriateness of pooling the experience of these policy forms. Pennsylvania-specific experience is not considered fully credible, but is being provided as required.

A. Purpose of Supplement

This supplement has been prepared for the purpose of demonstrating that the requested rate increase is in compliance with Chapter 18 Sections 3803(c) and (e) and Reg. 89.83 of the Insurance Regulations for the state of Pennsylvania, as well as providing items generally requested by the Department. It may not be appropriate for other purposes.

B. Demonstration of Compliance with Chapter 18 Section 3803

(c) and (e): We believe that we comply with these subsections of the regulation by submitting these rates before they are being used.

C. Demonstration of Compliance with Reg. 89.83

- (a): This subsection requires no action.
- (b): This subsection is not applicable since this filing is not for rates for a new policy form.
- (c): Revision of Current Rates
- (1): For policies issued prior to September 16, 2002, the effective date of rate stability in Pennsylvania, the minimum loss ratio requirement is 60%, as specified in Reg. 89a.117.(b). For policies issued on or after September 16, 2002, the loss ratio requirements are specified in Reg. 89a.118.(c)(2) (i.e., the 58%/85% test). Demonstration of satisfaction of these requirements is discussed in Section 15 of the memorandum.

As of December 31, 2020, 100 of the 222 policies that are in force and subject to the requested rate increase in Pennsylvania were issued on or after September 16, 2002 (approximately 45%). However, because the company manages this block of business as a whole, this rate increase filing complies with both sets of requirements for all of the policies, regardless of issue date.

- (2): Section 3 of the memorandum provides a description of benefits. Copies of the affected policy forms may be provided upon request.
- (2)(i): The primary reason why these forms are in need of a premium rate increase is due to emerging experience running more adverse than expected in pricing.

The company is seeking this current rate increase request to help alleviate the adverse performance on this block of business. The cumulative rate increase levels were determined to vary by benefit period and inflation option to better align the rate increase with the adverse experience, as described in Section 2 of the memorandum. Table 2.2 in Section 2 of the memorandum provides the average prior, requested, and cumulative increase by benefit period and inflation option based on the nationwide distribution. Table 1 below provides similar information on a Pennsylvania-specific distribution split by issue date.

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Table 1
Pennsylvania-Specific Average^[1] Rate Increase Request

Policy Form	Benefit	Inflation	Prior	Requested	Cumulative
Cohort	Period	Option	Increase	Increase	Increase
		Issu	ed Prior to 9/16/2002		
	Non-Lifetime	Non-Auto	144.4%	0.0%	144%
Series 11	Non-Lifetime	Auto	144.4	90.2	365
Group	Lifetime	Non-Auto	378.9	70.1	715
	Lifetime	Auto	378.9	98.2	849
		Issued	On or After 9/16/2002		
	Non-Lifetime	Non-Auto	144.5	0.0	145
Series 11	Non-Lifetime	Auto	144.5	90.1	365
Group	Lifetime	Non-Auto	378.9	70.1	715
	Lifetime	Auto	378.9	98.2	849
Average	•	•	144.5	86.8	357

^[1] As of December 31, 2020 and excludes policies assumed to be paid up prior to implementation of the requested rate increase.

Current rate schedules along with the proposed rate schedules are enclosed with this filing. Please note that the actual rates implemented may vary slightly from those shown due to implementation rounding algorithms.

Exhibit I of the memorandum provides nationwide earned premium and incurred claim actual and projected experience using current assumptions, as described in Section 6 of the memorandum. Attachment 1 to this supplement provides nationwide written premium and paid claim actual and projected experience using current assumptions. Values in Exhibit I and Attachment 1 are shown both before and after the requested rate increase. The interest rate used in Exhibit I and Attachment 1 to accumulate and discount values is the maximum valuation interest rate for contract reserves applicable to the year of issue (which ranges from 3.5% to 5.5% and averages 4.5%).

Attachments 2 and 3 to this supplement provide similar information to Exhibit I and Attachment 1, respectively, except using Pennsylvania-specific experience.

(2)(ii)(A): There have been five rate increases approved and implemented on these policy forms in Pennsylvania. The average cumulative prior approved increase is 151% and has been implemented on the individual and group policy forms. The most recent rate increase was filed for use by the Department on September 14, 2021. Exhibit IV of the memorandum provides a nationwide status listing of the current and all prior rate increase filings for each jurisdiction in which there is business in force.

(2)(ii)(B): Table 2a shows the original pricing commission scales by issue age and duration for lifetime-pay individual policies.

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Table 2a
Commission Percentages by Issue Age and Duration^[1]

	Issue	Comr	nissions by D	uration
Individual Policy Form	Ages	1	2-10	11+
LTC-LBP-2PA	<71	45-78%	10-21%	0-5%
LTC-CD5-2PA	71-79	40-68	8-18	0-5
LTC-CD8-MA-PA	80+	35-58	5-15	0-5
LTC-CD9-MA-PA	All Ages	30-50	5-10	5-10
LTQ11-336-MA-PA-998				
NTQ11-337-MA-PA-998				
HTQ11-338-MA-PA-998	<75	30-50	5-10	0-10
LTQ11-336-MA-PA-601	75+	20-40	5-10	0-10
HTQ11-338-MA-PA-601				
NTQ11-337-MA-PA-601				
FLQ11-336-MA-PA-601	<75	25-45	0-5	0-5
FLQ11-330-MA-PA-001	75+	15-35	0-5	0-5

^[1] The maximum writing agent commissions are 50% in the first policy year and 10% for policy years two through ten.

Table 2b provides similar information for the lifetime-pay group policy form by duration and whether the group was sold by a commissioned agent. The commission scale, without other sales and marketing expenses, was not readily available.

Table 2b
Commission Percentages by Duration and Agent Type
Group Policy Form: GRP11-341-MA-PA-601

		Non-
Duration	Commissioned	Commissioned
1	30%	40%
2+	7	0

Commissions for limited-pay policies are reduced to levels that are approximately equivalent to the above commissions for lifetime-pay policies, on a present value basis, based on original pricing assumptions.

The actual commission scales will differ slightly from those that appear in Table 2 as the company adjusts renewal commission rates so that the total commissions paid before and after any increase in premium are similar (i.e., commissions are not paid on the increased premium).

(2)(ii)(C)(I): Premiums earned and written since inception for nationwide experience can be found in Exhibit I of the memorandum and Attachment 1 to this supplement, respectively. Premiums earned and written since inception for Pennsylvania-specific experience can be found in Attachments 2 and 3 to this supplement, respectively. Attachment 4 to this supplement provides reserve balances and the calculation basis for both nationwide and Pennsylvania-specific experience.

(2)(ii)(C)(II): Attachment 4 to this supplement provides a breakdown of historical incurred claims and active life reserve balance, including a description of the calculation basis, for both nationwide and Pennsylvania-specific experience.

Attachment 5 to this supplement provides actual and projected nationwide experience on a durational basis using current assumptions. Included are policy year earned premiums, incurred claims, durational loss ratios, end of year lives, and cumulative loss ratios with interest. Values in Attachment 5 are shown both before and after the requested rate increase. The number of durations shown was chosen to capture the majority of the durations underlying Exhibit I. Similar to Exhibit I and Attachments 1 through 3, the values used to calculate the cumulative loss ratios are accumulated and discounted at the maximum valuation interest rate.

Attachment 6 to this supplement provides similar information to Attachment 5, except using

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Pennsylvania-specific experience.

Please note that totals in Attachments 5 and 6 may not tie exactly to Exhibit I and Attachment 2, respectively, because the experience periods captured differ slightly between calendar year and duration.

(2)(ii)(D): We believe that we have provided information sufficient to support the rate increase requested in this filing.

(2)(iii): We understand that data used in this rate increase filing is in agreement with those used in the annual statement filed with the Department.

(d): We believe the proposed rate tables provided with this filing comply with this subsection.

D. Demonstration of Compliance with Generally Requested Information

Table 3 below provides the number of policyholders both issued and in-force that are subject to the requested rate increase. Table 3 is split by issue date, policy form cohort, benefit period, and inflation option and is provided for both nationwide and Pennsylvania-specific experience.

Table 3
Nationwide and Pennsylvania-Specific Life Counts Issued and In-Force^[1]

Policy Form	Benefit	Inflation	Natio		Penns	/Ivania			
Cohort	Period	Option	Issued	In-Force	Issued	In-Force			
		Issued	Prior to 9/16/200	02					
	Non-Lifetime	Non-Auto	2,681	171	1,621	38			
Prior to Series 11	Non-Lileume	Auto	1,172	325	145	27			
Filor to Series 11	Lifetime	Non-Auto	412	80	35	7			
	Lifetifie	Auto	621	171	17	4			
	Non-Lifetime	Non-Auto	522	79	55	4			
Series 11	Non-Lileume	Auto	442	187	55	27			
Individual	Lifetime	Non-Auto	122	42	2	1			
	Lifetifie	Auto	302	136	26	14			
	Non-Lifetime	Non-Auto	1,077	209	0	0			
Series 11 Group	Non-Lileume	Auto	524	95	0	0			
Genes 11 Group	Lifetime	Non-Auto	9	0	0	0			
	Lifetime	Auto	18	2	0	0			
		Issued O	n or After 9/16/2	.002					
	Non-Lifetime	Non-Auto	6	2	0	0			
Prior to Series 11	Non-Lileume	Auto	7	4	0	0			
Thor to Selles Th	Lifetime	Non-Auto	0	0	0	0			
	Lifetiffe	Auto	1	0	0	0			
	Non-Lifetime	Non-Auto	2,549	1,241	40	4			
Series 11	Non-Lileume	Auto	1,925	1,090	49	26			
Individual	Lifetime	Non-Auto	185	73	3	0			
	Lifetifie	Auto	782	339	16	7			
	Non-Lifetime	Non-Auto	3,668	1,579	24	7			
Series 11 Group	14011-LIIGUITIE	Auto	3,859	1,975	88	56			
Genes i i Gioup	Lifetime	Non-Auto	11	1	0	0			
Lifetime Auto 57 20 0 0									
	·	All	Issue Dates	·	·	·			
All	All	All	20,952	7,821	2,176	222			

^[1] As of December 31, 2020 and excludes policies assumed to be paid up prior to implementation of the requested rate increase.

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An Excel workbook containing the values shown in Exhibits I, II, and IV of the memorandum and Attachments 1 through 6 to this supplement is enclosed with this filing, as required.

E. Description of Attachments and Enclosures

Attachment 1: Nationwide Actual and Projected Written Premium and Paid Claims

Attachment 2: Pennsylvania-Specific Actual and Projected Experience

Attachment 3: Pennsylvania-Specific Actual and Projected Written Premium and Paid Claims Attachment 4: Nationwide and Pennsylvania-Specific Claim Breakdown and Reserve Balances

Attachment 5: Nationwide Actual and Projected Experience by Policy Year

Attachment 6: Pennsylvania-Specific Actual and Projected Experience by Policy Year

Enclosures: Exhibits and Attachments in Excel

Current and Proposed Premium Rate Schedules

Attachment 1-a

MedAmerica and Affinity Partners Written Premium and Paid Claim Experience and Projections by Calendar Year Nationwide Experience Before Requested Rate Increase Series 11 and Prior Policy Forms

			Without Interest		With Max. Val. Interest			
		А	В	C = B / A	D	E	F	G = F / E
	Calendar	Written	Paid		End of Year	Written	Paid	
	Year	Premium	Claims	Loss Ratio	Lives	Premium	Claims	Loss Ratio
	1992	127,778	0	0%	111	587,693	0	0%
	1993	820,223	435	0%	634	3,192,836	1,897	0%
	1994 1995	1,851,617 1,970,785	45,498 63,694	2% 3%	1,371 1,372	6,793,742 6,721,907	167,145 221,015	2% 3%
	1996	2,234,705	63,028	3%	1,558	7,102,705	208,291	3%
	1997	2,815,255	58,344	2%	1,924	8,361,206	175,579	2%
	1998	4,491,564	43,234	1%	3,429	12,473,007	116,947	1%
	1999	6,537,962	306,312	5%	4,078	17,167,165	847,615	5%
	2000	7,642,014	574,377	8%	4,284	19,114,966	1,528,286	8%
	2001	8,093,163	833,901	10%	4,632	19,316,516	2,087,897	11%
	2002	10,389,490	1,115,445	11%	6,102	23,644,019	2,643,423	11%
Historical	2003	14,989,029	1,854,682	12%	11,170	32,537,671	4,159,644	13%
Experience	2004	18,469,392	2,200,861	12%	12,226	38,297,650	4,649,572	12%
	2005 2006	19,768,392 20,065,657	2,694,281 3,291,681	14% 16%	13,488 13,513	39,202,342 37,976,276	5,414,801 6,302,694	14% 17%
	2007	19,900,109	4,271,003	21%	13,718	35,968,443	7,812,597	22%
	2008	19,469,426	5,251,014	27%	13,739	33,631,098	9,179,542	27%
	2009	18,771,154	5,602,113	30%	13,466	31,010,306	9,351,064	30%
	2010	17,740,404	6,110,869	34%	13,187	28,035,150	9,751,522	35%
	2011	17,507,860	7,456,163	43%	12,941	26,474,980	11,375,073	43%
	2012	18,135,673	8,673,520	48%	13,156	26,225,498	12,649,595	48%
	2013	16,893,886	9,803,400	58%	12,984	23,366,420	13,673,726	59%
	2014	15,831,343	10,583,649	67%	12,750	20,948,648	14,104,552	67%
	2015 2016	15,215,232 14,851,002	12,099,206 12,557,754	80% 85%	12,491 12,449	19,268,879 17,997,134	15,424,966 15,314,430	80% 85%
	2017	14,831,002	13,436,230	94%	11,950	16,532,811	15,676,162	95%
	2018	13,865,583	13,897,899	100%	11,668	15,429,146	15,509,286	101%
	2019	14,429,262	16,156,334	112%	11,400	15,384,696	17,255,306	112%
	2020	14,937,642	17,717,995	119%	11,115	15,259,721	18,111,132	119%
	2021	14,459,806	19,258,067	133%	10,617	14,155,730	18,840,618	133%
	2022	14,214,952	19,733,623	139%	10,279	13,338,551	18,478,581	139%
	2023	13,364,729	20,772,095	155%	9,947	12,023,164	18,618,508	155%
	2024	12,560,380	21,528,177	171%	9,610	10,834,256	18,471,792	170%
	2025 2026	11,757,747 11,061,504	22,224,366 22,969,636	189% 208%	9,272 8,931	9,725,768 8,775,157	18,255,389 18,064,193	188% 206%
	2027	10,320,130	24,292,318	235%	8,593	7,851,506	18,293,922	233%
	2028	9,640,024	25,768,493	267%	8,252	7,034,857	18,583,164	264%
	2029	9,005,617	27,281,601	303%	7,911	6,305,079	18,841,200	299%
	2030	8,392,246	28,924,595	345%	7,568	5,638,095	19,131,330	339%
	2031	7,793,502	30,599,301	393%	7,223	5,025,049	19,384,808	386%
Projected	2032	7,207,925	32,360,085	449%	6,876	4,461,223	19,636,851	440%
Future	2033	6,639,047	34,177,013	515%	6,528	3,945,258	19,867,926	504%
Experience	2034	6,088,002	36,024,567	592%	6,180	3,474,269	20,063,922	578%
(60 Years)	2035 2036	5,556,475 5,046,335	37,839,633 39,564,270	681% 784%	5,833 5,487	3,045,825 2,657,665	20,193,299 20,232,778	663% 761%
	2037	4,559,276	41,146,666	902%	5,467 5,144	2,307,521	20,166,507	874%
	2038	4,097,790	42,525,363	1,038%	4,807	1,993,578	19,977,558	1,002%
	2039	3,663,270	43,662,789	1,192%	4,476	1,713,556	19,663,404	1,148%
	2040	3,256,824	44,512,866	1,367%	4,153	1,465,157	19,219,438	1,312%
	2041	2,879,194	45,039,675	1,564%	3,840	1,246,043	18,647,389	1,497%
	2042	2,531,273	45,215,033	1,786%	3,538	1,054,110	17,952,973	1,703%
	2043	2,213,181	45,029,084	2,035%	3,250	887,068	17,149,006	1,933%
	2044	1,924,525	44,501,139	2,312%	2,975	742,619	16,257,839	2,189%
	2045 2046	1,664,456	43,647,382	2,622%	2,715	618,483	15,298,268	2,474% 2,788%
	2046	1,431,899 1,225,750	42,486,133 41,056,798	2,967% 3,350%	2,471 2,243	512,493 422,678	14,288,223 13,249,674	2,766% 3,135%
	2048	1,044,195	39,373,758	3,771%	2,030	347,000	12,194,193	3,514%
	2049	885,463	37,471,307	4,232%	1,834	283,646	11,137,762	3,927%
	2050	747,480	35,399,610	4,736%	1,653	230,885	10,099,012	4,374%
	2051-2055	2,261,394	142,559,164	6,304%	6,057	636,478	36,287,404	5,701%
	2056-2060	877,154	87,529,844	9,979%	3,454	208,110	18,293,290	8,790%
	2061-2065	313,881	47,429,136	15,111%	1,870	63,396	8,224,135	12,973%
	2066-2070	105,056	23,050,716	21,941%	913	18,140	3,356,075	18,500%
	2071-2075	33,624	10,022,919	29,809%	376	4,935	1,240,114	25,131%
	2076-2080	9,969	3,815,419	38,274%	125	1,245	410,307	32,968%
His	tory	352,056,267	156,762,920	45%	256,906	598,022,629	213,713,762	36%
	ture	188,834,076	1,348,792,639	714%	187,030	133,048,595	598,070,852	450%
	time	540,890,342	1,505,555,560	278%	443,936	731,071,224	811,784,614	111%

Attachment 1-b

MedAmerica and Affinity Partners Written Premium and Paid Claim Experience and Projections by Calendar Year Nationwide Experience After Requested Rate Increase Series 11 and Prior Policy Forms

		Г		Without Interest				With Max. Val. Intere	et
		Τħ	А	В	C = B / A	D	Е		G = F / E
	0-11		\A/-:44	D-: 4		Ford of We are	\A(-:44	D-:4	
	Calendar Year		Written Premium	Paid Claims	Loss Ratio	End of Year Lives	Written Premium	Paid Claims	Loss Ratio
	1992	t t	127,778	0	0%	111	587,693	0	0%
	1993		820,223	435	0%	634	3,192,836	1,897	0%
	1994		1,851,617	45,498	2%	1,371	6,793,742	167,145	2%
	1995		1,970,785	63,694	3%	1,372	6,721,907	221,015	3%
	1996		2,234,705	63,028	3%	1,558	7,102,705	208,291	3%
	1997 1998		2,815,255 4,491,564	58,344 43,234	2% 1%	1,924 3,429	8,361,206 12,473,007	175,579 116,947	2% 1%
	1999		6,537,962	306,312	5%	4,078	17,167,165	847,615	5%
	2000		7,642,014	574,377	8%	4,284	19,114,966	1,528,286	8%
	2001		8,093,163	833,901	10%	4,632	19,316,516	2,087,897	11%
	2002		10,389,490	1,115,445	11%	6,102	23,644,019	2,643,423	11%
Historical	2003		14,989,029	1,854,682	12%	11,170	32,537,671	4,159,644	13%
Experience	2004		18,469,392	2,200,861	12%	12,226	38,297,650	4,649,572	12%
	2005 2006		19,768,392 20,065,657	2,694,281 3,291,681	14% 16%	13,488 13,513	39,202,342 37,976,276	5,414,801 6,302,694	14% 17%
	2007		19,900,109	4,271,003	21%	13,718	35,968,443	7,812,597	22%
	2008		19,469,426	5,251,014	27%	13,739	33,631,098	9,179,542	27%
	2009		18,771,154	5,602,113	30%	13,466	31,010,306	9,351,064	30%
	2010		17,740,404	6,110,869	34%	13,187	28,035,150	9,751,522	35%
	2011		17,507,860	7,456,163	43%	12,941	26,474,980	11,375,073	43%
	2012		18,135,673	8,673,520	48%	13,156	26,225,498	12,649,595	48%
	2013		16,893,886	9,803,400	58%	12,984	23,366,420	13,673,726	59%
	2014 2015		15,831,343 15,215,232	10,583,649 12,099,206	67% 80%	12,750 12,491	20,948,648 19,268,879	14,104,552 15,424,966	67% 80%
	2016		14,851,002	12,557,754	85%	12,449	17,997,134	15,314,430	85%
	2017		14,240,667	13,436,230	94%	11,950	16,532,811	15,676,162	95%
	2018		13,865,583	13,897,899	100%	11,668	15,429,146	15,509,286	101%
	2019		14,429,262	16,156,334	112%	11,400	15,384,696	17,255,306	112%
	2020	Į ļ	14,937,642	17,717,995	119%	11,115	15,259,721	18,111,132	119%
	2021 2022		14,459,806	19,258,067	133%	10,617	14,155,730	18,840,618	133%
	2022		14,140,377 22,471,824	19,733,093 20,416,192	140% 91%	10,279 9,344	13,268,723 20,197,815	18,478,085 18,299,683	139% 91%
	2024		23,750,130	20,133,945	85%	8,973	20,473,625	17,275,892	84%
	2025		22,281,029	19,706,091	88%	8,654	18,415,948	16,186,661	88%
	2026		20,929,281	19,458,130	93%	8,337	16,586,975	15,301,561	92%
	2027		19,517,911	19,968,000	102%	8,026	14,831,458	15,035,868	101%
	2028		18,196,049	20,810,692	114%	7,712	13,259,687	15,006,084	113%
	2029 2030		16,969,969 15,788,916	21,852,306 23,076,814	129% 146%	7,399 7,085	11,861,361 10,587,153	15,089,930 15,261,936	127% 144%
	2030		14,638,117	24,402,441	167%	6,769	9,418,006	15,457,707	164%
Projected	2032		13,512,823	25,832,018	191%	6,450	8,343,425	15,674,005	188%
Future	2033		12,422,930	27,320,365	220%	6,129	7,362,658	15,880,359	216%
Experience	2034		11,369,649	28,835,945	254%	5,808	6,469,331	16,058,311	248%
(60 Years)	2035		10,356,100	30,326,816	293%	5,487	5,658,546	16,181,786	286%
	2036		9,385,920	31,761,799	338%	5,167	4,925,836	16,239,907	330%
	2037 2038		8,462,261 7,589,653	33,096,089 34,274,937	391% 452%	4,850 4,537	4,266,650 3,677,261	16,217,323 16,097,286	380% 438%
	2039		6,770,324	35,263,783	521%	4,229	3,152,991	15,875,565	504%
	2040		6,006,013	36,030,397	600%	3,929	2,689,185	15,550,524	578%
	2041		5,297,807	36,540,156	690%	3,638	2,281,183	15,120,749	663%
	2042		4,646,992	36,765,767	791%	3,357	1,924,752	14,589,049	758%
	2043		4,053,461	36,695,194	905%	3,087	1,615,372		864%
	2044		3,516,202	36,342,244	1,034%	2,830	1,348,559	13,265,401	984%
	2045 2046		3,033,328 2,602,617	35,719,598 34,833,499	1,178% 1,338%	2,587 2,357	1,119,881 925,173	12,506,844 11,700,743	1,117% 1,265%
	2040		2,221,744	33,726,978	1,518%	2,143	760,634	10,869,451	1,429%
	2047		1,887,143	32,411,028	1,717%	1,943	622,386	10,022,453	1,429%
1	2049		1,595,302	30,905,996	1,937%	1,758	506,976	9,170,728	1,809%
1	2050		1,342,284	29,245,512	2,179%	1,587	411,157	8,327,715	2,025%
1	2051-2055		4,020,280	118,185,623	2,940%	5,840	1,121,397	30,013,829	2,676%
	2056-2060		1,523,738	72,828,946	4,780%	3,356	357,984	15,180,965	4,241%
	2061-2065		530,749	39,755,473	7,490%	1,830	106,300	6,871,123	6,464%
1	2066-2070 2071-2075		173,496 54,837	19,646,268 8,657,895	11,324% 15,789%	897 370	29,808 8,027	2,844,283 1,061,731	9,542% 13,227%
1	2071-2075		16,240	3,272,071	20,148%	123	2,023	348,118	17,210%
	20.0 2000	† †	10,2-10	3,212,011	20,14070	123	2,020	0-10,110	17,21070
His	story	ŢŢ	352,056,267	156,762,920	45%	256,906	598,022,629	213,713,762	36%
	ture		325,535,303	1,117,090,167	343%	177,481	222,743,977	499,866,956	224%
Life	etime	1 L	677,591,570	1,273,853,087	188%	434,387	820,766,606	713,580,718	87%

Attachment 2-a MedAmerica

Actual and Projected Experience using Current Assumptions by Calendar Year Pennsylvania-Specific Experience Before Requested Rate Increase Series 11 and Prior Policy Forms

		Without Interest			With Max. Val. Interest			st
		А	В	C = B / A	D	E	F	G = F / E
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred	Incurred
	Year	Premium	Claims	Loss Ratio	Lives	Premium	Claims	Loss Ratio
	1992 1993	17,324 547,119	0 112,031	0% 20%	111 580	79,677 2,172,092	0 430,246	0% 20%
	1993	1,333,833	28,415	2%	1,191	4,909,819	103,529	2%
	1995	1,802,649	55,039	3%	1,165	6,198,426		3%
	1996	1,608,703	5,871	0%	1,055	5,228,677	19,403	0%
	1997	1,439,865	114,890	8%	953	4,454,412		8%
	1998	1,347,126	235,553	17%	912	3,970,510	714,247	18%
	1999	1,286,732	377,829	29%	872	3,607,227	1,060,591	29%
	2000	1,267,260	481,212	38%	859	3,371,486		38%
	2001	1,228,866	713,556	58%	859	3,105,891	1,785,539	57%
	2002	1,323,148	745,816	56%	892	3,157,960	1,819,937	58%
Historical	2003	1,345,479	464,534	35%	895	3,050,108	1,070,644	35%
Experience	2004	1,410,319	958,964	68%	953	3,032,300	2,030,635	67%
	2005	1,361,886	656,165	48%	911	2,788,632	1,385,093	50%
	2006	1,272,052	751,072	59%	849	2,484,790		60%
	2007	1,178,994	940,403	80%	812	2,197,154	1,788,963	81%
	2008	1,111,890	585,491	53%	745	1,977,661	1,064,201	54%
	2009	1,037,003	691,309	67%	700	1,760,812		68%
	2010	934,315	817,263	87%	659	1,512,929		90%
	2011	843,440	1,412,703	167%	619	1,301,843		170%
	2012	865,091	1,281,526	148%	574	1,275,121	1,898,378	149%
	2013	863,792	974,481	113%	530	1,215,841	1,395,639	115%
	2014	800,022	1,444,148	181% 337%	487	1,075,258		181%
	2015 2016	718,243 646,695	2,422,746 280,660	43%	436 397	921,933 792,711		335% 44%
	2017	593,302	1,481,784	250%	397	694,631	346,897 1,740,332	251%
	2017	565,516	313,327	55%	348	632,783	352,978	56%
	2019	586,229	847,187	145%	328	627,112		145%
	2020	598,936	818,319	137%	313	612,546		137%
	2021	552,135	655,757	119%	289	539,903	640,830	119%
	2022	548,518	639,471	117%	267	512,975		116%
	2023	514,105	642,139	125%	249	459,929	573,239	125%
	2024	421,993	653,698	155%	232	361,134	558,113	155%
	2025	325,020	660,532	203%	216	266,062		203%
	2026	296,977	682,656	230%	201	232,649	533,470	229%
	2027	267,808	710,570	265%	187	200,681	531,378	265%
	2028	243,543	734,401	302%	175	174,609	525,602	301%
	2029	222,543	768,885	345%	164	152,691	526,625	345%
	2030	202,816	802,894	396%	153	133,173	526,305	395%
	2031	184,246	842,823	457%	143	115,780	528,783	457%
Projected	2032	166,589	886,171	532%	134	100,186	532,165	531%
Future	2033	149,783	918,332	613%	125	86,210	527,838	612%
Experience	2034	133,797	946,111	707%	116	73,702		706%
(60 Years)	2035	118,624	971,903	819%	108	62,540	511,906	819%
	2036	104,326	977,628	937%	100	52,641	492,928	936%
	2037 2038	90,963 78,609	970,985 951,866	1,067% 1,211%	92 85	43,929 36,334	468,705 439,913	1,067% 1,211%
	2039	67,345	916,734	1,361%	78	29,792		1,362%
	2040	57,225	893,365	1,561%	70	24,229	378,537	1,562%
	2041	48,249	850,337	1,762%	65	19,552	344,998	1,764%
	2042	40,414	800,231	1,980%	60	15,674	310,886	1,983%
	2043	33,646	753,710	2,240%	54	12,489	280,418	2,245%
	2044	27,814	714,204	2,568%	49	9,881	254,456	2,575%
	2045	22,832	681,943	2,987%	44	7,763	232,616	2,997%
	2046	18,577	642,915	3,461%	40	6,044	210,007	3,474%
	2047	14,956	603,270	4,034%	35	4,657	188,670	4,051%
	2048	11,915	558,629	4,688%	32	3,551	167,268	4,711%
	2049	9,382	504,225	5,374%	28	2,676	144,557	5,403%
	2050	7,302	449,674	6,158%	25	1,993	123,400	6,192%
	2051-2055	17,058	1,445,732	8,475%	84	4,190	353,952	8,447%
	2056-2060	3,516	492,600	14,011%	41	696		13,956%
	2061-2065	556	131,680	23,683%	18	89	20,920	23,591%
	2066-2070	63	20,631	32,926%	8	8	2,643	32,784%
	2071-2075	5	2,703	58,629%	3	0	277	57,753%
	2076-2080	0	441	469,815%	1	0	36	451,286%
1.05	story	29,935,829	20,012,295	67%	20,376	60 240 244	33,898,870	50%
	story iture	29,935,829 5,003,247	20,012,295	497%	20,376 3,771	68,210,341 3,748,412		349%
	etime	34,939,077	44,892,139	128%	24,147	71,958,753		65%
LIIE	Jun 10	34,939,077	44,082,139	120%	24,147	11,900,753	40,990,220	03%

Attachment 2-b MedAmerica

Actual and Projected Experience using Current Assumptions by Calendar Year Pennsylvania-Specific Experience After Requested Rate Increase Series 11 and Prior Policy Forms

	Without Interest			With Max. Val. Interest				
		A	В	C = B / A	D	E	F	G = F / E
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred	Incurred
	Year	Premium	Claims	Loss Ratio	Lives	Premium	Claims	Loss Ratio
	1992 1993	17,324 547,119	0 112,031	0% 20%	111 580	79,677 2,172,092	0 430,246	0% 20%
	1994	1,333,833	28,415	2%	1,191	4,909,819	103,529	2%
	1995	1,802,649	55,039	3%	1,165	6,198,426	190,984	3%
	1996	1,608,703	5,871	0%	1,055	5,228,677	19,403	0%
	1997	1,439,865	114,890	8%	953	4,454,412	361,602	8%
	1998	1,347,126	235.553	17%	912	3,970,510	714,247	18%
	1999	1,286,732	377,829	29%	872	3,607,227	1,060,591	29%
	2000	1,267,260	481,212	38%	859	3,371,486	1,296,580	38%
	2001	1,228,866	713,556	58%	859	3,105,891	1,785,539	57%
	2002	1,323,148	745,816	56%	892	3,157,960	1,819,937	58%
Historical	2003	1,345,479	464,534	35%	895	3,050,108	1,070,644	35%
Experience	2004	1,410,319	958,964	68%	953	3,032,300	2,030,635	67%
	2005	1,361,886	656,165	48%	911	2,788,632	1,385,093	50%
	2006	1,272,052	751,072	59%	849	2,484,790	1,487,862	60%
	2007	1,178,994	940,403	80%	812	2,197,154	1,788,963	81% 54%
	2008 2009	1,111,890 1,037,003	585,491 691,309	53% 67%	745 700	1,977,661 1,760,812	1,064,201 1,202,839	68%
	2010	934,315	817,263	87%	659	1,512,929	1,362,874	90%
	2010	843,440	1,412,703	167%	619	1,301,843	2,208,465	170%
	2012	865,091	1,281,526	148%	574	1,275,121	1,898,378	149%
	2013	863,792	974,481	113%	530	1,215,841	1,395,639	115%
	2014	800,022	1,444,148	181%	487	1,075,258	1,948,475	181%
	2015	718,243	2,422,746	337%	436	921,933	3,088,348	335%
	2016	646,695	280,660	43%	397	792,711	346,897	44%
	2017	593,302	1,481,784	250%	371	694,631	1,740,332	251%
	2018	565,516	313,327	55%	348	632,783	352,978	56%
	2019	586,229	847,187	145%	328	627,112	906,322	145%
	2020	598,936	818,319	137%	313	612,546	837,267	137%
	2021	552,135	655,757	119%	289	539,903	640,830	119%
	2022 2023	548,518	639,471	117% 78%	267	512,975	597,101	116% 78%
	2023	682,624 703,147	534,960 520,324	74%	237 220	610,872 601,971	477,531 444,205	74%
	2025	536,812	521,026	97%	205	439,645	425,497	97%
	2026	494,871	534,496	108%	190	387,872	417,661	108%
	2027	449,400	552,851	123%	178	336,913	413,414	123%
	2028	411,650	567,959	138%	166	295,265	406,472	138%
	2029	378,860	590,598	156%	155	260,057	404,514	156%
	2030	347,500	613,102	176%	145	228,273	401,906	176%
	2031	317,528	641,162	202%	136	199,617	402,285	202%
Projected	2032	288,621	672,050	233%	127	173,646	403,612	232%
Future	2033	260,710	694,751	266%	118	150,113	399,370	266%
Experience	2034	233,828	714,705	306%	110	128,851	393,295	305%
(60 Years)	2035	208,019	734,297	353%	103	109,706	386,819	353%
	2036 2037	183,460 160,296	741,277 739,870	404% 462%	95 88	92,599 77,434	373,832 357,230	404% 461%
	2037	138,760	729,055	525%	82	64,153	337,036	525%
	2039	118,994	708,735	596%	75	52,653	313,754	525% 596%
	2040	101,142	696,363	689%	69	42,832	295,184	689%
	2041	85,212	670,899	787%	63	34,537	272,328	789%
	2042	71,270	640,116	898%	58	27,646	248,819	900%
	2043	59,203	612,643	1,035%	52	21,978	228,079	1,038%
	2044	48,813	588,674	1,206%	47	17,343	209,878	1,210%
	2045	39,943	568,398	1,423%	43	13,582	194,022	1,429%
	2046	32,386	541,933	1,673%	39	10,538	177,156	1,681%
	2047	26,005	514,058	1,977%	35	8,098	160,894	1,987%
	2048	20,664	480,751	2,326%	31	6,158	144,063	2,339%
	2049	16,226	437,086	2,694%	27	4,628	125,411	2,710%
	2050 2051-2055	12,596 29,113	392,543 1,286,196	3,116% 4,418%	24 83	3,438 7,155	107,809 314,963	3,136% 4,402%
	2056-2060	5,780	453,646	7,848%	40	1,145	89,389	7,810%
	2061-2065	873	125,215	14,344%	18	139	19,887	14,276%
	2066-2070	95	20,067	21,176%	8	12	2,570	21,073%
	2071-2075	7	2,673	38,387%	3	1	274	37,806%
	2076-2080	0	440	284,819%	1	0	36	275,370%
	tory	29,935,829	20,012,295	67%	20,376	68,210,341	33,898,870	50%
	ture	7,565,061	20,138,147	266%	3,629	5,461,749	10,587,125	194%
Life	time	37,500,890	40,150,442	107%	24,005	73,672,090	44,485,995	60%

Attachment 3-a MedAmerica

Written Premium and Paid Claim Experience and Projections by Calendar Year Pennsylvania-Specific Experience Before Requested Rate Increase Series 11 and Prior Policy Forms

	Without Interest			With Max. Val. Interest				
		A		C = B / A	D	Е		G = F / E
	Calendar	Writter	n Paid		End of Year	Written	Paid	
	Year	Premiun		Loss Ratio	Lives	Premium	Claims	Loss Ratio
	1992	127,778		0%	111	587,693	0	-
	1993	771,602			580	3,006,827	1,897	0%
	1994	1,646,903		3%	1,191	6,047,868	167,145	
	1995 1996	1,722,133 1,554,699		4% 4%	1,165 1,055	5,884,203 5,044,606	221,015 189,257	4% 4%
	1997	1,395,175		2%	953	4,315,545	107,743	
	1998	1,334,369		0%	912	3,931,386	5,398	0%
	1999	1,284,526		13%	872	3,595,324	488,467	14%
	2000	1,267,362		33%	859	3,367,529	1,116,354	33%
	2001	1,217,868	3 488,498	40%	859	3,069,836	1,248,045	41%
	2002	1,334,593			892	3,178,947		47%
Historical	2003	1,362,060			895	3,080,946	1,747,040	57%
Experience	2004	1,383,597			953	2,971,425	1,416,461	48%
	2005 2006	1,332,002		50% 68%	911	2,726,163		50% 69%
	2007	1,235,602 1,159,98		78%	849 812	2,411,672 2,161,010	1,653,141 1,710,961	79%
	2008	1,097,178		87%	745	1,951,200	1,726,419	88%
	2009	1,021,152		75%	700	1,733,582		
	2010	889,973		81%	659	1,439,156		83%
	2011	843,903		101%	619	1,302,127	1,341,994	103%
	2012	860,74	1 978,780	114%	574	1,268,901	1,470,705	116%
	2013	853,704			530	1,201,116		
	2014	774,405			487	1,040,803	1,727,936	
	2015	689,739		178%	436	884,992		179%
	2016 2017	630,028 579,403		169% 165%	397 371	772,025 678,227	1,310,944 1,120,743	170% 165%
	2018	558,693	•	171%	348	625,104	1,073,164	
	2019	590,008		153%	328	631,186	967,106	
	2020	597,206		142%	313	610,770	870,218	
	2021	544,619	773,869	142%	289	532,578	756,510	142%
	2022	534,574	771,441	144%	267	499,990	720,524	144%
	2023	499,853		162%	249	447,246	725,028	
	2024	396,066		208%	232	338,992		
	2025	314,178			216	257,242		
	2026 2027	288,459			201 187	226,026	625,909	277% 309%
	2028	258,437 236,546		341%	175	193,649 169,615	598,375 576,339	
	2029	216,036			164	148,242		376%
	2030	196,727			153	129,186		
	2031	178,46	1 850,992	477%	143	112,152	533,387	476%
Projected	2032	161,052	2 879,334	546%	134	96,861	527,507	545%
Future	2033	144,508		631%	125	83,177	523,342	
Experience	2034	128,772		735%	116	70,937	520,175	
(60 Years)	2035	113,902		862%	108	60,051	516,369	860%
	2036 2037	99,929 86,929		1,015% 1,197%	100 92	50,424 41,982	510,647 501,585	1,013% 1,195%
	2037	74,956			92 85	34,647	488,538	1,195%
	2039	64,073		1,665%	78	28,346	471,652	
	2040	54,333		1,958%	72	23,006	450,292	1,957%
	2041	45,750			65	18,540	425,376	
	2042	38,26	1 1,023,896	2,676%	60	14,840	397,349	2,678%
	2043	31,805			54	11,806		3,114%
	2044	26,24		3,620%	49	9,322		,
	2045	21,495		4,217%	44	7,308	308,840	4,226%
	2046	17,45		•	40	5,678	281,890	4,964%
	2047 2048	13,998 11,109		5,862%	35 32	4,359	256,315 231,417	5,880% 6,990%
	2048	8,704		6,965% 8,294%	32 28	3,310 2,482		8,328%
	2050	6,733			25	1,838	182,861	9,951%
	2051-2055	15,497		15,820%	84	3,808	596,834	15,671%
	2056-2060	3,100			41	614	212,744	34,661%
	2061-2065	468			18	75	51,644	69,163%
	2066-2070	49			8	6	7,506	
	2071-2075				3	0	667	200,917%
	2076-2080		613	1,175,792%	1	0	51	1,145,512%
	tory	30,116,377			20,376	69,520,168	30,476,400	
	ture 	4,833,078			3,771	3,628,336	15,388,598	
Life	time	34,949,455	5 49,052,571	140%	24,147	73,148,504	45,864,997	63%

Attachment 3-b MedAmerica

Written Premium and Paid Claim Experience and Projections by Calendar Year Pennsylvania-Specific Experience After Requested Rate Increase Series 11 and Prior Policy Forms

		Without Interest			With Max. Val. Interest			st
		Α	В	C = B / A	D	E	F	G = F / E
	Calendar	Written	Paid	Lasa Batia	End of Year	Written	Paid	Lasa Datia
	Year 1992	Premium 127,778	Claims 0	Loss Ratio 0%	Lives 111	Premium 587,693	Claims 0	Loss Ratio 0%
	1993	771,602	435	0%	580	3,006,827	1,897	0%
	1994	1,646,903	45.498	3%	1,191	6,047,868	167,145	3%
	1995	1,722,133	63,694	4%	1,165	5,884,203	221,015	4%
	1996	1,554,699	57,268	4%	1,055	5,044,606	189,257	4%
	1997	1,395,175	34,233	2%	953	4,315,545	107,743	2%
	1998	1,334,369	1,801	0%	912	3,931,386	5,398	0%
	1999	1,284,526	169,733	13%	872	3,595,324	488,467	14%
	2000	1,267,362	413,900	33%	859	3,367,529	1,116,354	33%
	2001	1,217,868	488,498	40%	859	3,069,836	1,248,045	41%
	2002	1,334,593	609,346	46%	892	3,178,947	1,483,470	47%
Historical	2003	1,362,060	748,375	55%	895	3,080,946	1,747,040	57%
Experience	2004	1,383,597	647,095	47%	953	2,971,425	1,416,461	48%
	2005	1,332,002	660,435	50%	911	2,726,163	1,368,594	50%
	2006	1,235,602	842,743	68%	849	2,411,672	1,653,141	69%
	2007	1,159,981	909,721	78% 87%	812	2,161,010	1,710,961	79% 88%
	2008 2009	1,097,178 1,021,152	953,070 766,169	75%	745 700	1,951,200 1,733,582	1,726,419 1,323,736	76%
	2010	889,973	718,109	81%	659	1,439,156	1,188,454	83%
	2011	843,903	851,546	101%	619	1,302,127	1,166,454	103%
	2012	860,741	978,780	114%	574	1,268,901	1,470,705	116%
	2013	853,704	1,291,742	151%	530	1,201,116	1,841,732	153%
	2014	774,405	1,275,108	165%	487	1,040,803	1,727,936	166%
	2015	689,739	1,230,324	178%	436	884,992	1,588,261	179%
	2016	630,028	1,067,165	169%	397	772,025	1,310,944	170%
	2017	579,403	955,380	165%	371	678,227	1,120,743	165%
	2018	558,693	958,089	171%	348	625,104	1,073,164	172%
	2019	590,005	902,690	153%	328	631,186	967,106	153%
	2020	597,206	850,603	142%	313	610,770	870,218	142%
	2021	544,619	773,869	142%	289	532,578	756,510	142%
	2022	534,574	771,441	144%	267	499,990	720,524	144%
	2023	832,882	676,653	81%	237	745,225	604,014	81%
	2024 2025	659,947 518,905	655,783 650,254	99% 125%	220 205	564,847 424,868	559,746 530,898	99% 125%
	2026	480,678	627,497	131%	190	376,642	490,066	130%
	2027	433,675	623,008	144%	178	324,957	465,559	143%
	2028	399,824	623,303	156%	166	286,693	445,720	155%
	2029	367,782	625,418	170%	155	252,369	427,991	170%
	2030	337,068	633,218	188%	145	221,344	414,700	187%
	2031	307,559	647,377	210%	136	193,282	405,764	210%
Projected	2032	279,029	666,865	239%	127	167,815	400,048	238%
Future	2033	251,529	689,542	274%	118	144,777	395,927	273%
Experience	2034	225,047	714,942	318%	110	123,971	392,948	317%
(60 Years)	2035	199,738	741,502	371%	103	105,306	390,130	370%
	2036	175,729	768,728	437%	95	88,672	387,193	437%
	2037	153,187	792,592	517%	88	73,981	382,197	517%
	2038 2039	132,312 113,213	810,455 824,845	613% 729%	82 75	61,158 50,085	374,182 364,638	612% 728%
	2040	96,031	829,218	863%	69	40,661	350,995	863%
	2041	80,799	828,067	1,025%	63	32,744	335,613	1,025%
	2042	67,474	819,028	1,214%	58	26,170	317,845	1,215%
	2043	55,964	804,273	1,437%	52	20,774	298,866	1,439%
	2044	46,053	782,922	1,700%	47	16,361	278,581	1,703%
	2045	37,605	755,538	2,009%	43	12,786	257,417	2,013%
	2046	30,424	728,376	2,394%	39	9,899	237,614	2,400%
	2047	24,340	699,212	2,873%	35	7,579	218,411	2,882%
	2048	19,265	665,879	3,456%	31	5,741	199,155	3,469%
	2049	15,054	625,777	4,157%	27	4,293	179,193	4,174%
	2050	11,615	582,296	5,013%	24	3,170	159,628	5,036%
	2051-2055	26,450	2,182,607	8,252%	83	6,503	531,069	8,167%
	2056-2060	5,098	996,411	19,545%	40	1,010	195,870	19,394%
	2061-2065 2066-2070	735	309,864	42,183% 76,601%	18 8	117	49,104	41,855% 76,353%
	2066-2070	74 5	56,902 6,386	76,691% 133,041%	3	10	7,298 659	76,353% 131,480%
	2076-2080	0	612	791,893%	ა 1	0	51	769,285%
	2010-2000		012	7 3 1,033 70	<u>'</u>	0	31	103,20070
His	tory	30,116,377	18,491,552	61%	20,376	69,520,168	30,476,400	44%
Fut	ture	7,464,280	24,990,661	335%	3,629	5,426,378	12,526,124	231%
Life	time	37,580,657	43,482,212	116%	24,005	74,946,546	43,002,524	57%

Attachment 4 Breakdown of Historical Incurred Claims and Reserve Balances at December 31, 2020 Series 11 and Prior Policy Forms

MedAmerica and Affinity Partners

		Na	tionwide Experie	ence		
		Discoun	ted to the Year of	Incurral		Year-End
Incurred	Incurred	Paid	Disabled	IBNR	Total Claim	Active Life
Year	Claims ^[1]	Claims	Life Reserve	Reserve	Reserve ^[2]	Reserve ^[3]
1992	0	0	0		0	
1993	112,031	112,031	0		0	
1994	28,415	28,415	0		0	
1995	60,736	60,736	0		0	
1996	104,057	104,057	0		0	
1997	212,400	212,400	0		0	
1998	399,244	399,244	0		0	
1999	887,196	887,196	0		0	
2000	1,187,209	1,187,209	0		0	
2001	1,832,801	1,832,801	0		0	
2002	3,843,469	3,730,620	112,850		112,850	
2003	2,227,233	2,227,233	0		0	
2004	2,965,428	2,965,428	0		0	
2005	4,391,387	4,311,378	80,009		80,009	
2006	5,623,259	5,583,607	39,652		39,652	
2007	6,899,518	6,829,228	70,290		70,290	
2008	5,229,358	5,178,112	51,247		51,247	
2009	6,673,343	6,664,790	8,553		8,553	
2010	11,830,937	11,156,838	674,099		674,099	
2011	8,089,437	7,866,515	222,922		222,922	
2012	9,631,138	9,062,623	568,515		568,515	
2013	7,623,082	7,177,751	445,331		445,331	
2014	13,848,920	12,911,555	937,365		937,365	
2015	18,435,850	14,259,605	4,176,246		4,176,246	
2016	13,368,869	11,085,044	2,283,825		2,283,825	
2017	14,883,947	10,793,972	4,089,975		4,089,975	
2018	16,151,812	8,662,613	7,489,199		7,489,199	
2019	21,968,338	6,281,022	15,687,316		15,687,316	
2020	20,527,721	1,184,841	15,892,725	3,450,156	19,342,881	304,771,077

MedAmerica

Pennsylvania-Specific Experience

		1			Year-End			
	Incurred		Incurred	Paid	ted to the Year of Disabled	IBNR	Total Claim	Active Life
	Year		Claims ^[1]	Claims	Life Reserve	Reserve	Reserve ^[2]	Reserve ^[3]
-	1992		0	0	0	11000110	0	11000.10
	1993		112,031	112,031	0		0	
	1994		28,415	28,415	0		0	
	1995		55,039	55,039	0		0	
	1996		5,871	5,871	0		0	
	1997		114,890	114,890	0		0	
	1998		235,553	235,553	0		0	
	1999		377,829	377,829	0		0	
	2000		481,212	481,212	0		0	
	2001		713,556		0		0	
	2002		745,816	745,816	0		0	
	2003		464,534	464,534	0		0	
	2004		958,964	958,964	0		0	
	2005		656,165	656,165	0		0	
	2006		751,072	751,072	0		0	
	2007		940,403	940,403	0		0	
	2008		585,491	585,491	0		0	
	2009		691,309	691,309	0		0	
	2010		817,263	817,263	0		0	
	2011		1,412,703	1,344,772	67,931		67,931	
	2012		1,281,526	1,281,526	0		0	
	2013		974,481	974,481	0		0	
	2014		1,444,148	1,385,123	59,024		59,024	
	2015		2,422,746	1,661,254	761,492		761,492	
	2016		280,660	280,660	0		0	
	2017		1,481,784	898,445	583,339		583,339	
	2018		313,327	313,327			0	
	2019		847,187	350,954	496,233		496,233	
	2020		818,319	76,168	629,331	112,820	742,151	5,882,742

^[1] Incurred claims are the sum of paid claims, disabled life reserve, and incurred but not reported (IBNR) reserve.

^[2] Claim reserve is the sum of disabled life reserve and IBNR reserve.

^[3] Active life reserve is defined as interpolated terminal reserves plus unearned premium reserves.

Attachment 5-a

MedAmerica and Affinity Partners

Actual and Projected Experience using Current Assumptions by Policy Year Nationwide Experience Before Requested Rate Increase Series 11 and Prior Policy Forms

	А	В	С	D	E
					Cumulative Loss
Policy	Earned	Incurred	Incurred	End of Year	Ratio w/ Max.
			Loss Ratio	Lives	Val. Interest
Year 1	Premium 29,862,781	Claims 1,653,736	Loss Rallo	19,186	val. interest
2			5%	17,948	
	27,482,980	1,321,012			
3	25,672,937	2,235,172	9%	16,772	6%
4	24,451,381	5,457,903	22%	16,037	10%
5	23,749,834	4,135,184	17%	15,607	11%
6	23,181,612	6,435,446	28%	15,211	13%
7	22,710,327	7,038,949	31%	14,903	15%
8	22,439,388	9,718,385	43%	14,557	18%
9	22,228,909	10,291,930	46%	14,269	20%
10	22,618,086	8,193,858	36%	13,950	21%
11	16,847,562	10,741,478	64%	13,616	24%
12	16,522,891	11,543,620	70%	13,307	26%
13	16,125,477	12,264,479	76%	12,980	28%
14	15,794,698	12,580,228	80%	12,663	30%
15	15,543,432	16,984,684	109%	12,235	32%
16	15,415,832	15,408,701	100%	11,904	34%
17	15,538,278	21,346,884	137%	11,568	37%
18	15,379,316	21,137,791	137%	11,227	40%
19	15,072,712	20,138,294	134%	10,861	42%
20	14,344,749	23,464,366	164%	10,495	45%
21	13,115,870	24,268,458	185%	10,130	47%
22	12,195,542	25,707,021	211%	9,735	50%
23	11,378,587	26,478,452	233%	9,342	53%
24	10,586,405	27,782,192	262%	8,941	55%
25	9,818,477	29,458,469	300%	8,562	58%
26	9,115,458	30,895,561	339%	8,173	61%
27	8,404,424	32,754,103	390%	7,779	64%
28	7,708,293	34,833,400	452%	7,384	66%
29	7,026,415	36,767,909	523%	6,987	69%
30	6,371,882	38,482,020	604%	6,592	72%
31	5,745,174	39,987,509	696%	6,198	75%
32	5,151,181	41,309,514	802%	5,807	78%
33	4,592,135	42,418,828	924%	5,422	81%
34	4,069,658	43,274,196	1,063%	5,044	84%
35	3,585,199	43,627,660	1,217%	4,675	87%
36	3,139,801	43,623,509	1,389%	4,317	90%
37	2,733,491	43,284,871	1,584%	3,973	92%
38	2,365,651	42,611,070	1,801%	3,642	95%
39	2,035,258	41,631,287	2,046%	3,328	97%
40	1,740,984	40,288,087	2,314%	3,030	99%
41	1,480,739	38,639,552	2,609%	2,750	101%
42	1,252,316	36,791,516	2,938%	2,488	103%
43	1,053,217	34,760,691	3,300%	2,245	104%
44	881,010	32,650,530	3,706%	2,021	106%
45	733,200	30,447,490	4,153%	1,814	107%
46-50	2,125,047	118,444,408	5,574%	6,549	107 %
51-55	744,125	66,825,088	8,980%	3,616	112%
56-60	230,295	32,066,350	13,924%	1,907	115%
				911	
61-65 66.70	61,002	13,502,573	22,135%		115%
66-70 71.75	13,285	4,988,608	37,552% 61,337%	349	115%
71-75	2,228	1,366,836	61,337%	95	115%
Total	E40 400 E00	1 200 000 004	0500/	400 400	4450/
Total	540,439,532	1,362,059,861	252%	433,103	115%

Attachment 5-b **MedAmerica and Affinity Partners** Actual and Projected Experience using Current Assumptions by Policy Year

Nationwide Experience After Requested Rate Increase Series 11 and Prior Policy Forms

	А	В	С	D	E
					Cumulativa I aaa
Dollar	Fornad	Inquired	lnourrad	End of Year	Cumulative Loss
Policy	Earned	Incurred	Incurred		Ratio w/ Max.
Year	Premium 20, 962, 794	Claims	Loss Ratio	Lives	Val. Interest
1 1	29,862,781	1,653,736	6%	19,186	6%
2	27,482,980	1,321,012	5%	17,948	5%
3	25,672,937	2,235,172	9%	16,772	6%
4	24,451,381	5,457,903	22%	16,037	10%
5	23,752,023	4,135,137	17%	15,607	11%
6	23,211,710	6,434,691	28%	15,204	13%
7	22,814,823	7,036,122	31%	14,891	15%
8	22,665,380	9,711,233	43%	14,533	18%
9	22,585,783	10,277,322	46%	14,238	20%
10	23,078,802	8,170,314	35%	13,913	21%
11	17,411,216	10,704,864	61%	13,565	23%
12	17,284,497	11,485,995	66%	13,241	25%
13	17,072,762	12,181,436	71%	12,911	27%
14	16,852,439	12,469,881	74%	12,590	29%
15	16,726,302	16,837,802	101%	12,155	32%
16	16,863,219	15,203,147	90%	11,810	34%
17	17,331,367	21,051,370	121%	11,460	36%
18	17,716,537	20,649,565	117%	11,083	39%
19	18,516,113	19,237,279	104%	10,646	41%
20	19,629,497	21,694,431	111%	10,127	43%
21	20,194,646	21,541,666	107%	9,649	44%
22	20,470,923	22,169,522	108%	9,226	46%
23	19,778,672	22,373,185	113%	8,837	48%
24	18,867,873	23,056,542	122%	8,438	49%
25	18,079,731	23,979,374	133%	8,052	51%
26	17,206,421	24,656,649	143%	7,666	52%
27	16,085,357	25,932,160	161%	7,293	54%
28	14,839,072	27,570,649	186%	6,927	56%
29	13,554,493	29,134,408	215%	6,559	57%
30	12,321,470	30,533,635	248%	6,193	59%
31	11,127,732	31,788,385	286%	5,828	61%
32	9,985,658	32,915,756	330%	5,468	63%
33	8,906,546	33,888,172	380%	5,111	65%
34	7,896,217	34,656,186	439%	4,761	67%
35	6,958,322	35,015,532	503%	4,419	69%
36	6,095,259	35,101,873	576%	4,086	70%
37	5,307,395	34,913,531	658%	3,765	72%
38	4,593,385	34,462,350	750%	3,457	74%
39	3,951,394	33,748,775	854%	3,163	75%
40	3,379,040	32,729,267	969%	2,884	77%
41	2,872,515	31,469,539	1,096%	2,622	78%
42	2,427,753	30,027,127	1,237%	2,376	80%
43	2,039,974	28,442,690	1,394%	2,147	81%
44	1,704,697	26,783,129	1,571%	1,935	82%
45	1,417,112	25,034,617	1,767%	1,740	83%
46-50	4,095,369	97,938,617	2,391%	6,313	86%
51-55	1,424,187	55,367,888	3,888%	3,515	87%
56-60	435,224	26,625,873	6,118%	1,869	88%
61-65	113,012	11,438,053	10,121%	899	88%
66-70	24,303	4,332,891	17,829%	346	88%
71-75	4,230	1,191,476	28,167%	94	88%
Total	677,140,531	1,146,767,927	169%	423,553	88%
. otai	577, 170,001	1,110,101,021	10070	720,000	00 /0

Attachment 6-a MedAmerica

Actual and Projected Experience using Current Assumptions by Policy Year Pennsylvania-Specific Experience Before Requested Rate Increase Series 11 and Prior Policy Forms

	А	В	С	D	E
					Cumulative Loss
Policy	Earned	Incurred	Incurred	End of Year	
Year	Premium	Incurred Claims	Loss Ratio	Lives	Val. Interest
1	3,169,904	140,446	Loss Ralio	1,671	val. interest
2	2,446,129	35,491	1%	1,451	3%
3	2,150,913	71,375	3%	1,333	
4	1,992,054	148,292	7%	1,250	
5	1,876,435	295,943	16%	1,179	
6	1,788,841	711,577	40%	1,132	
7	1,691,063	765,740	45%	1,081	13%
8	1,587,820	883,638	56%	1,023	
9	1,496,087	806,921	54%	966	
10	1,404,389	905,217	64%	911	21%
11	1,298,072	898,354	69%	851	23%
12	1,212,165	2,244,013	185%	787	30%
13	1,126,481	979,153	87%	741	31%
14	1,064,373	854,494	80%	698	
15	1,006,780	1,525,616	152%	658	
16	958,551	948,837	99%	618	
17	923,416	1,243,744	135%	581	39%
18	878,739	1,449,019	165%	548	
19	832,214	1,225,806	147%	506	
20	757,857	1,775,079	234%	467	46%
21	636,783	1,144,537	180%	423	
22	537,448	817,196	152%	371	48%
23	464,428	602,298	130%	336	
24	414,180	921,246	222%	305	
25	375,322	1,108,691	295%	285	
26	361,112	1,018,717	282%	263	
27	330,405	939,073	284%	242	
28	299,402	953,261	318%	222	53%
29	263,870	1,000,342	379%	201	54%
30	235,833	1,015,914	431%	183	
31	205,541	1,024,557	498%	166	
32	178,868	1,039,308	581%	150	57%
33	155,299	1,056,916	681%	136	58%
34	134,402	1,068,583	795%	123	58%
35	115,821	1,060,784	916%	111	59%
36	99,276	1,050,570	1,058%	100	60%
37	84,512	1,038,237	1,229%	90	61%
38	71,371	1,013,929	1,421%	80	61%
39	59,731	981,664	1,643%	72	
40	49,553	933,457	1,884%	64	62%
41	40,711	881,337	2,165%	57	63%
42	33,104	835,303	2,523%	50	63%
43	26,588	778,396	2,928%	44	64%
44	21,081	714,962	3,391%	39	64%
45	16,494	651,907	3,952%	34	64%
46-50	38,816	2,226,477	5,736%	112	65%
51-55	7,646	838,320	10,964%	52	65%
56-60	1,083	230,598	21,298%	24	65%
61-65	106	42,808	40,258%	11	65%
66-70	7	4,924	73,842%	5	
71-75	0	829	560,371%	2	65%
					1
Total	34,921,076	44,903,894	129%	22,803	65%

Attachment 6-b MedAmerica

Actual and Projected Experience using Current Assumptions by Policy Year Pennsylvania-Specific Experience After Requested Rate Increase Series 11 and Prior Policy Forms

	А	В	С	D	E
					Cumulativa Laga
Dalieur	Come of	الم مدر بسم ما	lm a coma d	Find of Voor	Cumulative Loss
Policy	Earned	Incurred	Incurred Loss Ratio	End of Year	Ratio w/ Max.
Year	Premium	Claims 140,446	Loss Ratio	Lives	Val. Interest
1	3,169,904	•		1,671	4%
2	2,446,129	35,491	1%	1,451	3%
3	2,150,913	71,375	3%	1,333	3%
4	1,992,054	148,292	7%	1,250	4%
5	1,876,435	295,943	16%	1,179	6%
6	1,788,841	711,577	40%	1,132	10%
7	1,691,063	765,740	45%	1,081	13%
8	1,587,820	883,638	56%	1,023	16%
9	1,496,087	806,921	54%	966	19%
10	1,404,389	905,217	64%	911	21%
11	1,298,072	898,354	69%	851	23%
12	1,212,165	2,244,013	185%	787	30%
13	1,126,481	979,153	87%	741	31%
14	1,064,373	854,494	80%	698	33%
15	1,006,780	1,525,616	152%	658	36%
16	958,551	948,837	99%	618	37%
17	923,416	1,243,744	135%	581	39%
18	886,480	1,448,730	163%	548	41%
19	893,208	1,224,880	137%	506	43%
20	862,591	1,766,076	205%	465	45%
21	714,861	1,118,381	156%	418	47%
22	650,309	745,656	115%	362	47%
23	604,211	512,383	85%	327	48%
24	567,817	813,795	143%	296	48%
25	533,864	986,364	185%	277	49%
26	515,011	884,070	172%	255	50%
27	477,530	795,546	167%	234	51%
28	439,788	795,448	181%	214	51%
29	400,787	819,255	204%	193	52%
30	374,590	814,833	218%	175	53%
31	337,085	807,814	240%	158	53%
32	298,682	813,595	272%	143	54%
33	262,535	823,509	314%	129	54%
34	229,391	830,885	362%	117	55%
35	199,333	825,261	414%	105	55%
36	172,099	818,262	475%	95	56%
37	147,417	809,840	549%	85	56%
38	125,147	793,408	634%	77	57%
39	105,195	771,912	734%	69	57%
40	87,579	739,417	844%	61	58%
41	72,144	703,953	976%	55	58%
42	58,784	672,456	1,144%	48	58%
43	47,281	633,291	1,339%	43	59%
44	37,537	586,728	1,563%	38	59%
45	29,389	540,122	1,838%	33	59%
46-50	69,131	1,895,371	2,742%	110	60%
51-55	13,418	748,240	5,576%	52	60%
56-60	1,828	215,753	11,803%	24	60%
61-65	171	41,434	24,299%	11	60%
66-70	10	4,872	47,884%	5	60%
71-75	0	828	345,211%	2	60%
<u> </u>	07.100.07	40.004.0:=	10001	22.2=	222
Total	37,408,674	40,261,217	108%	22,657	60%



MedAmerica Insurance Company

Home Office: Pittsburgh, PA

MedAmerica Insurance Company of New York

Home Office: Rochester, NY

MedAmerica Insurance Company of Florida

Home Office: Orlando, FL

Letter of Authorization

To: Department of Insurance

MedAmerica Insurance Company ("MedAmerica") has entered into service agreements with Milliman, Inc. ("Milliman") that include long-term care rate filing services on our behalf. The agreements provide, in part, that Milliman is responsible for preparing and filing for approval with state insurance departments MedAmerica's long-term care rate increase filings as directed by MedAmerica. Milliman is also authorized to receive, on MedAmerica's behalf, written and oral communication from each state department of insurance for the purpose of completing the rate increase filing process.

Please accept this letter of authorization for the purpose stated above. Should you have any questions regarding the above, please forward your comments to:

MedAmerica Insurance Company 165 Court Street Rochester, NY 14647

William J. Naylon 9/8/2021

Bill Naylon, President Date

MedAmerica Insurance Company

MedAmerica Claim Administration and Processing Documentation

As the majority of policies to which this rate increase is applicable are eligible for a contingent benefit upon lapse, the following provides a demonstration that MedAmerica Insurance Company (MedAmerica) has consistently applied appropriate policy administration and claim processing procedures. These procedures are in place to assure that policyholders' long-term care claims are paid according to the provisions of our contracts.

Personal Care Advisors (PCAs) in our Claims Intake area determine whether a claimant qualifies for initial benefit eligibility, and create a plan of care for each eligible claimant. Our Rehabilitation/Case Management team then assigns a PCA to handle all aspects of the insured's contact with the Company, including care planning, ongoing care management, and supervision of claim payment.

While the PCAs are knowledgeable about all of the long term care products administered by the Company, each one specializes in a handful of products to increase claim payment accuracy. For chronically stable patients for whom rehabilitation is unlikely and site of care changes occur infrequently, specialized PCAs are assigned whose primary task is timely adjudication of claims and annual reassessment of benefit eligibility.

All claimants are reassessed at least once per year; claimants in Assisted Living or Home Care status are reassessed more frequently. All claims are reviewed prior to payment. Monthly claims audit procedures are in place. Anti-fraud activities are carried out by the staff of the Special Investigations Unit within our parent company.

MedAmerica management believes that these claims management practices are designed to pay claims correctly and help eliminate the potential for further deterioration of the policy form requiring further premium rate schedule increases.



Time-Sensitive! Action Needed - Review Options and Make Your Decision RE: Your Long Term Care Insurance Notice of Premium Increase — Please Read & Retain for Your Records

<<FIRST_NAME>> <<LAST_NAME>> <<STREET_ADDRESS1>> <<STREET_ADDRESS2>> <<CITY>> <<STATE>> <<ZIP>>

<<DATE>>
Billing Account ID: <<POLICY NUMBER>>

Dear << SALUTATION LAST NAME>>:

We are writing to notify you that we have filed a premium increase of <<INC_AMT>> with the Department of Insurance. This premium change is based on the overall experience of all contracts in your class and has nothing to do with your current age, health status, claims history or any other personal factors. This increase applies to all insureds having the same policy form as you, regardless of the effective date of coverage. Please be advised that premiums are subject to future rate increases.

The premium rate increase for your long term care insurance coverage will change on <<NEXT_BILL_DATE>>. Your <<MODAL>> premium payment will change from <<CURRENT_RATE>> to <<FUTURE RATE>>.

We understand this premium increase may affect your ability to afford your current level of benefits. Please review the options regarding your coverage that are outlined below and make the decision that best meets your needs.

- Option #1: Continue your coverage at your current level of benefits. You may keep your current level of benefits by paying the increased premium when it is due on <<NEXT_BILL_DATE>>. If you choose this option, no additional action, other than your premium payment, is required. Please understand that paying the increased premium for coverage through 120 days from the date of the rate increase constitutes your acceptance of the rate increase and voids the offer of the Contingent Non-Forfeiture Benefit outlined in Option #3 below.
- Option #2: Offset the increased premium by reducing your level of benefits. You <u>may</u> be able to adjust your benefits to reduce your premium. Please understand that this option is not always available as you may have selected the state-mandated minimum benefits allowable for long term care insurance. Please call Customer Service toll free at 1-800-240-1675 to discuss your options.
- Option #3: Elect the reduced Contingent Non-Forfeiture Benefit.

If you elect the Contingent Non-Forfeiture Benefit Option, no further premium is due. This option becomes effective as of your current paid through date. As of the date of this letter, your Contingent Non-Forfeiture Benefit would be <<RESULT OF CNF FORMULA>>.

There are two ways to elect the Contingent Non-Forfeiture Benefit:

- Choose this option today by signing and dating the enclosed Contingent Non-Forfeiture Benefit Election Form and returning it in the enclosed postage-paid envelope; OR
- If you do not pay the increased premium <u>within 120 days of the due date</u>, which is <<NEXT_BILL_DATE>>, you will be entitled to the Contingent Non-Forfeiture Benefit. We will automatically change your coverage to the Contingent Non-Forfeiture Benefit in lieu of your policy lapsing for non-payment of premium.

<u>IMPORTANT:</u> Paying the increased premium for coverage through 120 days from <<NEXT_BILL_DATE>>, constitutes your acceptance of the rate increase and voids the Contingent Non-Forfeiture Benefit offer.

What is the Contingent Non-Forfeiture Benefit?

The Contingent Non-Forfeiture Benefit Option allows you to retain reduced long term care insurance benefits in the event you can no longer afford your premium due to a substantial premium increase. Under this option, the same **Daily Benefit Amount** in effect at the time of the lapse will be payable, but the **Lifetime Benefit Amount** will be equal to the greater of the items a) or b) below:

- a) The total amount of premiums paid and applied to Your Policy; **OR**
- b) Thirty (30) times the Daily Benefit Amount

The total of all benefits paid under your policy will not exceed the **Lifetime Benefit Amount** that would have been payable if your policy did not lapse.

Important facts to know about this reduced benefit are:

- No future premium is due.
- The Lifetime Benefit Amount is significantly less than the benefit provided if you choose to continue paying your premium.
- All riders and inflation options will be terminated.
- All other terms, conditions, limitations and exclusions in your current coverage apply to the Contingent Non-Forfeiture Benefit.

<u>IMPORTANT NOTE:</u> If your policy includes a Spousal Benefit Transfer Rider, both you and your spouse must continue to maintain identical coverage. You must both select the same option regarding this rate increase.

If you have questions on the above options, please call Customer Service toll free at **1-800-240-1675** between the hours of 8:30 a.m. and 5 p.m. EST, Monday through Friday.

If you are currently on claim and your premium is being waived, the increase will be applied when your premium is no longer being waived. Please be assured that your benefits are not affected and that your claims will continue to be paid.

As always, thank you for your business with the company.

Sincerely,

Cheryl Bush, RN

They Bushen

Senior Vice President, Long Term Care Operations



Contingent Non-Forfeiture Benefit Election Form

< <first name="">> <<last name="">></last></first>	< <date>></date>
< <street_address1>></street_address1>	Billing Account ID: < <policy_number>></policy_number>
< <street_address2>></street_address2>	_
< <city>> <<stδtf>> <<7IP>></stδtf></city>	

I have decided to stop future premium payments and accept the reduced Contingent Non-Forfeiture Benefit.

I understand the following:

- · No future premium is due; and
- I will have a reduced lifetime benefit equal to the sum of all premiums paid and applied to date, OR thirty (30) times the Daily Benefit Amount, whichever is greater; and
- The Contingent Non-Forfeiture Benefit is significantly less than the benefit provided if I chose to keep paying my premium; and
- The Contingent Non-Forfeiture Benefit is only available if I satisfy the requirements for Benefit Eligibility as defined in my policy or certificate; and
- The Contingent Non-Forfeiture Benefit will be payable up to my Daily Benefit Amount in effect on the date of this change; and
- All riders and inflation options will be terminated; and
- All other terms, conditions, limitations and exclusions in my current coverage apply to the Contingent Non-Forfeiture Benefit.

Signature:

I request my current long term care insurance coverage be reduced to the Contingent Non-Forfeiture Benefit offered by the company. This option becomes effective as of my current paid through date. This option is not a cash refund. A summary of Contingent Non-Forfeiture Benefits will be sent to me when this request is processed.

Signature	Date

Mailing Instructions: Sign and date this form and return in the enclosed postage-paid envelope.



8500 Normandale Lake Blvd. Suite 1850 Minneapolis, MN 55437-3830 USA

Tel +1 952 897 5300

milliman com

August 8, 2022

Sean Carmody Pennsylvania Insurance Department (Department)

Via SERFF

Re: MedAmerica Insurance Company (MedAmerica)
Company NAIC # 69515
SERFF Tracking # MILL-133176421
Series 11 Group
Comprehensive Form
Comprehensive Certificate

GRP11-341-MA-PA-601 GRP11-342-MA-PA-601

Dear Sean:

Thank you for reviewing this filing. This letter is in response to your letter dated May 24 regarding the above-referenced filing. The remainder of this letter provides the additional information requested in your May 24 letter. Each request is restated in italics for reference.

- 1. Please provide a table in an Excel spreadsheet (perhaps similar to Exhibit I-a, Series 11 and Prior Policy Forms) for this nationwide block of policies which shows the historical and projected nationwide earned premium and incurred claims on a calendar year basis assuming no rate increase is granted. Please restate the nationwide historical and projected earned premium so that the business from inception appears to have all been earned at the current Pennsylvania rate level.
- 2. Please provide a table in an Excel spreadsheet (perhaps similar to Exhibit I-a, Series 11 and Prior Policy Forms) for this nationwide block of policies which shows the historical and projected nationwide earned premium and incurred claims on a calendar year basis assuming no rate increase is granted. Please restate the nationwide historical and projected earned premium so that the business from inception appears to have all been earned at the original rate level.

Attachments 1 and 2 provide information like Exhibit I-a of the April 25 actuarial memorandum, except the premium has been restated to reflect (1) the current Pennsylvania rate level from inception and (2) the original rate level (i.e., assumes no rate increases were ever granted on any policy), respectively. Attachments 1 and 2 are provided in the enclosed Excel workbook, as requested.

We believe the Department's intent of restating premium to the current Pennsylvania rate level from inception and to reflect the original rate level in Attachments 1 and 2, respectively, is to evaluate the "if knew" premium and determine if the proposed rate increase recoups past losses. This approach is one of the most restrictive as it assumes the company could have had all of the knowledge that it has today at the time of issue. If the Department has concerns of recouping past losses, we respectfully request an opportunity to respond to such concerns prior to the Department making a decision regarding this filing.

Offices in Principal Cities Worldwide

This work product was prepared to solely provide assistance to MedAmerica. Milliman does not intend to benefit and assumes no duty or liability to other parties who receive this work. Milliman recommends recipient be aided by its own actuary or other qualified professional when reviewing the Milliman work product.



3. Please provide the percent of active policyholders remaining on a nationwide basis. How many policies were issued nationwide? How many policies remain in force nationwide? Please provide this information considering the entire block (i.e. pre Series 11, individual Series 11, and group Series 11).

The following table provides the (a) number of policies that were issued, (b) number of policies remaining in force, and (c) percent of in-force policyholders remaining on the above-listed policy form(s) and similar policy forms issued nationwide by MedAmerica and its affinity partners.

Nationwide Policy Data Series 11 and Prior As of December 31, 2020

		- 10 01 2 0 0 0 m 0 1 j =	<u></u>
	Number of Policies	Number of Policies	Percentage of Policies
	Issued	Remaining In Force ^[1]	Remaining In Force
	(a)	(b)	(c) = (b) / (a)
١	20,952	7,821	37.3%

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase.

4. Please provide the cumulative weighted average increase granted on policies in force on this block in PA. Please provide this information considering only group Series 11 policies. If the answer is 145%, then simply confirm this.

We confirm the average cumulative rate increase granted on the above-listed policy form(s) in Pennsylvania is 145%.

The cover letter describes the nonforfeiture options but no other downgrade choices. Please describe the other options policyholders have to mitigate the rate increase.

In addition to the contingent nonforfeiture option, policyholders may have the option to reduce or eliminate inflation protection, increase the elimination period, reduce the benefit period and/or the daily benefit amount, eliminate any optional riders, or any combination thereof.

- 6. Please provide a table in Excel for the 63 Pennsylvania policies in force. Each row should contain the following information:
 - a. Policy number,
 - b. Policy form,
 - c. Issue age.
 - d. Inflation status indicator,
 - e. Benefit period,
 - f. Issue date,
 - g. Requested rate increase.

Attachment 3 provides a seriatim listing showing the policy number (counting value, not the actual policyholder's policy number), policy form, issue date, issue age, inflation option (non-auto or auto), benefit period (non-lifetime or lifetime), and requested rate increase for each insured in force on the above-listed policy form(s) issued in Pennsylvania by MedAmerica as of December 31, 2020. Policies assumed to be paid-up prior to implementation of the requested rate increase are excluded from Attachment 3. Please note that actual requested rate increases may vary slightly from those provided in Attachment 3 due to implementation rounding algorithms. Attachment 3 is also provided in the enclosed Excel workbook, as requested.

Limitations and Qualifications

Milliman's work has been prepared solely for the use and benefit of MedAmerica. Milliman's work may not be provided to third parties without Milliman's prior written consent. Milliman does not intend to benefit any third-party recipient of its work product, even if Milliman consents to the release of its work product to such third party.



Milliman's work is being delivered to the Department, in accordance with its statutory and regulatory requirements. Milliman recognizes that materials it delivers to the Department may be public records subject to disclosure to third parties, however, Milliman does not intend to benefit and assumes no duty or liability to any third parties who receive Milliman's work and may include disclaimer language on its work product so stating. The Department agrees not to remove any such disclaimer language from Milliman's work. To the extent that Milliman's work is not subject to disclosure under applicable public records laws, the Department agrees that it shall not disclose Milliman's work product to third parties without Milliman's prior written consent; provided, however, that the Department may distribute Milliman's work to (i) its professional service providers who are subject to a duty of confidentiality and who agree to not use Milliman's work product for any purpose other than to provide services to the Department, or (ii) any applicable regulatory or governmental agency, as required.

We have developed certain models to estimate the values included in this analysis. The intent of the models was to estimate future experience. We have reviewed the models, including their inputs, calculations, and outputs for consistency, reasonableness, and appropriateness to the intended purpose and in compliance with generally accepted actuarial practice and relevant actuarial standards of practice.

In performing this analysis, we relied on data and other information provided by MedAmerica. We have not audited or verified this data and other information. If the underlying data or information is inaccurate or incomplete, the results of our analysis may likewise be inaccurate or incomplete. In that event, the results of our analysis may not be suitable for the intended purpose.

We performed a limited review of the data used directly in our analysis for reasonableness and consistency and have not found material defects in the data. If there are material defects in the data, it is possible that they would be uncovered by a detailed, systematic review and comparison of the data to search for data values that are questionable or for relationships that are materially inconsistent. Such a review was beyond the scope of our assignment.

Differences between our projections and actual amounts depend on the extent to which future experience conforms to the assumptions made for this analysis. It is certain that actual experience will not conform exactly to the assumptions used in this analysis. Actual amounts will differ from projected amounts to the extent that actual experience deviates from expected experience.

I am a Principal and Consulting Actuary for Milliman, Inc. I am a member of the American Academy of Actuaries and I meet the Qualification Standards of the American Academy of Actuaries to render an actuarial opinion contained herein.





Sean, thank you for working with us to complete this filing in Pennsylvania. Please let me know if you have any additional questions. You can reach me directly at (952) 820-2478 or by e-mail at missy.gordon@milliman.com. Alternatively, you may contact Courtney Williamson, the contact of record for this filing, at (952) 820-2413 or by e-mail at courtney.williamson@milliman.com.

Respectfully,

Missy Gordon, FSA, MAAA Principal and Consulting Actuary

Missy Lordon

MAG/ljh

Attachment 1: Nationwide Experience Restated to Current Pennsylvania Rate Level from Inception

Attachment 2: Nationwide Experience Restated to Original Rate Level Attachment 3: Seriatim Listing of Pennsylvania Policyholders In-Force

Enclosure: Numerical exhibits in Excel

Attachment 1 MedAmerica and Affinity Partners

Actual and Projected Experience using Current Assumptions by Calendar Year Nationwide Experience Restated to Reflect the Current Pennsylvania Rate Level from Inception Series 11 and Prior Policy Forms

			Without Interest				With Max. Val. Intere	est
		A	В	C = B / A	D	E	F	G = F / E
		_			E 1 67			
	Calendar	Earned Premium		Incurred	End of Year	Earned	Incurred	Incurred
	Year 1992	42,379		Loss Ratio 0%	Lives 111	Premium 194,914	Claims 0	Loss Ratio 0%
	1993	1,364,253		8%	634	5,412,427	430,246	8%
	1994	3,680,119			1,371	13,530,758	103,529	1%
	1995	4,996,095			1,372	17,160,898	210,754	1%
	1996	5,112,354		2%	1,558	16,409,244	308,070	2%
	1997	6,484,950	212,400	3%	1,924	19,362,637	665,019	3%
	1998	10,251,662	399,244	4%	3,429	28,549,836	1,159,914	4%
	1999	15,425,317	887,196	6%	4,078	40,550,464	2,385,287	6%
	2000	18,388,665	1,187,209	6%	4,284	46,021,779	3,047,834	7%
	2001	19,432,184	1,832,801	9%	4,632	46,418,541	4,463,401	10%
	2002	24,226,304			6,102	55,169,619	8,857,991	16%
Historical	2003	33,979,543			11,170	73,810,046	4,878,788	7%
Experience	2004	45,572,340			12,226	94,514,303	6,211,895	7%
	2005	49,547,954		9%	13,488	98,261,617	8,774,852	9%
	2006	51,044,856			13,513	96,664,288	10,716,509	11%
	2007 2008	50,592,856		14% 11%	13,718 13,739	91,502,910	12,591,570	14% 11%
	2008	49,767,555 47,982,949		14%	13,466	85,998,954 79,293,345	9,119,986 11,119,395	14%
	2010	45,486,787		26%	13,466	79,293,343	18,853,256	26%
	2011	42,058,195		19%	12,941	63,604,447	12,323,190	19%
	2012	39,290,304			13,156	56,820,408	14,010,454	25%
	2013	36,117,231			12,984	49,953,197	10,634,520	21%
	2014	33,099,299		42%	12,750	43,794,273	18,442,823	42%
	2015	31,128,288	18,435,850	59%	12,491	39,418,523	23,478,296	60%
	2016	29,855,942	13,368,869	45%	12,449	36,178,930	16,295,274	45%
	2017	28,372,854	14,883,947	52%	11,950	32,933,218	17,356,309	53%
	2018	25,572,237	16,151,812	63%	11,668	28,447,989	18,026,784	63%
	2019	23,486,119			11,400	25,038,484	23,465,719	94%
	2020	21,810,410		94%	11,115	22,280,667	20,983,052	94%
	2021	19,075,977			10,766	18,674,122	17,242,360	92%
	2022	18,146,781		104%	10,427	17,024,997	17,638,723	104%
	2023 2024	16,950,898 15,711,233		119% 137%	10,092 9,750	15,243,394 13,545,128	18,033,756 18,414,968	118% 136%
	2025	14,714,076			9,407	12,162,749	18,749,198	154%
	2026	13,804,161		176%	9,061	10,941,622	19,132,703	175%
	2027	12,940,776		200%	8,718	9,836,159	19,503,095	198%
	2028	12,005,383			8,372	8,750,138	19,811,031	226%
	2029	11,200,795		259%	8,025	7,830,624	20,088,369	257%
	2030	10,424,613	30,654,747	294%	7,677	6,991,822	20,295,629	290%
	2031	9,670,223	32,579,933	337%	7,327	6,223,340	20,662,668	332%
Projected	2032	8,932,660	34,485,405	386%	6,975	5,516,983	20,952,996	380%
Future	2033	8,216,986			6,621	4,871,401	21,087,287	433%
Experience	2034	7,524,593		502%	6,268	4,282,858	21,093,533	493%
(60 Years)	2035	6,857,857			5,915	3,748,373	20,980,262	560%
	2036	6,218,908			5,563	3,264,897	20,725,368	635%
	2037	5,609,872		738%	5,215		20,341,372	719%
	2038	5,033,590		834%	4,873		19,763,781	810% 910%
	2039	4,492,088 3,986,571		939% 1,057%	4,536 4,208	2,092,807 1,785,690	19,044,203 18,252,233	1,022%
	2041	3,517,894			3,891	1,515,383	17,334,046	1,144%
	2042	3,086,804			3,584	1,279,059	16,341,667	1,278%
	2043	2,693,473			3,291	1,073,841	15,257,482	1,421%
	2044	2,337,280			3,013		14,135,781	1,576%
	2045	2,017,081	36,959,444	1,832%	2,749	744,995	13,017,473	1,747%
	2046	1,731,324	35,214,606	2,034%	2,501	615,691	11,902,021	1,933%
	2047	1,478,556			2,269	506,383	10,816,543	2,136%
	2048	1,256,576			2,054	414,557	9,725,795	2,346%
	2049	1,062,933		2,726%	1,855	337,879	8,662,175	2,564%
	2050	895,014		2,990%	1,671	274,199	7,678,618	2,800%
	2051-2055	2,686,701		3,749%	6,118		25,885,100	3,455%
	2056-2060 2061-2065	1,024,041 359,678		5,499% 8,034%	3,483 1,883	240,219 71,765	11,952,938 5,132,082	4,976% 7,151%
	2066-2070	118,585		11,469%	918	20,254	2,035,310	10,049%
	2071-2075	37,722			378	5,491	735,345	13,393%
	2076-2080	11,230			126	1,392	244,823	17,582%
		,200	_,,000	. 5,555 /0	.20	1,552	2,020	,00270
Hist	tory	794,170,004	199,037,135	25%	256,906	1,379,204,007	278,914,718	20%
Futu	I	235,832,932			189,582	166,803,452	562,670,734	337%
Life+	time	1,030,002,936	1,386,806,625	135%	446,488	1,546,007,459	841,585,452	54%

Attachment 2 MedAmerica and Affinity Partners Actual and Projected Experience using Current Assumptions by Calendar Year Nationwide Experience Restated to Reflect the Original Rate Level Series 11 and Prior Policy Forms

			Without Interest				With Max. Val. Intere	est
		Α	В	C = B / A	D	E	F	G=F/E
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred	Incurred
	Year	Premium	Claims	Loss Ratio	Lives	Premium	Claims	Loss Ratio
	1992	17,324	0 112,031	0%	111	79,677	0	0%
	1993 1994	557,528		20% 2%	634	2,211,915	430,246	19% 2%
	1994	1,499,801 2,035,433	28,415 60,736	3%	1,371 1,372	5,514,522 6,991,756	103,529 210,754	3%
	1996	2,079,825	104,057	5%	1,558	6,677,030	308,070	5%
	1997	2,617,587	212,400	8%	1,924	7,820,284	665,019	9%
	1998	4,122,790	399,244	10%	3,429	11,486,943	1,159,914	10%
	1999	6,199,341	887,196	14%	4,078	16,301,718	2,385,287	15%
	2000	7,365,357	1,187,209	16%	4,284	18,438,288	3,047,834	17%
	2001	7,758,900	1,832,801	24%	4,632	18,538,716	4,463,401	24%
	2002	9,662,912	3,843,469	40%	6,102	22,008,975	8,857,991	40%
Historical	2003	13,482,266	2,227,233	17%	11,170	29,290,068	4,878,788	17%
Experience	2004	18,015,295	2,965,428	16%	12,226	37,366,130	6,211,895	17%
	2005	19,564,714	4,391,387	22%	13,488	38,802,857	8,774,852	23%
	2006	20,118,446	5,623,259	28%	13,513	38,099,748	10,716,509	28%
	2007	19,923,913	6,899,518	35%	13,718	36,034,533	12,591,570	35%
	2008 2009	19,614,754 18,925,127	5,229,358 6,673,343	27% 35%	13,739 13,466	33,892,566 31,271,857	9,119,986 11,119,395	27% 36%
	2009	17,947,138	11,830,937	66%	13,466	28,368,914	18,853,256	66%
	2010	16,576,477	8,089,437	49%	12,941	25,065,830	12,323,190	49%
	2012	15,482,757	9,631,138	62%	13,156	22,387,674	14,010,454	63%
	2013	14.282.317	7,623,082	53%	12,984	19,750,931	10,634,520	54%
	2014	13,134,601	13,848,920	105%	12,750	17,376,382	18,442,823	106%
	2015	12,381,236	18,435,850	149%	12,491	15,676,808	23,478,296	150%
	2016	11,903,448	13,368,869	112%	12,449	14,422,689	16,295,274	113%
	2017	11,329,893	14,883,947	131%	11,950	13,149,594	17,356,309	132%
	2018	10,201,654	16,151,812	158%	11,668	11,348,052	18,026,784	159%
	2019	9,357,547	21,968,338	235%	11,400	9,975,610	23,465,719	235%
	2020	8,681,334	20,527,721	236%	11,115	8,868,378	20,983,052	237%
	2021 2022	7,601,398	17,623,749	232% 260%	10,766	7,441,378	17,242,360	232% 260%
	2022	7,232,078 6,754,929	18,833,984 20,114,077	298%	10,427 10,092	6,785,321 6,074,976	17,638,723 18,033,756	297%
	2023	6,260,191	21,453,200	343%	9,750	5,397,742	18,414,968	341%
	2025	5,863,096	22,812,638	389%	9,407	4,847,242	18,749,198	387%
	2026	5,501,239	24,311,840	442%	9,061	4,361,330	19,132,703	439%
	2027	5,158,222	25,879,784	502%	8,718	3,921,655	19,503,095	497%
	2028	4,785,535	27,450,392	574%	8,372	3,488,914	19,811,031	568%
	2029	4,466,094	29,062,600	651%	8,025	3,123,307	20,088,369	643%
	2030	4,157,941	30,654,747	737%	7,677	2,789,760	20,295,629	728%
	2031	3,858,342	32,579,933	844%	7,327	2,484,078	20,662,668	832%
Projected	2032	3,565,286	34,485,405	967%	6,975	2,202,990	20,952,996	951%
Future	2033	3,280,795	36,222,522	1,104%	6,621	1,945,978	21,087,287	1,084%
Experience (60 Years)	2034 2035	3,005,395 2,740,044	37,810,977 39,240,370	1,258% 1,432%	6,268 5,915	1,711,553	21,093,533 20,980,262	1,232% 1,400%
(60 rears)	2036	2,740,044	40,442,262	1,627%	5,563	1,498,550 1,305,769	20,725,368	1,587%
	2037	2,242,911	41,405,707	1,846%	5,215	1,132,071	20,341,372	1,797%
	2038	2,013,141	41,959,841	2,084%	4,873	976,485	19,763,781	2,024%
	2039	1,797,130	42,160,850	2,346%	4,536	837,934	19,044,203	2,273%
	2040	1,595,380	42,130,882	2,641%	4,208	715,227	18,252,233	2,552%
	2041	1,408,255	41,716,382	2,962%	3,891	607,182	17,334,046	2,855%
	2042	1,236,069	40,994,150	3,316%	3,584	512,681	16,341,667	3,187%
	2043	1,078,907	39,893,715	3,698%	3,291	430,586	15,257,482	3,543%
	2044	936,531	38,516,633	4,113%	3,013	359,727	14,135,781	3,930%
	2045	808,497	36,959,444	4,571%	2,749	298,958	13,017,473	4,354%
	2046	694,195	35,214,606	5,073%	2,501	247,170	11,902,021	4,815%
	2047	593,051	33,343,168	5,622%	2,269	203,372	10,816,543	5,319%
	2048 2049	504,199 426,668	31,237,869 28,980,847	6,196% 6,792%	2,054	166,566	9,725,795 8,662,175	5,839% 6,378%
	2049	359,415	26,759,751	7,445%	1,855 1,671	135,820 110,277	7,678,618	6,963%
	2051-2055	1,080,367	100,728,337	9,324%	6,118	301,767	25,885,100	8,578%
	2056-2060	413,225	56,314,430	13,628%	3,483	97,114	11,952,938	12,308%
	2061-2065	145,804	28,897,438	19,819%	1,883	29,139	5,132,082	17,612%
	2066-2070	48,260	13,600,741	28,182%	918	8,251	2,035,310	24,668%
	2071-2075	15,368	5,778,520	37,601%	378	2,238	735,345	32,854%
	2076-2080	4,570	2,197,698	48,088%	126	567	244,823	43,173%
		04::	100	***		F4-21211	070 011 011	
Histo Futu		314,839,714 94,118,124	199,037,135 1,187,769,490	63% 1,262%	256,906 189,582	547,218,444 66,553,673	278,914,718 562,670,734	51% 845%
Lifeti		408,957,837	1,386,806,625	339%	446,488	613,772,117	841,585,452	137%
			1,000,000,020		770,700	010,114,111	U-1,UUU,+UZ	

Attachment 3 MedAmerica Insurance Company Seriatim Listing of Pennsylvania Policyholders In Force as of December 31, 2020^[1] Series 11 Group Policy Forms

Pennsylvania I Policy						Requested
1. 00	Form	Issue	Issue	Inflation	Benefit	Rate
	Group	Date		Option	Period	Increase
	Series 11 Group	7/1/2004		None	Non-Lifetime	0.0%
	Series 11 Group	7/1/2004		None	Non-Lifetime	0.0%
	Series 11 Group	7/1/2004		None	Non-Lifetime	0.0%
	Series 11 Group	7/1/2004		None	Non-Lifetime	0.0%
I I	Series 11 Group	7/1/2004		None	Non-Lifetime	0.0%
	Series 11 Group	8/1/2004		None	Non-Lifetime	0.0%
	Series 11 Group	8/1/2004		None	Non-Lifetime	0.0%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
1	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004	53	Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004	55	Auto	Non-Lifetime	90.1%
35	Series 11 Group	7/1/2004	55	Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004	56	Auto	Non-Lifetime	90.1%
37	Series 11 Group	7/1/2004	57	Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004	58	Auto	Non-Lifetime	90.1%
I I	Series 11 Group	7/1/2004	59	Auto	Non-Lifetime	90.1%
40	Series 11 Group	7/1/2004	61	Auto	Non-Lifetime	90.1%
41 :	Series 11 Group	7/1/2004	64	Auto	Non-Lifetime	90.1%
	Series 11 Group	7/1/2004		Auto	Non-Lifetime	90.1%
	Series 11 Group	8/1/2004	47	Auto	Non-Lifetime	90.1%
44 :	Series 11 Group	8/1/2004		Auto	Non-Lifetime	90.1%
45	Series 11 Group	8/1/2004		Auto	Non-Lifetime	90.1%
46	Series 11 Group	8/1/2004	52	Auto	Non-Lifetime	90.1%
47	Series 11 Group	8/1/2004	55	Auto	Non-Lifetime	90.1%
48	Series 11 Group	8/1/2004		Auto	Non-Lifetime	90.1%
49	Series 11 Group	8/1/2004		Auto	Non-Lifetime	90.1%
50	Series 11 Group	8/1/2004	63	Auto	Non-Lifetime	90.1%

Attachment 3 MedAmerica Insurance Company Seriatim Listing of Pennsylvania Policyholders In Force as of December 31, 2020^[1] Series 11 Group Policy Forms

Pennsylvania	Policy					Requested
Policy	Form	Issue	Issue	Inflation	Benefit	Rate
Number	Group	Date	Age	Option	Period	Increase
51	Series 11 Group	2/1/2005	44	Auto	Non-Lifetime	90.1%
52	Series 11 Group	2/1/2005	48	Auto	Non-Lifetime	90.1%
53	Series 11 Group	2/1/2005	51	Auto	Non-Lifetime	90.1%
54	Series 11 Group	3/1/2005	34	Auto	Non-Lifetime	90.1%
55	Series 11 Group	3/1/2005	40	Auto	Non-Lifetime	90.1%
56	Series 11 Group	7/1/2005	38	Auto	Non-Lifetime	90.1%
57	Series 11 Group	9/9/2005	37	Auto	Non-Lifetime	90.1%
58	Series 11 Group	9/9/2005	42	Auto	Non-Lifetime	90.1%
59	Series 11 Group	9/9/2005	46	Auto	Non-Lifetime	90.1%
60	Series 11 Group	9/9/2005	49	Auto	Non-Lifetime	90.1%
61	Series 11 Group	3/1/2007	50	Auto	Non-Lifetime	90.1%
62	Series 11 Group	3/1/2007	50	Auto	Non-Lifetime	90.1%
63	Series 11 Group	6/1/2007	47	Auto	Non-Lifetime	90.1%

^[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase.



MedAmerica Insurance Company

Home Office: Pittsburgh, PA

MedAmerica Insurance Company of New York

Home Office: Rochester, NY

MedAmerica Insurance Company of Florida

Home Office: Orlando, FL

September 26, 2022

Sean Carmody

Pennsylvania Insurance Department (Department)

Via SERFF

RE: MedAmerica Insurance Company

Company NAIC #69515

SERFF Tracking # MILL-133176421

Series 11 Group

Comprehensive Form
Comprehensive Certificate

GRP11-341-MA-PA-601 GRP11-342-MA-PA-601

Dear Sean Carmody:

Thank you for reviewing this filing. This letter is in response to your letter dated August 30, 2022 regarding the above-referenced filing. The Department's offer is restated in italics for reference.

The Department is willing to approve your requested increase of 90.1% on 56 PA policyholders with non-lifetime benefits and auto inflation.

The Department recommends a series of increases staged over no more than four years such that the cumulative aggregate value of the proposed increases is equal to the approvable increase shown above and no increase on any policy in any year is greater than 30%.

Lastly, please provide a seriatim listing of the 63 MedAmerica policies in this block in Excel. Each row within the worksheet must contain the policy's unique identification number, form number, issue age, issue date, inflation status indicator, benefit period, current annual premium, and MedAmerica's suggested premium increase in each year of the proposed implementation period.

MedAmerica appreciates the Department's offer to approve our requested increase of 90.1% for the 56 policies with non-lifetime benefits and auto inflation. (No increase was requested for the 7 policies without inflation.) We propose to implement an actuarially equivalent increase over three years, with a 30% premium rate increase in each of Year 1 and Year 2, followed by a 17.0% premium rate increase in Year 3, for a cumulative 97.7% increase. This series of rate increases produces the same lifetime loss ratio as that produced by a one-time increase of 90.1%.

Enclosed are revised rate tables for each of the next three years. Please note that the actual rates implemented may vary slightly from those in the enclosed rate tables due to implementation rounding algorithms.

While there are no lifetime benefit period policies in force, for illustrative purposes, the lifetime benefit period rate tables reflect a three-year phase-in of the requested rate increases shown in the April 25 cover letter, except the third-year phase-in is capped such that the cumulative increase does not exceed the non-lifetime benefit period and auto inflation cohort increase outlined above.

Through a SERFF post-submission update, we revised the Rate/Rule Schedule tab to reflect the rate increases outlined in this letter. We respectfully request that the Department acknowledge the post-submission update prior to issuing the disposition in order for the disposition to capture this change.

As requested, we include a seriatim listing in Excel, showing the policy number (counting value, not the actual policyholder's policy number), form number, issue age, issue date, inflation status indicator, benefit period, current annual premium, and MedAmerica's suggested premium increase in each year of the proposed implementation period.

We reserve the right to request additional rate increases in Pennsylvania during the three-year phase-in period such that the Department has adequate time to review the filing and that any future approved increase can be implemented immediately following the phase-in period, if actuarially justified by continuing experience.

Thank you for working with Missy Gordon of Milliman to complete this filing in Pennsylvania. Please let me know if you have any additional questions. You can reach me directly at (585) 238-4379 or by e-mail at: patrick.kinney@medamericaltc.com.

Respectfully,

J. Patrick Kinney, FSA, MAAA

#Kinney Tu

Director, LTC Pricing

MedAmerica Insurance Company

Enclosure: Rate Tables with proposed increases

Seriatim listing in Excel



8500 Normandale Lake Blvd. Suite 1850 Minneapolis, MN 55437-3830 USA

Tel +1 952 897 5300

milliman com

October 25, 2022

Sean Carmody Pennsylvania Insurance Department (Department)

Via SERFF

Re: MedAmerica Insurance Company (MedAmerica)
Company NAIC # 69515
SERFF Tracking # MILL-133176421
Series 11 Group
Comprehensive Form

Comprehensive Form GRP11-341-MA-PA-601
Comprehensive Certificate GRP11-342-MA-PA-601

Dear Sean:

Thank you for reviewing this filing. This letter is in response to your letter dated September 30 regarding the abovereferenced filing. The remainder of this letter provides the additional information requested in your September 30 letter. The request is restated in italics for reference.

The Department is willing to approve your proposed alternate increase (i.e. a 30% premium rate increase in each of Year 1 and Year 2, followed by a 17.0% premium rate increase in Year 3) in order to compensate for the delay in implementation. Exhibit I-b demonstrates that the lifetime loss ratio with a one-time premium increase of 90.1% is 90%. Please provide an Excel spreadsheet, similar to Exhibit I-b, which demonstrates that the lifetime loss ratio with the proposed alternate increase (i.e. 30%, 30%, and 17%) will also produce a lifetime loss ratio of 90%.

The actuarial equivalent phased-in rate increase was determined by cohort (i.e., policies with a non-lifetime benefit period and auto inflation) using an interest rate consistent with that shown in Section 16 of the April 25 actuarial memorandum. Additionally, the nationwide premium was restated to reflect the rate increases approved in Pennsylvania; therefore, Exhibit I-b of the April 25 actuarial memorandum was not used in determining the actuarially equivalent phase-in.

Attachment 1 provides information similar to Exhibit I-b except reflects nationwide experience restated to the actual Pennsylvania rate level for policies with a non-lifetime benefit period and auto inflation after the one-time 90.1% rate increase. Attachment 2 provides information like Attachment 1 except reflects the proposed phased-in rate increase (i.e., 30.0% in Years 1 and 2 followed by a 17.0% increase in Year 3). As can be seen, the phased-in rate increase (Attachment 2) produces the same lifetime loss ratio as the one-time increase (Attachment 1). Attachments 1 and 2 are provided in Excel, as requested.

Limitations and Qualifications

Milliman's work has been prepared solely for the use and benefit of MedAmerica. Milliman's work may not be provided to third parties without Milliman's prior written consent. Milliman does not intend to benefit any third-party recipient of its work product, even if Milliman consents to the release of its work product to such third party.

Offices in Principal Cities Worldwide

This work product was prepared to solely provide assistance to MedAmerica. Milliman does not intend to benefit and assumes no duty or liability to other parties who receive this work. Milliman recommends recipient be aided by its own actuary or other qualified professional when reviewing the Milliman work product.



Milliman's work is being delivered to the Department, in accordance with its statutory and regulatory requirements. Milliman recognizes that materials it delivers to the Department may be public records subject to disclosure to third parties, however, Milliman does not intend to benefit and assumes no duty or liability to any third parties who receive Milliman's work and may include disclaimer language on its work product so stating. The Department agrees not to remove any such disclaimer language from Milliman's work. To the extent that Milliman's work is not subject to disclosure under applicable public records laws, the Department agrees that it shall not disclose Milliman's work product to third parties without Milliman's prior written consent; provided, however, that the Department may distribute Milliman's work to (i) its professional service providers who are subject to a duty of confidentiality and who agree to not use Milliman's work product for any purpose other than to provide services to the Department, or (ii) any applicable regulatory or governmental agency, as required.

We have developed certain models to estimate the values included in this analysis. The intent of the models was to estimate future experience. We have reviewed the models, including their inputs, calculations, and outputs for consistency, reasonableness, and appropriateness to the intended purpose and in compliance with generally accepted actuarial practice and relevant actuarial standards of practice.

In performing this analysis, we relied on data and other information provided by MedAmerica. We have not audited or verified this data and other information. If the underlying data or information is inaccurate or incomplete, the results of our analysis may likewise be inaccurate or incomplete. In that event, the results of our analysis may not be suitable for the intended purpose.

We performed a limited review of the data used directly in our analysis for reasonableness and consistency and have not found material defects in the data. If there are material defects in the data, it is possible that they would be uncovered by a detailed, systematic review and comparison of the data to search for data values that are questionable or for relationships that are materially inconsistent. Such a review was beyond the scope of our assignment.

Differences between our projections and actual amounts depend on the extent to which future experience conforms to the assumptions made for this analysis. It is certain that actual experience will not conform exactly to the assumptions used in this analysis. Actual amounts will differ from projected amounts to the extent that actual experience deviates from expected experience.

I am a Principal and Consulting Actuary for Milliman, Inc. I am a member of the American Academy of Actuaries and I meet the Qualification Standards of the American Academy of Actuaries to render an actuarial opinion contained herein.



Sean, thank you for working with us to complete this filing in Pennsylvania. Please let me know if you have any additional questions. You can reach me directly at (952) 820-2478 or by e-mail at missy.gordon@milliman.com. Alternatively, you may contact Courtney Williamson, the contact of record for this filing, at (952) 820-2413 or by e-mail at courtney.williamson@milliman.com.

Respectfully,

Missy Gordon, FSA, MAAA Principal and Consulting Actuary

MAG/caw

Attachment 1: Nationwide Experience Restated to Pennsylvania Rate Level After One-Time Increase Attachment 2: Nationwide Experience Restated to Pennsylvania Rate Level After Phased-in Increase

Enclosure: Numerical exhibits in Excel

Attachment 1 MedAmerica and Affinity Partners Actual and Projected Experience using Current Assumptions by Calendar Year Nationwide Experience Restated to Reflect the Pennsylvania Rate Level After One-Time Increase Series 11 and Prior Policy Forms Policies with a Non-Lifetime Benefit Period and Auto Inflation

		V	Vithout Interest				With Actual Interes	st
		А	В	C = B / A	D	E	F	G = F / E
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred	Incurred
	Year 1992	Premium 1,132	Claims 0	Loss Ratio 0%	Lives 4	Premium 5,285	Claims 0	Loss Ratio 0%
	1993	40,050	217	1%	54	175,978	953	1%
	1994	149,018	0	0%	144	626,936	0	0%
	1995	182,722	17,023	9%	140	741,080	69,040	9%
	1996	215,138	0	0%	203	825,584	0	0%
	1997	364,484	5,430	1%	336	1,291,982	19,248	1%
	1998	886,303	6,082	1%	785	2,878,533	19,754	1%
	1999	1,681,342	0	0%	1,013	5,031,827	0	0%
	2000	2,068,808	4,098	0%	1,092	5,774,333	11,437	0%
	2001 2002	2,301,337 3,095,769	24,934 871,089	1% 28%	1,310 2,018	6,033,889 7,647,891	65,374 2,151,968	1% 28%
Historical	2002	4,707,475	67,477	1%	3,685	11,033,400	158,152	1%
Experience	2004	6,748,566	1,077,788	16%	4,458	15,046,006	2,402,940	16%
	2005	7,807,711	535,790	7%	5,152	16,618,339	1,140,403	7%
	2006	8,368,213	1,651,235	20%	5,306	16,949,737	3,344,561	20%
	2007	8,477,970	1,004,961	12%	5,298	16,298,314	1,931,969	12%
	2008	8,470,652	931,632	11%	5,353	15,604,571	1,716,246	11%
	2009	8,244,888	3,055,806	37%	5,273	14,601,421	5,411,731	37%
	2010	8,031,365	3,364,958	42%	5,149	13,483,708	5,649,366	42%
	2011 2012	8,335,359 8,954,662	3,992,666 2,423,729	48% 27%	5,066 5,174	13,168,568 13,371,263	6,307,790 3,619,156	48% 27%
	2013	9,542,722	1,965,017	21%	5,174 5,138	13,494,720	2,778,804	21%
	2014	9,279,830	5,760,622	62%	5,044	12,461,778	7,735,874	62%
	2015	8,930,603	6,857,902	77%	4,977	11,442,633	8,786,916	77%
	2016	8,762,257	5,762,348	66%	5,024	10,733,547	7,058,733	66%
	2017	8,485,742	7,657,081	90%	4,787	9,927,120	8,957,703	90%
	2018	8,735,558	7,930,954	91%	4,685	9,772,085	8,872,010	91%
	2019	9,668,677	7,594,456	79%	4,588	10,337,476	8,119,778	79%
	2020	10,693,865	9,368,192	88%	4,476	10,927,635	9,572,982	88%
	2021 2022	10,679,007 10,496,075	8,108,466 8,830,062	76% 84%	4,145 4,020	10,459,065 9,860,816	7,941,466 8,295,636	76% 84%
	2022	12,492,511	8,744,555	70%	3,713	11,257,957	7,880,387	70%
	2024	14,106,131	8,560,425	61%	3,409	12,193,874	7,399,956	61%
	2025	13,264,440	9,275,683	70%	3,289	10,998,833	7,691,368	70%
	2026	12,534,870	10,065,004	80%	3,165	9,970,145	8,005,632	80%
	2027	11,853,588	10,884,138	92%	3,044	9,043,893	8,304,235	92%
	2028	11,143,189	11,723,901	105%	2,919	8,155,283	8,580,284	105%
	2029	10,471,440	12,596,088	120%	2,794	7,351,228	8,842,787	120%
	2030	9,812,853	13,441,183	137%	2,666	6,608,040	9,051,382	137%
Projected	2031 2032	9,163,838 8,519,448	14,419,900 15,392,804	157% 181%	2,536 2,404	5,919,414 5,278,818	9,314,587 9,537,686	157% 181%
Future	2032	7,886,190	16,320,739	207%	2,272	4,687,232	9,700,386	207%
Experience	2034	7,265,363	17,176,463	236%	2,139	4,142,194	9,792,800	236%
(60 Years)	2035	6,660,168	17,965,189	270%	2,005	3,642,355	9,824,917	270%
· ′	2036	6,073,404	18,632,905	307%	1,873	3,186,055	9,774,658	307%
	2037	5,508,156	19,204,236	349%	1,741	2,771,732	9,663,667	349%
	2038	4,968,047	19,587,243	394%	1,612	2,398,030	9,454,579	394%
	2039	4,456,524	19,810,319	445%	1,486	2,063,427	9,172,427	445%
	2040	3,975,390	19,914,756	501%	1,363		8,844,876	501%
	2041 2042	3,526,101	19,842,721	563% 631%	1,245 1 132	1,502,226	8,453,605	563% 631%
	2042	3,109,870 2,727,453	19,634,355 19,219,195	631% 705%	1,132 1,024	1,270,887 1,069,168	8,023,822 7,533,968	631% 705%
	2043	2,378,682	18,684,028	785%	922	894,435	7,025,593	785% 785%
	2045	2,062,949	18,005,549	873%	827	744,089	6,494,457	873%
	2046	1,779,241	17,235,715	969%	738	615,595	5,963,341	969%
	2047	1,526,562	16,385,549	1,073%	655	506,639	5,438,076	1,073%
	2048	1,303,300	15,377,546	1,180%	580	414,909	4,895,480	1,180%
	2049	1,107,554	14,336,576	1,294%	511	338,218	4,378,019	1,294%
	2050	936,945	13,268,564	1,416%	448	274,455	3,886,691	1,416%
	2051-2055 2056-2060	2,850,728 1,120,045	50,822,794 29,871,062	1,783% 2,667%	1,508 725	749,226 239,358	13,270,404	1,771% 2,650%
	2056-2060	406,167	16,014,323	2,667% 3,943%	725 329	70,581	6,341,810 2,766,373	2,650% 3,919%
	2066-2070	136,330	7,731,389	5,671%	138	19,261	1,086,384	5,640%
	2071-2075	42,621	3,281,056	7,698%	51	4,895	375,167	7,664%
	2076-2080	12,344	1,299,522	10,527%	16	1,153	120,806	10,474%
		400 000 040	74.004.40=	4401	05.700	000 005 005	05.000.005	222
Hist Fut		163,232,216 206,357,526	71,931,487 561,664,009	44% 272%	95,732 63,445	266,305,637 140,469,104	95,902,887 263,127,712	36% 187%
	time	369,589,742	633,595,496	171%	159,177	406,774,741	359,030,599	88%

Attachment 2 MedAmerica and Affinity Partners Actual and Projected Experience using Current Assumptions by Calendar Year Nationwide Experience Restated to Reflect the Pennsylvania Rate Level After Phased-in Increase Series 11 and Prior Policy Forms Policies with a Non-Lifetime Benefit Period and Auto Inflation

		V	Vithout Interest			V	Vith Actual Interest	
		Α	В	C = B / A	D	E	F	G = F / I
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred	Incurre
	Year	Premium	Claims	Loss Ratio	Lives	Premium	Claims	Loss Rati
	1992	1,132	0	0%	4	5,285	0	0%
	1993	40,050	217	1%	54	175,978	953	19
	1994	149,018	0	0%	144	626,936	0	09
	1995	182,722	17,023	9%	140	741,080	69,040	99
	1996	215,138	0	0%	203	825,584	0	09
	1997	364,484	5,430	1%	336	1,291,982	19,248	19
	1998	886,303	6,082 0	1% 0%	785	2,878,533	19,754	19 09
	1999 2000	1,681,342 2,068,808	4,098	0%	1,013 1,092	5,031,827 5,774,333	0 11,437	09
	2001	2,301,337	24,934	1%	1,310	6,033,889	65,374	19
	2002	3,095,769	871,089	28%	2,018	7,647,891	2,151,968	28'
Historical	2003	4,707,475	67,477	1%	3,685	11,033,400	158,152	1'
Experience	2004	6,748,566	1,077,788	16%	4,458	15,046,006	2,402,940	16'
	2005	7,807,711	535,790	7%	5,152	16,618,339	1,140,403	7'
	2006	8,368,213	1,651,235	20%	5,306	16,949,737	3,344,561	201
	2007	8,477,970	1,004,961	12%	5,298	16,298,314	1,931,969	12'
	2008	8,470,652	931,632	11%	5,353	15,604,571	1,716,246	11'
	2009	8,244,888	3,055,806	37%	5,273	14,601,421	5,411,731	37
	2010 2011	8,031,365 8,335,359	3,364,958 3,992,666	42% 48%	5,149 5,066	13,483,708 13,168,568	5,649,366 6,307,790	42° 48°
	2012	8,954,662	2,423,729	27%	5,174	13,371,263	3,619,156	27
	2013	9,542,722	1,965,017	21%	5,138	13,494,720	2,778,804	21
	2014	9,279,830	5,760,622	62%	5,044	12,461,778	7,735,874	62
	2015	8,930,603	6,857,902	77%	4,977	11,442,633	8,786,916	77'
	2016	8,762,257	5,762,348	66%	5,024	10,733,547	7,058,733	66'
	2017	8,485,742	7,657,081	90%	4,787	9,927,120	8,957,703	90
	2018	8,735,558	7,930,954	91%	4,685	9,772,085	8,872,010	91
	2019	9,668,677	7,594,456	79%	4,588	10,337,476	8,119,778	79
	2020	10,693,865	9,368,192	88%	4,476	10,927,635	9,572,982	88
	2021 2022	10,679,007 10,496,075	8,108,466 8,830,062	76% 84%	4,145 4,020	10,459,065 9,860,816	7,941,466 8,295,636	76' 84'
	2023	10,092,522	8,726,518	86%	3,713	9,095,143	7,864,133	86
	2024	11,042,621	8,521,196	77%	3,409	9,545,660	7,366,044	77
	2025	12,734,961	9,233,175	73%	3,289	10,559,791	7,656,121	73'
	2026	12,976,524	10,018,880	77%	3,165	10,321,433	7,968,945	77
	2027	12,271,238	10,834,260	88%	3,044	9,362,546	8,266,179	88
	2028	11,535,809	11,670,174	101%	2,919	8,442,626	8,540,963	101
	2029	10,840,391	12,538,364	116%	2,794	7,610,241	8,802,263	116
	2030	10,158,599	13,379,586	132%	2,666	6,840,868	9,009,902	132
Projected	2031 2032	9,486,716 8,819,622	14,353,818 15,322,264	151% 174%	2,536 2,404	6,127,979 5,464,812	9,271,901 9,493,977	151 174
-rojecteu -uture	2032	8,164,052	16,245,946	199%	2,404	4,852,382	9,655,932	199
Experience	2034	7,521,351	17,097,749	227%	2,139	4,288,140	9,747,923	227
60 Years)	2035	6,894,832	17,882,861	259%	2,005	3,770,690	9,779,892	259
00 100.0)	2036	6,287,395	18,547,516	295%	1,873	3,298,312	9,729,864	295
	2037	5,702,231	19,116,228	335%	1,741	2,869,391	9,619,382	335
	2038	5,143,091	19,497,481	379%	1,612	2,482,522	9,411,252	379
	2039	4,613,545	19,719,534	427%	1,486	2,136,130	9,130,393	427
	2040	4,115,458	19,823,493	482%	1,363	1,827,827	8,804,343	482
	2041	3,650,339	19,751,788	541%	1,245	1,555,156	8,414,864	541
	2042	3,219,443	19,544,377	607%	1,132	1,315,665	7,987,051	607
	2043	2,823,552	19,131,119	678%	1,024	1,106,839	7,499,442	678
	2044 2045	2,462,493 2,135,635	18,598,405 17,923,036	755% 839%	922 827	925,950 770,306	6,993,397 6,464,694	755 839
	2046	1,841,931	17,156,729	931%	738	637,285	5,936,013	931
	2047	1,580,349	16,310,459	1,032%	655	524,490	5,413,155	1,032
	2048	1,349,221	15,307,076	1,135%	580	429,528	4,873,046	1,135
	2049	1,146,578	14,270,876	1,245%	511	350,135	4,357,956	1,245
	2050	969,958	13,207,759	1,362%	448	284,125	3,868,880	1,362
	2051-2055	2,951,170	50,589,889	1,714%	1,508	775,625	13,209,590	1,703
	2056-2060	1,159,509	29,734,173	2,564%	725	247,791	6,312,748	2,548
	2061-2065	420,478	15,940,934	3,791%	329	73,068	2,753,695	3,769
	2066-2070	141,133	7,695,959	5,453%	138	19,940	1,081,405	5,423
	2071-2075	44,122	3,266,020	7,402%	51	5,068	373,448	7,369
	2076-2080	12,779	1,293,567	10,123%	16	1,194	120,252	10,07
His	story	163,232,216	71,931,487	44%	95,732	266,305,637	95,902,887	36
	ture	205,484,731	559,189,735	272%	63,445	138,238,537	262,016,147	190
Life	etime	368,716,947	631,121,222	171%	159,177	404,544,174	357,919,034	88

SERFF Tracking #: MILL-133176421 State Tracking #: Company Tracking #: SERIES 11 GROUP

State: Pennsylvania Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.001 Qualified

Product Name: Long-Term Care

Project Name/Number: MedAmerica Nationwide 2022 Rate Increase/145MAI01-30.09

Superseded Schedule Items

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date	Schedule Item Status	Schedule	Schedule Item Name	Replacement Creation Date	Attached Document(s)
04/28/2022		Rate	Series 11 Group Rate Tables	09/28/2022	PA_MedAmerica_Current Premium Rates_Series 11 Group_LR_20220425.pdf (Superceded) PA_MedAmerica_Current Premium Rates_Series 11 Group_RS_20220425.pdf (Superceded) PA_MedAmerica_Proposed Premium Rates_Series 11 Group_20220425.pdf (Superceded)

Comprehensive Tax Qualified Certificate

Group Rates for Lifetime Premium Payment Option 0 Day Elimination Period Current Annual Premium Rates for Policies Issued Prior to 9/16/2002 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601 Rider: GRP11-SIP-A998
Base Certificate with No Inflation Protection Simple Inflation Protection Rider

Issue			Benefit Period					Benefit Period						Benefit Period		
Age	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime	2	Years	3 Years	4 Years	5 Years	Lifetime
Age	Z I cais	3 Itals	4 10ais	J Tears	LITEUITIE	<u>z rears</u>	3 I cars	4 1 cars	<u>J rears</u>	Lifeurite	<u>4</u>	I cars	3 I cars	4 1 cars	<u>J rears</u>	LITEUITIE
<22	10	12	15	15	38	5	7	7	10	24		37	46		66	163
														56		
22	12	12	15	17	43	5	7	7	10	24		34	49	59	66	168
23	12	12	15	17	43	5	7	10	10	29		37	51	61	71	172
24	12	15	17	17	48	5	7	7	12	29		39	51	61	73	177
25	12	15	17	20	48	7	7	10	10	34		42	54	64	73	187
26	12	15	17	20	53	7	10	10	12	34		44	56	68	78	192
27	15	17	20	22	53	5	7	10	12	38		42	56	68	81	201
28	15	17	20	22	57	7	10	12	15	38		44	59	71	83	206
29	15	17	20	24	62	. 7	10	15	15	38		46	61	76	86	211
30	15	20	22	24	62	10	10	15	17	43		49	64	78	90	225
31	17	20	22	27	67	7	12	15	17	48		49	66	81	93	230
32	17	22	24	27	72	10	12	15	20	48		51	66	83	98	239
33	17	22	27	29	77	12	15	17	20	53		56	71	86	100	244
34	20	24	27	32	81	10	15	20	20	57		56	71	90	103	254
35	20	24	29	34	86	12	17	20	22	62		59	76	93	105	263
36	22	27	32	34	91	12	17	20	24	67		59	78	95	112	273
37	22	27	32	37	96	15	20	24	27	72		64	81	100	115	283
38	24	29	34	39	105	15	20	24	29	72		64	83	103	120	287
39	24	32	37	44	110	17	20	27	29	81		68	86	108	122	302
40	27	34	39	46	120	17	22	29	32	81		68	88	110	127	306
41	29	37	42	49	125	17	24	32	34	91		71	93	115	132	321
42	32	39	46	51	134	20	24	32	39	96		73	95	117	137	330
43	32	42	49	56	144	22	27	34	39	105		78	98	122	142	340
44	34	44	51	61	153	24	29	39	42	110		81	103	127	144	354
45	37	46	56	64	163	24	32	39	46	120		83	103	130	152	364
46	39	49	59	68	177	27	37	44	51	125		86	110	137	156	374
47	42	54	64	73	187	29	37	46	54	139		88	112	139	161	388
48	46	56	68	78	201	29	42	51	59	148		90	120	144	169	402
49	49	61	73	86	215	34	44	54	64	158		93	122	149	171	417
50	51	66	81	93	235	37	46	56	66	168		98	127	154	178	426
51	56	71	86	100	249	39	51	64	71	182		100	130	159	183	441
52	61	76	93	108	268	42	56	68	78	196		103	134	164	191	455
					292	44	59	73	86	206						464
53	66	83	100	115								105	139	171	198	
54	71	90	108	125	311	49	64	78	90	225		110	142	176	203	484
55	76	98	117	137	340	54	68	86	98	235		115	147	181	208	498
56	83	105	127	147	364	56	73	90	105	259		117	154	188	218	512
57	90	115	139	159	393	59	78	95	115	278		120	156	193	225	532
58	98	125	152	174	426	64	83	103	122	292		125	161	198	230	546
59	105	134	164	188	464	71	90	112	130	311		127	169	205	237	560
60	115	147	178	205	503	76	98	120	142	335		132	174	213	247	579
61	125	159	193	225	546	81	105	130	149	359		137	178	220	252	594
62	134	174	210	244	594	86	112	137	159	378		142	183	225	259	608
63	147	188	230	266	642	90	120	147	169	402		144	188	232	266	627
64	159	205	249	288	694	98	127	156	181	426		149	193	237	276	646
65	174	225	274	315	757	103	134	164	193	455		154	200	244	283	666
66	188	244	296	342	824	110	142	176	205	479		156	205	252	293	680
67	205	264	323	374	891	115	152	186	215	508		159	210	257	298	694
68	222	288	352	406	967	120	159	193	227	532		164	215	261	305	709
69	239	313	381	442	1,049	127	166	205	237	555		169	218	269	310	723
70	261	340	415	481	1,135	132	174	215	249	584		171	225	274	318	742
71	283	369	450	523	1,231	139	181	225	259	613		174	227	281	323	752
72	305	398	489	567	1,336	144	191	235	271	632		176	232	283	327	757
73	330	433	530	613	1.446	149	196	242	281	651		178	232	286	332	761
74	357	467	572	665	1,556	154	203	249	288	675		178	235	288	332	771
75	391	511	626	726	1,700	159	210	259	301	694		181	237	291	337	771
76	425	557	682	792	1,848	164	215	266	308	713		181	237	293	337	776
77	462	604	743	863			222	271	315	733		181	237	293	337	
					2,006	166										776
78	501	657	806	938	2,179	171	225	279	323	747		178	235	291	335	766
79	543	714	877	1,019	2,366	144	191	237	276	637		178	232	286	332	757
80	591	777	960	1,117	2,586	147	196	242	281	646		178	235	286	332	757
81	640	843	1,041	1,212	2,801	149	196	239	281	642		176	230	281	325	737
82	692	914	1,127	1,315	3,031	149	193	242	279	642		171	222	276	318	718
83	748	985	1,219	1,420	3,271	147	193	237	279	637		166	220	266	310	699
84	806	1.063	1.317	1,535	3.529	144	193	235	274	627		161	213	257	298	675
85	870	1,146	1,420	1,657	3,802	142	188	232	269	618		156	205	247	286	642
00	010	1,140	1,420	1,007	3,002	142	100	232	209	010		100	203	241	200	042

Comprehensive Tax Qualified Certificate

Group Rates for 10-Year Premium Payment Option 0 Day Elimination Period Current Annual Premium Rates for Policies Issued Prior to 9/16/2002 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601 Rider: GRP11-SIP-PA-998 Rider: GRP11-CIP-PA-998

Page Certificate with No left-tip Protection Simple left-tip Pertoction Pider

Company left-tip Protection Protection Protection Protection

	Bas	e with No Inflat	ion		Simple Inflation Protection Rider						Compound Inflation Protection Rider					
Issue			Benefit Period					Benefit Period						Benefit Period		
<u>Age</u>	2 Years	3 Years	4 Years	5 Years	<u>Lifetime</u>	2 Years	3 Years	4 Years	5 Years	<u>Lifetime</u>		2 Years	3 Years	4 Years	5 Years	<u>Lifetime</u>
<22	24	29	34	39	101	17	22	27	29	81		161	208	254	296	718
22	27	32	37	42	110	15	22	27	32	81		161	213	259	301	728
23 24	27 29	32 34	39 42	44 46	115 120	17 17	24 24	27 29	32 34	86 91		166 169	218 220	264 269	305 310	742 757
25	29	37	42	49	125	20	24	32	37	96		171	222	276	318	771
26	32	37	44	51	134	20	29	34	39	101		174	230	279	323	781
27	32	39	46	54	139	22	29	37	42	110		178	232	283	330	795
28	34	42	49	56	148	24	32	39	44	115		181	237	291	335	809
29 30	37 37	44 46	51 56	61 64	153 163	24 27	32 34	42 42	46 49	125 129		183 188	239 244	296 298	340 345	824 838
31	39	49	59	66	172	29	37	44	54	134		191	249	303	352	848
32	42	51	61	71	182	29	39	49	56	144		193	252	310	357	862
33	44	54	64	73	192	32	42	51	61	153		196	257	315	364	876
34	46 49	56	68	78	201	32 34	44 44	54	64	163		200	261	318	369	891
35 36	49 51	61 64	71 76	83 88	211 225	34	44	59 61	66 71	172 177		203 205	264 269	325 330	374 381	905 915
37	54	66	81	93	239	39	54	64	73	187		210	274	335	386	929
38	56	71	86	98	249	42	54	66	78	201		213	276	337	393	943
39	59	73	90	103	263	46	59	71	86	215		215	281	342	398	958
40	61	78	95	110	278	49	64	76	88	225		220	286	349	403	972
41 42	66 68	83 88	100 105	115 122	297 311	51 54	66 68	81 86	95 100	235 254		222 225	288 293	354 359	411 415	982 996
43	73	93	112	130	330	56	73	90	105	263		227	296	364	420	1,006
44	78	98	120	137	350	59	78	95	112	278		230	301	367	428	1,020
45	81	103	127	147	369	64	83	100	117	297		235	305	371	430	1,030
46	86	110	134	154	388	68	88	108	125	311		237	308	376	437	1,044
47 48	90 95	117 122	142 149	164 174	412 436	71 76	93 100	112 120	132 139	330 345		239 242	310 315	381 386	440 445	1,053 1,063
49	103	130	159	183	460	78	105	127	149	369		244	320	389	452	1,003
50	108	139	169	196	488	86	110	134	156	383		247	320	393	455	1,082
51	115	147	178	205	517	88	117	142	166	407		247	325	398	462	1,092
52 53	122 130	156 166	188 200	220 232	546 579	93 98	122 130	152 159	174 186	431 450		249 252	327 330	401 406	464 469	1,101
53 54	137	176	213	232	613	105	137	169	196	474		252	332	408	472	1,111 1,116
55	144	186	227	264	651	110	144	176	205	498		257	335	411	474	1,121
56	154	198	242	279	690	115	152	186	218	522		257	337	411	479	1,130
57	164	210	257	298	733	120	159	196	227	546		259	337	415	479	1,130
58	174	222	274	315	776	127	169	203	239	570		259	340	415	484	1,135
59 60	183 196	237 254	291 310	337 359	824 876	134 139	174 181	213 225	247 261	594 623		261 261	340 342	415 418	481 486	1,135 1,144
61	208	269	327	381	924	144	191	235	271	651		261	342	420	486	1,144
62	220	286	349	406	982	152	198	244	283	675		261	342	420	486	1,140
63	235	303	371	430	1,039	156	205	252	293	699		259	342	418	486	1,140
64 65	247 261	320 342	393 418	455 484	1,097 1,164	164 169	215 220	261 271	305 318	723 747		261 261	342 340	418 418	486 486	1,140 1,135
66	279	362	442	513	1,104	174	227	281	327	771		259	340	418	484	1,130
67	293	384	469	545	1,302	178	232	288	335	785		257	337	413	479	1,116
68	310	406	496	577	1,374	183	239	296	342	804		254	335	411	477	1,106
69	330	430	525	611	1,451	186	244	303	349	824		252	330	408	472	1,097
70 71	347 367	455 481	557 591	648 687	1,537 1,623	191 193	249 252	308 310	357 362	833 848		249 247	327 323	403 396	467 459	1,082 1,068
72	389	508	626	728	1,714	193	257	315	367	862		242	318	391	452	1,053
73	411	538	662	770	1,815	196	259	318	371	862		237	313	384	445	1,030
74	433	567	699	814	1,911	198	261	320	374	867		232	308	376	437	1,010
75	462	606	745	868	2,030	200	261	325	376	872		230	303	371	430	991
76 77	494 525	648 689	797 850	926 987	2,164 2,303	198 200	261 264	325 325	379 381	876 881		222 220	293 288	362 354	420 413	967 943
78	560	736	907	1,056	2,457	200	264	327	381	881		213	281	347	401	919
79	596	784	970	1,129	2,624	169	225	276	320	742		210	274	335	391	891
80	640	843	1,041	1,215	2,816	166	222	276	320	733		203	266	330	381	867
81	684	902	1,117	1,300	3,012	166	220	269	315	723		198	259	318	369	838
82 83	731 782	965 1.034	1,195 1,281	1,395 1,493	3,223 3,443	164 161	218 213	266 261	310 305	713 699		193 186	252 242	308 296	354 342	804 776
84	838	1,107	1,371	1,601	3,682	156	208	257	301	685		178	232	283	327	737
85	897	1,185	1,469	1,716	3,941	154	203	249	291	666		171	222	269	310	699

Comprehensive Tax Qualified Certificate

Group Rates for 20-Year Premium Payment Option 0 Day Elimination Period Current Annual Premium Rates for Policies Issued Prior to 9/16/2002 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601 Rider: GRP11-SIP-PA-998 Rider: GRP11-CIP-PA-998

Base Certificate with No Inflation Protection Simple Inflation Protection Rider Compound Inflation Protection Rider

	Bas	se Certificate	with No Infla	ation Protect	ion		Simple Inflation Protection Rider							Compound Inflation Protection Rider						
Issue <u>Age</u>	2 Years	3 Years	Benefit Period 4 Years	5 Years	<u>Lifetime</u>	2 Years	3 Years	Benefit Period 4 Years	5 Years	<u>Lifetime</u>	<u>2</u>	? Years	3 Years	Benefit Period 4 Years	5 Years	<u>Lifetime</u>				
<22	17	20	24	27	67	10	12	15	20	53		103	134	164	191	460				
22	17	20	24	27	72	10	15	17	22	53		105	137	166	196	469				
23	17	22	24	29	77	12	15	20	22	53		108	139	171	198	474				
24	20	22	27	29	77	12	17	20	24	62		108	142	174	203	488				
25	20	24	29	32	81	12	17	20	24	62		110	144	176	205	498				
26 27	20 22	24 27	29 32	34 37	86 91	15 15	17 17	22 22	24 24	67 72		115 115	147 149	181 183	208 210	503 512				
28	22	27	32	37	96	15	20	24	29	77		117	154	188	218	522				
29	24	29	34	39	101	15	20	27	29	81		117	154	191	220	532				
30	24	29	37	42	105	17	24	27	32	86		122	159	193	222	541				
31	27	32	39	44	110	17	24	29	34	91		122	161	196	227	551				
32 33	27 29	34 37	39 42	46 49	120 125	20 20	24 24	32 34	37 39	91 101		127 127	164 166	200 205	232 235	555 570				
34	29	37	44	51	134	22	29	37	42	101		130	171	208	239	575				
35	32	39	46	54	139	22	29	39	44	110		132	174	210	244	584				
36	34	42	51	59	148	24	32	39	44	115		134	176	213	247	594				
37	34	44	54	61	158	27	34	42	49	120		137	178	218	252	603				
38 39	37 39	46 49	56 59	64 68	163 172	29 29	37 39	44 46	51 54	134 139		139 142	181 183	220 225	257 259	618 623				
40	42	51	64	73	187	32	42	49	56	144		142	188	227	261	627				
41	44	56	66	76	196	32	42	54	64	153		144	188	232	269	642				
42	46	59	71	81	206	34	46	56	66	163		147	191	235	271	651				
43	49	61	76	86	220	37	49	59	71	172		149	196	237	276	656				
44 45	51 54	66 68	78 83	90 98	230 244	39 44	51 56	64 68	76 78	187 196		152 154	198 200	242 247	281 283	670 680				
46	5 4 59	73	88	103	259	44	59	73	83	206		154	200	247	288	685				
47	61	78	95	110	273	46	61	76	88	220		159	205	252	291	694				
48	66	83	100	115	292	49	66	81	95	230		159	208	257	296	704				
49	68	88	108	122	311	54	68	83	100	239		164	213	259	301	709				
50 51	73 78	93 100	112 120	132 139	330 350	56 59	73 78	90 98	105 112	254 273		164	215	264 266	303 308	718				
51 52	78 83	100	120	149	350 369	59 64	78 83	100	112	273		166 169	218 222	269	308	728 742				
53	88	112	137	159	393	68	88	108	125	306		171	225	274	315	747				
54	93	120	147	169	421	73	93	115	134	321		174	227	276	320	752				
55	100	130	156	181	450	76	98	122	142	335		176	227	281	325	761				
56	108	137	169	193 208	479 508	81 83	105 110	127 137	149	354 378		176 178	232 235	281	327 330	771				
57 58	115 122	147 159	178 193	200	546	90	115	142	156 166	397		181	235	286 288	335	781 785				
59	132	169	205	239	579	93	122	152	174	421		181	239	293	337	795				
60	142	181	222	257	623	98	130	159	183	441		183	242	296	342	804				
61	152	196	237	274	666	103	134	169	196	464		186	244	301	347	814				
62 63	161 174	208 225	254 274	296 315	713 761	110 115	144 149	176	203	484 508		188	247 249	303 305	349 354	819 828				
64	186	239	293	340	819	120	159	183 193	215 225	532		191 193	252	308	357	828				
65	200	259	315	367	876	125	166	203	235	555		193	254	313	359	843				
66	215	279	340	393	939	132	171	213	247	584		196	257	315	364	848				
67	230	298	367	423	1,010	137	181	220	257	603		198	259	315	367	852				
68 69	247 266	323 347	393 423	457 491	1,082 1,164	144 147	186 193	230 239	266 279	627 651		200 200	259 261	320 323	369 371	862 867				
70	286	347	423 457	530	1,164	154	200	239 247	288	670		200	261	323	371	867				
71	308	401	494	572	1,350	159	210	254	298	690		203	266	325	376	867				
72	330	433	530	616	1,451	164	215	264	305	713		203	266	327	376	872				
73	354	464	572	662	1,556	169	220	271	315	737		203	266	325	379	872				
74 75	381 415	499 543	613 665	714 772	1,671 1.805	171 174	227 230	279 286	323 332	752 766		203 200	266 264	325 325	376 376	867 867				
76	415	543 587	721	838	1,954	181	237	200	337	785		200	264	325	374	862				
77	484	635	782	909	2,117	183	239	296	345	795		200	261	320	371	852				
78	523	687	846	985	2,289	186	244	303	349	809		198	259	318	367	838				
79	565	743	916	1,066	2,471	159	208	257	301	690		196	254	313	362	828				
80 81	611	806 870	995 1,075	1,158 1,251	2,682 2,897	159 159	208 210	259 257	301 303	694 690		193	252 247	308 301	357 352	814 795				
82	660 711	938	1,075	1,251	3,122	159	210	257 257	303 298	685		188 183	239	293	352 340	795 771				
83	765	1,012	1,251	1,459	3,362	156	203	252	296	675		178	232	286	330	747				
84	824	1,088	1,347	1,574	3,615	152	203	252	288	666		174	227	276	318	718				
85	885	1,171	1,449	1,691	3,884	152	198	244	286	656		169	218	264	305	690				

Comprehensive Tax Qualified Certificate

Group Rates for Lifetime Premium Payment Option 0 Day Elimination Period Current Annual Premium Rates for Policies Issued On or After 9/16/2002 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

Issue			Benefit Period					Benefit Period						Benefit Period		
Age	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime	•	Years	3 Years	4 Years	5 Years	Lifetime
Age	Z I cais	3 Itals	4 10ais	J Tears	LITEUITIE	<u>z rears</u>	3 I cars	4 10013	<u>J I cars</u>	LITEUTITE	<u> </u>	I cars	3 I cars	4 1 cars	<u>J rears</u>	Lifetiffe
-00	40	40	45	45	00	-	7	-	40	0.4		0.7	40		00	400
<22	10	12	15	15	38	5		7	10	24		37	46	56	66	163
22	12	12	15	17	43	5	7	7	10	24		34	49	59	66	168
23	12	12	15	17	43	5	7	10	10	29		37	51	61	71	172
24	12	15	17	17	48	5	7	7	12	29		39	51	61	73	177
25	12	15	17	20	48	7	7	10	10	34		42	54	64	73	187
26	12	15	17	20	53	7	10	10	12	34		44	56	68	78	192
27	15	17	20	22	53	5	7	10	12	38		42	56	68	81	201
28	15	17	20	22	57	7	10	12	15	38		44	59	71	83	206
29	15	17	20	24	62	7	10	15	15	38		46	61	76	86	211
30	15	20	22	24	62	10	10	15	17	43		49	64	78	90	225
31	17	20	22	27	67	7	12	15	17	48		49	66	81	93	230
32	17	22	24	27	72	10	12	15	20	48		51	66	83	98	239
33	17	22	27	29	77	12	15	17	20	53		56	71	86	100	244
34	20	24	27	32	81	10	15	20	20	57		56	71	90	103	254
35	20	24	29	34	86	12	17	20	22	62		59	76	93	105	263
36	22	27	32	34	91	12	17	20	24	67		59	78	95	112	273
37	22	27	32	37	96	15	20	24	27	72		64	81	100	115	283
38	24	29	34	39	105	15	20	24	29	72		64	83	103	120	287
39	24	32	37	44	110	17	20	27	29	81		68	86	108	122	302
40	27	34	39	46	120	17	22	29	32	81		68	88	110	127	307
41	29	37	42	49	125	17	24	32	34	91		71	93	115	132	321
42	32	39	46	51	134	20	24	32	39	96		73	95	117	137	330
43	32	42	49	56	144	22	27	34	39	105		78	98	122	142	340
44	34	44	51	61	153	24	29	39	42	110		81	103	127	144	354
45	37	46	56	64	163	24	32	39	46	120		83	108	130	152	364
		49	59	68	177	27	37	44	51	125						374
46	39											86	110	137	156	
47	42	54	64	73	187	29	37	46	54	139		88	112	139	161	388
48	46	56	68	78	201	29	42	51	59	148		90	120	144	169	402
49	49	61	73	86	216	34	44	54	64	158		93	122	149	171	417
50	51	66	81	93	235	37	46	56	66	168		98	127	154	178	426
51	56	71	86	100	249	39	51	64	71	182		100	130	159	183	441
52	61	76	93	108	268	42	56	68	78	196		103	134	164	191	455
53	66	83	100	115	292	44	59	73	86	206		105	139	171	198	465
54	71	90	108	125	311	49	64	78	90	225		110	142	176	203	484
55	76	98	117	137	340	54	68	86	98	235		115	147	181	208	498
56	83	105	127	147	364	56	73	90	105	259		117	154	188	218	512
57	90	115	139	159	393	59	78	95	115	278		120	156	193	225	532
58	98	125	152	174	426	64	83	103	122	292		125	161	198	230	546
59	105	134	164	188	465	71	90	112	130	311		127	169	205	237	560
60	115	147	178	205	503	76	98	120	142	335		132	174	213	247	579
61	125	159	193		546	81	105	130	149	359			174			
				225								137		220	252	594
62	134	174	210	245	594	86	112	137	159	378		142	183	225	259	608
63	147	188	230	267	642	90	120	147	169	402		144	188	232	267	627
64	159	205	249	289	694	98	127	156	181	426		149	193	237	276	647
65	174	225	274	315	757	103	134	164	193	455		154	200	245	284	666
66	188	245	296	342	824	110	142	176	205	479		156	205	252	293	680
67	205	264	323	374	891	115	152	186	215	508		159	210	257	298	694
68	222	289	352	406	967	120	159	193	227	532		164	215	262	306	709
69	240	313	381	443	1,049	127	166	205	237	556		169	218	269	311	723
																723
70	262	340	416	482	1,135	132	174	215	249	584		171	225	274	318	742
71	284	369	450	523	1,231	139	181	225	259	613		174	227	281	323	752
72	306	399	489	567	1,336	144	191	235	271	632		176	232	284	328	757
73	330	433	531	614	1,446	149	196	242	281	651		178	232	286	333	761
74	357	467	572	665	1,556	154	203	249	289	675		178	235	289	333	771
75	391	511	626	726	1,700	159	210	259	301	694		181	237	291	337	771
76	425	557	682	792	1,849	164	215	267	308	714		181	237	293	337	776
77	462	604	743	863	2,007	166	222	271	315	714		181	237	293	337	776
78	501	658	807	939	2,179	171	225	279	323	747		178	235	291	335	766
79	543	714	878	1,020	2,366	144	191	237	276	637		178	232	286	333	757
80	592	778	961	1,117	2,586	147	196	242	281	647		178	235	286	333	757
81	641	844	1,042	1,213	2,802	149	196	240	281	642		176	230	281	325	738
82	692	914	1,127	1,315	3,032	149	193	242	279	642		171	222	276	318	718
83	748	985	1,220	1,421	3,271	147	193	237	279	637		166	220	267	311	699
84	807	1.064	1,318	1.535	3.530	144	193	235	274	627		161	213	257	298	675
85	870	1,147		1,658	3,803	142	188	232	269	618		156	205	247	286	642
00	010	1,147	1,421	1,000	3,003	142	100	202	209	010		100	205	241	200	042

Comprehensive Tax Qualified Certificate

Group Rates for 10-Year Premium Payment Option 0 Day Elimination Period Current Annual Premium Rates for Policies Issued On or After 9/16/2002 Rates per \$10 Daily Benefit

Rider: GRP11-CIP-PA-998

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

	Certificate: GRP11-342-MA-PA-601 Base Certificate with No Inflation Protection							GRP11-SIP-F Iflation Protect			Rider: GRP11-CIP-PA-998 Compound Inflation Protection Rider					
Issue			Benefit Period					Benefit Period					Benefit Period			
<u>Age</u>	2 Years	3 Years	4 Years	5 Years	<u>Lifetime</u>	2 Years	3 Years	4 Years	5 Years	<u>Lifetime</u>	2 Years	3 Years	4 Years	5 Years	<u>Lifetime</u>	
<22	24	29	34	39	101	17	22	27	29	81	16	1 208	254	296	718	
22	27	32	37	42	110	15	22	27	32	81	16			301	728	
23	27	32	39	44	115	17	24	27	32	86	16			306	742	
24	29	34	42	46	120	17	24	29	34	91	169	220	269	311	757	
25	29	37	42	49	125	20	24	32	37	96	17			318	771	
26	32	37	44	51	134	20	29	34	39	101	17-		279	323	781	
27 28	32 34	39 42	46 49	54 56	139 148	22 24	29 32	37 39	42 44	110 115	173 18		284 291	330 335	795 809	
29	37	44	51	61	153	24	32	42	46	125	18		296	340	824	
30	37	46	56	64	163	27	34	42	49	129	18		298	345	838	
31	39	49	59	66	172	29	37	44	54	134	19		303	352	848	
32	42	51	61	71	182	29	39	49	56	144	19		311	357	862	
33	44	54	64	73	192	32	42	51	61	153	19		315	364	876	
34 35	46 49	56 61	68 71	78 83	201 211	32 34	44 44	54 59	64 66	163 172	20 20		318 325	369 374	891 905	
36	51	64	76	88	225	37	49	61	71	177	20:		330	381	915	
37	54	66	81	93	239	39	54	64	73	187	21		335	386	929	
38	56	71	86	98	249	42	54	66	78	201	21:		337	394	943	
39	59	73	90	103	263	46	59	71	86	216	21:		342	399	958	
40	61	78	95	110	278	49	64	76	88	225	22		350	403	972	
41 42	66 68	83 88	100 105	115 122	297 311	51 54	66 68	81 86	95 100	235 254	22:		355 359	411 416	982 996	
43	73	93	112	130	330	56	73	90	105	263	22		364	421	1,006	
44	78	98	120	137	350	59	78	95	112	278	23		367	428	1,020	
45	81	103	127	147	369	64	83	100	117	297	23			430	1,030	
46	86	110	134	154	388	68	88	108	125	311	23			438	1,044	
47	90	117	142	164	412	71	93	112	132	330	24		381	440	1,054	
48 49	95 103	122 130	149 159	174 183	436 460	76 78	100 105	120 127	139 149	345 369	24: 24:		386 389	445 452	1,063 1.073	
50	103	139	169	196	488	86	110	134	156	383	24		394	452	1,073	
51	115	147	178	205	517	88	117	142	166	407	24		399	462	1,092	
52	122	156	188	220	546	93	122	152	174	431	24		401	465	1,102	
53	130	166	200	232	579	98	130	159	186	450	25		406	469	1,111	
54	137	176	213	247	613	105	137	169	196	474	25-		408	472	1,116	
55 56	144 154	186 198	227 242	264 279	651 690	110 115	144 152	176 186	205 218	498 522	25 ⁻ 25 ⁻		411 411	474 479	1,121 1,130	
57	164	210	257	298	733	120	159	196	227	546	25		416	479	1,130	
58	174	222	274	315	776	127	169	203	240	570	25		416	484	1,135	
59	183	237	291	337	824	134	174	213	247	594	26		416	482	1,135	
60	196	254	311	359	876	139	181	225	262	623	26:			487	1,145	
61	208	269	328	381	924	144	191	235	271	651	26:			487	1,145	
62 63	220 235	286 303	350 372	406 430	982 1,039	152 156	198 205	245 252	284 293	675 699	26: 25:			487 487	1,140 1,140	
64	247	320	394	455	1,097	164	215	262	306	723	26		418	487	1,140	
65	262	342	418	484	1,164	169	220	271	318	747	26:		418	487	1,135	
66	279	362	443	513	1,231	174	227	281	328	771	259		418	484	1,130	
67	293	384	469	545	1,303	178	232	289	335	785	25		413	479	1,116	
68	311	406	496	577	1,374	183	240	296	342 350	805	25- 25:		411	477	1,106	
69 70	330 347	430 455	526 557	611 648	1,451 1,537	186 191	245 249	303 308	350 357	824 833	25.		408 403	472 467	1,097 1,082	
71	367	482	592	687	1,624	193	252	311	362	848	24		396	460	1,068	
72	389	509	626	729	1,715	193	257	315	367	862	24:			452	1,054	
73	411	538	663	770	1,815	196	259	318	372	862	23			445	1,030	
74	433	567	699	814	1,911	198	262	320	374	867	23:		377	438	1,011	
75 76	462	606	746 797	868	2,031	200	262	325	377 379	872 876	23		372	430	991	
76 77	494 526	648 689	797 851	927 988	2,165 2,304	198 200	262 264	325 325	379 381	876 881	22		362 355	421 413	967 943	
78	560	736	907	1,056	2,457	200	264	328	381	881	21:		347	401	920	
79	597	785	971	1,130	2,624	169	225	276	320	742	21		335	391	891	
80	641	844	1,042	1,215	2,816	166	222	276	320	733	20		330	381	867	
81	685	902	1,117	1,301	3,012	166	220	269	315	723	19		318	369	838	
82 83	731 782	966 1.034	1,196	1,396 1.494	3,223 3,443	164 161	218 213	267 262	311 306	714 699	19: 18:		308 296	355 342	805 776	
83 84	782 839	1,034	1,281 1,372	1,494 1.601	3,443	161 156	213	262 257	306 301	699 685	18			342 328	776	
85	897	1,186	1,469	1,716	3,941	154	203	249	291	666	17			311	699	
		,	,													

Comprehensive Tax Qualified Certificate

Group Rates for 20-Year Premium Payment Option 0 Day Elimination Period Current Annual Premium Rates for Policies Issued On or After 9/16/2002 Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601 Rider: GRP11-SIP-PA-998
Base Certificate with No Inflation Protection Simple Inflation Protection Rider

	Bas	se Certificate	with No Infla	ation Protect	ion		Simple Inflation Protection Rider							Compound Inflation Protection Rider						
Issue <u>Age</u>	2 Years	3 Years	Benefit Period 4 Years	<u>5 Years</u>	<u>Lifetime</u>	2 Years	3 Years	Benefit Period 4 Years	5 Years	<u>Lifetime</u>	2.	Years_	3 Years	Benefit Period 4 Years	5 Years	<u>Lifetime</u>				
<22	17	20	24	27	67	10	12	15	20	53		103	134	164	191	460				
22	17	20	24	27	72	10	15	17	22	53		105	137	166	196	469				
23	17	22	24	29	77	12	15	20	22	53		108	139	171	198	474				
24	20	22	27	29	77	12	17	20	24	62		108	142	174	203	488				
25	20	24	29	32	81	12	17	20	24	62		110	144	176	205	498				
26 27	20 22	24 27	29 32	34 37	86 91	15 15	17 17	22 22	24 24	67 72		115 115	147 149	181 183	208 210	503 512				
28	22	27	32	37	96	15	20	24	29	77		117	154	188	218	522				
29	24	29	34	39	101	15	20	27	29	81		117	154	191	220	532				
30	24	29	37	42	105	17	24	27	32	86		122	159	193	222	541				
31	27	32	39	44	110	17	24	29	34	91		122	161	196	227	551				
32	27	34	39	46	120	20	24	32	37	91		127	164	200	232	556				
33 34	29 29	37 37	42 44	49	125	20	24 29	34 37	39	101		127	166 171	205	235 240	570 575				
34 35	32	37	44 46	51 54	134 139	22 22	29 29	37	42 44	101 110		130 132	171	208 210	240 245	575 584				
36	34	42	51	59	148	24	32	39	44	115		134	176	213	247	594				
37	34	44	54	61	158	27	34	42	49	120		137	178	218	252	603				
38	37	46	56	64	163	29	37	44	51	134		139	181	220	257	618				
39	39	49	59	68	172	29	39	46	54	139		142	183	225	259	623				
40	42	51	64	73	187	32	42	49	56	144		142	188	227	262	627				
41 42	44 46	56 59	66 71	76 81	196 206	32 34	42 46	54 56	64 66	153 163		144 147	188 191	232 235	269 271	642 651				
43	49	61	76	86	220	37	49	59	71	172		149	196	237	276	656				
44	51	66	78	90	230	39	51	64	76	187		152	198	242	281	670				
45	54	68	83	98	244	44	56	68	78	196		154	200	247	284	680				
46	59	73	88	103	259	44	59	73	83	206		156	203	249	289	685				
47	61	78	95	110	273	46	61	76	88	220		159	205	252	291	694				
48 49	66 68	83	100 108	115 122	292 311	49 54	66 68	81	95 100	230 239		159	208 213	257 259	296 301	704 709				
50	73	88 93	112	132	330	56 56	73	83 90	105	259 254		164 164	215	264	303	718				
51	78	100	120	139	350	59	78	98	112	273		166	218	267	308	728				
52	83	105	130	149	369	64	83	100	117	292		169	222	269	313	742				
53	88	112	137	159	393	68	88	108	125	307		171	225	274	315	747				
54	93	120	147	169	421	73	93	115	134	321		174	227	276	320	752				
55	100 108	130	156	181 193	450 479	76 81	98 105	122 127	142	335		176	227 232	281	325	761				
56 57	115	137 147	169 178	208	508	83	110	137	149 156	354 378		176 178	232	281 286	328 330	771 781				
58	122	159	193	222	546	90	115	142	166	398		181	235	289	335	785				
59	132	169	205	240	579	93	122	152	174	421		181	240	293	337	795				
60	142	181	222	257	623	98	130	159	183	441		183	242	296	342	805				
61	152	196	237	274	666	103	134	169	196	465		186	245	301	347	814				
62 63	161 174	208 225	254 274	296 315	714 761	110 115	144 149	176 183	203 215	484 508		188 191	247 249	303 306	350 355	819 829				
64	186	240	293	340	819	120	159	193	225	532		193	252	308	357	829				
65	200	259	315	367	876	125	166	203	235	556		193	254	313	359	843				
66	215	279	340	394	939	132	171	213	247	584		196	257	315	364	848				
67	230	298	367	423	1,011	137	181	220	257	603		198	259	315	367	852				
68	247	323	394	457	1,082	144	186	230	267	627		200	259	320	369	862				
69 70	267 286	347 374	423 457	491 531	1,164 1,255	147 154	193 200	240 247	279 289	651 670		200 203	262 264	323 323	372 374	867 867				
71	308	401	494	572	1,351	159	210	254	298	690		203	267	325	377	867				
72	330	433	531	616	1,451	164	215	264	306	714		203	267	328	377	872				
73	355	465	572	663	1,556	169	220	271	315	738		203	267	325	379	872				
74	381	499	614	714	1,671	171	227	279	323	752		203	267	325	377	867				
75	416	543	665	773	1,806	174	230	286	333	766		200	264	325	377	867				
76 77	447 484	587 636	721 782	839 910	1,954 2,117	181 183	237 240	291 296	337 345	785 795		200 200	264 262	325 320	374 372	862 852				
77 78	484 523	687	782 846	910	2,117	183	240 245	303	345 350	795 809		198	252	320 318	367	838				
79	565	743	917	1,066	2,471	159	208	257	301	690		196	254	313	362	829				
80	611	807	995	1,159	2,682	159	208	259	301	694		193	252	308	357	814				
81	660	870	1,076	1,252	2,897	159	210	257	303	690		188	247	301	352	795				
82	712	939	1,161	1,355	3,123	156	205	257	298	685		183	240	293	340	771				
83	765	1,012	1,252	1,460	3,362	156	203	252	296	675		178	232	286	330	747				
84 85	824 885	1,088 1,171	1,347 1,450	1,575 1,692	3,616 3,884	152 152	203 198	252 245	289 286	666 656		174 169	227 218	276 264	318 306	718 690				
00	000	1,171	1,400	1,032	3,004	152	130	240	200	000		105	210	204	300	090				

Comprehensive Tax Qualified Certificate

Group Rates for Lifetime Premium Payment Option 0 Day Elimination Period Annual Premium Rates with the Requested Rate Increase Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601 Rider: GRP11-SIP-PA-998
Base Certificate with No Inflation Protection Simple Inflation Protection Rider

Issue		,	Benefit Period					Benefit Period					Benefit Period		
Age	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime
Aye	2 Itals	3 Itals	4 10ais	J Tears	LITEUITIE	<u>z rears</u>	3 Tears	4 1 Cars	<u>J rears</u>	Lifeurite	2 I Cais	3 I cars	4 I Cais	<u>J Tears</u>	LITEUTHE
-00	40	40	45	45	05	9		44	40	47	70	00	407	400	200
<22	10	12	15	15	65		14	14	19	47	70	88	107	126	323
22	12	12	15	17	73	9	14	14	19	47	65	93	112	126	332
23	12	12	15	17	73	9	14	19	19	57	70	98	116	135	342
24	12	15	17	17	81	9	14	14	23	57	74	98	116	139	351
25	12	15	17	20	81	14	14	19	19	66	79	102	121	139	370
26	12	15	17	20	90	14	19	19	23	66	84	107	130	149	380
27	15	17	20	22	90	9	14	19	23	76	79	107	130	153	399
28	15	17	20	22	98	14	19	23	28	76	84	112	135	158	408
29	15	17	20	24	106	14	19	28	28	76	88	116	144	163	418
30	15	20	22	24	106	19	19	28	33	85	93	121	149	172	446
31	17	20	22	27	114	14	23	28	33	95	93	126	153	177	456
32	17	22	24	27	122	19	23	28	37	95	98	126	158	186	475
33	17	22	27	29	130	23	28	33	37	104	107	135	163	191	484
34	20	24	27	32	138	19	28	37	37	114	107	135	172	195	503
35	20	24	29	34	147	23	33	37	42	123	112	144	177	200	522
36	22	27	32	34	155	23	33	37	46	133	112	149	181	214	541
37	22	27	32	37	163	28	37	46	51	142	121	153	191	218	560
38	24	29	34	39	179	28	37	46	56	142	121	158	195	228	570
39	24	32	37	44	187	33	37	51	56	161	130	163	205	232	598
40	27	34	39	46	204	33	42	56	60	161	130	167	209	242	608
41	29	37	42	49	212	33	46	60	65	180	135	177	218	251	636
42	32	39	46	51	228	37	46	60	74	190	139	181	223	260	655
43	32	42	49	56	244	42	51	65	74	209	149	186	232	270	674
44	34	44	51	61	261	46	56	74	79	218	153	195	242	274	702
45	37	46	56	64	277	46	60	74	88	237	158	205	246	288	721
46	39	49	59	68	301	51	70	84	98	247	163	209	260	298	740
47	42	54	64	73	318	56	70	88	102	275	167	214	265	307	769
48	46	56	68	78	342	56	79	98	112	294	172	228	274	321	797
49	49	61	73	86	367	65	84	102	121	313	177	232	284	325	826
50	51	66	81	93	399	70	88	107	126	332	186	242	293	339	845
51	56	71	86	100	424	74	98	121	135	361	191	246	302	349	873
52	61	76	93	108	456	79	107	130	149	389	195	256	311	363	902
53						84									921
	66	83	100	115	497		112	139	163	408	200	265	325	377	
54	71	90	108	125	530	93	121	149	172	446	209	270	335	386	959
55	76	98	117	137	578	102	130	163	186	465	218	279	344	395	987
56	83	105	127	147	619	107	139	172	200	513	223	293	358	414	1,016
57	90	115	139	159	668	112	149	181	218	551	228	298	367	428	1,054
58	98	125	152	174	725	121	158	195	232	579	237	307	377	437	1,082
59	105	134	164	188	790	135	172	214	246	617	242	321	390	451	1,111
60	115	147	178	205	855	144	186	228	270	664	251	330	404	470	1,149
61	125	159	193	225	929	153	200	246	284	712	260	339	418	479	
															1,177
62	134	174	210	244	1,010	163	214	260	302	750	270	349	428	493	1,206
63	147	188	230	266	1,092	172	228	279	321	797	274	358	442	507	1,244
64	159	205	249	288	1,181	186	242	298	344	845	284	367	451	525	1,282
65	174	225	274	315	1,287	195	256	311	367	902	293	381	465	539	1,319
66	188	244	296	342	1,401	209	270	335	390	949	298	390	479	558	1,348
67	205	264	323	374	1,515	218	288	353	409	1,006	302	400	488	567	1,376
68	222	288	352	406	1,646	228	302	367	432	1,054	311	409	497	581	1,405
69	240	313	381	442	1,784	242	316	390	451	1,101	321	414	511	590	1,433
70	262	340	415	481	1,931	251	330	409	474	1,158	325	428	521	604	1,471
71	284	369	450	523	2,094	265	344	428	493	1,215	330	432	535	614	1,490
72	306	398	489	567	2,273	274	363	446	516	1,253	335	442	539	623	1,500
73	330	433	530	613	2,460	284	372	460	535	1,291	339	442	544	632	1,509
74	357	467	572	665	2,648	293	386	474	549	1,338	339	446	549	632	1,528
75	391	511	626	726	2,892	302	400	493	572	1,376	344	451	553	642	1,528
76	425	557	682	792	3,145	311	409	507	586	1,414	344	451	558	642	1,538
77	462	604	743	863	3,413	316	423	516	600	1,452	344	451	553	642	1,538
78	501	657	807	938	3,707	325	428	530	614	1,481	339	446	553	637	1,519
79	543	714	877	1,019	4,024	274	363	451	525	1,263	339	442	544	632	1,500
80	591	777	960	1,117	4,399	279	372	460	535	1,282	339	446	544	632	1,500
81	640	843	1,041	1,212	4,766	284	372	456	535	1,272	335	437	535	618	1,462
82	692	914	1,127	1,315	5,157	284	367	460	530	1,272	325	423	525	604	1,424
83	748	985	1,220	1,420	5,564	279	367	451	530	1,263	316	418	507	590	1,386
84	807	1.063	1.317	1,535	6.004	279	367	446	521	1,244	307	404	488	567	1,338
						274					298	390	488 470	544	
85	870	1,146	1,420	1,657	6,468	270	358	442	511	1,225	298	390	4/0	544	1,272

Comprehensive Tax Qualified Certificate

Group Rates for 10-Year Premium Payment Option 0 Day Elimination Period Annual Premium Rates with the Requested Rate Increase Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601 Rider: GRP11-SIP-PA-998
Base Certificate with No Inflation Protection Simple Inflation Protection Rider

	Das	se Certificate	WILLI NO IIIII	ation Protect	ion		Simple initation Protection Rider						Compound initiation Protection Rider					
Issue		E	Benefit Period	1				Benefit Period	1				Benefit Per	od				
Age	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Ye	ars 3 Yea		5 Years	Lifetime			
<22	24	29	34	39	171	33	42	51	56	161			95 483	563	1,424			
22	27	32	37	42	187	28	42	51	60	161			04 493	572	1,443			
23	27 29	32	39 42	44 46	196	33	46 46	51	60 65	171			14 502	581	1,471			
24 25	29 29	34 37	42 42	46 49	204 212	33 37	46 46	56 60	70	180 190			.18 511 .23 525	590 604	1,500			
26	32	37	44	51	212	37	56	65	74	199			37 530	614	1,528 1,547			
27	32	39	46	54	236	42	56	70	79	218			42 539	628	1,576			
28	34	42	49	56	253	46	60	74	84	228			51 553	637	1,604			
29	37	44	51	61	261	46	60	79	88	247			56 563	646	1,633			
30	37	46	56	64	277	51	65	79	93	256		358	65 567	655	1,661			
31	39	49	59	66	293	56	70	84	102	266			74 576	669	1,680			
32	42	51	61	71	310	56	74	93	107	285			79 590	679	1,709			
33	44	54	64	73	326	60	79	98	116	304			88 600	693	1,737			
34	46	56	68	78	342	60	84	102	121	323			97 604	702	1,766			
35 36	49 51	61 64	71 76	83 88	358 383	65 70	84 93	112 116	126 135	342 351			02 618 11 628	711 725	1,794 1,813			
37	54	66	81	93	407	74	102	121	139	370			21 637	735	1,842			
38	56	71	86	98	424	79	102	126	149	399			25 642	748	1,870			
39	59	73	90	103	448	88	112	135	163	427			35 651	758	1,899			
40	61	78	95	110	472	93	121	144	167	446			44 665	767	1,927			
41	66	83	100	115	505	98	126	153	181	465			49 674	781	1,946			
42	68	88	105	122	530	102	130	163	191	503			58 683	790	1,975			
43	73	93	112	130	562	107	139	172	200	522			63 693	800	1,993			
44	78	98	120	137	595	112	149	181	214	551			72 697	814	2,022			
45	81	103	127	147	627	121	158	191	223	589			81 707	818	2,041			
46	86 90	110 117	134	154	660	130	167 177	205 214	237	617			86 716 90 725	832	2,069			
47 48	90 95	117	142 149	164 174	701 741	135 144	191	214	251 265	655 683			90 725 00 735	837 846	2,088 2,107			
49	103	130	159	183	782	149	200	242	284	731			100 739	860	2,107			
50	108	139	169	196	831	163	209	256	298	759			09 748	865	2,145			
51	115	147	178	205	880	167	223	270	316	807			18 758	879	2,164			
52	122	156	188	220	929	177	232	288	330	854			23 762	883	2,183			
53	130	166	200	232	986	186	246	302	353	892		479	28 772	893	2,202			
54	137	176	213	247	1,043	200	260	321	372	940			32 776	897	2,212			
55	144	186	227	264	1,108	209	274	335	390	987			37 781	902	2,221			
56	154	198	242	279	1,173	218	288	353	414	1,035			42 781	911	2,240			
57	164	210	257	298	1,246	228	302	372	432	1,082			42 790	911	2,240			
58 59	174 183	222 237	274 291	315 337	1,320 1,401	242 256	321 330	386 404	456 470	1,130 1,177			i46 790 i46 790	920 916	2,250 2,250			
60	196	254	310	359	1,491	265	344	428	497	1,177			i51 795	925	2,269			
61	208	269	327	381	1,572	274	363	446	516	1,291			51 800	925	2,269			
62	220	286	349	406	1,670	288	377	465	539	1,338			51 800	925	2,259			
63	235	303	371	430	1,768	298	390	479	558	1,386			51 795	925	2,259			
64	247	320	393	455	1,866	311	409	497	581	1,433		497 (51 795	925	2,259			
65	262	342	418	484	1,980	321	418	516	604	1,481			46 795	925	2,250			
66	279	362	442	513	2,094	330	432	535	623	1,528			46 795	920	2,240			
67	293	384	469	545	2,216	339	442	549	637	1,557			42 786	911	2,212			
68	310	406	496	577	2,338	349	456	563	651	1,595			37 781	907	2,193			
69 70	330 347	430 455	525 557	611 648	2,468 2,615	353 363	465 474	576 586	665 679	1,633 1,652			28 776 23 767	897 888	2,174 2,145			
71	367	481	591	687	2,762	367	479	590	688	1,680			114 753	874	2,143			
72	389	508	626	728	2,916	367	488	600	697	1,709			04 744	860	2,088			
73	411	538	662	770	3,087	372	493	604	707	1,709			95 730	846	2,041			
74	433	567	699	814	3,250	377	497	609	711	1,718			86 716	832	2,003			
75	462	606	745	868	3,454	381	497	618	716	1,728		437	707	818	1,965			
76	494	648	797	926	3,682	377	497	618	721	1,737			58 688	800	1,918			
77	525	689	851	987	3,918	381	502	618	725	1,747			49 674	786	1,870			
78	560	736	907	1,056	4,179	381	502	623	725	1,747			35 660	762	1,823			
79	596	785	970	1,129	4,464	321	428	525	609	1,471			21 637	744	1,766			
80 81	640 684	843 902	1,041 1,117	1,215 1,300	4,790 5,124	316 316	423 418	525 511	609 600	1,452 1,433			07 628 93 604	725 702	1,718			
82	731	902 965	1,117	1,300	5,124	316	418	507	590	1,433			93 604 79 586	702 674	1,661 1,595			
83	782	1,034	1,195	1,493	5,463	307	404	497	581	1,386			60 563	651	1,538			
84	838	1,107	1,371	1,601	6,265	298	395	488	572	1,357			42 539	623	1,462			
85	897	1,185	1,469	1,716	6,704	293	386	474	553	1,319			23 511	590	1,386			

Comprehensive Tax Qualified Certificate

Group Rates for 20-Year Premium Payment Option 0 Day Elimination Period Annual Premium Rates with the Requested Rate Increase Rates per \$10 Daily Benefit

Certificate: GRP11-342-MA-PA-601
Base Certificate with No Inflation Protection

Rider: GRP11-SIP-PA-998 Simple Inflation Protection Rider

																		
Issue		F	Benefit Period					Benefit Period						Benefit Period				
Age	2 Years	3 Years	4 Years	5 Years	Lifetime	2 Years	3 Years	4 Years	5 Years	Lifetime		2 Years	3 Years	4 Years	5 Years	<u>Lifetime</u>		
						-												
<22	17	20	24	27	114	19	23	28	37	104		195	256	311	363	911		
22	17	20	24	27	122	19	28	33	42	104		200	260	316	372	930		
23	17	22	24	29	130	23	28	37	42	104		205	265	325	377	940		
24	20	22	27	29	130	23	33	37	46	123		205	270	330	386	968		
25	20	24	29	32	138	23	33	37	46	123		209	274	335	390	987		
26	20	24	29	34	147	28	33	42	46	133		218	279	344	395	997		
27	22	27	32	37	155	28	33	42	46	142		218	284	349	400	1,016		
28	22	27	32	37	163	28	37	46	56	152		223	293	358	414	1,016		
29	24	29	34	39	171	28	37	51	56	161		223	293	363	418	1,054		
30	24	29	37	42	179	33	46	51	60	171		232	302	367	423	1,073		
31	27	32	39	44	187	33	46	56	65	180		232	307	372	432	1,092		
32	27	34	39	46	204	37	46	60	70	180		242	311	381	442	1,101		
33	29	37	42	49	212	37	46	65	74	199		242	316	390	446	1,130		
34	29	37	44	51	228	42	56	70	79	199		246	325	395	456	1,139		
35	32	39	46	54	236	42	56	74	84	218		251	330	400	465	1,158		
36	34	42	51	59	253	46	60	74	84	228		256	335	404	470	1,177		
37	34	44	54	61	269	51	65	79	93	237		260	339	414	479	1,196		
38	37	46	56	64	277	56	70	84	98	266		265	344	418	488	1,225		
39	39	49	59	68	293	56	74	88	102	275		270	349	428	493	1,234		
40	42	51	64	73	318	60	79	93	107	285		270	358	432	497	1,244		
41	44	56	66	76	334	60	79	102	121	304		274	358	442	511	1,272		
42	46	59	71	81	350	65	88	107	126	323		279	363	446	516	1,291		
43	49	61	76	86	375	70	93	112	135	342		284	372	451	525	1,301		
44	51	66	78	90	391	74	98	121	144	370		288	377	460	535	1.329		
45	54	68	83	98	415	84	107	130	149	389		293	381	470	539	1,348		
46	59	73	88	103	440	84	112	139	158	408		298	386	474	549	1,357		
47	61	78	95	110	464	88	116	144	167	437		302	390	479	553	1,376		
48	66	83	100	115		93	126	153	181	456		302	395	488	563			
					497	102							395 404			1,395		
49	68	88	108	122	530		130	158	191	475		311		493	572	1,405		
50	73	93	112	132	562	107	139	172	200	503		311	409	502	576	1,424		
51	78	100	120	139	595	112	149	186	214	541		316	414	507	586	1,443		
52	83	105	130	149	627	121	158	191	223	579		321	423	511	595	1,471		
53	88	112	137	159	668	130	167	205	237	608		325	428	521	600	1,481		
54	93	120	147	169	717	139	177	218	256	636		330	432	525	609	1,490		
55	100	130	156	181	766	144	186	232	270	664		335	432	535	618	1,509		
56	108	137	169	193	815	153	200	242	284	702		335	442	535	623	1,528		
57	115	147	178	208	864	158	209	260	298	750		339	446	544	628	1,547		
58	122	159	193	222	929	172	218	270	316	788		344	446	549	637	1,557		
59	132	169	205	240	986	177	232	288	330	835		344	456	558	642	1,576		
60	142	181	222	257	1,059	186	246	302	349	873		349	460	563	651	1,595		
61	152	196	237	274	1,132	195	256	321	372	921		353	465	572	660	1,614		
62	161	208	254	296	1,214	209	274	335	386	959		358	470	576	665	1,623		
63	174	225	274	315	1,295	218	284	349	409	1,006		363	474	581	674	1,642		
64	186	240	293	340	1,393	228	302	367	428	1,054		367	479	586	679	1,642		
65	200	259	315	367	1,491	237	316	386	446	1,101		367	483	595	683	1,671		
66	215	279	340	393	1,597	251	325	404	470	1,158		372	488	600	693	1,680		
67	230	298	367	423	1,719	260	344	418	488	1,196		377	493	600	697	1,690		
68	247	323	393	457	1,841	274	353	437	507	1,244		381	493	609	702	1,709		
69	266	347	423	491	1,980	279	367	456	530	1,244		381	497	614	707	1,718		
70	286	374	423 457	530	2,134	293	381	470	549	1,329		386	502	614	711	1,718		
71	308	401	494	572	2,297	302	400	483	567	1,367		386	507	618	716	1,718		
72	330	433	530	616	2,468	311	409	502	581	1,414		386	507	623	716	1,728		
73	354	464	572	662	2,648	321	418	516	600	1,462		386	507	618	721	1,728		
74	381	499	613	714	2,843	325	432	530	614	1,490		386	507	618	716	1,718		
75	415	543	665	772	3,071	330	437	544	632	1,519		381	502	618	716	1,718		
76	447	587	721	838	3,324	344	451	553	642	1,557		381	502	618	711	1,709		
77	484	635	782	909	3,601	349	456	563	655	1,576		381	497	609	707	1,690		
78	523	687	846	985	3,894	353	465	576	665	1,604		377	493	604	697	1,661		
79	565	743	917	1,066	4,204	302	395	488	572	1,367		372	483	595	688	1,642		
80	611	807	995	1,158	4,562	302	395	493	572	1,376		367	479	586	679	1,614		
81	660	870	1,075	1,251	4,929	302	400	488	576	1,367		358	470	572	669	1,576		
82	711	938	1,161	1,354	5,311	298	390	488	567	1,357		349	456	558	646	1,528		
83	765	1,012	1,251	1,459	5,719	298	386	479	563	1,338		339	442	544	628	1,481		
84	824	1.088	1,347	1,574	6.151	288	386	479	549	1.319		330	432	525	604	1,424		
85	885	1,171	1,449	1,691	6,607	288	377	465	544	1,319		321	414	502	581	1,367		
00	000	1,171	1,773	1,001	0,007	200	5//	-100	U-T-1	1,001		021	714	302	301	1,007		